



# **PRODUCT SALES and TRADE**

PRQ 18210

Workwear

**Quarter 1 2003**

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Contact points

For enquiries about this publication, contact

The PRODCOM Enquiry Point

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# Contents

<b>INDUSTRY SALES AND TURNOVER</b>	<b>4</b>
<b>INDUSTRY PRINCIPAL PRODUCTS AND TRADE</b>	<b>5</b>
<b>PCC 18211121</b>	<b>6</b>
Men's and boys' ensembles of cotton, for industrial and occupational wear	
<b>PCC 18211125</b>	<b>7</b>
Men's or boys' ensembles of man-made fibres, for industrial or occupational wear	
<b>PCC 18211131</b>	<b>8</b>
Men's and boys' jackets and blazers of cotton, for industrial and occupational wear	
<b>PCC 18211135</b>	<b>9</b>
Men's and boys' jackets and blazers of man-made fibres, for industrial and occupational wear	
<b>PCC 18211241</b>	<b>10</b>
Men's and boys' trousers and breeches of cotton, for industrial and occupational wear	
<b>PCC 18211245</b>	<b>11</b>
Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear	
<b>PCC 18211251</b>	<b>12</b>
Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear	
<b>PCC 18211255</b>	<b>13</b>
Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear	
<b>PCC 18212121</b>	<b>14</b>
Women's and girls' ensembles of cotton, for industrial and occupational wear	
<b>PCC 18212125</b>	<b>15</b>
Women's and girls' ensembles of man-made fibres, for industrial and occupational wear	
<b>PCC 18212131</b>	<b>16</b>
Women's and girls' jackets and blazers of cotton, for industrial and occupational wear	
<b>PCC 18212135</b>	<b>17</b>
Women's and girls' jackets and blazers of man-made fibres, for industrial and occupational wear	
<b>PCC 18212241</b>	<b>18</b>
Women's and girls' trousers and breeches of cotton, for industrial and occupational wear	
<b>PCC 18212245</b>	<b>19</b>
Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear	
<b>PCC 18212251</b>	<b>20</b>
Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear	
<b>PCC 18212255</b>	<b>21</b>
Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear	
<b>PCC 18213013</b>	<b>22</b>
Men's and boys' other garments, of cotton or man-made fibres, for industrial and occupational wear	
<b>PCC 18213023</b>	<b>23</b>
Women's and girls' other garments of cotton or man-made fibres, for industrial or occupational wear	

**INDUSTRY SALES AND TURNOVER****Workwear - Industry 18210**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the Companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>62,934</b>	<b>60,222</b>	<b>60,764</b>	<b>68,108</b>	<b>67,208</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	3,428	4,540	4,815	5,166	5,691
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>66,362</b>	<b>64,762</b>	<b>65,579</b>	<b>73,274</b>	<b>72,899</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	11,856	8,568	11,023	12,905	11,176
<b>WORK DONE</b> (Work done on materials supplied by customer)	1,126	854	1,298	1,124	881
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	0	0	0	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	2,336	675	325	401	682
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	11,282	10,808	9,387	10,182	22,341
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>92,963</b>	<b>85,667</b>	<b>87,612</b>	<b>97,886</b>	<b>107,979</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Workwear - Industry 18210**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>
<b>UK Manufacturer Sales</b>	<b>66,362</b>	<b>64,762</b>	<b>65,579</b>	<b>73,274</b>	<b>72,899</b>
Intra EC Exports	S	S	S	S	S
Intra EC Imports	8,429	S	S	7,875	8,582
Net Balance	*	*	*	*	*
Extra EC Exports	2,234	1,663	2,154	2,256	3,286
Extra EC Imports	23,366	22,674	21,652	19,447	20,515
Net Balance	21,132	21,011	19,498	17,191	17,229
Total Exports	*	*	*	*	*
Total Imports	31,795	*	*	27,322	29,097
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	*	*	*	*	*
Extra EC Exports	3.37	2.57	3.28	3.08	4.51
Total Exports	*	*	*	*	*
UK Sales	*	*	*	*	*
<b>Import as % of UK Net Supply</b>	<b>Q1 2002</b>	<b>Q2 2002</b>	<b>Q3 2002</b>	<b>Q4 2002</b>	<b>Q1 2003</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Production	*	*	*	*	*

PCC 18211121

CN (62032210)

Men's and boys' ensembles of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
<b>UK Manufacturer Sales</b>	<b>978</b>	<b>1,127</b>	<b>1,123</b>	<b>1,519</b>	<b>1,594</b>
Intra EC Exports	235	80	298	124	171
Intra EC Imports	319	264	930	213	233
Net Balance	84	184	632	89	62
Extra EC Exports	21	20	100	35	105
Extra EC Imports	136	162	20	52	138
Net Balance	115	142	-80	17	33
Total Exports	256	100	398	159	276
Total Imports	455	426	950	265	371
Net Balance	199	326	552	106	95
<b>UK Net Supply</b>	<b>1,177</b>	<b>1,453</b>	<b>1,675</b>	<b>1,625</b>	<b>1,689</b>

