



PRODUCT SALES and TRADE

PRQ 18210

Workwear

Quarter 2 2004

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Contents

INDUSTRY SALES AND TURNOVER	4
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	5
PCC 18211121	6
Men's and boys' ensembles of cotton, for industrial and occupational wear	
PCC 18211125	7
Men's or boys' ensembles of man-made fibres, for industrial or occupational wear	
PCC 18211131	8
Men's and boys' jackets and blazers of cotton, for industrial and occupational wear	
PCC 18211135	9
Men's and boys' jackets and blazers of man-made fibres, for industrial and occupational wear	
PCC 18211241	10
Men's and boys' trousers and breeches of cotton, for industrial and occupational wear	
PCC 18211245	11
Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear	
PCC 18211251	12
Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear	
PCC 18211255	13
Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear	
PCC 18212121	14
Women's and girls' ensembles of cotton, for industrial and occupational wear	
PCC 18212125	15
Women's and girls' ensembles of man-made fibres, for industrial and occupational wear	
PCC 18212131	16
Women's and girls' jackets and blazers of cotton, for industrial and occupational wear	
PCC 18212135	17
Women's and girls' jackets and blazers of man-made fibres, for industrial and occupational wear	
PCC 18212241	18
Women's and girls' trousers and breeches of cotton, for industrial and occupational wear	
PCC 18212245	19
Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear	
PCC 18212251	20
Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear	
PCC 18212255	21
Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear	
PCC 18213013	22
Men's and boys' other garments, of cotton or man-made fibres, for industrial and occupational wear	
PCC 18213023	23
Women's and girls' other garments of cotton or man-made fibres, for industrial or occupational wear	

INDUSTRY SALES AND TURNOVER**Workwear - Industry 18210**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings, Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within this industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to this industry.

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	66,947	65,016	60,972	55,661	58,642
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	5,801	8,758	7,990	9,997	8,306
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	72,748	73,773	68,962	65,658	66,948
PLUS					
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	14,445	13,395	11,707	11,255	10,835
WORK DONE (Work done on materials supplied by customer)	819	626	681	767	868
WASTE PRODUCTS (Sales of waste products and residues)	19	22	19	10	31
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	914	641	590	1,140	442
NET CARRY-IN/CARRY-OUT (See Note 3 below)	19,802	20,508	21,387	23,789	22,296
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	108,747	108,965	103,345	102,619	101,421

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE**Workwear - Industry 18210**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are given in value terms only.

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	72,748	73,773	68,962	65,658	66,948
Intra EU Exports	S	S	S	S	S
Intra EU Imports	S	S	S	9,586	S
Net Balance	*	*	*	*	*
Extra EU Exports	4,662	4,102	3,350	4,180	3,784
Extra EU Imports	21,708	23,989	25,104	24,551	22,211
Net Balance	17,046	19,887	21,754	20,371	18,427
Total Exports	*	*	*	*	*
Total Imports	*	*	*	34,137	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*
Export as % of UK Manufacturer Sales	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	100	100	100	100	100
Intra EU Exports	*	*	*	*	*
Extra EU Exports	6.41	5.56	4.86	6.37	5.65
Total Exports	*	*	*	*	*
UK Sales	*	*	*	*	*
Import as % of UK Net Supply	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Net Supply	100	100	100	100	100
Intra EU Imports	*	*	*	*	*
Extra EU Imports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Production	*	*	*	*	*

PCC 18211121

CN (62032210)

Men's and boys' ensembles of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	1,307	1,957	1,420	1,189	1,247
Intra EU Exports	40	295	153	316	83
Intra EU Imports	110	104	191	195	454
Net Balance	70	-191	38	-121	371
Extra EU Exports	142	70	39	57	19
Extra EU Imports	216	318	189	205	192
Net Balance	74	248	150	148	173
Total Exports	182	365	192	373	102
Total Imports	326	422	380	400	646
Net Balance	144	57	188	27	544
UK Net Supply	1,451	2,014	1,608	1,216	1,791

Volume (Number of items)

UK Manufacturer Sales	26,541	39,876	28,042	25,443	26,456
Intra EU Exports	1,377	10,171	4,947	9,912	2,997
Intra EU Imports	7,543	10,635	6,223	9,193	32,973
Net Balance	6,166	464	1,276	-719	29,976
Extra EU Exports	5,033	8,009	2,863	382	666
Extra EU Imports	41,777	30,969	30,345	63,087	103,025
Net Balance	36,744	22,960	27,482	62,705	102,359
Total Exports	6,410	18,180	7,810	10,294	3,663
Total Imports	49,320	41,604	36,568	72,280	135,998
Net Balance	42,910	23,424	28,758	61,986	132,335
UK Net Supply	69,451	63,300	56,800	87,429	158,791

