



# **PRODUCT SALES and TRADE**

PRQ 18300

Dressing & Dyeing of Fur/Articles of  
Fur

Quarter 1 2004

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**INDUSTRY SALES AND TURNOVER****Dressing/Dyeing of Fur; Articles of Fur - Industry 18300**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>	<b>Q1 2004</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	240	223	463	457	87
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	615	598	638	717	861
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>855</b>	<b>821</b>	<b>1,101</b>	<b>1,174</b>	<b>948</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	191	111	S	S	6
<b>WORK DONE</b> (Work done on materials supplied by customer)	S	24	S	S	S
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	0	0	0	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	S	5	4	4	S
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	261	288	435	593	322
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>1,322</b>	<b>1,249</b>	<b>1,552</b>	<b>1,786</b>	<b>1,290</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Dressing/Dyeing of Fur; Articles of Fur - Industry 18300**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>	<b>Q1 2004</b>
<b>UK Manufacturer Sales</b>	<b>855</b>	<b>821</b>	<b>1,101</b>	<b>1,174</b>	<b>948</b>
Intra EC Exports	2,348	3,029	4,248	3,506	3,871
Intra EC Imports	3,400	4,854	7,369	4,733	3,837
Net Balance	1,052	1,825	3,121	1,227	-34
Extra EC Exports	1,837	2,831	4,624	4,914	3,889
Extra EC Imports	2,594	3,991	5,694	4,239	5,291
Net Balance	757	1,160	1,070	-675	1,402
Total Exports	4,185	5,860	8,872	8,420	7,760
Total Imports	5,994	8,845	13,063	8,972	9,128
Net Balance	1,809	2,985	4,191	552	1,368
<b>UK Net Supply</b>	<b>2,664</b>	<b>3,806</b>	<b>5,292</b>	<b>1,726</b>	<b>2,316</b>

<b>Export as % of UK Manufacturer Sales</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>	<b>Q1 2004</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	274.51	368.88	385.91	298.63	408.26
Extra EC Exports	214.77	344.77	420.07	418.56	410.16
Total Exports	489.28	713.65	805.98	717.20	818.43
UK Sales	-389.28	-613.65	-705.98	-617.20	-718.43

<b>Import as % of UK Net Supply</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>	<b>Q1 2004</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	127.61	127.53	139.25	274.22	165.66
Extra EC Imports	97.36	104.86	107.60	245.60	228.44
Total Imports	224.97	232.39	246.85	519.81	394.10
UK Production	-124.97	-132.39	-146.85	-419.81	-294.10

PCC 18301130

CN (430213 + 43021935)

Tanned or dressed whole furskins of rabbit, hare or lamb, not assembled

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	5	26	25	5	158
Intra EC Imports	114	161	38	77	26
Net Balance	109	135	13	72	-132
Extra EC Exports	25	221	127	51	359
Extra EC Imports	58	36	96	167	57
Net Balance	33	-185	-31	116	-302
Total Exports	30	247	152	56	517
Total Imports	172	197	134	244	83
Net Balance	142	-50	-18	188	-434
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	322	2,456	4,657	183	11,205
Intra EC Imports	6,592	9,739	3,334	3,658	1,322
Net Balance	6,270	7,283	-1,323	3,475	-9,883
Extra EC Exports	956	16,759	10,548	5,528	51,949
Extra EC Imports	6,377	4,529	16,441	10,708	4,758
Net Balance	5,421	-12,230	5,893	5,180	-47,191
Total Exports	1,278	19,215	15,205	5,711	63,154
Total Imports	12,969	14,268	19,775	14,366	6,080
Net Balance	11,691	-4,947	4,570	8,655	-57,074
UK Net Supply	*	*	*	*	*

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	15.53	10.59	5.37	27.32	14.10
Intra EC Imports	17.29	16.53	11.40	21.05	19.67
Extra EC Exports	26.15	13.19	12.04	9.23	6.91
Extra EC Imports	9.10	7.95	5.84	15.60	11.98
Total Exports	23.47	12.85	10.00	9.81	8.19
Total Imports	13.26	13.81	6.78	16.98	13.65
UK Net Supply	*	*	*	*	*

## PCC 18301150

CN (430211 + 43021910 + 43021920 + 43021930 + 4302194 + 43021950 + 43021960 + 43021970 + 43021980 + 43021995 + 430220 + 430230)

Tanned or dressed furskins or skins EXCLUDING: - rabbit, hare or lamb

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,536	2,223	1,756	2,220	2,950
Intra EC Imports	2,523	3,214	1,955	2,734	3,131
Net Balance	987	991	199	514	181
Extra EC Exports	1,554	2,227	3,023	4,675	2,795
Extra EC Imports	2,151	3,273	3,556	2,418	4,397
Net Balance	597	1,046	533	-2,257	1,602
Total Exports	3,090	4,450	4,779	6,895	5,745
Total Imports	4,674	6,487	5,511	5,152	7,528
Net Balance	1,584	2,037	732	-1,743	1,783
UK Net Supply	*	*	*	*	*

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	37,115	97,961	13,696	29,931	21,128
Intra EC Imports	37,291	42,489	53,660	54,062	45,616
Net Balance	176	-55,472	39,964	24,131	24,488
Extra EC Exports	10,337	35,092	21,369	30,751	31,248
Extra EC Imports	113,182	87,447	81,785	88,571	103,161
Net Balance	102,845	52,355	60,416	57,820	71,913
Total Exports	47,452	133,053	35,065	60,682	52,376
Total Imports	150,473	129,936	135,445	142,633	148,777
Net Balance	103,021	-3,117	100,380	81,951	96,401
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	41.38	22.69	128.21	74.17	139.63
Intra EC Imports	67.66	75.64	36.43	50.57	68.64
Extra EC Exports	150.33	63.46	141.47	152.03	89.45
Extra EC Imports	19.00	37.43	43.48	27.30	42.62
Total Exports	65.12	33.45	136.29	113.63	109.69
Total Imports	31.06	49.92	40.69	36.12	50.60
UK Net Supply	*	*	*	*	*