**Volume (Number of items)**

UK Manufacturer Sales	17,898	20,830	22,121	29,004	30,606
Intra EC Exports	10,018	6,483	15,848	5,384	6,537
Intra EC Imports	24,795	24,822	8,158	8,224	10,657
Net Balance	14,777	18,339	-7,690	2,840	4,120
Extra EC Exports	190	958	11,743	5,578	5,821
Extra EC Imports	23,696	24,152	3,472	19,235	27,718
Net Balance	23,506	23,194	-8,271	13,657	21,897
Total Exports	10,208	7,441	27,591	10,962	12,358
Total Imports	48,491	48,974	11,630	27,459	38,375
Net Balance	38,283	41,533	-15,961	16,497	26,017
<b>UK Net Supply</b>	<b>56,181</b>	<b>62,363</b>	<b>6,160</b>	<b>45,501</b>	<b>56,623</b>

**£ per Item**

UK Manufacturer Sales	54.66	54.10	50.75	52.36	52.09
Intra EC Exports	23.46	12.34	18.80	23.03	26.16
Intra EC Imports	12.87	10.64	114.00	25.90	21.86
Extra EC Exports	110.53	20.88	8.52	6.27	18.04
Extra EC Imports	5.74	6.71	5.76	2.70	4.98
Total Exports	25.08	13.44	14.42	14.50	22.33
Total Imports	9.38	8.70	81.69	9.65	9.67
<b>UK Net Supply</b>	<b>20.95</b>	<b>23.30</b>	<b>271.86</b>	<b>35.71</b>	<b>29.83</b>

PCC 18211125

CN (62032310 + 62032911)

Men's or boys' ensembles of man-made fibres, for industrial or occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	3,634	3,169	3,574	4,854	3,048
Intra EC Exports	414	222	584	42	39
Intra EC Imports	100	16	252	86	45
Net Balance	-314	-206	-332	44	6
Extra EC Exports	215	14	16	62	478
Extra EC Imports	721	213	227	307	376
Net Balance	506	199	211	245	-102
Total Exports	629	236	600	104	517
Total Imports	821	229	479	393	421
Net Balance	192	-7	-121	289	-96
UK Net Supply	3,826	3,162	3,453	5,143	2,952

## Volume (Number of items)

UK Manufacturer Sales	220,771	187,342	221,132	279,451	207,951
Intra EC Exports	8,684	3,917	5,172	3,548	1,864
Intra EC Imports	3,266	1,022	7,206	3,335	3,991
Net Balance	-5,418	-2,895	2,034	-213	2,127
Extra EC Exports	32,010	581	1,204	11,762	26,134
Extra EC Imports	126,752	37,706	47,574	81,100	128,650
Net Balance	94,742	37,125	46,370	69,338	102,516
Total Exports	40,694	4,498	6,376	15,310	27,998
Total Imports	130,018	38,728	54,780	84,435	132,641
Net Balance	89,324	34,230	48,404	69,125	104,643
UK Net Supply	310,095	221,572	269,536	348,576	312,594

## £ per Item

UK Manufacturer Sales	16.46	16.92	16.16	17.37	14.66
Intra EC Exports	47.67	56.68	112.92	11.84	20.92
Intra EC Imports	30.62	15.66	34.97	25.79	11.28
Extra EC Exports	6.72	24.10	13.29	5.27	18.29
Extra EC Imports	5.69	5.65	4.77	3.79	2.92
Total Exports	15.46	52.47	94.10	6.79	18.47
Total Imports	6.31	5.91	8.74	4.65	3.17
UK Net Supply	12.34	14.27	12.81	14.75	9.44

PCC 18211131

CN (62033210)

Men's and boys' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	1,386	853	894	836	848
Intra EC Exports	94	64	148	108	121
Intra EC Imports	165	91	181	114	359
Net Balance	71	27	33	6	238
Extra EC Exports	4	4	22	16	29
Extra EC Imports	344	447	330	211	379
Net Balance	340	443	308	195	350
Total Exports	98	68	170	124	150
Total Imports	509	538	511	325	738
Net Balance	411	470	341	201	588
UK Net Supply	1,797	1,323	1,235	1,037	1,436

**Volume (Number of items)**

UK Manufacturer Sales	113,175	83,619	75,865	70,242	79,335
Intra EC Exports	5,236	3,669	3,934	4,216	4,625
Intra EC Imports	17,971	8,219	12,997	7,962	26,781
Net Balance	12,735	4,550	9,063	3,746	22,156
Extra EC Exports	300	98	13,265	311	621
Extra EC Imports	59,496	109,714	109,189	43,336	68,310
Net Balance	59,196	109,616	95,924	43,025	67,689
Total Exports	5,536	3,767	17,199	4,527	5,246
Total Imports	77,467	117,933	122,186	51,298	95,091
Net Balance	71,931	114,166	104,987	46,771	89,845
UK Net Supply	185,106	197,785	180,852	117,013	169,180

