



# **PRODUCT SALES and TRADE**

PRQ9

Workwear

Quarter 2 2000

© Crown copyright 2000.

Published with the permission of the Office for  
National Statistics on behalf of the Controller of Her Majesty's Stationery  
Office.

ISSN 1461-8311

### **A National Statistics publication**

Official statistics bearing the National Statistics logo are produced to high professional standards set out in the National Statistics Code of Practice. They undergo regular quality assurance reviews to ensure that they meet customers needs. They are produced free from any political interference.

Applications for reproduction:

Copyright Manager, Office for National Statistics  
Zone B1/09, 1 Drummond Gate,  
London SW1V 2QQ  
Fax 020 7533 5685  
E-mail: [copyright@ons.gov.uk](mailto:copyright@ons.gov.uk)

### **Contact points**

For enquiries about this publication, contact

The Prodcum Enquiry point:

Tel: 01633 813065

E-mail: [teresa.keane-davies@ons.gov.uk](mailto:teresa.keane-davies@ons.gov.uk)

To order this publication, call National Statistics Direct  
on **01633 812762**. See also back cover.

For general enquiries, contact the National Statistics

Public Enquiry Service on **0845 601 3034**

(minicom: 01633 812399)

E-mail: [info@statistics.gov.uk](mailto:info@statistics.gov.uk)

Fax: 01633 812762

Letters: Zone DG/18, 1 Drummond Gate,  
London SW1V 2QQ

You can also find National Statistics on the internet  
go to **[www.statistics.gov.uk](http://www.statistics.gov.uk)**

### **About the Office for National Statistics**

The Office for National Statistics (ONS) is the government Agency responsible for compiling, analysing and disseminating many of the United Kingdom's economic, social and demographic statistics, including the retail price index, trade figures and labour market data, as well as the periodic census of the population and health statistics. The Director of the ONS is also the National Statistician and the Registrar General for England and Wales, and the agency that administers the Statutory registration of births, marriages and deaths there.

# Contents

## PRQ9

### Workwear

This report covers the following industries (subclasses):

#### 18210 Workwear

---

Introduction	5
Information	6
Workwear - 18210	11
INDUSTRY SALES AND TURNOVER	12
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	13
PCC 18211121	14
Men's and boys' ensembles of cotton, for industrial and occupational wear	
PCC 18211126	15
Men's and boys' ensembles of synthetic fibres, for industrial and occupational wear	
PCC 18211127	16
Men's and boys' ensembles of artificial fibres, for industrial and occupational wear	
PCC 18211131	17
Men's and boys' jackets and blazers of cotton, for industrial and occupational wear	
PCC 18211136	18
Men's and boys' jackets and blazers of synthetic fibres, for industrial and occupational wear	
PCC 18211137	19
Men's and boys' jackets and blazers of artificial fibres, for industrial and occupational wear	
PCC 18211241	20
Men's and boys' trousers and breeches of cotton, for industrial and occupational wear	
PCC 18211245	21
Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear	
PCC 18211251	22
Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear	
PCC 18211255	23
Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear	
PCC 18212121	24
Women's and girls' ensembles of cotton, for industrial and occupational wear	
PCC 18212126	25
Women's and girls' ensembles of synthetic fibres, for industrial and occupational wear	
PCC 18212127	26
Women's and girls' ensembles of artificial fibres, for industrial and occupational wear	
PCC 18212131	27
Women's and girls' jackets and blazers of cotton, for industrial and occupational wear	

<b>PCC 18212136</b>	<b>28</b>
Women's and girls' jackets and blazers of synthetic fibres, for industrial and occupational wear	
<b>PCC 18212137</b>	<b>29</b>
Women's and girls' jackets and blazers of artificial fibres, for industrial and occupational wear	
<b>PCC 18212241</b>	<b>30</b>
Women's and girls' trousers and breeches of cotton, for industrial and occupational wear	
<b>PCC 18212245</b>	<b>31</b>
Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear	
<b>PCC 18212251</b>	<b>32</b>
Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear	
<b>PCC 18212255</b>	<b>33</b>
Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear	
<b>PCC 18213011</b>	<b>34</b>
Men's and boys' garments of cotton for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls	
<b>PCC 18213015</b>	<b>35</b>
Men's and boys' garments of man-made fibres for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls	
<b>PCC 18213021</b>	<b>36</b>
Women's and girls' garments of cotton for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls	
<b>PCC 18213025</b>	<b>37</b>
Women's and girls' garments of man-made fibres for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls	

**What does this report contain?**

The Product Sales and Trade quarterly series of reports contains data on the sales by UK based manufacturers of individual products covered by the PRODCOM inquiry, together with exports and imports data. A rolling span of five quarters data is published each quarter to allow year-on-year comparisons for the current quarter.

The PRQ series of reports contains the data for the industries surveyed quarterly as well as data from industries surveyed annually which are directly relevant for these industries. The data for the industries surveyed on an annual basis are available separately.

**What is PRODCOM?**

The term PRODCOM is derived from PRODUcts of the European COMmunity. This is a survey based on products whose definitions are standardised across the EC to allow comparability between the member countries' data.

**What does PRODCOM cover?**

PRODCOM covers some 4,800 products which in the UK are assigned to some 250 industries (subclasses) as defined by the 1992 Standard Industrial Classification SIC(92). Some 50 industries are surveyed quarterly with the remaining 200 being surveyed on an annual basis.

**What is SIC(92)?**

The Standard Industrial Classification is used to classify business establishments and other statistical units by the type of economic activity in which they are engaged. The present 1992 revision is based on the activity classification issued by the Statistical Office of the European Communities (Eurostat), known as the NACE classification.

**Who collects the PRODCOM data?**

The PRODCOM data are collected through a series of surveys by National Statistics (NS).

**Who collects the trade data?**

The trade data (exports and imports) are collected by HM Customs & Excise and measure the flow of goods into and out of the UK.

Total exports and imports are broken down into intra and extra EC trade ie. trade with members of the EC, and trade with countries outside the EC.

Intra EC trade data are collected by INTRASTAT, a survey based system operated by Customs covering the largest traders. Extra EC trade data are collected from information given on Customs documentation which has to accompany goods passing through border controls.

**What data are shown?**

Data on both the value and volume of UK manufacturers' sales are collected for most products, and these are also aggregated to product totals for the industry. All estimates are for the total manufacturing activity of all firms in the UK and not just for those firms selected for the survey.

The data for each industry (subclass) is shown in a series of three tables; Sales and Turnover, Principal Products and Trade and Individual Product Tables. See below for further explanation of the different types of table.

**Industry Sales and Turnover**

The Sales and Turnover table shows the relationship between the total turnover of companies classified to that industry and the total sales of the principal products of that industry. The difference is turnover generated from non-production activity, and the effect of 'carry-in' and 'carry-out' sales to the industry. See below for further explanation of these.

**What are Principal Products?**

Firms are classified to an industry (a 5-digit subclass under the Standard Industrial Classification SIC(92)) according to their main economic activity. Principal Products are those products classified to an industry (subclass) and are the products mainly produced by firms classified to that industry.

Each individual product has an 8 digit code assigned to it; the first 4/5 digits indicate the industry for which it is one of the Principal Products. The product code is known as the PRODCOM Commodity Code (PCC).

**For example:**

5-digit industry Under Sic(92)	Industry title	Principal products	
24110	Industrial Gases	24111120	Argon
		24111130	Rare gases Excluding:- Argon
		24111150	Hydrogen

**What items of non-production activity are shown?**

**Merchanted goods** - These are manufacturers' sales of goods which have not been subjected to any manufacturing process.