£ per Item

UK Manufacturer Sales	49.24	49.08	50.62	46.75	47.13
Intra EU Exports	29.05	29.00	30.93	31.88	27.69
Intra EU Imports	14.58	9.78	30.69	21.21	13.77
Extra EU Exports	28.21	8.74	13.62	149.21	28.53
Extra EU Imports	5.17	10.27	6.23	3.25	1.86
Total Exports	28.39	20.08	24.58	36.23	27.85
Total Imports	6.61	10.14	10.39	5.53	4.75
UK Net Supply	20.89	31.82	28.30	13.91	11.28

PCC 18211125

CN (62032310 + 62032911)

Men's or boys' ensembles of man-made fibres, for industrial or occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	2003	2003	2003	2004	2004
UK Manufacturer Sales	3,250	3,352	4,182	3,519	3,095
Intra EU Exports	663	829	758	755	201
Intra EU Imports	250	78	87	42	22
Net Balance	-413	-751	-671	-713	-179
Extra EU Exports	332	625	235	76	85
Extra EU Imports	175	95	119	158	175
Net Balance	-157	-530	-116	82	90
Total Exports	995	1,454	993	831	286
Total Imports	425	173	206	200	197
Net Balance	-570	-1,281	-787	-631	-89
UK Net Supply	2,680	2,071	3,395	2,888	3,006

Volume (Number of items)

UK Manufacturer Sales	315,929	258,134	414,920	339,386	307,668
Intra EU Exports	10,553	21,264	12,478	10,048	6,682
Intra EU Imports	11,193	3,002	5,856	2,136	1,757
Net Balance	640	-18,262	-6,622	-7,912	-4,925
Extra EU Exports	41,792	51,204	50,724	17,534	20,294
Extra EU Imports	60,305	29,386	53,740	56,143	55,150
Net Balance	18,513	-21,818	3,016	38,609	34,856
Total Exports	52,345	72,468	63,202	27,582	26,976
Total Imports	71,498	32,388	59,596	58,279	56,907
Net Balance	19,153	-40,080	-3,606	30,697	29,931
UK Net Supply	335,082	218,054	411,314	370,083	337,599

£ per Item

UK Manufacturer Sales	10.29	12.98	10.08	10.37	10.06
Intra EU Exports	62.83	38.99	60.75	75.14	30.08
Intra EU Imports	22.34	25.98	14.86	19.66	12.52
Extra EU Exports	7.94	12.21	4.63	4.33	4.19
Extra EU Imports	2.90	3.23	2.21	2.81	3.17
Total Exports	19.01	20.06	15.71	30.13	10.60
Total Imports	5.94	5.34	3.46	3.43	3.46
UK Net Supply	8.00	9.50	8.25	7.80	8.90

PCC 18211131

CN (62033210)

Men's and boys' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	800	1,012	908	1,090	2,100
Intra EU Exports	228	268	300	229	162
Intra EU Imports	135	192	243	209	105
Net Balance	-93	-76	-57	-20	-57
Extra EU Exports	49	90	81	35	21
Extra EU Imports	469	450	641	345	308
Net Balance	420	360	560	310	287
Total Exports	277	358	381	264	183
Total Imports	604	642	884	554	413
Net Balance	327	284	503	290	230
UK Net Supply	1,127	1,296	1,411	1,380	2,330

Volume (Number of items)

UK Manufacturer Sales	68,728	87,516	74,773	71,450	165,398
Intra EU Exports	10,046	10,175	12,634	11,346	8,200
Intra EU Imports	10,490	13,588	18,252	11,045	9,800
Net Balance	444	3,413	5,618	-301	1,600
Extra EU Exports	1,613	1,461	1,746	1,054	269
Extra EU Imports	86,115	114,660	133,637	79,062	71,564
Net Balance	84,502	113,199	131,891	78,008	71,295
Total Exports	11,659	11,636	14,380	12,400	8,469
Total Imports	96,605	128,248	151,889	90,107	81,364
Net Balance	84,946	116,612	137,509	77,707	72,895
UK Net Supply	153,674	204,128	212,282	149,157	238,293

£ per Item

UK Manufacturer Sales	11.64	11.57	12.14	15.25	12.70
Intra EU Exports	22.70	26.34	23.75	20.18	19.76
Intra EU Imports	12.87	14.13	13.31	18.92	10.71
Extra EU Exports	30.38	61.60	46.39	33.21	78.07
Extra EU Imports	5.45	3.92	4.80	4.36	4.30
Total Exports	23.76	30.77	26.50	21.29	21.61
Total Imports	6.25	5.01	5.82	6.15	5.08
UK Net Supply	7.33	6.35	6.65	9.25	9.78