**£ per Item**

UK Manufacturer Sales	12.25	10.20	11.79	11.91	10.69
Intra EC Exports	17.95	17.44	37.62	25.62	26.16
Intra EC Imports	9.18	11.07	13.93	14.32	13.41
Extra EC Exports	13.33	40.82	1.66	51.45	46.70
Extra EC Imports	5.78	4.07	3.02	4.87	5.55
Total Exports	17.70	18.05	9.88	27.39	28.59
Total Imports	6.57	4.56	4.18	6.34	7.76
UK Net Supply	9.71	6.69	6.83	8.87	8.49

PCC 18211135

CN (62033310 + 62033911)

Men's and boys' jackets and blazers of man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	6,173	5,903	5,231	6,900	6,397
Intra EC Exports	470	299	180	243	284
Intra EC Imports	404	610	768	626	469
Net Balance	-66	311	588	383	185
Extra EC Exports	17	48	53	61	154
Extra EC Imports	1,381	1,382	1,803	1,452	2,111
Net Balance	1,364	1,334	1,750	1,391	1,957
Total Exports	487	347	233	304	438
Total Imports	1,785	1,992	2,571	2,078	2,580
Net Balance	1,298	1,645	2,338	1,774	2,142
UK Net Supply	7,471	7,548	7,569	8,674	8,539

**Volume (Number of items)**

UK Manufacturer Sales	381,971	379,544	317,538	352,983	456,492
Intra EC Exports	18,841	10,773	7,735	16,590	27,964
Intra EC Imports	25,162	75,277	51,039	34,915	35,347
Net Balance	6,321	64,504	43,304	18,325	7,383
Extra EC Exports	272	9,959	6,812	36,154	5,615
Extra EC Imports	241,237	193,865	216,583	209,078	332,434
Net Balance	240,965	183,906	209,771	172,924	326,819
Total Exports	19,113	20,732	14,547	52,744	33,579
Total Imports	266,399	269,142	267,622	243,993	367,781
Net Balance	247,286	248,410	253,075	191,249	334,202
UK Net Supply	629,257	627,954	570,613	544,232	790,694

**£ per Item**

UK Manufacturer Sales	16.16	15.55	16.47	19.55	14.01
Intra EC Exports	24.95	27.75	23.27	14.65	10.16
Intra EC Imports	16.06	8.10	15.05	17.93	13.27
Extra EC Exports	62.50	4.82	7.78	1.69	27.43
Extra EC Imports	5.72	7.13	8.32	6.94	6.35
Total Exports	25.48	16.74	16.02	5.76	13.04
Total Imports	6.70	7.40	9.61	8.52	7.02
UK Net Supply	11.87	12.02	13.27	15.94	10.80

PCC 18211241

CN (62034211)

Men's and boys' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	1,648	1,269	1,455	1,017	1,452
Intra EC Exports	1,071	575	681	389	1,518
Intra EC Imports	768	440	842	517	1,204
Net Balance	-303	-135	161	128	-314
Extra EC Exports	661	462	529	515	451
Extra EC Imports	937	862	939	799	1,123
Net Balance	276	400	410	284	672
Total Exports	1,732	1,037	1,210	904	1,969
Total Imports	1,705	1,302	1,781	1,316	2,327
Net Balance	-27	265	571	412	358
UK Net Supply	1,621	1,534	2,026	1,429	1,810

**Volume (Number of items)**

UK Manufacturer Sales	177,739	135,631	150,658	108,137	137,452
Intra EC Exports	51,566	35,882	39,717	22,718	114,372
Intra EC Imports	60,052	40,499	56,013	45,251	82,985
Net Balance	8,486	4,617	16,296	22,533	-31,387
Extra EC Exports	55,702	41,184	55,217	44,773	39,374
Extra EC Imports	206,453	171,735	213,342	176,860	218,948
Net Balance	150,751	130,551	158,125	132,087	179,574
Total Exports	107,268	77,066	94,934	67,491	153,746
Total Imports	266,505	212,234	269,355	222,111	301,933
Net Balance	159,237	135,168	174,421	154,620	148,187
UK Net Supply	336,976	270,799	325,079	262,757	285,639

**£ per Item**

UK Manufacturer Sales	9.27	9.36	9.66	9.41	10.56
Intra EC Exports	20.77	16.02	17.15	17.12	13.27
Intra EC Imports	12.79	10.86	15.03	11.43	14.51
Extra EC Exports	11.87	11.22	9.58	11.50	11.45
Extra EC Imports	4.54	5.02	4.40	4.52	5.13
Total Exports	16.15	13.46	12.75	13.39	12.81
Total Imports	6.40	6.13	6.61	5.92	7.71
UK Net Supply	4.81	5.67	6.23	5.44	6.34