**Work done** - Revenue is recorded under 'work done' when a manufacturer conducts work on materials which have been supplied to them by a customer.

**Waste products** - Manufacturers' sales of products and residues which were considered as being waste.

**All other income** - Revenue derived from the provision of services and other non-production activity not specified elsewhere.

### **What are 'carry-in' and 'carry-out' sales?**

Other than production of their Principal Products, an industry may have some secondary production, ie. production of non-principal products. These sales are known as 'carry-out' product sales as they are sales of products classified as principal to a different industry.

Conversely, 'carry-in' product sales are defined as sales of products classified as principal to an industry which are made by companies classified to other industries.

Therefore one industry's carry-out product sales are another's carry-in product sales and vice versa. For example, a firm classified as a footwear manufacturer may also manufacture luggage. The footwear industry therefore has carry-out sales to the luggage industry, and the luggage industry is carrying-in sales from the footwear industry.

### **What are 'Other' sales?**

Where companies produce relatively very small amounts of certain products these are often grouped together in an 'Other' category to lessen the burden on companies responding to the survey. The category will include products with a quarterly sales value of less than £25,000 each. In the Sales and Turnover table these are added to the sales of products not listed in the individual product tables because of suppression, see below.

### **Industry Principal Products and Trade**

This table summarises the total sales of the principal products for the industry, together with the total imports and exports. This table exists only for the value data as the volume units can differ between products and so aggregation would not be meaningful.

Derived data are also included in this table; the net balance of trade and the UK net supply for principal products of the industry.

Analysis in terms of exports as a percentage of PRODCOM ie UK manufacturers' sales, and imports as a percentage of UK net supply are also shown in this table.

### **What is the net balance of trade?**

Exports data are subtracted from imports data to derive the net balance of trade for the principal products of an industry to the UK. Net balance of trade is also shown for each product in the individual product tables, see below.

### **What is UK net supply?**

The net supply of principal products to the UK market is shown. This is calculated as PRODCOM, ie UK manufacturers' sales, less exports plus imports. This can take a negative value where there has been a re-export of imported goods or export of stockpiled goods from previous periods.

### Individual Product Tables

The product tables contain the PRODCOM, imports and exports data for each individual product classified to that industry. The trade data is matched to the PRODCOM data for each product via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level.

The value and volume of sales is shown together with the average unit price (value divided by volume) and the derived net balance of trade and UK net supply.

The unit volume collected under PRODCOM is indicated in each product table. In general the volume is collected in weight (kilograms) to retain comparability with the imports and exports data collected by Customs and Excise. There are however a number of products where a different unit of volume is considered more appropriate. Volume data are not collected for a small number of products where it has proven difficult to obtain meaningful data.

### What are aggregated products?

Some industries contain a small number of cases where data for several products are aggregated together. These are listed at the end of the Contents (where applicable) and are of two types:

- products aggregated together as trade data is only available at that level
- products split into new, more detailed product headings as trade associations have advised that the greater detail is more meaningful than the original grouping.

# Suppression

## Why are data suppressed?

Data are suppressed so that in no way can any individual UK firm's sales be disclosed unless they have given NS express permission to do so. Data also sometimes have to be suppressed to prevent disclosure of another piece of disclosive data by deduction.

## Rounding of data

Due to the effects of rounding, totals and other calculated values may not always agree with those calculated from the individual components shown in the tables.

## What symbols are used?

- S - suppressed as disclosive
- S\* - suppressed but aggregated in the Industry Sales and Turnover table
- Q - data under investigation with HM Customs and Excise
- N/A - data not available
- \* - not able to calculate data

## Methodological Note

Following a review of the statistical methodology underpinning the PRODCOM estimates, improvements have been made to the design of the sample survey, and the methods for calculating the UK product estimates. These changes are designed to improve the accuracy of the published data.

The changes in methodology have been made for processing the data from 1997 onwards. Consistent time series for 1995-1999 (including the data contained within this report) have been produced on the basis of these methodological improvements. Users may therefore see differences between the new data series and those previously published for earlier years.

For further information see 'PRODCOM (PRODuCts of the European COMmunity Survey) Developments 1993-1998'. Copies of this article are available from the NS PRODCOM Helpdesk on request (Tel: 01633 813065).



# Product Sales and Trade

**Workwear**

**18210**

**Quarter 2 2000**

## INDUSTRY SALES AND TURNOVER

### Workwear - Industry 18210

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	64,304	68,830	72,418	74,542	66,224
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	1,740	2,235	2,279	3,098	2,853
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>66,044</b>	<b>71,065</b>	<b>74,697</b>	<b>77,639</b>	<b>69,076</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	13,674	12,523	18,376	13,408	12,391
<b>WORK DONE</b> (Work done on materials supplied by customer)	1,339	1,277	1,464	1,268	1,642
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	14	13	8	11	12
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	1,274	1,089	1,015	1,531	1,353
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	17,964	12,194	11,785	10,103	11,066
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>100,310</b>	<b>98,162</b>	<b>107,344</b>	<b>103,961</b>	<b>95,540</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

## INDUSTRY PRINCIPAL PRODUCTS AND TRADE

**Workwear - Industry 18210**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q2 1999</b>	<b>Q3 1999</b>	<b>Q4 1999</b>	<b>Q1 2000</b>	<b>Q2 2000</b>
<b>UK Manufacturer Sales</b>	<b>66,044</b>	<b>71,065</b>	<b>74,697</b>	<b>77,639</b>	<b>69,076</b>
Intra EC Exports	S	S	S	S	S
Intra EC Imports	3,950	S	S	S	S
Net Balance	*	*	*	*	*
Extra EC Exports	970	1,588	1,267	1,668	1,936
Extra EC Imports	11,277	12,264	15,591	16,815	15,890
Net Balance	10,307	10,676	14,324	15,147	13,954
Total Exports	*	*	*	*	*
Total Imports	15,227	*	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>Q2 1999</b>	<b>Q3 1999</b>	<b>Q4 1999</b>	<b>Q1 2000</b>	<b>Q2 2000</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	*	*	*	*	*
Extra EC Exports	1.47	2.23	1.70	2.15	2.80
Total Exports	*	*	*	*	*
UK Sales	*	*	*	*	*
<b>Import as % of UK Net Supply</b>	<b>Q2 1999</b>	<b>Q3 1999</b>	<b>Q4 1999</b>	<b>Q1 2000</b>	<b>Q2 2000</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
Intra EC Imports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Production	*	*	*	*	*

PCC 18211121

CN (62032210)

Men's and boys' ensembles of cotton, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	702	709	517	685	510
Intra EC Exports	43	48	16	105	15
Intra EC Imports	172	88	132	109	151
Net Balance	129	40	116	4	136
Extra EC Exports	110	42	34	118	47
Extra EC Imports	235	336	640	370	284
Net Balance	125	294	606	252	237
Total Exports	153	90	50	223	62
Total Imports	407	424	772	479	435
Net Balance	254	334	722	256	373
UK Net Supply	956	1,043	1,239	941	883

## Volume (Number of items)

UK Manufacturer Sales	19,032	19,473	15,772	21,249	13,887
Intra EC Exports	1,973	2,808	678	5,125	566
Intra EC Imports	2,344	1,459	2,711	4,312	3,624
Net Balance	371	-1,349	2,033	-813	3,058
Extra EC Exports	6,088	1,461	2,124	70,150	97,707
Extra EC Imports	15,081	15,798	35,319	17,424	19,771
Net Balance	8,993	14,337	33,195	-52,726	-77,936
Total Exports	8,061	4,269	2,802	75,275	98,273
Total Imports	17,425	17,257	38,030	21,736	23,395
Net Balance	9,364	12,988	35,228	-53,539	-74,878
UK Net Supply	28,396	32,461	51,000	-32,290	-60,991