PCC 18211135

CN (62033310 + 62033911)

Men's and boys' jackets and blazers of man-made fibres, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	6,591	6,432	6,833	6,025	4,456
Intra EU Exports	359	465	944	649	916
Intra EU Imports	441	504	546	664	1,121
Net Balance	82	39	-398	15	205
Extra EU Exports	492	171	139	73	94
Extra EU Imports	2,228	2,904	2,776	3,378	2,765
Net Balance	1,736	2,733	2,637	3,305	2,671
Total Exports	851	636	1,083	722	1,010
Total Imports	2,669	3,408	3,322	4,042	3,886
Net Balance	1,818	2,772	2,239	3,320	2,876
UK Net Supply	8,409	9,204	9,072	9,345	7,332

Volume (Number of items)

UK Manufacturer Sales	497,568	422,231	504,607	405,777	299,204
Intra EU Exports	41,990	42,036	120,617	85,835	135,510
Intra EU Imports	43,058	34,762	43,104	40,952	65,928
Net Balance	1,068	-7,274	-77,513	-44,883	-69,582
Extra EU Exports	12,325	27,004	11,205	3,885	1,548
Extra EU Imports	372,817	531,927	522,369	445,365	443,426
Net Balance	360,492	504,923	511,164	441,480	441,878
Total Exports	54,315	69,040	131,822	89,720	137,058
Total Imports	415,875	566,689	565,473	486,317	509,354
Net Balance	361,560	497,649	433,651	396,597	372,296
UK Net Supply	859,128	919,880	938,258	802,374	671,500

£ per Item

UK Manufacturer Sales	13.25	15.23	13.54	14.85	14.89
Intra EU Exports	8.55	11.06	7.83	7.56	6.76
Intra EU Imports	10.24	14.50	12.67	16.21	17.00
Extra EU Exports	39.92	6.33	12.41	18.79	60.72
Extra EU Imports	5.98	5.46	5.31	7.58	6.24
Total Exports	15.67	9.21	8.22	8.05	7.37
Total Imports	6.42	6.01	5.87	8.31	7.63
UK Net Supply	9.79	10.01	9.67	11.65	10.92

PCC 18211241

CN (62034211)

Men's and boys' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	1,337	1,843	1,180	1,354	1,346
Intra EU Exports	903	1,265	884	1,807	949
Intra EU Imports	1,614	1,361	1,252	1,103	896
Net Balance	711	96	368	-704	-53
Extra EU Exports	348	357	371	429	297
Extra EU Imports	1,211	2,365	1,438	1,073	1,024
Net Balance	863	2,008	1,067	644	727
Total Exports	1,251	1,622	1,255	2,236	1,246
Total Imports	2,825	3,726	2,690	2,176	1,920
Net Balance	1,574	2,104	1,435	-60	674
UK Net Supply	2,911	3,947	2,615	1,294	2,020

Volume (Number of items)

UK Manufacturer Sales	136,309	193,932	130,855	122,454	125,081
Intra EU Exports	104,342	206,421	219,127	274,506	225,854
Intra EU Imports	86,495	81,506	86,223	74,557	67,372
Net Balance	-17,847	-124,915	-132,904	-199,949	-158,482
Extra EU Exports	27,284	22,498	27,093	21,565	22,407
Extra EU Imports	278,297	521,425	509,588	238,238	232,790
Net Balance	251,013	498,927	482,495	216,673	210,383
Total Exports	131,626	228,919	246,220	296,071	248,261
Total Imports	364,792	602,931	595,811	312,795	300,162
Net Balance	233,166	374,012	349,591	16,724	51,901
UK Net Supply	369,475	567,944	480,446	139,178	176,982

£ per Item

UK Manufacturer Sales	9.81	9.50	9.02	11.06	10.77
Intra EU Exports	8.65	6.13	4.03	6.58	4.20
Intra EU Imports	18.66	16.70	14.52	14.79	13.30
Extra EU Exports	12.75	15.87	13.69	19.89	13.25
Extra EU Imports	4.35	4.54	2.82	4.50	4.40
Total Exports	9.50	7.09	5.10	7.55	5.02
Total Imports	7.74	6.18	4.51	6.96	6.40
UK Net Supply	7.88	6.95	5.44	9.30	11.42

PCC 18211245

CN (62034311 + 62034911)

Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	5,771	5,267	5,796	5,198	5,278
Intra EU Exports	461	392	427	342	291
Intra EU Imports	1,981	1,249	1,752	2,585	1,620
Net Balance	1,520	857	1,325	2,243	1,329
Extra EU Exports	12	61	5	18	37
Extra EU Imports	3,685	4,455	4,955	4,164	3,916
Net Balance	3,673	4,394	4,950	4,146	3,879
Total Exports	473	453	432	360	328
Total Imports	5,666	5,704	6,707	6,749	5,536
Net Balance	5,193	5,251	6,275	6,389	5,208
UK Net Supply	10,964	10,518	12,071	11,587	10,486