PCC 18211245

CN (62034311 + 62034911)

Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	6,657	6,065	5,690	5,751	6,160
Intra EC Exports	368	398	285	289	355
Intra EC Imports	871	1,025	1,386	1,454	1,299
Net Balance	503	627	1,101	1,165	944
Extra EC Exports	84	96	169	66	13
Extra EC Imports	2,629	2,912	3,105	3,054	3,363
Net Balance	2,545	2,816	2,936	2,988	3,350
Total Exports	452	494	454	355	368
Total Imports	3,500	3,937	4,491	4,508	4,662
Net Balance	3,048	3,443	4,037	4,153	4,294
UK Net Supply	9,705	9,508	9,727	9,904	10,454

## Volume (Number of items)

UK Manufacturer Sales	669,664	609,485	562,047	536,027	608,500
Intra EC Exports	25,595	31,092	21,176	26,297	36,032
Intra EC Imports	76,382	102,075	182,149	128,366	130,545
Net Balance	50,787	70,983	160,973	102,069	94,513
Extra EC Exports	15,113	17,496	15,208	3,538	5,127
Extra EC Imports	611,622	650,371	763,090	683,299	777,568
Net Balance	596,509	632,875	747,882	679,761	772,441
Total Exports	40,708	48,588	36,384	29,835	41,159
Total Imports	688,004	752,446	945,239	811,665	908,113
Net Balance	647,296	703,858	908,855	781,830	866,954
UK Net Supply	1,316,960	1,313,343	1,470,902	1,317,857	1,475,454

## £ per Item

UK Manufacturer Sales	9.94	9.95	10.12	10.73	10.12
Intra EC Exports	14.38	12.80	13.46	10.99	9.85
Intra EC Imports	11.40	10.04	7.61	11.33	9.95
Extra EC Exports	5.56	5.49	11.11	18.65	2.54
Extra EC Imports	4.30	4.48	4.07	4.47	4.33
Total Exports	11.10	10.17	12.48	11.90	8.94
Total Imports	5.09	5.23	4.75	5.55	5.13
UK Net Supply	7.37	7.24	6.61	7.52	7.09

PCC 18211251

CN (62034251)

Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	471	S*	232	225	276
Intra EC Exports	43	52	37	41	46
Intra EC Imports	412	278	286	124	190
Net Balance	369	226	249	83	144
Extra EC Exports	1	8	30	219	9
Extra EC Imports	84	226	229	414	189
Net Balance	83	218	199	195	180
Total Exports	44	60	67	260	55
Total Imports	496	504	515	538	379
Net Balance	452	444	448	278	324
UK Net Supply	923	*	680	503	600

## Volume (Number of items)

UK Manufacturer Sales	50,164	S	25,048	22,644	25,041
Intra EC Exports	2,408	4,713	2,592	2,610	3,619
Intra EC Imports	37,404	44,286	63,731	36,678	44,816
Net Balance	34,996	39,573	61,139	34,068	41,197
Extra EC Exports	S	S	4,194	33,886	152
Extra EC Imports	27,498	36,452	96,719	136,004	47,491
Net Balance	*	*	92,525	102,118	47,339
Total Exports	*	*	6,786	36,496	3,771
Total Imports	64,902	80,738	160,450	172,682	92,307
Net Balance	*	*	153,664	136,186	88,536
UK Net Supply	*	*	178,712	158,830	113,577

## £ per Item

UK Manufacturer Sales	9.38	*	9.28	9.92	11.03
Intra EC Exports	17.86	11.03	14.27	15.71	12.71
Intra EC Imports	11.01	6.28	4.49	3.38	4.24
Extra EC Exports	*	*	7.15	6.46	59.21
Extra EC Imports	3.05	6.20	2.37	3.04	3.98
Total Exports	*	*	9.87	7.12	14.58
Total Imports	7.64	6.24	3.21	3.12	4.11
UK Net Supply	*	*	3.81	3.17	5.28

PCC 18211255

CN (62034331 + 62034931)

Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	415	356	344	259	265
Intra EC Exports	30	28	34	28	29
Intra EC Imports	235	179	182	341	301
Net Balance	205	151	148	313	272
Extra EC Exports	25	6	16	4	4
Extra EC Imports	82	106	205	607	331
Net Balance	57	100	189	603	327
Total Exports	55	34	50	32	33
Total Imports	317	285	387	948	632
Net Balance	262	251	337	916	599
UK Net Supply	677	607	681	1,175	864