## £ per Item

UK Manufacturer Sales	36.91	36.41	32.77	32.24	36.72
Intra EC Exports	21.79	17.09	23.60	20.49	26.50
Intra EC Imports	73.38	60.32	48.69	25.28	41.67
Extra EC Exports	18.07	28.75	16.01	1.68	0.48
Extra EC Imports	15.58	21.27	18.12	21.24	14.36
Total Exports	18.98	21.08	17.84	2.96	0.63
Total Imports	23.36	24.57	20.30	22.04	18.59
UK Net Supply	33.68	32.13	24.29	*	*

PCC 18211126

CN (62032310)

Men's and boys' ensembles of synthetic fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
<b>UK Manufacturer Sales</b>	<b>7,286</b>	<b>9,023</b>	<b>9,591</b>	<b>11,295</b>	<b>8,794</b>
Intra EC Exports	110	21	2	3	80
Intra EC Imports	15	55	95	69	99
Net Balance	-95	34	93	66	19
Extra EC Exports	26	93	29	37	18
Extra EC Imports	51	98	72	245	211
Net Balance	25	5	43	208	193
Total Exports	136	114	31	40	98
Total Imports	66	153	167	314	310
Net Balance	-70	39	136	274	212
<b>UK Net Supply</b>	<b>7,216</b>	<b>9,062</b>	<b>9,727</b>	<b>11,569</b>	<b>9,006</b>

**Volume (Number of items)**

UK Manufacturer Sales	228,567	308,715	334,774	375,028	279,617
Intra EC Exports	1,124	1,924	1,071	632	1,398
Intra EC Imports	938	3,387	6,325	4,347	7,415
Net Balance	-186	1,463	5,254	3,715	6,017
Extra EC Exports	1,241	6,895	1,166	2,127	1,887
Extra EC Imports	11,078	17,352	18,224	49,004	46,673
Net Balance	9,837	10,457	17,058	46,877	44,786
Total Exports	2,365	8,819	2,237	2,759	3,285
Total Imports	12,016	20,739	24,549	53,351	54,088
Net Balance	9,651	11,920	22,312	50,592	50,803
<b>UK Net Supply</b>	<b>238,218</b>	<b>320,635</b>	<b>357,086</b>	<b>425,620</b>	<b>330,420</b>

**£ per Item**

UK Manufacturer Sales	31.88	29.23	28.65	30.12	31.45
Intra EC Exports	97.86	10.91	1.87	4.75	57.22
Intra EC Imports	15.99	16.24	15.02	15.87	13.35
Extra EC Exports	20.95	13.49	24.87	17.40	9.54
Extra EC Imports	4.60	5.65	3.95	5.00	4.52
Total Exports	57.51	12.93	13.86	14.50	29.83
Total Imports	5.49	7.38	6.80	5.89	5.73
<b>UK Net Supply</b>	<b>30.29</b>	<b>28.26</b>	<b>27.24</b>	<b>27.18</b>	<b>27.26</b>

PCC 18211127

CN (62032911)

Men's and boys' ensembles of artificial fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	0	0	0	0	6
Intra EC Exports	6	12	3	4	12
Intra EC Imports	18	0	0	3	1
Net Balance	12	-12	-3	-1	-11
Extra EC Exports	83	26	55	21	1
Extra EC Imports	9	1	1	12	111
Net Balance	-74	-25	-54	-9	110
Total Exports	89	38	58	25	13
Total Imports	27	1	1	15	112
Net Balance	-62	-37	-57	-10	99
UK Net Supply	-62	-37	-57	-10	105

**Volume (Number of items)**

UK Manufacturer Sales	0	0	0	0	S
Intra EC Exports	381	1,057	61	154	536
Intra EC Imports	1,546	0	0	63	51
Net Balance	1,165	-1,057	-61	-91	-485
Extra EC Exports	3,235	442	1,317	861	185
Extra EC Imports	700	S	4	3,000	4,008
Net Balance	-2,535	*	-1,313	2,139	3,823
Total Exports	3,616	1,499	1,378	1,015	721
Total Imports	2,246	*	4	3,063	4,059
Net Balance	-1,370	*	-1,374	2,048	3,338
UK Net Supply	-1,370	*	-1,374	2,048	*

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	15.75	11.35	49.18	25.97	22.39
Intra EC Imports	11.64	*	*	47.62	19.61
Extra EC Exports	25.66	58.82	41.76	24.39	5.41
Extra EC Imports	12.86	*	250.00	4.00	27.69
Total Exports	24.61	25.35	42.09	24.63	18.03
Total Imports	12.02	*	250.00	4.90	27.59
UK Net Supply	*	*	*	*	*

PCC 18211131

CN (62033210)

Men's and boys' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
<b>UK Manufacturer Sales</b>	<b>685</b>	<b>874</b>	<b>1,130</b>	<b>620</b>	<b>1,377</b>
Intra EC Exports	52	62	78	31	21
Intra EC Imports	81	131	105	182	186
Net Balance	29	69	27	151	165
Extra EC Exports	15	6	91	4	57
Extra EC Imports	226	219	438	372	274
Net Balance	211	213	347	368	217
Total Exports	67	68	169	35	78
Total Imports	307	350	543	554	460
Net Balance	240	282	374	519	382
<b>UK Net Supply</b>	<b>925</b>	<b>1,156</b>	<b>1,504</b>	<b>1,139</b>	<b>1,759</b>

**Volume (Number of items)**

UK Manufacturer Sales	65,358	77,560	94,333	63,625	101,043
Intra EC Exports	2,708	4,519	4,714	2,948	1,067
Intra EC Imports	6,432	92,973	7,066	13,240	15,750
Net Balance	3,724	88,454	2,352	10,292	14,683
Extra EC Exports	964	397	4,816	270	5,156
Extra EC Imports	45,613	23,219	56,173	63,483	54,641
Net Balance	44,649	22,822	51,357	63,213	49,485
Total Exports	3,672	4,916	9,530	3,218	6,223
Total Imports	52,045	116,192	63,239	76,723	70,391
Net Balance	48,373	111,276	53,709	73,505	64,168
<b>UK Net Supply</b>	<b>113,731</b>	<b>188,836</b>	<b>148,042</b>	<b>137,130</b>	<b>165,211</b>

**£ per Item**

UK Manufacturer Sales	10.49	11.27	11.98	9.75	13.63
Intra EC Exports	19.20	13.72	16.55	10.52	19.68
Intra EC Imports	12.59	1.41	14.86	13.75	11.81
Extra EC Exports	15.56	15.11	18.90	14.81	11.06
Extra EC Imports	4.95	9.43	7.80	5.86	5.01
Total Exports	18.25	13.83	17.73	10.88	12.53
Total Imports	5.90	3.01	8.59	7.22	6.53
<b>UK Net Supply</b>	<b>8.14</b>	<b>6.12</b>	<b>10.16</b>	<b>8.31</b>	<b>10.65</b>

PCC 18211136

CN (62033310)

Men's and boys' jackets and blazers of synthetic fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	5,345	5,656	5,978	7,440	5,360
Intra EC Exports	138	340	260	152	116
Intra EC Imports	243	91	84	202	241
Net Balance	105	-249	-176	50	125
Extra EC Exports	63	381	94	116	19
Extra EC Imports	777	748	887	1,328	692
Net Balance	714	367	793	1,212	673
Total Exports	201	721	354	268	135
Total Imports	1,020	839	971	1,530	933
Net Balance	819	118	617	1,262	798
UK Net Supply	6,164	5,774	6,595	8,702	6,158