PCC 18301230

CN (430310)

Articles of apparel and clothing accessories of furskins EXCLUDING: - hats and headgear

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	240	223	463	457	87
Intra EC Exports	743	725	1,954	1,113	730
Intra EC Imports	468	1,150	4,364	1,126	467
Net Balance	-275	425	2,410	13	-263
Extra EC Exports	31	43	349	92	223
Extra EC Imports	24	75	114	288	209
Net Balance	-7	32	-235	196	-14
Total Exports	774	768	2,303	1,205	953
Total Imports	492	1,225	4,478	1,414	676
Net Balance	-282	457	2,175	209	-277
UK Net Supply	-42	680	2,638	666	-190

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,854	12,298	9,225	14,920	2,898
Intra EC Imports	2,326	20,832	70,567	7,761	1,653
Net Balance	-528	8,534	61,342	-7,159	-1,245
Extra EC Exports	419	707	4,796	655	3,633
Extra EC Imports	915	1,944	1,004	11,327	8,175
Net Balance	496	1,237	-3,792	10,672	4,542
Total Exports	3,273	13,005	14,021	15,575	6,531
Total Imports	3,241	22,776	71,571	19,088	9,828
Net Balance	-32	9,771	57,550	3,513	3,297
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	260.34	58.95	211.82	74.60	251.90
Intra EC Imports	201.20	55.20	61.84	145.08	282.52
Extra EC Exports	73.99	60.82	72.77	140.46	61.38
Extra EC Imports	26.23	38.58	113.55	25.43	25.57
Total Exports	236.48	59.05	164.25	77.37	145.92
Total Imports	151.80	53.78	62.57	74.08	68.78
UK Net Supply	*	*	*	*	*

PCC 18301290

CN (430390)

Articles of furskin EXCLUDING: - apparel - clothing accessories - hats and headgear

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	0	0	0	0	S*
Intra EC Exports	24	19	17	33	22
Intra EC Imports	277	247	809	625	208
Net Balance	253	228	792	592	186
Extra EC Exports	145	181	797	32	438
Extra EC Imports	260	443	1,224	523	393
Net Balance	115	262	427	491	-45
Total Exports	169	200	814	65	460
Total Imports	537	690	2,033	1,148	601
Net Balance	368	490	1,219	1,083	141
UK Net Supply	368	490	1,219	1,083	*

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	318	627	338	572	798
Intra EC Imports	6,403	8,705	23,453	18,378	9,465
Net Balance	6,085	8,078	23,115	17,806	8,667
Extra EC Exports	9,598	13,359	46,502	1,619	22,319
Extra EC Imports	11,139	18,259	51,238	19,211	23,906
Net Balance	1,541	4,900	4,736	17,592	1,587
Total Exports	9,916	13,986	46,840	2,191	23,117
Total Imports	17,542	26,964	74,691	37,589	33,371
Net Balance	7,626	12,978	27,851	35,398	10,254
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	75.47	30.30	50.30	57.69	27.57
Intra EC Imports	43.26	28.37	34.49	34.01	21.98
Extra EC Exports	15.11	13.55	17.14	19.77	19.62
Extra EC Imports	23.34	24.26	23.89	27.22	16.44
Total Exports	17.04	14.30	17.38	29.67	19.90
Total Imports	30.61	25.59	27.22	30.54	18.01
UK Net Supply	*	*	*	*	*

## PCC 18301300

## CN (4304)

Artificial fur and articles thereof

Value £000's	Q1 2003	Q2 2003	Q3 2003	Q4 2003	Q1 2004
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	40	36	496	135	11
Intra EC Imports	18	82	203	171	5
Net Balance	-22	46	-293	36	-6
Extra EC Exports	82	159	328	64	74
Extra EC Imports	101	164	704	843	235
Net Balance	19	5	376	779	161
Total Exports	122	195	824	199	85
Total Imports	119	246	907	1,014	240
Net Balance	-3	51	83	815	155
UK Net Supply	-3	51	83	815	155

## Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	2,721	1,995	33,521	10,033	338
Intra EC Imports	5,484	5,119	11,597	4,459	119
Net Balance	2,763	3,124	-21,924	-5,574	-219
Extra EC Exports	15,800	25,635	26,975	22,477	7,826
Extra EC Imports	12,319	24,444	74,537	99,105	51,270
Net Balance	-3,481	-1,191	47,562	76,628	43,444
Total Exports	18,521	27,630	60,496	32,510	8,164
Total Imports	17,803	29,563	86,134	103,564	51,389
Net Balance	-718	1,933	25,638	71,054	43,225
UK Net Supply	*	*	*	*	*

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	14.70	18.05	14.80	13.46	32.54
Intra EC Imports	3.28	16.02	17.50	38.35	42.02
Extra EC Exports	5.19	6.20	12.16	2.85	9.46
Extra EC Imports	8.20	6.71	9.44	8.51	4.58
Total Exports	6.59	7.06	13.62	6.12	10.41
Total Imports	6.68	8.32	10.53	9.79	4.67
UK Net Supply	*	*	*	*	*