**Volume (Number of items)**

UK Manufacturer Sales	36,000	28,620	28,459	23,200	27,229
Intra EC Exports	2,083	1,355	2,112	1,319	1,206
Intra EC Imports	38,525	34,100	77,931	51,687	55,289
Net Balance	36,442	32,745	75,819	50,368	54,083
Extra EC Exports	1,071	954	3,551	306	830
Extra EC Imports	15,089	24,979	35,330	135,043	69,312
Net Balance	14,018	24,025	31,779	134,737	68,482
Total Exports	3,154	2,309	5,663	1,625	2,036
Total Imports	53,614	59,079	113,261	186,730	124,601
Net Balance	50,460	56,770	107,598	185,105	122,565
UK Net Supply	86,460	85,390	136,057	208,305	149,794

**£ per Item**

UK Manufacturer Sales	11.52	12.44	12.10	11.16	9.74
Intra EC Exports	14.40	20.66	16.10	21.23	24.05
Intra EC Imports	6.10	5.25	2.34	6.60	5.44
Extra EC Exports	23.34	6.29	4.51	13.07	4.82
Extra EC Imports	5.43	4.24	5.80	4.49	4.78
Total Exports	17.44	14.72	8.83	19.69	16.21
Total Imports	5.91	4.82	3.42	5.08	5.07
UK Net Supply	7.83	7.11	5.01	5.64	5.77

PCC 18212121

CN (62042210)

Women's and girls' ensembles of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	0	S	S	S	1
Intra EC Imports	24	1	23	58	38
Net Balance	24	*	*	*	37
Extra EC Exports	0	0	0	3	50
Extra EC Imports	34	7	108	66	76
Net Balance	34	7	108	63	26
Total Exports	0	*	*	*	51
Total Imports	58	8	131	124	114
Net Balance	58	*	*	*	63
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	0	36	27	39	87
Intra EC Imports	3,584	62	1,943	4,481	2,870
Net Balance	3,584	26	1,916	4,442	2,783
Extra EC Exports	0	0	0	253	1,923
Extra EC Imports	7,605	2,223	59,822	16,160	36,382
Net Balance	7,605	2,223	59,822	15,907	34,459
Total Exports	0	36	27	292	2,010
Total Imports	11,189	2,285	61,765	20,641	39,252
Net Balance	11,189	2,249	61,738	20,349	37,242
UK Net Supply	*	*	*	*	*

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	11.49
Intra EC Imports	6.70	16.13	11.84	12.94	13.24
Extra EC Exports	*	*	*	11.86	26.00
Extra EC Imports	4.47	3.15	1.81	4.08	2.09
Total Exports	*	*	*	*	25.37
Total Imports	5.18	3.50	2.12	6.01	2.90
UK Net Supply	*	*	*	*	*

PCC 18212125

CN (62042310 + 62042911)

Women's and girls' ensembles of man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	1,961	2,870	3,049	3,988	3,615
Intra EC Exports	1	2	1	3	1
Intra EC Imports	7	4	1	0	1
Net Balance	6	2	0	-3	0
Extra EC Exports	45	60	33	228	96
Extra EC Imports	349	201	71	113	277
Net Balance	304	141	38	-115	181
Total Exports	46	62	34	231	97
Total Imports	356	205	72	113	278
Net Balance	310	143	38	-118	181
UK Net Supply	2,271	3,013	3,087	3,870	3,796

**Volume (Number of items)**

UK Manufacturer Sales	124,728	296,180	328,927	440,040	396,299
Intra EC Exports	24	52	6	109	37
Intra EC Imports	395	55	42	0	21
Net Balance	371	3	36	-109	-16
Extra EC Exports	2,240	30,099	3,499	30,568	10,339
Extra EC Imports	57,868	24,815	16,700	52,186	45,000
Net Balance	55,628	-5,284	13,201	21,618	34,661
Total Exports	2,264	30,151	3,505	30,677	10,376
Total Imports	58,263	24,870	16,742	52,186	45,021
Net Balance	55,999	-5,281	13,237	21,509	34,645
UK Net Supply	180,727	290,899	342,164	461,549	430,944

**£ per Item**

UK Manufacturer Sales	15.72	9.69	9.27	9.06	9.12
Intra EC Exports	41.67	38.46	166.67	27.52	27.03
Intra EC Imports	17.72	72.73	23.81	*	47.62
Extra EC Exports	20.09	1.99	9.43	7.46	9.29
Extra EC Imports	6.03	8.10	4.25	2.17	6.16
Total Exports	20.32	2.06	9.70	7.53	9.35
Total Imports	6.11	8.24	4.30	2.17	6.17
UK Net Supply	12.57	10.36	9.02	8.38	8.81

PCC 18212131

CN (62043210)