**Volume (Number of items)**

UK Manufacturer Sales	334,219	365,541	379,956	419,562	330,012
Intra EC Exports	13,297	15,636	17,629	5,151	2,978
Intra EC Imports	10,779	3,530	2,940	9,343	6,227
Net Balance	-2,518	-12,106	-14,689	4,192	3,249
Extra EC Exports	4,862	113,067	1,505	6,561	1,018
Extra EC Imports	78,030	110,307	144,046	208,386	139,088
Net Balance	73,168	-2,760	142,541	201,825	138,070
Total Exports	18,159	128,703	19,134	11,712	3,996
Total Imports	88,809	113,837	146,986	217,729	145,315
Net Balance	70,650	-14,866	127,852	206,017	141,319
UK Net Supply	404,869	350,675	507,808	625,579	471,331

**£ per Item**

UK Manufacturer Sales	15.99	15.47	15.73	17.73	16.24
Intra EC Exports	10.38	21.74	14.75	29.51	38.95
Intra EC Imports	22.54	25.78	28.57	21.62	38.70
Extra EC Exports	12.96	3.37	62.46	17.68	18.66
Extra EC Imports	9.96	6.78	6.16	6.37	4.98
Total Exports	11.07	5.60	18.50	22.88	33.78
Total Imports	11.49	7.37	6.61	7.03	6.42
UK Net Supply	15.23	16.46	12.99	13.91	13.06

PCC 18211137

CN (62033911)

Men's and boys' jackets and blazers of artificial fibres, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	202	319	407	402	405
Intra EC Exports	26	45	47	34	10
Intra EC Imports	14	3	5	3	5
Net Balance	-12	-42	-42	-31	-5
Extra EC Exports	0	0	0	2	2
Extra EC Imports	31	42	64	9	22
Net Balance	31	42	64	7	20
Total Exports	26	45	47	36	12
Total Imports	45	45	69	12	27
Net Balance	19	0	22	-24	15
UK Net Supply	221	319	429	378	420

**Volume (Number of items)**

UK Manufacturer Sales	29,454	25,348	26,547	25,527	25,734
Intra EC Exports	306	629	558	833	329
Intra EC Imports	770	164	187	117	538
Net Balance	464	-465	-371	-716	209
Extra EC Exports	0	0	0	20	403
Extra EC Imports	8,867	4,545	10,582	13,191	4,322
Net Balance	8,867	4,545	10,582	13,171	3,919
Total Exports	306	629	558	853	732
Total Imports	9,637	4,709	10,769	13,308	4,860
Net Balance	9,331	4,080	10,211	12,455	4,128
UK Net Supply	38,785	29,428	36,758	37,982	29,862

**£ per Item**

UK Manufacturer Sales	6.87	12.58	15.33	15.74	15.74
Intra EC Exports	84.97	71.54	84.23	40.82	30.40
Intra EC Imports	18.18	18.29	26.74	25.64	9.29
Extra EC Exports	*	*	*	100.00	4.96
Extra EC Imports	3.50	9.24	6.05	0.68	5.09
Total Exports	84.97	71.54	84.23	42.20	16.39
Total Imports	4.67	9.56	6.41	0.90	5.56
UK Net Supply	5.71	10.84	11.67	9.95	14.07

PCC 18211241

CN (62034211)

Men's and boys' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	3,223	3,465	2,781	2,559	2,225
Intra EC Exports	233	263	195	698	472
Intra EC Imports	685	1,139	349	866	632
Net Balance	452	876	154	168	160
Extra EC Exports	58	188	56	72	125
Extra EC Imports	926	843	986	579	434
Net Balance	868	655	930	507	309
Total Exports	291	451	251	770	597
Total Imports	1,611	1,982	1,335	1,445	1,066
Net Balance	1,320	1,531	1,084	675	469
UK Net Supply	4,543	4,996	3,865	3,234	2,694

**Volume (Number of items)**

UK Manufacturer Sales	450,077	450,613	368,813	342,004	253,816
Intra EC Exports	27,516	20,769	14,475	47,827	45,816
Intra EC Imports	73,343	107,547	44,013	75,996	51,510
Net Balance	45,827	86,778	29,538	28,169	5,694
Extra EC Exports	3,686	12,135	5,752	9,374	12,817
Extra EC Imports	207,228	178,818	174,517	105,278	97,275
Net Balance	203,542	166,683	168,765	95,904	84,458
Total Exports	31,202	32,904	20,227	57,201	58,633
Total Imports	280,571	286,365	218,530	181,274	148,785
Net Balance	249,369	253,461	198,303	124,073	90,152
UK Net Supply	699,446	704,074	567,116	466,077	343,968

**£ per Item**

UK Manufacturer Sales	7.16	7.69	7.54	7.48	8.77
Intra EC Exports	8.47	12.66	13.47	14.59	10.30
Intra EC Imports	9.34	10.59	7.93	11.40	12.27
Extra EC Exports	15.74	15.49	9.74	7.68	9.75
Extra EC Imports	4.47	4.71	5.65	5.50	4.46
Total Exports	9.33	13.71	12.41	13.46	10.18
Total Imports	5.74	6.92	6.11	7.97	7.16
UK Net Supply	6.50	7.10	6.81	6.94	7.83

PCC 18211245

CN (62034311 + 62034911)

Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	6,696	9,132	9,224	6,314	6,153
Intra EC Exports	389	349	223	336	279
Intra EC Imports	529	182	313	667	484
Net Balance	140	-167	90	331	205
Extra EC Exports	54	8	17	24	57
Extra EC Imports	1,869	2,682	2,794	2,330	2,169
Net Balance	1,815	2,674	2,777	2,306	2,112
Total Exports	443	357	240	360	336
Total Imports	2,398	2,864	3,107	2,997	2,653
Net Balance	1,955	2,507	2,867	2,637	2,317
UK Net Supply	8,651	11,639	12,091	8,951	8,470

## Volume (Number of items)

UK Manufacturer Sales	747,296	969,840	927,065	653,193	636,176
Intra EC Exports	36,556	29,187	18,860	28,366	24,797
Intra EC Imports	38,349	13,631	19,517	39,106	23,294
Net Balance	1,793	-15,556	657	10,740	-1,503
Extra EC Exports	3,694	574	474	1,836	2,992
Extra EC Imports	485,489	705,094	755,791	599,244	487,101
Net Balance	481,795	704,520	755,317	597,408	484,109
Total Exports	40,250	29,761	19,334	30,202	27,789
Total Imports	523,838	718,725	775,308	638,350	510,395
Net Balance	483,588	688,964	755,974	608,148	482,606
UK Net Supply	1,230,884	1,658,804	1,683,039	1,261,341	1,118,782

## £ per Item

UK Manufacturer Sales	8.96	9.42	9.95	9.67	9.67
Intra EC Exports	10.64	11.96	11.82	11.85	11.25
Intra EC Imports	13.79	13.35	16.04	17.06	20.78
Extra EC Exports	14.62	13.94	35.86	13.07	19.05
Extra EC Imports	3.85	3.80	3.70	3.89	4.45
Total Exports	11.01	12.00	12.41	11.92	12.09
Total Imports	4.58	3.98	4.01	4.69	5.20
UK Net Supply	7.03	7.02	7.18	7.10	7.57

PCC 18211251

CN (62034251)

Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	191	206	398	365	340
Intra EC Exports	26	12	23	18	14
Intra EC Imports	285	197	152	253	286
Net Balance	259	185	129	235	272
Extra EC Exports	46	120	14	22	15
Extra EC Imports	174	140	87	182	70
Net Balance	128	20	73	160	55
Total Exports	72	132	37	40	29
Total Imports	459	337	239	435	356
Net Balance	387	205	202	395	327
UK Net Supply	578	411	600	760	667

