



# **PRODUCT SALES and TRADE**

PRQ 18300

Dressing & Dyeing of Fur/Articles of  
Fur

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**INDUSTRY SALES AND TURNOVER****Dressing/Dyeing of Fur; Articles of Fur - Industry 18300**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	398	240	201	441	435
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	787	S	598	638	S
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>1,185</b>	<b>S</b>	<b>799</b>	<b>1,079</b>	<b>S</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	S	191	111	S	S
<b>WORK DONE</b> (Work done on materials supplied by customer)	S	S	24	S	S
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	0	0	0	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	4	5	5	4	4
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	1,416	270	310	457	648
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>2,615</b>	<b>1,322</b>	<b>1,249</b>	<b>1,552</b>	<b>1,786</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Dressing/Dyeing of Fur; Articles of Fur - Industry 18300**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK Manufacturer Sales</b>	<b>1,185</b>	<b>S</b>	<b>799</b>	<b>1,079</b>	<b>S</b>
Intra EC Exports	4,043	2,349	3,030	4,249	3,388
Intra EC Imports	4,332	3,402	4,849	7,356	4,701
Net Balance	289	1,053	1,819	3,107	1,313
Extra EC Exports	6,726	1,837	2,831	4,624	4,914
Extra EC Imports	5,495	2,594	3,991	5,694	4,239
Net Balance	-1,231	757	1,160	1,070	-675
Total Exports	10,769	4,186	5,861	8,873	8,302
Total Imports	9,827	5,996	8,840	13,050	8,940
Net Balance	-942	1,810	2,979	4,177	638
<b>UK Net Supply</b>	<b>243</b>	<b>*</b>	<b>3,778</b>	<b>5,256</b>	<b>*</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	341.21	*	379.11	393.83	*
Extra EC Exports	567.63	*	354.21	428.59	*
Total Exports	908.84	*	733.31	822.42	*
UK Sales	-808.84	*	-633.31	-722.42	*
<b>Import as % of UK Net Supply</b>	<b>Q4 2002</b>	<b>Q1 2003</b>	<b>Q2 2003</b>	<b>Q3 2003</b>	<b>Q4 2003</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	1783.32	*	128.34	139.96	*
Extra EC Imports	2262.08	*	105.63	108.34	*
Total Imports	4045.41	*	233.97	248.29	*
UK Production	-3945.41	*	-133.97	-148.29	*

PCC 18301130

CN (430213 + 43021935)

Tanned or dressed whole furskins of rabbit, hare or lamb, not assembled

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	2	5	26	25	5
Intra EC Imports	23	114	161	38	77
Net Balance	21	109	135	13	72
Extra EC Exports	0	25	221	127	51
Extra EC Imports	50	58	36	96	167
Net Balance	50	33	-185	-31	116
Total Exports	2	30	247	152	56
Total Imports	73	172	197	134	244
Net Balance	71	142	-50	-18	188
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	226	322	2,456	4,657	183
Intra EC Imports	1,402	6,592	9,739	3,334	3,658
Net Balance	1,176	6,270	7,283	-1,323	3,475
Extra EC Exports	0	956	16,759	10,548	5,528
Extra EC Imports	11,367	6,377	4,529	16,441	10,699
Net Balance	11,367	5,421	-12,230	5,893	5,171
Total Exports	226	1,278	19,215	15,205	5,711
Total Imports	12,769	12,969	14,268	19,775	14,357
Net Balance	12,543	11,691	-4,947	4,570	8,646
UK Net Supply	*	*	*	*	*

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	8.85	15.53	10.59	5.37	27.32
Intra EC Imports	16.41	17.29	16.53	11.40	21.05
Extra EC Exports	*	26.15	13.19	12.04	9.23
Extra EC Imports	4.40	9.10	7.95	5.84	15.61
Total Exports	8.85	23.47	12.85	10.00	9.81
Total Imports	5.72	13.26	13.81	6.78	17.00
UK Net Supply	*	*	*	*	*

PCC 18301150

CN (430211 + 43021910 + 43021920 + 43021930 + 4302194 + 43021950 + 43021960 + 43021970 + 43021980 + 43021995 + 430220 + 430230)

Tanned or dressed furskins or skins EXCLUDING: - rabbit, hare or lamb

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	1,644	1,536	2,223	1,756	2,110
Intra EC Imports	2,582	2,523	3,213	1,955	2,734
Net Balance	938	987	990	199	624
Extra EC Exports	6,032	1,554	2,227	3,023	4,675
Extra EC Imports	3,416	2,151	3,273	3,556	2,418
Net Balance	-2,616	597	1,046	533	-2,257
Total Exports	7,676	3,090	4,450	4,779	6,785
Total Imports	5,998	4,674	6,486	5,511	5,152
Net Balance	-1,678	1,584	2,036	732	-1,633
UK Net Supply	*	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	59,647	37,115	97,961	13,696	28,935
Intra EC Imports	167,356	37,291	42,488	53,660	54,062
Net Balance	107,709	176	-55,473	39,964	25,127
Extra EC Exports	68,351	10,337	35,092	21,369	30,751
Extra EC Imports	99,609	113,182	87,447	81,785	88,571
Net Balance	31,258	102,845	52,355	60,416	57,820
Total Exports	127,998	47,452	133,053	35,065	59,686
Total Imports	266,965	150,473	129,935	135,445	142,633
Net Balance	138,967	103,021	-3,118	100,380	82,947
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	27.56	41.38	22.69	128.21	72.92
Intra EC Imports	15.43	67.66	75.62	36.43	50.57
Extra EC Exports	88.25	150.33	63.46	141.47	152.03
Extra EC Imports	34.29	19.00	37.43	43.48	27.30
Total Exports	59.97	65.12	33.45	136.29	113.68
Total Imports	22.47	31.06	49.92	40.69	36.12
UK Net Supply	*	*	*	*	*