Volume (Number of items)

UK Manufacturer Sales	597,010	553,007	628,027	531,316	555,864
Intra EU Exports	47,129	38,555	46,329	37,548	35,153
Intra EU Imports	186,333	114,847	190,445	195,807	168,203
Net Balance	139,204	76,292	144,116	158,259	133,050
Extra EU Exports	3,690	3,863	429	2,218	3,360
Extra EU Imports	903,143	1,052,852	1,200,214	1,068,358	1,030,063
Net Balance	899,453	1,048,989	1,199,785	1,066,140	1,026,703
Total Exports	50,819	42,418	46,758	39,766	38,513
Total Imports	1,089,476	1,167,699	1,390,659	1,264,165	1,198,266
Net Balance	1,038,657	1,125,281	1,343,901	1,224,399	1,159,753
UK Net Supply	1,635,667	1,678,288	1,971,928	1,755,715	1,715,617

£ per Item

UK Manufacturer Sales	9.67	9.52	9.23	9.78	9.50
Intra EU Exports	9.78	10.17	9.22	9.11	8.28
Intra EU Imports	10.63	10.88	9.20	13.20	9.63
Extra EU Exports	3.25	15.79	11.66	8.12	11.01
Extra EU Imports	4.08	4.23	4.13	3.90	3.80
Total Exports	9.31	10.68	9.24	9.05	8.52
Total Imports	5.20	4.88	4.82	5.34	4.62
UK Net Supply	6.70	6.27	6.12	6.60	6.11

PCC 18211251

CN (62034251)

Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	212	192	S*	135	S*
Intra EU Exports	45	41	47	21	29
Intra EU Imports	190	96	213	220	205
Net Balance	145	55	166	199	176
Extra EU Exports	103	72	8	4	70
Extra EU Imports	216	251	208	266	325
Net Balance	113	179	200	262	255
Total Exports	148	113	55	25	99
Total Imports	406	347	421	486	530
Net Balance	258	234	366	461	431
UK Net Supply	470	426	*	596	*

Volume (Number of items)

UK Manufacturer Sales	19,594	15,502	6,932	9,689	6,263
Intra EU Exports	3,096	2,786	3,507	1,687	1,743
Intra EU Imports	48,158	17,470	51,612	44,472	41,537
Net Balance	45,062	14,684	48,105	42,785	39,794
Extra EU Exports	5,028	9,896	82	5	9,959
Extra EU Imports	66,379	66,168	75,609	74,660	112,295
Net Balance	61,351	56,272	75,527	74,655	102,336
Total Exports	8,124	12,682	3,589	1,692	11,702
Total Imports	114,537	83,638	127,221	119,132	153,832
Net Balance	106,413	70,956	123,632	117,440	142,130
UK Net Supply	126,007	86,458	130,564	127,129	148,393

£ per Item

UK Manufacturer Sales	10.83	12.41	*	13.89	*
Intra EU Exports	14.53	14.72	13.40	12.45	16.64
Intra EU Imports	3.95	5.50	4.13	4.95	4.94
Extra EU Exports	20.49	7.28	97.56	800.00	7.03
Extra EU Imports	3.25	3.79	2.75	3.56	2.89
Total Exports	18.22	8.91	15.32	14.78	8.46
Total Imports	3.54	4.15	3.31	4.08	3.45
UK Net Supply	3.73	4.93	*	4.68	*

PCC 18211255

CN (62034331 + 62034931)

Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	66	56	74	74	54
Intra EU Exports	46	23	39	39	33
Intra EU Imports	271	123	315	251	424
Net Balance	225	100	276	212	391
Extra EU Exports	19	19	26	24	51
Extra EU Imports	380	669	481	459	823
Net Balance	361	650	455	435	772
Total Exports	65	42	65	63	84
Total Imports	651	792	796	710	1,247
Net Balance	586	750	731	647	1,163
UK Net Supply	652	806	805	721	1,217

Volume (Number of items)

UK Manufacturer Sales	5,919	5,461	5,981	6,052	4,844
Intra EU Exports	1,850	955	2,305	2,815	2,129
Intra EU Imports	56,263	22,996	67,642	49,245	57,463
Net Balance	54,413	22,041	65,337	46,430	55,334
Extra EU Exports	771	1,698	901	941	14,836
Extra EU Imports	79,461	117,196	119,291	125,281	176,107
Net Balance	78,690	115,498	118,390	124,340	161,271
Total Exports	2,621	2,653	3,206	3,756	16,965
Total Imports	135,724	140,192	186,933	174,526	233,570
Net Balance	133,103	137,539	183,727	170,770	216,605
UK Net Supply	139,022	143,000	189,708	176,822	221,449