**Volume (Number of items)**

UK Manufacturer Sales	17,078	18,498	30,105	27,537	25,573
Intra EC Exports	1,825	1,009	1,926	1,688	1,638
Intra EC Imports	20,616	15,162	13,647	19,114	21,190
Net Balance	18,791	14,153	11,721	17,426	19,552
Extra EC Exports	3,430	13,816	821	S	1,348
Extra EC Imports	42,890	46,005	27,036	54,239	14,564
Net Balance	39,460	32,189	26,215	*	13,216
Total Exports	5,255	14,825	2,747	*	2,986
Total Imports	63,506	61,167	40,683	73,353	35,754
Net Balance	58,251	46,342	37,936	*	32,768
UK Net Supply	75,329	64,840	68,041	*	58,341

**£ per Item**

UK Manufacturer Sales	11.19	11.13	13.22	13.26	13.29
Intra EC Exports	14.25	11.89	11.94	10.66	8.55
Intra EC Imports	13.82	12.99	11.14	13.24	13.50
Extra EC Exports	13.41	8.69	17.05	*	11.13
Extra EC Imports	4.06	3.04	3.22	3.36	4.81
Total Exports	13.70	8.90	13.47	*	9.71
Total Imports	7.23	5.51	5.87	5.93	9.96
UK Net Supply	7.67	6.34	8.82	*	11.43

PCC 18211255

CN (62034331 + 62034931)

Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	466	373	538	407	395
Intra EC Exports	18	9	12	13	10
Intra EC Imports	18	8	7	7	6
Net Balance	0	-1	-5	-6	-4
Extra EC Exports	6	19	2	5	13
Extra EC Imports	264	908	657	690	392
Net Balance	258	889	655	685	379
Total Exports	24	28	14	18	23
Total Imports	282	916	664	697	398
Net Balance	258	888	650	679	375
UK Net Supply	724	1,261	1,188	1,086	770

## Volume (Number of items)

UK Manufacturer Sales	46,600	34,455	46,771	34,256	34,101
Intra EC Exports	1,834	949	972	1,136	530
Intra EC Imports	2,138	1,001	866	1,800	525
Net Balance	304	52	-106	664	-5
Extra EC Exports	372	4,968	301	463	981
Extra EC Imports	63,232	230,318	160,737	140,534	96,217
Net Balance	62,860	225,350	160,436	140,071	95,236
Total Exports	2,206	5,917	1,273	1,599	1,511
Total Imports	65,370	231,319	161,603	142,334	96,742
Net Balance	63,164	225,402	160,330	140,735	95,231
UK Net Supply	109,764	259,857	207,101	174,991	129,332

## £ per Item

UK Manufacturer Sales	10.00	10.82	11.50	11.89	11.57
Intra EC Exports	9.81	9.48	12.35	11.44	18.87
Intra EC Imports	8.42	7.99	8.08	3.89	11.43
Extra EC Exports	16.13	3.82	6.64	10.80	13.25
Extra EC Imports	4.18	3.94	4.09	4.91	4.07
Total Exports	10.88	4.73	11.00	11.26	15.22
Total Imports	4.31	3.96	4.11	4.90	4.11
UK Net Supply	6.59	4.85	5.74	6.21	5.95

PCC 18212121

CN (62042210)

Women's and girls' ensembles of cotton, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	13	S	0	S	0
Intra EC Imports	2	S	S	S	10
Net Balance	-11	*	*	*	10
Extra EC Exports	0	0	1	65	5
Extra EC Imports	0	2	38	10	10
Net Balance	0	2	37	-55	5
Total Exports	13	*	1	*	5
Total Imports	2	*	*	*	20
Net Balance	-11	*	*	*	15
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	902	90	0	1	0
Intra EC Imports	146	21	5	14	191
Net Balance	-756	-69	5	13	191
Extra EC Exports	0	0	28	2,639	2
Extra EC Imports	0	400	3,225	7,570	371
Net Balance	0	400	3,197	4,931	369
Total Exports	902	90	28	2,640	2
Total Imports	146	421	3,230	7,584	562
Net Balance	-756	331	3,202	4,944	560
UK Net Supply	*	*	*	*	*

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	14.41	*	*	*	*
Intra EC Imports	13.70	*	*	*	52.36
Extra EC Exports	*	*	35.71	24.63	2,500.00
Extra EC Imports	*	5.00	11.78	1.32	26.95
Total Exports	14.41	*	35.71	*	2,500.00
Total Imports	13.70	*	*	*	35.59
UK Net Supply	*	*	*	*	*

PCC 18212126

CN (62042310)

Women's and girls' ensembles of synthetic fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	287	291	225	346	301
Intra EC Exports	12	17	S	S	6
Intra EC Imports	5	5	7	5	3
Net Balance	-7	-12	*	*	-3
Extra EC Exports	34	3	32	5	13
Extra EC Imports	80	115	46	158	146
Net Balance	46	112	14	153	133
Total Exports	46	20	*	*	19
Total Imports	85	120	53	163	149
Net Balance	39	100	*	*	130
UK Net Supply	326	391	*	*	431

**Volume (Number of items)**

UK Manufacturer Sales	17,920	18,179	14,075	21,650	18,808
Intra EC Exports	656	271	2	6	577
Intra EC Imports	80	128	206	180	63
Net Balance	-576	-143	204	174	-514
Extra EC Exports	3,698	93	5,778	134	1,847
Extra EC Imports	8,255	17,416	12,134	16,381	21,980
Net Balance	4,557	17,323	6,356	16,247	20,133
Total Exports	4,354	364	5,780	140	2,424
Total Imports	8,335	17,544	12,340	16,561	22,043
Net Balance	3,981	17,180	6,560	16,421	19,619
UK Net Supply	21,901	35,359	20,635	38,071	38,427

**£ per Item**

UK Manufacturer Sales	16.00	16.00	16.00	16.00	16.00
Intra EC Exports	18.29	62.73	*	*	10.40
Intra EC Imports	62.50	39.06	33.98	27.78	47.62
Extra EC Exports	9.19	32.26	5.54	37.31	7.04
Extra EC Imports	9.69	6.60	3.79	9.65	6.64
Total Exports	10.56	54.95	*	*	7.84
Total Imports	10.20	6.84	4.29	9.84	6.76
UK Net Supply	14.87	11.05	*	*	11.21

PCC 18212127

CN (62042911)

Women's and girls' ensembles of artificial fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	S	S	S	0	11
Intra EC Imports	1	1	0	4	0
Net Balance	*	*	*	4	-11
Extra EC Exports	30	24	7	11	11
Extra EC Imports	2	8	3	6	19
Net Balance	-28	-16	-4	-5	8
Total Exports	*	*	*	11	22
Total Imports	3	9	3	10	19
Net Balance	*	*	*	-1	-3
UK Net Supply	*	*	*	-1	-3

**Volume (Number of items)**

UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	9	1	3	0	63
Intra EC Imports	S	2	0	141	0
Net Balance	*	1	-3	141	-63
Extra EC Exports	3,153	3,429	292	S	74
Extra EC Imports	1	266	193	827	2,784
Net Balance	-3,152	-3,163	-99	*	2,710
Total Exports	3,162	3,430	295	*	137
Total Imports	*	268	193	968	2,784
Net Balance	*	-3,162	-102	*	2,647
UK Net Supply	*	*	*	*	2,647

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	174.60
Intra EC Imports	*	500.00	*	28.37	*
Extra EC Exports	9.51	7.00	23.97	*	148.65
Extra EC Imports	2,000.00	30.08	15.54	7.26	6.82
Total Exports	*	*	*	*	160.58
Total Imports	*	33.58	15.54	10.33	6.82
UK Net Supply	*	*	*	*	*

