



# **PRODUCT SALES and TRADE**

PRQ9

Workwear

Quarter 1 2000

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The Office for National Statistics (ONS) is the government Agency responsible for compiling, analysing and disseminating many of the United Kingdom's economic, social and demographic statistics, including the retail price index, trade figures and labour market data, as well as the periodic census of the population and health statistics. The Director of the ONS is also the National Statistician and the Registrar General for England and Wales, and the agency that administers the Statutory registration of births, marriages and deaths there.

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## PRQ9

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#### 18210 Workwear

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**What does this report contain?**

The Product Sales and Trade quarterly series of reports contains data on the sales by UK based manufacturers of individual products covered by the PRODCOM inquiry, together with exports and imports data. A rolling span of five quarters data is published each quarter to allow year-on-year comparisons for the current quarter.

The PRQ series of reports contains the data for the industries surveyed quarterly as well as data from industries surveyed annually which are directly relevant for these industries. The data for the industries surveyed on an annual basis are available separately.

**What is PRODCOM?**

The term PRODCOM is derived from PRODUcts of the European COMmunity. This is a survey based on products whose definitions are standardised across the EC to allow comparability between the member countries' data.

**What does PRODCOM cover?**

PRODCOM covers some 4,800 products which in the UK are assigned to some 250 industries (subclasses) as defined by the 1992 Standard Industrial Classification SIC(92). Some 50 industries are surveyed quarterly with the remaining 200 being surveyed on an annual basis.

**What is SIC(92)?**

The Standard Industrial Classification is used to classify business establishments and other statistical units by the type of economic activity in which they are engaged. The present 1992 revision is based on the activity classification issued by the Statistical Office of the European Communities (Eurostat), known as the NACE classification.

**Who collects the PRODCOM data?**

The PRODCOM data are collected through a series of surveys by National Statistics (NS).

**Who collects the trade data?**

The trade data (exports and imports) are collected by HM Customs & Excise and measure the flow of goods into and out of the UK.

Total exports and imports are broken down into intra and extra EC trade ie. trade with members of the EC, and trade with countries outside the EC.

Intra EC trade data are collected by INTRASTAT, a survey based system operated by Customs covering the largest traders. Extra EC trade data are collected from information given on Customs documentation which has to accompany goods passing through border controls.

**What data are shown?**

Data on both the value and volume of UK manufacturers' sales are collected for most products, and these are also aggregated to product totals for the industry. All estimates are for the total manufacturing activity of all firms in the UK and not just for those firms selected for the survey.

The data for each industry (subclass) is shown in a series of three tables; Sales and Turnover, Principal Products and Trade and Individual Product Tables. See below for further explanation of the different types of table.

**Industry Sales and Turnover**

The Sales and Turnover table shows the relationship between the total turnover of companies classified to that industry and the total sales of the principal products of that industry. The difference is turnover generated from non-production activity, and the effect of 'carry-in' and 'carry-out' sales to the industry. See below for further explanation of these.

**What are Principal Products?**

Firms are classified to an industry (a 5-digit subclass under the Standard Industrial Classification SIC(92)) according to their main economic activity. Principal Products are those products classified to an industry (subclass) and are the products mainly produced by firms classified to that industry.

Each individual product has an 8 digit code assigned to it; the first 4/5 digits indicate the industry for which it is one of the Principal Products. The product code is known as the PRODCOM Commodity Code (PCC).

**For example:**

5-digit industry Under Sic(92)	Industry title	Principal products	
24110	Industrial Gases	24111120	Argon
		24111130	Rare gases Excluding:- Argon
		24111150	Hydrogen

**What items of non-production activity are shown?**

**Merchanted goods** - These are manufacturers' sales of goods which have not been subjected to any manufacturing process.

**Work done** - Revenue is recorded under 'work done' when a manufacturer conducts work on materials which have been supplied to them by a customer.

**Waste products** - Manufacturers' sales of products and residues which were considered as being waste.

**All other income** - Revenue derived from the provision of services and other non-production activity not specified elsewhere.

### **What are 'carry-in' and 'carry-out' sales?**

Other than production of their Principal Products, an industry may have some secondary production, ie. production of non-principal products. These sales are known as 'carry-out' product sales as they are sales of products classified as principal to a different industry.

Conversely, 'carry-in' product sales are defined as sales of products classified as principal to an industry which are made by companies classified to other industries.

Therefore one industry's carry-out product sales are another's carry-in product sales and vice versa. For example, a firm classified as a footwear manufacturer may also manufacture luggage. The footwear industry therefore has carry-out sales to the luggage industry, and the luggage industry is carrying-in sales from the footwear industry.