£ per Item

UK Manufacturer Sales	11.22	10.28	12.39	12.25	11.15
Intra EU Exports	24.86	24.08	16.92	13.85	15.50
Intra EU Imports	4.82	5.35	4.66	5.10	7.38
Extra EU Exports	24.64	11.19	28.86	25.50	3.44
Extra EU Imports	4.78	5.71	4.03	3.66	4.67
Total Exports	24.80	15.83	20.27	16.77	4.95
Total Imports	4.80	5.65	4.26	4.07	5.34
UK Net Supply	4.69	5.64	4.24	4.08	5.50

PCC 18212121

CN (62042210)

Women's and girls' ensembles of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EU Exports	S	S	0	S	0
Intra EU Imports	22	S	22	1	S
Net Balance	*	*	22	*	*
Extra EU Exports	29	0	22	29	26
Extra EU Imports	88	25	70	29	150
Net Balance	59	25	48	0	124
Total Exports	*	*	22	*	26
Total Imports	110	*	92	30	*
Net Balance	*	*	70	*	*
UK Net Supply	*	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	S	S	S	S	S
Intra EU Exports	14	13	0	1	0
Intra EU Imports	2,194	6	2,123	26	13
Net Balance	2,180	-7	2,123	25	13
Extra EU Exports	463	0	309	227	257
Extra EU Imports	40,646	11,182	17,222	18,665	223,310
Net Balance	40,183	11,182	16,913	18,438	223,053
Total Exports	477	13	309	228	257
Total Imports	42,840	11,188	19,345	18,691	223,323
Net Balance	42,363	11,175	19,036	18,463	223,066
UK Net Supply	*	*	*	*	*

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EU Exports	*	*	*	*	*
Intra EU Imports	10.03	*	10.36	38.46	*
Extra EU Exports	62.63	*	71.20	127.75	101.17
Extra EU Imports	2.17	2.24	4.06	1.55	0.67
Total Exports	*	*	71.20	*	101.17
Total Imports	2.57	*	4.76	1.61	*
UK Net Supply	*	*	*	*	*

PCC 18212125

CN (62042310 + 62042911)

Women's and girls' ensembles of man-made fibres, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	3,404	4,657	3,357	2,949	2,790
Intra EU Exports	1	S	S	S	S
Intra EU Imports	S	1	3	9	28
Net Balance	*	*	*	*	*
Extra EU Exports	55	25	11	10	6
Extra EU Imports	147	103	57	363	284
Net Balance	92	78	46	353	278
Total Exports	56	*	*	*	*
Total Imports	*	104	60	372	312
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	373,639	513,041	365,812	321,235	308,943
Volume (Kilogram)					
Intra EU Exports	39	9	10	4	12
Intra EU Imports	1	9	13	36	3,328
Net Balance	-38	0	3	32	3,316
Extra EU Exports	1,160	282	166	665	259
Extra EU Imports	16,954	3,189	7,800	60,154	30,189
Net Balance	15,794	2,907	7,634	59,489	29,930
Total Exports	1,199	291	176	669	271
Total Imports	16,955	3,198	7,813	60,190	33,517
Net Balance	15,756	2,907	7,637	59,521	33,246
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	9.11	9.08	9.18	9.18	9.03
Intra EU Exports	25.64	*	*	*	*
Intra EU Imports	*	111.11	230.77	250.00	8.41
Extra EU Exports	47.41	88.65	66.27	15.04	23.17
Extra EU Imports	8.67	32.30	7.31	6.03	9.41
Total Exports	46.71	*	*	*	*
Total Imports	*	32.52	7.68	6.18	9.31
UK Net Supply	*	*	*	*	*

PCC 18212131

CN (62043210)

Women's and girls' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EU Exports	25	750	423	271	10
Intra EU Imports	32	103	64	127	29
Net Balance	7	-647	-359	-144	19
Extra EU Exports	54	249	284	159	57
Extra EU Imports	234	188	195	258	143
Net Balance	180	-61	-89	99	86
Total Exports	79	999	707	430	67
Total Imports	266	291	259	385	172
Net Balance	187	-708	-448	-45	105
UK Net Supply	*	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	109,420	S	S	S	S
Intra EU Exports	1,776	60,024	37,994	15,505	658
Intra EU Imports	453	1,925	475	3,771	822
Net Balance	-1,323	-58,099	-37,519	-11,734	164
Extra EU Exports	1,284	4,012	6,834	2,913	1,096
Extra EU Imports	37,359	110,299	31,299	36,547	223,438
Net Balance	36,075	106,287	24,465	33,634	222,342
Total Exports	3,060	64,036	44,828	18,418	1,754
Total Imports	37,812	112,224	31,774	40,318	224,260
Net Balance	34,752	48,188	-13,054	21,900	222,506
UK Net Supply	144,172	*	*	*	*