PCC 18212131

CN (62043210)

Women's and girls' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	92	93	77	139	86
Intra EC Exports	11	1	S	2	3
Intra EC Imports	4	16	6	66	1
Net Balance	-7	15	*	64	-2
Extra EC Exports	21	0	1	29	14
Extra EC Imports	18	12	21	28	20
Net Balance	-3	12	20	-1	6
Total Exports	32	1	*	31	17
Total Imports	22	28	27	94	21
Net Balance	-10	27	*	63	4
UK Net Supply	82	120	*	202	90

## Volume (Number of items)

UK Manufacturer Sales	6,398	7,960	5,598	10,223	6,243
Intra EC Exports	335	24	9	34	115
Intra EC Imports	26	1,361	372	2,177	52
Net Balance	-309	1,337	363	2,143	-63
Extra EC Exports	230	0	1	1,147	441
Extra EC Imports	6,322	1,121	4,350	4,022	2,998
Net Balance	6,092	1,121	4,349	2,875	2,557
Total Exports	565	24	10	1,181	556
Total Imports	6,348	2,482	4,722	6,199	3,050
Net Balance	5,783	2,458	4,712	5,018	2,494
UK Net Supply	12,181	10,418	10,310	15,241	8,737

## £ per Item

UK Manufacturer Sales	14.45	11.71	13.75	13.60	13.81
Intra EC Exports	32.84	41.67	*	58.82	26.09
Intra EC Imports	153.85	11.76	16.13	30.32	19.23
Extra EC Exports	91.30	*	1,000.00	25.28	31.75
Extra EC Imports	2.85	10.70	4.83	6.96	6.67
Total Exports	56.64	41.67	*	26.25	30.58
Total Imports	3.47	11.28	5.72	15.16	6.89
UK Net Supply	6.77	11.54	*	13.25	10.33

PCC 18212136

CN (62043310)

Women's and girls' jackets and blazers of synthetic fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	1,421	1,523	1,725	2,014	2,448
Intra EC Exports	57	62	94	39	43
Intra EC Imports	9	125	85	40	26
Net Balance	-48	63	-9	1	-17
Extra EC Exports	4	3	15	0	0
Extra EC Imports	275	452	693	637	516
Net Balance	271	449	678	637	516
Total Exports	61	65	109	39	43
Total Imports	284	577	778	677	542
Net Balance	223	512	669	638	499
UK Net Supply	1,644	2,035	2,394	2,652	2,947

**Volume (Number of items)**

UK Manufacturer Sales	84,156	94,024	104,276	127,087	147,679
Intra EC Exports	2,234	3,055	5,603	3,387	3,946
Intra EC Imports	638	8,343	6,565	1,573	2,385
Net Balance	-1,596	5,288	962	-1,814	-1,561
Extra EC Exports	224	1	56	0	0
Extra EC Imports	54,091	84,782	141,230	133,087	110,462
Net Balance	53,867	84,781	141,174	133,087	110,462
Total Exports	2,458	3,056	5,659	3,387	3,946
Total Imports	54,729	93,125	147,795	134,660	112,847
Net Balance	52,271	90,069	142,136	131,273	108,901
UK Net Supply	136,427	184,093	246,412	258,360	256,580

**£ per Item**

UK Manufacturer Sales	16.89	16.20	16.54	15.85	16.58
Intra EC Exports	25.51	20.29	16.78	11.51	10.90
Intra EC Imports	14.11	14.98	12.95	25.43	10.90
Extra EC Exports	17.86	3,000.00	267.86	*	*
Extra EC Imports	5.08	5.33	4.91	4.79	4.67
Total Exports	24.82	21.27	19.26	11.51	10.90
Total Imports	5.19	6.20	5.26	5.03	4.80
UK Net Supply	12.05	11.06	9.71	10.27	11.49

PCC 18212137

CN (62043911)

Women's and girls' jackets and blazers of artificial fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	12	21	65	254	498
Intra EC Exports	1	1	6	7	1
Intra EC Imports	45	29	46	12	S
Net Balance	44	28	40	5	*
Extra EC Exports	0	5	0	7	2
Extra EC Imports	2	49	4	1	0
Net Balance	2	44	4	-6	-2
Total Exports	1	6	6	14	3
Total Imports	47	78	50	13	*
Net Balance	46	72	44	-1	*
UK Net Supply	58	93	109	253	*

## Volume (Number of items)

UK Manufacturer Sales	228	400	1,733	7,894	29,224
Intra EC Exports	9	35	87	294	3
Intra EC Imports	1,279	818	685	452	15
Net Balance	1,270	783	598	158	12
Extra EC Exports	0	457	0	18	1
Extra EC Imports	7	9,140	422	33	0
Net Balance	7	8,683	422	15	-1
Total Exports	9	492	87	312	4
Total Imports	1,286	9,958	1,107	485	15
Net Balance	1,277	9,466	1,020	173	11
UK Net Supply	1,505	9,866	2,753	8,067	29,235

## £ per Item

UK Manufacturer Sales	52.63	52.50	37.57	32.16	17.05
Intra EC Exports	111.11	28.57	68.97	23.81	333.33
Intra EC Imports	35.18	35.45	67.15	26.55	*
Extra EC Exports	*	10.94	*	388.89	2,000.00
Extra EC Imports	285.71	5.36	9.48	30.30	*
Total Exports	111.11	12.20	68.97	44.87	750.00
Total Imports	36.55	7.83	45.17	26.80	*
UK Net Supply	38.54	9.43	39.63	31.34	*

PCC 18212241

CN (62046211)

Women's and girls' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	983	693	841	1,248	1,349
Intra EC Exports	70	41	68	165	57
Intra EC Imports	177	249	217	362	54
Net Balance	107	208	149	197	-3
Extra EC Exports	15	29	11	63	7
Extra EC Imports	267	374	452	623	1,440
Net Balance	252	345	441	560	1,433
Total Exports	85	70	79	228	64
Total Imports	444	623	669	985	1,494
Net Balance	359	553	590	757	1,430
UK Net Supply	1,342	1,246	1,431	2,005	2,779

**Volume (Number of items)**

UK Manufacturer Sales	98,715	66,594	86,044	110,447	127,405
Intra EC Exports	7,798	3,728	9,542	13,106	3,967
Intra EC Imports	37,747	34,297	75,080	62,602	5,582
Net Balance	29,949	30,569	65,538	49,496	1,615
Extra EC Exports	745	1,631	503	525	547
Extra EC Imports	78,133	128,318	109,440	204,789	342,837
Net Balance	77,388	126,687	108,937	204,264	342,290
Total Exports	8,543	5,359	10,045	13,631	4,514
Total Imports	115,880	162,615	184,520	267,391	348,419
Net Balance	107,337	157,256	174,475	253,760	343,905
UK Net Supply	206,052	223,850	260,519	364,207	471,310

**£ per Item**

UK Manufacturer Sales	9.96	10.41	9.77	11.30	10.59
Intra EC Exports	8.98	11.00	7.13	12.59	14.37
Intra EC Imports	4.69	7.26	2.89	5.78	9.67
Extra EC Exports	20.13	17.78	21.87	120.00	12.80
Extra EC Imports	3.42	2.91	4.13	3.04	4.20
Total Exports	9.95	13.06	7.86	16.73	14.18
Total Imports	3.83	3.83	3.63	3.68	4.29
UK Net Supply	6.51	5.57	5.49	5.50	5.90

PCC 18212245

CN (62046311 + 62046911)

Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	1,375	1,889	2,244	2,287	2,710
Intra EC Exports	22	24	19	11	62
Intra EC Imports	18	19	65	52	38
Net Balance	-4	-5	46	41	-24
Extra EC Exports	44	19	20	22	35
Extra EC Imports	96	144	654	357	363
Net Balance	52	125	634	335	328
Total Exports	66	43	39	33	97
Total Imports	114	163	719	409	401
Net Balance	48	120	680	376	304
UK Net Supply	1,423	2,009	2,924	2,663	3,014

## Volume (Number of items)

UK Manufacturer Sales	151,853	221,772	247,900	208,565	273,711
Intra EC Exports	2,500	3,308	1,722	408	6,873
Intra EC Imports	1,813	1,861	8,652	4,155	5,237
Net Balance	-687	-1,447	6,930	3,747	-1,636
Extra EC Exports	1,560	1,313	1,956	651	2,688
Extra EC Imports	29,442	38,127	137,871	77,537	90,512
Net Balance	27,882	36,814	135,915	76,886	87,824
Total Exports	4,060	4,621	3,678	1,059	9,561
Total Imports	31,255	39,988	146,523	81,692	95,749
Net Balance	27,195	35,367	142,845	80,633	86,188
UK Net Supply	179,048	257,139	390,745	289,198	359,899

## £ per Item

UK Manufacturer Sales	9.06	8.52	9.05	10.96	9.90
Intra EC Exports	8.80	7.26	11.03	26.96	9.02
Intra EC Imports	9.93	10.21	7.51	12.52	7.26
Extra EC Exports	28.21	14.47	10.22	33.79	13.02
Extra EC Imports	3.26	3.78	4.74	4.60	4.01
Total Exports	16.26	9.31	10.60	31.16	10.15
Total Imports	3.65	4.08	4.91	5.01	4.19
UK Net Supply	7.95	7.81	7.48	9.21	8.37

PCC 18212251

CN (62046251)

Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	S*	S*	0	0	0
Intra EC Exports	S	S	S	S	S
Intra EC Imports	0	1	S	2	S
Net Balance	*	*	*	*	*
Extra EC Exports	1	2	3	0	4
Extra EC Imports	8	6	11	25	45
Net Balance	7	4	8	25	41
Total Exports	*	*	*	*	*
Total Imports	8	7	*	27	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	S	S	0	0	0
Intra EC Exports	24	1	5	14	23
Intra EC Imports	0	49	3	664	1
Net Balance	-24	48	-2	650	-22
Extra EC Exports	S	S	311	0	1
Extra EC Imports	4,020	2,644	462	12,711	14,386
Net Balance	*	*	151	12,711	14,385
Total Exports	*	*	316	14	24
Total Imports	4,020	2,693	465	13,375	14,387
Net Balance	*	*	149	13,361	14,363
UK Net Supply	*	*	149	13,361	14,363

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	*	20.41	*	3.01	*
Extra EC Exports	*	*	9.65	*	4,000.00
Extra EC Imports	1.99	2.27	23.81	1.97	3.13
Total Exports	*	*	*	*	*
Total Imports	1.99	2.60	*	2.02	*
UK Net Supply	*	*	*	*	*

PCC 18212255

CN (62046331 + 62046931)

Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q2 1999	Q3 1999	Q4 1999	Q1 2000	Q2 2000
UK Manufacturer Sales	S*	83	94	90	76
Intra EC Exports	S	S	S	S	1
Intra EC Imports	12	14	19	8	6
Net Balance	*	*	*	*	5
Extra EC Exports	0	0	15	8	5
Extra EC Imports	11	12	8	3	0
Net Balance	11	12	-7	-5	-5
Total Exports	*	*	*	*	6
Total Imports	23	26	27	11	6
Net Balance	*	*	*	*	0
UK Net Supply	*	*	*	*	76

## Volume (Number of items)

UK Manufacturer Sales	S	3,166	3,568	3,423	2,882
Intra EC Exports	3	4	2	7	61
Intra EC Imports	1,848	2,132	2,456	1,142	808
Net Balance	1,845	2,128	2,454	1,135	747
Extra EC Exports	0	0	88	38	262
Extra EC Imports	3,087	330	240	80	0
Net Balance	3,087	330	152	42	-262
Total Exports	3	4	90	45	323
Total Imports	4,935	2,462	2,696	1,222	808
Net Balance	4,932	2,458	2,606	1,177	485
UK Net Supply	*	5,624	6,174	4,600	3,367

## £ per Item

UK Manufacturer Sales	*	26.32	26.32	26.32	26.45
Intra EC Exports	*	*	*	*	16.39
Intra EC Imports	6.49	6.57	7.74	7.01	7.43
Extra EC Exports	*	*	170.45	210.53	19.08
Extra EC Imports	3.56	36.36	33.33	37.50	*
Total Exports	*	*	*	*	18.58
Total Imports	4.66	10.56	10.01	9.00	7.43
UK Net Supply	*	*	*	*	22.64

PCC 18213011

CN (62113210)

Men's and boys' garments of cotton for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
<b>UK Manufacturer Sales</b>	<b>5,462</b>	<b>6,177</b>	<b>6,073</b>	<b>6,289</b>	<b>5,727</b>
Intra EC Exports	71	72	55	36	44
Intra EC Imports	131	90	46	75	164
Net Balance	60	18	-9	39	120
Extra EC Exports	24	21	72	78	108
Extra EC Imports	1,045	1,464	1,314	1,304	1,220
Net Balance	1,021	1,443	1,242	1,226	1,112
Total Exports	95	93	127	114	152
Total Imports	1,176	1,554	1,360	1,379	1,384
Net Balance	1,081	1,461	1,233	1,265	1,232
<b>UK Net Supply</b>	<b>6,543</b>	<b>7,638</b>	<b>7,306</b>	<b>7,554</b>	<b>6,959</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>555,763</b>	<b>677,061</b>	<b>678,795</b>	<b>655,693</b>	<b>583,453</b>
------------------------------	----------------	----------------	----------------	----------------	----------------

**Volume (Kilogram)**

Intra EC Exports	5,002	6,675	6,168	3,876	5,660
Intra EC Imports	8,836	7,368	3,055	4,106	8,073
Net Balance	3,834	693	-3,113	230	2,413
Extra EC Exports	1,593	1,075	3,616	2,407	2,417
Extra EC Imports	92,120	129,028	156,371	137,536	104,580
Net Balance	90,527	127,953	152,755	135,129	102,163
Total Exports	6,595	7,750	9,784	6,283	8,077
Total Imports	100,956	136,396	159,426	141,642	112,653
Net Balance	94,361	128,646	149,642	135,359	104,576
<b>UK Net Supply</b>	*	*	*	*	*

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>9.83</b>	<b>9.12</b>	<b>8.95</b>	<b>9.59</b>	<b>9.82</b>
Intra EC Exports	14.19	10.79	8.92	9.29	7.77
Intra EC Imports	14.83	12.21	15.06	18.27	20.31
Extra EC Exports	15.07	19.53	19.91	32.41	44.68
Extra EC Imports	11.34	11.35	8.40	9.48	11.67
Total Exports	14.40	12.00	12.98	18.14	18.82
Total Imports	11.65	11.39	8.53	9.74	12.29
<b>UK Net Supply</b>	*	*	*	*	*