### **What are 'Other' sales?**

Where companies produce relatively very small amounts of certain products these are often grouped together in an 'Other' category to lessen the burden on companies responding to the survey. The category will include products with a quarterly sales value of less than £25,000 each. In the Sales and Turnover table these are added to the sales of products not listed in the individual product tables because of suppression, see below.

### **Industry Principal Products and Trade**

This table summarises the total sales of the principal products for the industry, together with the total imports and exports. This table exists only for the value data as the volume units can differ between products and so aggregation would not be meaningful.

Derived data are also included in this table; the net balance of trade and the UK net supply for principal products of the industry.

Analysis in terms of exports as a percentage of PRODCOM ie UK manufacturers' sales, and imports as a percentage of UK net supply are also shown in this table.

### **What is the net balance of trade?**

Exports data are subtracted from imports data to derive the net balance of trade for the principal products of an industry to the UK. Net balance of trade is also shown for each product in the individual product tables, see below.

### **What is UK net supply?**

The net supply of principal products to the UK market is shown. This is calculated as PRODCOM, ie UK manufacturers' sales, less exports plus imports. This can take a negative value where there has been a re-export of imported goods or export of stockpiled goods from previous periods.

### Individual Product Tables

The product tables contain the PRODCOM, imports and exports data for each individual product classified to that industry. The trade data is matched to the PRODCOM data for each product via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level.

The value and volume of sales is shown together with the average unit price (value divided by volume) and the derived net balance of trade and UK net supply.

The unit volume collected under PRODCOM is indicated in each product table. In general the volume is collected in weight (kilograms) to retain comparability with the imports and exports data collected by Customs and Excise. There are however a number of products where a different unit of volume is considered more appropriate. Volume data are not collected for a small number of products where it has proven difficult to obtain meaningful data.

### What are aggregated products?

Some industries contain a small number of cases where data for several products are aggregated together. These are listed at the end of the Contents (where applicable) and are of two types:

- products aggregated together as trade data is only available at that level
- products split into new, more detailed product headings as trade associations have advised that the greater detail is more meaningful than the original grouping.

# Suppression

## Why are data suppressed?

Data are suppressed so that in no way can any individual UK firm's sales be disclosed unless they have given NS express permission to do so. Data also sometimes have to be suppressed to prevent disclosure of another piece of disclosive data by deduction.

## Rounding of data

Due to the effects of rounding, totals and other calculated values may not always agree with those calculated from the individual components shown in the tables.

## What symbols are used?

- S - suppressed as disclosive
- S\* - suppressed but aggregated in the Industry Sales and Turnover table
- Q - data under investigation with HM Customs and Excise
- N/A - data not available
- \* - not able to calculate data

## Methodological Note

Following a review of the statistical methodology underpinning the PRODCOM estimates, improvements have been made to the design of the sample survey, and the methods for calculating the UK product estimates. These changes are designed to improve the accuracy of the published data.

The changes in methodology have been made for processing the data from 1997 onwards. Consistent time series for 1995-1999 (including the data contained within this report) have been produced on the basis of these methodological improvements. Users may therefore see differences between the new data series and those previously published for earlier years.

For further information see 'PRODCOM (PRODuCts of the European COMmunity Survey) Developments 1993-1998'. Copies of this article are available from the NS PRODCOM Helpdesk on request (Tel: 01633 813065).



# Product Sales and Trade

**Workwear**

**18210**

**Quarter 1 2000**

## INDUSTRY SALES AND TURNOVER

### Workwear - Industry 18210

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	69,599	64,339	68,872	72,443	75,045
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	2,864	1,826	2,337	2,384	3,454
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>72,463</b>	<b>66,164</b>	<b>71,209</b>	<b>74,827</b>	<b>78,499</b>
<b>PLUS</b>					
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	15,580	13,685	12,534	18,389	13,386
<b>WORK DONE</b> (Work done on materials supplied by customer)	2,054	1,371	1,312	1,536	1,291
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	153	14	13	8	11
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	2,082	1,286	1,092	1,041	1,565
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	14,959	17,935	12,181	11,762	9,762
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>107,291</b>	<b>100,454</b>	<b>98,341</b>	<b>107,563</b>	<b>104,513</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