PCC 18301230

CN (430310)

Articles of apparel and clothing accessories of furskins EXCLUDING: - hats and headgear

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	398	240	201	441	435
Intra EC Exports	1,017	743	725	1,954	1,105
Intra EC Imports	922	467	1,150	4,351	1,097
Net Balance	-95	-276	425	2,397	-8
Extra EC Exports	37	31	43	349	92
Extra EC Imports	88	24	75	114	288
Net Balance	51	-7	32	-235	196
Total Exports	1,054	774	768	2,303	1,197
Total Imports	1,010	491	1,225	4,465	1,385
Net Balance	-44	-283	457	2,162	188
UK Net Supply	354	-43	658	2,603	623

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	6,990	2,854	12,298	9,225	14,866
Intra EC Imports	17,601	2,323	20,831	70,441	7,600
Net Balance	10,611	-531	8,533	61,216	-7,266
Extra EC Exports	113	419	707	4,796	655
Extra EC Imports	2,739	915	1,944	1,004	11,327
Net Balance	2,626	496	1,237	-3,792	10,672
Total Exports	7,103	3,273	13,005	14,021	15,521
Total Imports	20,340	3,238	22,775	71,445	18,927
Net Balance	13,237	-35	9,770	57,424	3,406
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	145.49	260.34	58.95	211.82	74.33
Intra EC Imports	52.38	201.03	55.21	61.77	144.34
Extra EC Exports	327.43	73.99	60.82	72.77	140.46
Extra EC Imports	32.13	26.23	38.58	113.55	25.43
Total Exports	148.39	236.48	59.05	164.25	77.12
Total Imports	49.66	151.64	53.79	62.50	73.18
UK Net Supply	*	*	*	*	*

PCC 18301290

CN (430390)

Articles of furskin EXCLUDING: - apparel - clothing accessories - hats and headgear

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	25	25	20	18	33
Intra EC Imports	676	277	247	809	622
Net Balance	651	252	227	791	589
Extra EC Exports	225	145	181	797	32
Extra EC Imports	694	260	443	1,224	523
Net Balance	469	115	262	427	491
Total Exports	250	170	201	815	65
Total Imports	1,370	537	690	2,033	1,145
Net Balance	1,120	367	489	1,218	1,080
UK Net Supply	1,120	367	489	1,218	1,080

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	1,010	318	627	338	574
Intra EC Imports	23,480	6,403	8,678	23,425	18,015
Net Balance	22,470	6,085	8,051	23,087	17,441
Extra EC Exports	2,899	9,598	13,359	46,502	1,619
Extra EC Imports	17,116	11,139	18,259	51,238	19,211
Net Balance	14,217	1,541	4,900	4,736	17,592
Total Exports	3,909	9,916	13,986	46,840	2,193
Total Imports	40,596	17,542	26,937	74,663	37,226
Net Balance	36,687	7,626	12,951	27,823	35,033
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	24.75	78.62	31.90	53.25	57.49
Intra EC Imports	28.79	43.26	28.46	34.54	34.53
Extra EC Exports	77.61	15.11	13.55	17.14	19.77
Extra EC Imports	40.55	23.34	24.26	23.89	27.22
Total Exports	63.95	17.14	14.37	17.40	29.64
Total Imports	33.75	30.61	25.62	27.23	30.76
UK Net Supply	*	*	*	*	*

PCC 18301300

CN (4304)

Artificial fur and articles thereof

Value £000's	Q4 2002	Q1 2003	Q2 2003	Q3 2003	Q4 2003
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	1,355	40	36	496	135
Intra EC Imports	129	21	78	203	171
Net Balance	-1,226	-19	42	-293	36
Extra EC Exports	432	82	159	328	64
Extra EC Imports	1,247	101	164	704	843
Net Balance	815	19	5	376	779
Total Exports	1,787	122	195	824	199
Total Imports	1,376	122	242	907	1,014
Net Balance	-411	0	47	83	815
UK Net Supply	-411	0	47	83	815

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A	N/A
Intra EC Exports	71,108	2,721	1,995	33,521	10,032
Intra EC Imports	10,236	5,493	5,107	11,581	4,448
Net Balance	-60,872	2,772	3,112	-21,940	-5,584
Extra EC Exports	10,446	15,800	25,635	26,975	22,477
Extra EC Imports	210,270	12,319	24,444	74,537	99,105
Net Balance	199,824	-3,481	-1,191	47,562	76,628
Total Exports	81,554	18,521	27,630	60,496	32,509
Total Imports	220,506	17,812	29,551	86,118	103,553
Net Balance	138,952	-709	1,921	25,622	71,044
UK Net Supply	*	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	19.06	14.70	18.05	14.80	13.46
Intra EC Imports	12.60	3.82	15.27	17.53	38.44
Extra EC Exports	41.36	5.19	6.20	12.16	2.85
Extra EC Imports	5.93	8.20	6.71	9.44	8.51
Total Exports	21.91	6.59	7.06	13.62	6.12
Total Imports	6.24	6.85	8.19	10.53	9.79
UK Net Supply	*	*	*	*	*