



# **PRODUCT SALES and TRADE**

**PRQ 18100**

**Leather Clothes**

**Quarter 2 2001**

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# Contents

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<b>INDUSTRY SALES AND TURNOVER</b>	<b>4</b>
<b>INDUSTRY PRINCIPAL PRODUCTS AND TRADE</b>	<b>5</b>
<b>PCC 18101000</b>	<b>6</b>
Articles of apparel of leather or of composition leather INCLUDING: - coats and overcoats EXCLUDING: - clothing accessories - headgear - footwear	

**INDUSTRY SALES AND TURNOVER****Leather Clothes - Industry 18100**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>Q2 2000</b>	<b>Q3 2000</b>	<b>Q4 2000</b>	<b>Q1 2001</b>	<b>Q2 2001</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	2,015	3,532	6,851	4,718	5,310
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	113	180	154	116	125
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>2,128</b>	<b>3,712</b>	<b>7,004</b>	<b>4,835</b>	<b>5,435</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	3,213	1,242	3,790	975	1,413
<b>WORK DONE</b> (Work done on materials supplied by customer)	131	449	S	S	142
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	0	0	0	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	12	133	S	S	66
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	-393	-1,033	678	-733	146
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>5,090</b>	<b>4,503</b>	<b>11,760</b>	<b>5,165</b>	<b>7,202</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Leather Clothes - Industry 18100**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q2 2000</b>	<b>Q3 2000</b>	<b>Q4 2000</b>	<b>Q1 2001</b>	<b>Q2 2001</b>
<b>UK Manufacturer Sales</b>	<b>2,128</b>	<b>3,712</b>	<b>7,004</b>	<b>4,835</b>	<b>5,435</b>
Intra EC Exports	1,474	6,647	6,910	5,067	2,424
Intra EC Imports	5,299	12,059	8,317	10,980	4,723
Net Balance	3,825	5,412	1,407	5,913	2,299
Extra EC Exports	541	995	802	1,235	806
Extra EC Imports	19,266	40,993	53,310	27,129	21,777
Net Balance	18,725	39,998	52,508	25,894	20,971
Total Exports	2,015	7,642	7,712	6,302	3,230
Total Imports	24,565	53,052	61,627	38,109	26,500
Net Balance	22,550	45,410	53,915	31,807	23,270
<b>UK Net Supply</b>	<b>24,678</b>	<b>49,122</b>	<b>60,919</b>	<b>36,642</b>	<b>28,705</b>

<b>Export as % of UK Manufacturer Sales</b>	<b>Q2 2000</b>	<b>Q3 2000</b>	<b>Q4 2000</b>	<b>Q1 2001</b>	<b>Q2 2001</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	69.28	179.08	98.66	104.81	44.60
Extra EC Exports	25.43	26.81	11.45	25.54	14.83
Total Exports	94.70	205.89	110.11	130.35	59.43
UK Sales	5.30	-105.89	-10.11	-30.35	40.57

<b>Import as % of UK Net Supply</b>	<b>Q2 2000</b>	<b>Q3 2000</b>	<b>Q4 2000</b>	<b>Q1 2001</b>	<b>Q2 2001</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	21.47	24.55	13.65	29.97	16.45
Extra EC Imports	78.07	83.45	87.51	74.04	75.86
Total Imports	99.54	108.00	101.16	104.00	92.32
UK Production	0.46	-8.00	-1.16	-4.00	7.68

## PCC 18101000

## CN (420310)

Articles of apparel of leather or of composition leather INCLUDING: - coats and overcoats EXCLUDING: - clothing accessories - headgear - footwear

Value £000's	Q2	Q3	Q4	Q1	Q2
	2000	2000	2000	2001	2001
UK Manufacturer Sales	2,015	3,532	6,851	4,718	5,310
Intra EC Exports	1,474	6,647	6,910	5,067	2,424
Intra EC Imports	5,299	12,059	8,317	10,980	4,723
Net Balance	3,825	5,412	1,407	5,913	2,299
Extra EC Exports	541	995	802	1,235	806
Extra EC Imports	19,266	40,993	53,310	27,129	21,777
Net Balance	18,725	39,998	52,508	25,894	20,971
Total Exports	2,015	7,642	7,712	6,302	3,230
Total Imports	24,565	53,052	61,627	38,109	26,500
Net Balance	22,550	45,410	53,915	31,807	23,270
UK Net Supply	24,565	48,942	60,766	36,525	28,580

## Volume (Number of items)

UK Manufacturer Sales	29,478	49,725	90,154	62,025	62,648
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## Volume (Kilogram)

Intra EC Exports	46,179	317,053	359,864	226,470	90,491
Intra EC Imports	463,865	491,402	356,579	334,581	138,461
Net Balance	417,686	174,349	-3,285	108,111	47,970
Extra EC Exports	13,096	26,781	30,747	22,907	11,967
Extra EC Imports	1,038,034	2,042,049	2,463,205	1,335,325	1,094,838
Net Balance	1,024,938	2,015,268	2,432,458	1,312,418	1,082,871
Total Exports	59,275	343,834	390,611	249,377	102,458
Total Imports	1,501,899	2,533,451	2,819,784	1,669,906	1,233,299
Net Balance	1,442,624	2,189,617	2,429,173	1,420,529	1,130,841
UK Net Supply	*	*	*	*	*

## £ per Item/Kilogram

UK Manufacturer Sales	68.34	71.03	75.99	76.07	84.76
Intra EC Exports	31.92	20.96	19.20	22.37	26.79
Intra EC Imports	11.42	24.54	23.32	32.82	34.11
Extra EC Exports	41.31	37.15	26.08	53.91	67.35
Extra EC Imports	18.56	20.07	21.64	20.32	19.89
Total Exports	33.99	22.23	19.74	25.27	31.53
Total Imports	16.36	20.94	21.86	22.82	21.49
UK Net Supply	*	*	*	*	*