## INDUSTRY PRINCIPAL PRODUCTS AND TRADE

**Workwear - Industry 18210**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>Q1 1999</b>	<b>Q2 1999</b>	<b>Q3 1999</b>	<b>Q4 1999</b>	<b>Q1 2000</b>
<b>UK Manufacturer Sales</b>	<b>72,463</b>	<b>66,164</b>	<b>71,209</b>	<b>74,827</b>	<b>78,499</b>
Intra EC Exports	S	S	S	S	S
Intra EC Imports	6,331	3,936	S	S	S
Net Balance	*	*	*	*	*
Extra EC Exports	1,611	970	1,588	1,267	1,668
Extra EC Imports	12,774	11,277	12,264	15,591	16,815
Net Balance	11,163	10,307	10,676	14,324	15,147
Total Exports	*	*	*	*	*
Total Imports	19,105	15,213	*	*	*
Net Balance	*	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>Q1 1999</b>	<b>Q2 1999</b>	<b>Q3 1999</b>	<b>Q4 1999</b>	<b>Q1 2000</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	*	*	*	*	*
Extra EC Exports	2.22	1.47	2.23	1.69	2.12
Total Exports	*	*	*	*	*
UK Sales	*	*	*	*	*
<b>Import as % of UK Net Supply</b>	<b>Q1 1999</b>	<b>Q2 1999</b>	<b>Q3 1999</b>	<b>Q4 1999</b>	<b>Q1 2000</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
Intra EC Imports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Production	*	*	*	*	*

PCC 18211121

CN (62032210)

Men's and boys' ensembles of cotton, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	1,061	702	708	517	672
Intra EC Exports	17	43	48	16	31
Intra EC Imports	110	172	88	132	75
Net Balance	93	129	40	116	44
Extra EC Exports	92	110	42	34	118
Extra EC Imports	151	235	336	640	370
Net Balance	59	125	294	606	252
Total Exports	109	153	90	50	149
Total Imports	261	407	424	772	445
Net Balance	152	254	334	722	296
UK Net Supply	1,213	956	1,042	1,239	968

**Volume (Number of items)**

UK Manufacturer Sales	29,487	19,032	19,471	15,772	S
Intra EC Exports	714	1,973	2,808	678	1,460
Intra EC Imports	2,161	2,344	1,459	2,711	1,597
Net Balance	1,447	371	-1,349	2,033	137
Extra EC Exports	3,197	6,088	1,461	2,124	70,150
Extra EC Imports	11,092	15,081	15,798	35,319	17,424
Net Balance	7,895	8,993	14,337	33,195	-52,726
Total Exports	3,911	8,061	4,269	2,802	71,610
Total Imports	13,253	17,425	17,257	38,030	19,021
Net Balance	9,342	9,364	12,988	35,228	-52,589
UK Net Supply	38,829	28,396	32,459	51,000	*

**£ per Item**

UK Manufacturer Sales	35.98	36.91	36.36	32.77	*
Intra EC Exports	23.81	21.79	17.09	23.60	21.23
Intra EC Imports	50.90	73.38	60.32	48.69	46.96
Extra EC Exports	28.78	18.07	28.75	16.01	1.68
Extra EC Imports	13.61	15.58	21.27	18.12	21.24
Total Exports	27.87	18.98	21.08	17.84	2.08
Total Imports	19.69	23.36	24.57	20.30	23.40
UK Net Supply	31.24	33.68	32.10	24.29	*

PCC 18211126

CN (62032310)

Men's and boys' ensembles of synthetic fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
<b>UK Manufacturer Sales</b>	<b>9,767</b>	<b>7,286</b>	<b>9,035</b>	<b>9,591</b>	<b>11,371</b>
Intra EC Exports	6	110	21	2	3
Intra EC Imports	49	15	55	87	42
<b>Net Balance</b>	<b>43</b>	<b>-95</b>	<b>34</b>	<b>85</b>	<b>39</b>
Extra EC Exports	96	26	93	29	37
Extra EC Imports	112	51	98	72	245
<b>Net Balance</b>	<b>16</b>	<b>25</b>	<b>5</b>	<b>43</b>	<b>208</b>
<b>Total Exports</b>	<b>102</b>	<b>136</b>	<b>114</b>	<b>31</b>	<b>40</b>
<b>Total Imports</b>	<b>161</b>	<b>66</b>	<b>153</b>	<b>159</b>	<b>287</b>
<b>Net Balance</b>	<b>59</b>	<b>-70</b>	<b>39</b>	<b>128</b>	<b>247</b>
<b>UK Net Supply</b>	<b>9,826</b>	<b>7,216</b>	<b>9,074</b>	<b>9,719</b>	<b>11,618</b>