## PCC 18213015

## CN (62113310)

Men's and boys' garments of man-made fibres for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
<b>UK Manufacturer Sales</b>	<b>23,067</b>	<b>21,611</b>	<b>23,766</b>	<b>24,760</b>	<b>21,078</b>
Intra EC Exports	1,378	1,571	1,316	1,073	570
Intra EC Imports	1,096	877	934	1,531	1,001
Net Balance	-282	-694	-382	458	431
Extra EC Exports	141	430	198	390	1,148
Extra EC Imports	1,375	1,540	1,796	1,993	1,877
Net Balance	1,234	1,110	1,598	1,603	729
Total Exports	1,519	2,001	1,514	1,463	1,718
Total Imports	2,471	2,417	2,730	3,524	2,878
Net Balance	952	416	1,216	2,061	1,160
<b>UK Net Supply</b>	<b>24,019</b>	<b>22,027</b>	<b>24,982</b>	<b>26,821</b>	<b>22,238</b>

## Volume (Number of items)

<b>UK Manufacturer Sales</b>	<b>2,116,671</b>	<b>1,803,164</b>	<b>2,004,666</b>	<b>2,102,847</b>	<b>1,932,835</b>
<b>Volume (Kilogram)</b>					
Intra EC Exports	173,068	61,635	74,707	55,489	35,322
Intra EC Imports	74,912	45,782	45,639	73,215	53,462
Net Balance	-98,156	-15,853	-29,068	17,726	18,140
Extra EC Exports	5,862	9,525	7,841	10,570	23,745
Extra EC Imports	154,661	179,110	234,878	255,799	254,051
Net Balance	148,799	169,585	227,037	245,229	230,306
Total Exports	178,930	71,160	82,548	66,059	59,067
Total Imports	229,573	224,892	280,517	329,014	307,513
Net Balance	50,643	153,732	197,969	262,955	248,446
<b>UK Net Supply</b>	*	*	*	*	*

## £ per Item/Kilogram

<b>UK Manufacturer Sales</b>	<b>10.90</b>	<b>11.99</b>	<b>11.86</b>	<b>11.77</b>	<b>10.91</b>
Intra EC Exports	7.96	25.49	17.62	19.34	16.14
Intra EC Imports	14.63	19.16	20.46	20.91	18.72
Extra EC Exports	24.05	45.14	25.25	36.90	48.35
Extra EC Imports	8.89	8.60	7.65	7.79	7.39
Total Exports	8.49	28.12	18.34	22.15	29.09
Total Imports	10.76	10.75	9.73	10.71	9.36
<b>UK Net Supply</b>	*	*	*	*	*

PCC 18213021

CN (62114210)

Women's and girls' garments of cotton for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
<b>UK Manufacturer Sales</b>	<b>1,329</b>	<b>1,577</b>	<b>1,527</b>	<b>2,082</b>	<b>1,585</b>
Intra EC Exports	661	90	86	37	36
Intra EC Imports	57	54	162	44	47
<b>Net Balance</b>	<b>-604</b>	<b>-36</b>	<b>76</b>	<b>7</b>	<b>11</b>
Extra EC Exports	23	44	96	353	30
Extra EC Imports	2,549	1,447	2,531	4,024	4,329
<b>Net Balance</b>	<b>2,526</b>	<b>1,403</b>	<b>2,435</b>	<b>3,671</b>	<b>4,299</b>
<b>Total Exports</b>	<b>684</b>	<b>134</b>	<b>182</b>	<b>390</b>	<b>66</b>
<b>Total Imports</b>	<b>2,606</b>	<b>1,501</b>	<b>2,693</b>	<b>4,068</b>	<b>4,376</b>
<b>Net Balance</b>	<b>1,922</b>	<b>1,367</b>	<b>2,511</b>	<b>3,678</b>	<b>4,310</b>
<b>UK Net Supply</b>	<b>3,251</b>	<b>2,944</b>	<b>4,038</b>	<b>5,760</b>	<b>5,895</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>205,064</b>	<b>256,593</b>	<b>246,019</b>	<b>302,166</b>	<b>256,582</b>
<b>Volume (Kilogram)</b>					
Intra EC Exports	442,368	15,797	5,264	6,700	5,799
Intra EC Imports	6,104	5,828	6,944	2,682	4,931
<b>Net Balance</b>	<b>-436,264</b>	<b>-9,969</b>	<b>1,680</b>	<b>-4,018</b>	<b>-868</b>
Extra EC Exports	1,401	4,499	6,259	12,090	4,344
Extra EC Imports	134,079	155,977	131,306	167,354	205,132
<b>Net Balance</b>	<b>132,678</b>	<b>151,478</b>	<b>125,047</b>	<b>155,264</b>	<b>200,788</b>
<b>Total Exports</b>	<b>443,769</b>	<b>20,296</b>	<b>11,523</b>	<b>18,790</b>	<b>10,143</b>
<b>Total Imports</b>	<b>140,183</b>	<b>161,805</b>	<b>138,250</b>	<b>170,036</b>	<b>210,063</b>
<b>Net Balance</b>	<b>-303,586</b>	<b>141,509</b>	<b>126,727</b>	<b>151,246</b>	<b>199,920</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>6.48</b>	<b>6.15</b>	<b>6.21</b>	<b>6.89</b>	<b>6.18</b>
Intra EC Exports	1.49	5.70	16.34	5.52	6.21
Intra EC Imports	9.34	9.27	23.33	16.41	9.53
Extra EC Exports	16.42	9.78	15.34	29.20	6.91
Extra EC Imports	19.01	9.28	19.28	24.04	21.10
<b>Total Exports</b>	<b>1.54</b>	<b>6.60</b>	<b>15.79</b>	<b>20.76</b>	<b>6.51</b>
<b>Total Imports</b>	<b>18.59</b>	<b>9.28</b>	<b>19.48</b>	<b>23.92</b>	<b>20.83</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 18213025

CN (62114310)

Women's and girls' garments of man-made fibres for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q2	Q3	Q4	Q1	Q2
	1999	1999	1999	2000	2000
UK Manufacturer Sales	5,478	5,114	5,217	4,945	4,801
Intra EC Exports	1,164	1,013	1,042	862	830
Intra EC Imports	333	304	322	232	205
Net Balance	-831	-709	-720	-630	-625
Extra EC Exports	172	125	404	216	200
Extra EC Imports	987	622	1,394	1,529	1,246
Net Balance	815	497	990	1,313	1,046
Total Exports	1,336	1,138	1,446	1,078	1,030
Total Imports	1,320	926	1,716	1,761	1,451
Net Balance	-16	-212	270	683	421
UK Net Supply	5,462	4,902	5,487	5,628	5,222

## Volume (Number of items)

UK Manufacturer Sales	665,843	619,765	618,930	603,837	585,648
<b>Volume (Kilogram)</b>					
Intra EC Exports	56,261	47,470	54,801	68,034	39,367
Intra EC Imports	22,899	22,001	25,391	16,820	11,506
Net Balance	-33,362	-25,469	-29,410	-51,214	-27,861
Extra EC Exports	12,957	10,728	11,976	14,586	7,679
Extra EC Imports	129,637	56,900	130,959	163,075	136,246
Net Balance	116,680	46,172	118,983	148,489	128,567
Total Exports	69,218	58,198	66,777	82,620	47,046
Total Imports	152,536	78,901	156,350	179,895	147,752
Net Balance	83,318	20,703	89,573	97,275	100,706
UK Net Supply	*	*	*	*	*

## £ per Item/Kilogram

UK Manufacturer Sales	8.23	8.25	8.43	8.19	8.20
Intra EC Exports	20.69	21.34	19.01	12.67	21.08
Intra EC Imports	14.54	13.82	12.68	13.79	17.82
Extra EC Exports	13.27	11.65	33.73	14.81	26.05
Extra EC Imports	7.61	10.93	10.64	9.38	9.15
Total Exports	19.30	19.55	21.65	13.05	21.89
Total Imports	8.65	11.74	10.98	9.79	9.82
UK Net Supply	*	*	*	*	*