Women's and girls' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	131	S*	S*	S*	S*
Intra EC Exports	21	34	701	440	37
Intra EC Imports	30	14	74	79	138
Net Balance	9	-20	-627	-361	101
Extra EC Exports	9	54	8	34	142
Extra EC Imports	21	276	324	371	418
Net Balance	12	222	316	337	276
Total Exports	30	88	709	474	179
Total Imports	51	290	398	450	556
Net Balance	21	202	-311	-24	377
UK Net Supply	152	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	16,137	S	75,142	S	110,726
Intra EC Exports	566	2,750	60,134	31,866	2,712
Intra EC Imports	288	250	3,982	3,938	1,947
Net Balance	-278	-2,500	-56,152	-27,928	-765
Extra EC Exports	241	1,081	273	787	2,417
Extra EC Imports	4,645	30,081	42,821	31,220	51,293
Net Balance	4,404	29,000	42,548	30,433	48,876
Total Exports	807	3,831	60,407	32,653	5,129
Total Imports	4,933	30,331	46,803	35,158	53,240
Net Balance	4,126	26,500	-13,604	2,505	48,111
UK Net Supply	20,263	*	61,538	*	158,837

**£ per Item**

UK Manufacturer Sales	8.12	*	*	*	*
Intra EC Exports	37.10	12.36	11.66	13.81	13.64
Intra EC Imports	104.17	56.00	18.58	20.06	70.88
Extra EC Exports	37.34	49.95	29.30	43.20	58.75
Extra EC Imports	4.52	9.18	7.57	11.88	8.15
Total Exports	37.17	22.97	11.74	14.52	34.90
Total Imports	10.34	9.56	8.50	12.80	10.44
UK Net Supply	7.50	*	*	*	*

PCC 18212135

CN (62043310 + 62043911)

Women's and girls' jackets and blazers of man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	4,102	3,122	4,386	4,465	4,345
Intra EC Exports	61	50	50	71	70
Intra EC Imports	94	82	107	53	204
Net Balance	33	32	57	-18	134
Extra EC Exports	11	0	9	9	47
Extra EC Imports	611	674	596	573	588
Net Balance	600	674	587	564	541
Total Exports	72	50	59	80	117
Total Imports	705	756	703	626	792
Net Balance	633	706	644	546	675
UK Net Supply	4,735	3,828	5,030	5,011	5,020

**Volume (Number of items)**

UK Manufacturer Sales	321,963	217,852	315,942	309,285	321,563
Intra EC Exports	4,227	2,231	2,559	4,782	3,135
Intra EC Imports	4,090	4,533	8,868	2,660	5,007
Net Balance	-137	2,302	6,309	-2,122	1,872
Extra EC Exports	4,589	0	S	S	5,652
Extra EC Imports	119,967	124,331	115,922	108,398	113,049
Net Balance	115,378	124,331	*	*	107,397
Total Exports	8,816	2,231	*	*	8,787
Total Imports	124,057	128,864	124,790	111,058	118,056
Net Balance	115,241	126,633	*	*	109,269
UK Net Supply	437,204	344,485	*	*	430,832

**£ per Item**

UK Manufacturer Sales	12.74	14.33	13.88	14.44	13.51
Intra EC Exports	14.43	22.41	19.54	14.85	22.33
Intra EC Imports	22.98	18.09	12.07	19.92	40.74
Extra EC Exports	2.40	*	*	*	8.32
Extra EC Imports	5.09	5.42	5.14	5.29	5.20
Total Exports	8.17	22.41	*	*	13.32
Total Imports	5.68	5.87	5.63	5.64	6.71
UK Net Supply	10.83	11.11	*	*	11.65

PCC 18212241

CN (62046211)

Women's and girls' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	91	103	S*	92	S*
Intra EC Exports	123	80	83	59	66
Intra EC Imports	283	585	593	553	349
Net Balance	160	505	510	494	283
Extra EC Exports	175	104	180	256	585
Extra EC Imports	3,734	2,496	683	798	1,216
Net Balance	3,559	2,392	503	542	631
Total Exports	298	184	263	315	651
Total Imports	4,017	3,081	1,276	1,351	1,565
Net Balance	3,719	2,897	1,013	1,036	914
UK Net Supply	3,810	3,000	*	1,128	*

**Volume (Number of items)**

UK Manufacturer Sales	8,639	9,500	S	8,161	S
Intra EC Exports	8,152	11,364	6,811	6,108	3,466
Intra EC Imports	12,357	41,143	21,111	30,441	16,219
Net Balance	4,205	29,779	14,300	24,333	12,753
Extra EC Exports	6,148	4,287	15,453	52,341	18,710
Extra EC Imports	835,721	595,832	127,088	151,280	262,861
Net Balance	829,573	591,545	111,635	98,939	244,151
Total Exports	14,300	15,651	22,264	58,449	22,176
Total Imports	848,078	636,975	148,199	181,721	279,080
Net Balance	833,778	621,324	125,935	123,272	256,904
UK Net Supply	842,417	630,824	*	131,433	*