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EU Exports	14.08	12.50	11.13	17.48	15.20
Intra EU Imports	70.64	53.51	134.74	33.68	35.28
Extra EU Exports	42.06	62.06	41.56	54.58	52.01
Extra EU Imports	6.26	1.70	6.23	7.06	0.64
Total Exports	25.82	15.60	15.77	23.35	38.20
Total Imports	7.03	2.59	8.15	9.55	0.77
UK Net Supply	*	*	*	*	*

PCC 18212135

CN (62043310 + 62043911)

Women's and girls' jackets and blazers of man-made fibres, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	2003	2003	2003	2004	2004
UK Manufacturer Sales	1,997	S*	S*	S*	S*
Intra EU Exports	88	213	130	184	100
Intra EU Imports	99	257	224	188	94
Net Balance	11	44	94	4	-6
Extra EU Exports	34	120	53	2	91
Extra EU Imports	579	627	839	729	623
Net Balance	545	507	786	727	532
Total Exports	122	333	183	186	191
Total Imports	678	884	1,063	917	717
Net Balance	556	551	880	731	526
UK Net Supply	2,553	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	S	S	S	S	S
Intra EU Exports	3,459	12,876	4,412	10,625	4,965
Intra EU Imports	4,958	13,395	12,368	6,060	7,095
Net Balance	1,499	519	7,956	-4,565	2,130
Extra EU Exports	1,800	9,558	639	129	1,975
Extra EU Imports	100,685	108,713	134,693	99,798	112,141
Net Balance	98,885	99,155	134,054	99,669	110,166
Total Exports	5,259	22,434	5,051	10,754	6,940
Total Imports	105,643	122,108	147,061	105,858	119,236
Net Balance	100,384	99,674	142,010	95,104	112,296
UK Net Supply	*	*	*	*	*

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EU Exports	25.44	16.54	29.47	17.32	20.14
Intra EU Imports	19.97	19.19	18.11	31.02	13.25
Extra EU Exports	18.89	12.55	82.94	15.50	46.08
Extra EU Imports	5.75	5.77	6.23	7.30	5.56
Total Exports	23.20	14.84	36.23	17.30	27.52
Total Imports	6.42	7.24	7.23	8.66	6.01
UK Net Supply	*	*	*	*	*

PCC 18212241

CN (62046211)

Women's and girls' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	2003	2003	2003	2004	2004
UK Manufacturer Sales	94	S*	119	S*	S*
Intra EU Exports	123	172	205	425	157
Intra EU Imports	254	393	103	383	201
Net Balance	131	221	-102	-42	44
Extra EU Exports	830	547	1,049	1,831	1,655
Extra EU Imports	1,370	837	552	1,015	1,033
Net Balance	540	290	-497	-816	-622
Total Exports	953	719	1,254	2,256	1,812
Total Imports	1,624	1,230	655	1,398	1,234
Net Balance	671	511	-599	-858	-578
UK Net Supply	765	*	-480	*	*

Volume (Number of items)

UK Manufacturer Sales	9,273	S	11,860	S	S
Intra EU Exports	10,833	9,300	27,788	18,627	9,280
Intra EU Imports	15,775	32,160	7,869	22,263	10,711
Net Balance	4,942	22,860	-19,919	3,636	1,431
Extra EU Exports	23,907	19,800	21,446	33,002	34,367
Extra EU Imports	340,323	145,489	108,262	277,821	345,898
Net Balance	316,416	125,689	86,816	244,819	311,531
Total Exports	34,740	29,100	49,234	51,629	43,647
Total Imports	356,098	177,649	116,131	300,084	356,609
Net Balance	321,358	148,549	66,897	248,455	312,962
UK Net Supply	330,631	*	78,757	*	*

£ per Item

UK Manufacturer Sales	10.16	*	10.07	*	*
Intra EU Exports	11.35	18.49	7.38	22.82	16.92
Intra EU Imports	16.10	12.22	13.09	17.20	18.77
Extra EU Exports	34.72	27.63	48.91	55.48	48.16
Extra EU Imports	4.03	5.75	5.10	3.65	2.99
Total Exports	27.43	24.71	25.47	43.70	41.51
Total Imports	4.56	6.92	5.64	4.66	3.46
UK Net Supply	2.31	*	*	*	*

PCC 18212245

CN (62046311 + 62046911)

Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	1,944	1,814	1,997	S*	1,934
Intra EU Exports	111	74	98	103	77
Intra EU Imports	122	146	345	378	221
Net Balance	11	72	247	275	144
Extra EU Exports	12	47	29	57	21
Extra EU Imports	1,298	1,186	2,047	2,017	1,075
Net Balance	1,286	1,139	2,018	1,960	1,054
Total Exports	123	121	127	160	98
Total Imports	1,420	1,332	2,392	2,395	1,296
Net Balance	1,297	1,211	2,265	2,235	1,198
UK Net Supply	3,241	3,025	4,262	*	3,132

Volume (Number of items)

UK Manufacturer Sales	208,028	S	S	S	S
Intra EU Exports	12,199	8,046	9,950	10,967	8,287
Intra EU Imports	9,748	9,889	15,648	28,209	18,266
Net Balance	-2,451	1,843	5,698	17,242	9,979
Extra EU Exports	917	2,524	1,307	16,887	5,721
Extra EU Imports	320,527	317,819	392,638	469,434	305,803
Net Balance	319,610	315,295	391,331	452,547	300,082
Total Exports	13,116	10,570	11,257	27,854	14,008
Total Imports	330,275	327,708	408,286	497,643	324,069
Net Balance	317,159	317,138	397,029	469,789	310,061
UK Net Supply	525,187	*	*	*	*

£ per Item

UK Manufacturer Sales	9.34	*	*	*	*
Intra EU Exports	9.10	9.20	9.85	9.39	9.29
Intra EU Imports	12.52	14.76	22.05	13.40	12.10
Extra EU Exports	13.09	18.62	22.19	3.38	3.67
Extra EU Imports	4.05	3.73	5.21	4.30	3.52
Total Exports	9.38	11.45	11.28	5.74	7.00
Total Imports	4.30	4.06	5.86	4.81	4.00
UK Net Supply	6.17	*	*	*	*

PCC 18212251

CN (62046251)

Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	0	0	0	0	0
Intra EU Exports	S	6	1	8	2
Intra EU Imports	S	S	S	0	1
Net Balance	*	*	*	-8	-1
Extra EU Exports	0	2	0	1	0
Extra EU Imports	68	147	108	108	110
Net Balance	68	145	108	107	110
Total Exports	*	8	1	9	2
Total Imports	*	*	*	108	111
Net Balance	*	*	*	99	109
UK Net Supply	*	*	*	99	109

Volume (Number of items)

UK Manufacturer Sales	0	0	0	0	0
Intra EU Exports	20	936	88	1,477	278
Intra EU Imports	16	24	24	0	6
Net Balance	-4	-912	-64	-1,477	-272
Extra EU Exports	0	228	0	23	0
Extra EU Imports	11,800	47,826	26,740	61,356	61,015
Net Balance	11,800	47,598	26,740	61,333	61,015
Total Exports	20	1,164	88	1,500	278
Total Imports	11,816	47,850	26,764	61,356	61,021
Net Balance	11,796	46,686	26,676	59,856	60,743
UK Net Supply	11,796	46,686	26,676	59,856	60,743

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EU Exports	*	6.41	11.36	5.42	7.19
Intra EU Imports	*	*	*	*	166.67
Extra EU Exports	*	8.77	*	43.48	*
Extra EU Imports	5.76	3.07	4.04	1.76	1.80
Total Exports	*	6.87	11.36	6.00	7.19
Total Imports	*	*	*	1.76	1.82
UK Net Supply	*	*	*	1.65	1.79

PCC 18212255

CN (62046331 + 62046931)

Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	0	0	0	0	0
Intra EU Exports	1	S	1	S	1
Intra EU Imports	5	4	10	3	6
Net Balance	4	*	9	*	5
Extra EU Exports	1	0	16	25	0
Extra EU Imports	73	32	1	14	4
Net Balance	72	32	-15	-11	4
Total Exports	2	*	17	*	1
Total Imports	78	36	11	17	10
Net Balance	76	*	-6	*	9
UK Net Supply	76	*	-6	*	9

Volume (Number of items)

UK Manufacturer Sales	0	0	0	0	0
Intra EU Exports	208	43	49	43	222
Intra EU Imports	245	328	1,052	404	831
Net Balance	37	285	1,003	361	609
Extra EU Exports	13	0	3	10	0
Extra EU Imports	39,745	3,830	2,500	2,422	1,279
Net Balance	39,732	3,830	2,497	2,412	1,279
Total Exports	221	43	52	53	222
Total Imports	39,990	4,158	3,552	2,826	2,110
Net Balance	39,769	4,115	3,500	2,773	1,888
UK Net Supply	39,769	4,115	3,500	2,773	1,888