**£ per Item**

UK Manufacturer Sales	10.53	10.89	*	11.33	*
Intra EC Exports	15.09	7.04	12.19	9.66	19.04
Intra EC Imports	22.90	14.22	28.09	18.17	21.52
Extra EC Exports	28.46	24.26	11.65	4.89	31.27
Extra EC Imports	4.47	4.19	5.37	5.27	4.63
Total Exports	20.84	11.76	11.81	5.39	29.36
Total Imports	4.74	4.84	8.61	7.43	5.61
UK Net Supply	4.52	4.76	*	8.59	*

PCC 18212245

CN (62046311 + 62046911)

Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	3,128	3,367	3,254	3,535	2,939
Intra EC Exports	43	62	213	103	57
Intra EC Imports	245	232	542	370	498
Net Balance	202	170	329	267	441
Extra EC Exports	92	41	30	17	123
Extra EC Imports	1,082	1,022	1,035	624	986
Net Balance	990	981	1,005	607	863
Total Exports	135	103	243	120	180
Total Imports	1,327	1,254	1,577	994	1,484
Net Balance	1,192	1,151	1,334	874	1,304
UK Net Supply	4,320	4,518	4,588	4,409	4,243

**Volume (Number of items)**

UK Manufacturer Sales	300,742	308,442	300,295	326,521	291,990
Intra EC Exports	3,527	6,609	15,872	7,777	5,939
Intra EC Imports	15,255	12,572	31,352	15,047	18,853
Net Balance	11,728	5,963	15,480	7,270	12,914
Extra EC Exports	13,087	1,767	1,468	819	4,044
Extra EC Imports	228,075	218,393	241,892	156,734	293,518
Net Balance	214,988	216,626	240,424	155,915	289,474
Total Exports	16,614	8,376	17,340	8,596	9,983
Total Imports	243,330	230,965	273,244	171,781	312,371
Net Balance	226,716	222,589	255,904	163,185	302,388
UK Net Supply	527,458	531,031	556,199	489,706	594,378

**£ per Item**

UK Manufacturer Sales	10.40	10.91	10.84	10.83	10.07
Intra EC Exports	12.19	9.38	13.42	13.24	9.60
Intra EC Imports	16.06	18.45	17.29	24.59	26.41
Extra EC Exports	7.03	23.20	20.44	20.76	30.42
Extra EC Imports	4.74	4.68	4.28	3.98	3.36
Total Exports	8.13	12.30	14.01	13.96	18.03
Total Imports	5.45	5.43	5.77	5.79	4.75
UK Net Supply	8.19	8.51	8.25	9.00	7.14

PCC 18212251

CN (62046251)

Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	S	S	S	S	S
Intra EC Imports	2	S	S	1	0
Net Balance	*	*	*	*	*
Extra EC Exports	0	6	0	0	0
Extra EC Imports	8	30	17	59	101
Net Balance	8	24	17	59	101
Total Exports	*	*	*	*	*
Total Imports	10	*	*	60	101
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	11	3	8	15	12
Intra EC Imports	41	17	8	40	0
Net Balance	30	14	0	25	-12
Extra EC Exports	0	101	0	0	0
Extra EC Imports	1,350	5,431	5,970	10,666	35,493
Net Balance	1,350	5,330	5,970	10,666	35,493
Total Exports	11	104	8	15	12
Total Imports	1,391	5,448	5,978	10,706	35,493
Net Balance	1,380	5,344	5,970	10,691	35,481
UK Net Supply	1,380	5,344	5,970	10,691	35,481

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	48.78	*	*	25.00	*
Extra EC Exports	*	59.41	*	*	*
Extra EC Imports	5.93	5.52	2.85	5.53	2.85
Total Exports	*	*	*	*	*
Total Imports	7.19	*	*	5.60	2.85
UK Net Supply	*	*	*	*	*

PCC 18212255

CN (62046331 + 62046931)

Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	31	33	26	0	0
Intra EC Exports	2	1	1	1	S
Intra EC Imports	10	64	13	5	12
Net Balance	8	63	12	4	*
Extra EC Exports	20	1	0	0	0
Extra EC Imports	31	38	0	8	4
Net Balance	11	37	0	8	4
Total Exports	22	2	1	1	*
Total Imports	41	102	13	13	16
Net Balance	19	100	12	12	*
UK Net Supply	50	133	38	12	*

**Volume (Number of items)**

UK Manufacturer Sales	1,870	1,930	1,643	0	0
Intra EC Exports	70	81	68	211	51
Intra EC Imports	1,325	6,595	974	493	566
Net Balance	1,255	6,514	906	282	515
Extra EC Exports	S	104	0	0	0
Extra EC Imports	6,608	7,746	0	1,030	385
Net Balance	*	7,642	0	1,030	385
Total Exports	*	185	68	211	51
Total Imports	7,933	14,341	974	1,523	951
Net Balance	*	14,156	906	1,312	900
UK Net Supply	*	16,086	2,549	1,312	900