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EU Exports	4.81	*	20.41	*	4.50
Intra EU Imports	20.41	12.20	9.51	7.43	7.22
Extra EU Exports	76.92	*	5,333.33	2,500.00	*
Extra EU Imports	1.84	8.36	0.40	5.78	3.13
Total Exports	9.05	*	326.92	*	4.50
Total Imports	1.95	8.66	3.10	6.02	4.74
UK Net Supply	1.91	*	*	*	4.77

PCC 18213013

CN (62113210 + 62113310)

Men's and boys' other garments, of cotton or man-made fibres, for industrial and occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	34,562	32,081	29,525	28,895	30,890
Intra EU Exports	1,492	1,342	1,688	1,723	1,827
Intra EU Imports	2,969	3,696	4,135	2,858	2,661
Net Balance	1,477	2,354	2,447	1,135	834
Extra EU Exports	1,674	1,259	768	986	970
Extra EU Imports	4,917	5,264	6,128	6,761	5,809
Net Balance	3,243	4,005	5,360	5,775	4,839
Total Exports	3,166	2,601	2,456	2,709	2,797
Total Imports	7,886	8,960	10,263	9,619	8,470
Net Balance	4,720	6,359	7,807	6,910	5,673
UK Net Supply	39,282	38,440	37,332	35,805	36,563

Volume (Number of items)

UK Manufacturer Sales	2,927,829	2,594,784	2,322,328	2,291,735	2,403,725
Volume (Kilogram)					
Intra EU Exports	92,749	74,511	108,972	134,375	134,793
Intra EU Imports	217,323	277,930	196,888	139,618	174,045
Net Balance	124,574	203,419	87,916	5,243	39,252
Extra EU Exports	14,384	19,123	30,560	27,281	57,764
Extra EU Imports	752,207	744,086	944,076	1,253,572	992,290
Net Balance	737,823	724,963	913,516	1,226,291	934,526
Total Exports	107,133	93,634	139,532	161,656	192,557
Total Imports	969,530	1,022,016	1,140,964	1,393,190	1,166,335
Net Balance	862,397	928,382	1,001,432	1,231,534	973,778
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	11.80	12.36	12.71	12.61	12.85
Intra EU Exports	16.09	18.01	15.49	12.82	13.55
Intra EU Imports	13.66	13.30	21.00	20.47	15.29
Extra EU Exports	116.38	65.84	25.13	36.14	16.79
Extra EU Imports	6.54	7.07	6.49	5.39	5.85
Total Exports	29.55	27.78	17.60	16.76	14.53
Total Imports	8.13	8.77	9.00	6.90	7.26
UK Net Supply	*	*	*	*	*

PCC 18213023

CN (62114210 + 62114310)

Women's and girls' other garments of cotton or man-made fibres, for industrial or occupational wear

Value £000's	Q2 2003	Q3 2003	Q4 2003	Q1 2004	Q2 2004
UK Manufacturer Sales	5,612	6,352	5,581	5,232	5,452
Intra EU Exports	1,518	1,163	1,524	1,492	1,455
Intra EU Imports	539	452	301	370	437
Net Balance	-979	-711	-1,223	-1,122	-1,018
Extra EU Exports	476	388	214	364	284
Extra EU Imports	4,354	4,073	4,300	3,209	3,452
Net Balance	3,878	3,685	4,086	2,845	3,168
Total Exports	1,994	1,551	1,738	1,856	1,739
Total Imports	4,893	4,525	4,601	3,579	3,889
Net Balance	2,899	2,974	2,863	1,723	2,150
UK Net Supply	8,511	9,326	8,444	6,955	7,602

Volume (Number of items)

UK Manufacturer Sales	878,278	897,751	796,961	726,420	818,588
Volume (Kilogram)					
Intra EU Exports	102,861	87,957	102,063	101,161	126,684
Intra EU Imports	17,570	19,938	14,001	35,535	68,819
Net Balance	-85,291	-68,019	-88,062	-65,626	-57,865
Extra EU Exports	21,756	18,283	16,307	57,921	27,315
Extra EU Imports	651,513	630,084	638,213	645,386	574,660
Net Balance	629,757	611,801	621,906	587,465	547,345
Total Exports	124,617	106,240	118,370	159,082	153,999
Total Imports	669,083	650,022	652,214	680,921	643,479
Net Balance	544,466	543,782	533,844	521,839	489,480
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	6.39	7.08	7.00	7.20	6.66
Intra EU Exports	14.76	13.22	14.93	14.75	11.49
Intra EU Imports	30.68	22.67	21.50	10.41	6.35
Extra EU Exports	21.88	21.22	13.12	6.28	10.40
Extra EU Imports	6.68	6.46	6.74	4.97	6.01
Total Exports	16.00	14.60	14.68	11.67	11.29
Total Imports	7.31	6.96	7.05	5.26	6.04
UK Net Supply	*	*	*	*	*