**£ per Item**

UK Manufacturer Sales	16.76	17.21	15.71	*	*
Intra EC Exports	28.57	12.35	14.71	4.74	*
Intra EC Imports	7.55	9.70	13.35	10.14	21.20
Extra EC Exports	*	9.62	*	*	*
Extra EC Imports	4.69	4.91	*	7.77	10.39
Total Exports	*	10.81	14.71	4.74	*
Total Imports	5.17	7.11	13.35	8.54	16.82
UK Net Supply	*	8.28	14.84	9.15	*

## PCC 18213013

## CN (62113210 + 62113310)

Men's and boys' other garments, of cotton or man-made fibres, for industrial and occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	27,161	26,930	26,472	29,523	30,859
Intra EC Exports	1,788	1,637	1,259	1,927	1,241
Intra EC Imports	4,021	2,182	1,847	2,630	2,616
Net Balance	2,233	545	588	703	1,375
Extra EC Exports	598	509	698	523	474
Extra EC Imports	3,996	3,507	4,188	4,600	5,413
Net Balance	3,398	2,998	3,490	4,077	4,939
Total Exports	2,386	2,146	1,957	2,450	1,715
Total Imports	8,017	5,689	6,035	7,230	8,029
Net Balance	5,631	3,543	4,078	4,780	6,314
UK Net Supply	32,792	30,473	30,550	34,303	37,173

## Volume (Number of items)

UK Manufacturer Sales	2,035,375	2,040,322	1,973,847	2,083,512	2,056,499
Intra EC Exports	126,734	100,500	80,439	102,340	72,384
Intra EC Imports	209,866	138,593	131,075	142,976	142,928
Net Balance	83,132	38,093	50,636	40,636	70,544
Extra EC Exports	12,559	10,316	37,963	29,019	17,443
Extra EC Imports	482,253	510,575	660,094	692,360	769,254
Net Balance	469,694	500,259	622,131	663,341	751,811
Total Exports	139,293	110,816	118,402	131,359	89,827
Total Imports	692,119	649,168	791,169	835,336	912,182
Net Balance	552,826	538,352	672,767	703,977	822,355
UK Net Supply	*	*	*	*	*

## £ per Item/Kilogram

UK Manufacturer Sales	13.34	13.20	13.41	14.17	15.01
Intra EC Exports	14.11	16.29	15.65	18.83	17.14
Intra EC Imports	19.16	15.74	14.09	18.39	18.30
Extra EC Exports	47.62	49.34	18.39	18.02	27.17
Extra EC Imports	8.29	6.87	6.34	6.64	7.04
Total Exports	17.13	19.37	16.53	18.65	19.09
Total Imports	11.58	8.76	7.63	8.66	8.80
UK Net Supply	*	*	*	*	*

## PCC 18213023

## CN (62114210 + 62114310)

Women's and girls' other garments of cotton or man-made fibres, for industrial or occupational wear

Value £000's	Q1 2002	Q2 2002	Q3 2002	Q4 2002	Q1 2003
UK Manufacturer Sales	4,967	5,054	5,032	5,144	5,410
Intra EC Exports	1,221	1,184	1,042	1,431	1,306
Intra EC Imports	439	645	540	651	626
Net Balance	-782	-539	-502	-780	-680
Extra EC Exports	256	230	261	208	526
Extra EC Imports	7,186	8,113	7,772	5,339	3,426
Net Balance	6,930	7,883	7,511	5,131	2,900
Total Exports	1,477	1,414	1,303	1,639	1,832
Total Imports	7,625	8,758	8,312	5,990	4,052
Net Balance	6,148	7,344	7,009	4,351	2,220
UK Net Supply	11,115	12,398	12,041	9,495	7,630

## Volume (Number of items)

UK Manufacturer Sales	758,311	748,108	719,112	702,838	756,110
Intra EC Exports	106,472	74,249	94,783	125,847	92,063
Intra EC Imports	31,414	45,125	20,521	50,277	36,965
Net Balance	-75,058	-29,124	-74,262	-75,570	-55,098
Extra EC Exports	14,645	14,178	16,983	6,467	21,289
Extra EC Imports	510,089	656,612	555,979	580,203	589,186
Net Balance	495,444	642,434	538,996	573,736	567,897
Total Exports	121,117	88,427	111,766	132,314	113,352
Total Imports	541,503	701,737	576,500	630,480	626,151
Net Balance	420,386	613,310	464,734	498,166	512,799
UK Net Supply	*	*	*	*	*

## £ per Item/Kilogram

UK Manufacturer Sales	6.55	6.76	7.00	7.32	7.15
Intra EC Exports	11.47	15.95	10.99	11.37	14.19
Intra EC Imports	13.97	14.29	26.31	12.95	16.93
Extra EC Exports	17.48	16.22	15.37	32.16	24.71
Extra EC Imports	14.09	12.36	13.98	9.20	5.81
Total Exports	12.19	15.99	11.66	12.39	16.16
Total Imports	14.08	12.48	14.42	9.50	6.47
UK Net Supply	*	*	*	*	*