**Volume (Number of items)**

UK Manufacturer Sales	308,410	228,567	308,910	334,774	377,545
Intra EC Exports	546	1,124	1,924	1,050	594
Intra EC Imports	4,176	938	3,387	5,900	2,832
<b>Net Balance</b>	<b>3,630</b>	<b>-186</b>	<b>1,463</b>	<b>4,850</b>	<b>2,238</b>
Extra EC Exports	4,416	1,241	6,895	1,166	2,127
Extra EC Imports	28,344	11,078	17,352	18,224	49,004
<b>Net Balance</b>	<b>23,928</b>	<b>9,837</b>	<b>10,457</b>	<b>17,058</b>	<b>46,877</b>
<b>Total Exports</b>	<b>4,962</b>	<b>2,365</b>	<b>8,819</b>	<b>2,216</b>	<b>2,721</b>
<b>Total Imports</b>	<b>32,520</b>	<b>12,016</b>	<b>20,739</b>	<b>24,124</b>	<b>51,836</b>
<b>Net Balance</b>	<b>27,558</b>	<b>9,651</b>	<b>11,920</b>	<b>21,908</b>	<b>49,115</b>
<b>UK Net Supply</b>	<b>335,968</b>	<b>238,218</b>	<b>320,830</b>	<b>356,682</b>	<b>426,660</b>

**£ per Item**

UK Manufacturer Sales	31.67	31.88	29.25	28.65	30.12
Intra EC Exports	10.99	97.86	10.91	1.90	5.05
Intra EC Imports	11.73	15.99	16.24	14.75	14.83
<b>Net Balance</b>	<b>21.74</b>	<b>20.95</b>	<b>13.49</b>	<b>24.87</b>	<b>17.40</b>
Extra EC Exports	3.95	4.60	5.65	3.95	5.00
Extra EC Imports	21.74	20.95	13.49	24.87	17.40
<b>Net Balance</b>	<b>3.95</b>	<b>4.60</b>	<b>5.65</b>	<b>3.95</b>	<b>5.00</b>
<b>Total Exports</b>	<b>20.56</b>	<b>57.51</b>	<b>12.93</b>	<b>13.99</b>	<b>14.70</b>
<b>Total Imports</b>	<b>4.95</b>	<b>5.49</b>	<b>7.38</b>	<b>6.59</b>	<b>5.54</b>
<b>UK Net Supply</b>	<b>29.25</b>	<b>30.29</b>	<b>28.28</b>	<b>27.25</b>	<b>27.23</b>

PCC 18211127

CN (62032911)

Men's and boys' ensembles of artificial fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	4	0	0	0	0
Intra EC Exports	6	6	12	3	4
Intra EC Imports	1	18	0	0	3
Net Balance	-5	12	-12	-3	-1
Extra EC Exports	99	83	26	55	21
Extra EC Imports	1	9	1	1	12
Net Balance	-98	-74	-25	-54	-9
Total Exports	105	89	38	58	25
Total Imports	2	27	1	1	15
Net Balance	-103	-62	-37	-57	-10
UK Net Supply	-99	-62	-37	-57	-10

**Volume (Number of items)**

UK Manufacturer Sales	S	0	0	0	0
Intra EC Exports	211	381	1,057	61	154
Intra EC Imports	45	1,546	0	0	50
Net Balance	-166	1,165	-1,057	-61	-104
Extra EC Exports	4,811	3,235	442	1,317	861
Extra EC Imports	11	700	1	4	3,000
Net Balance	-4,800	-2,535	-441	-1,313	2,139
Total Exports	5,022	3,616	1,499	1,378	1,015
Total Imports	56	2,246	1	4	3,050
Net Balance	-4,966	-1,370	-1,498	-1,374	2,035
UK Net Supply	*	-1,370	-1,498	-1,374	2,035

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	28.44	15.75	11.35	49.18	25.97
Intra EC Imports	22.22	11.64	*	*	60.00
Extra EC Exports	20.58	25.66	58.82	41.76	24.39
Extra EC Imports	90.91	12.86	1,000.00	250.00	4.00
Total Exports	20.91	24.61	25.35	42.09	24.63
Total Imports	35.71	12.02	1,000.00	250.00	4.92
UK Net Supply	*	*	*	*	*

PCC 18211131

CN (62033210)

Men's and boys' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
UK Manufacturer Sales	680	685	874	1,130	617
Intra EC Exports	52	46	50	66	30
Intra EC Imports	215	79	129	104	181
Net Balance	163	33	79	38	151
Extra EC Exports	9	15	6	91	4
Extra EC Imports	377	226	219	438	372
Net Balance	368	211	213	347	368
Total Exports	61	61	56	157	34
Total Imports	592	305	348	542	553
Net Balance	531	244	292	385	519
UK Net Supply	1,211	929	1,166	1,515	1,136

**Volume (Number of items)**

UK Manufacturer Sales	61,959	65,358	77,560	94,333	63,225
Intra EC Exports	5,445	2,698	4,489	4,694	2,938
Intra EC Imports	11,829	6,432	92,973	7,049	13,208
Net Balance	6,384	3,734	88,484	2,355	10,270
Extra EC Exports	1,115	964	397	4,816	270
Extra EC Imports	92,930	45,613	23,219	56,173	63,483
Net Balance	91,815	44,649	22,822	51,357	63,213
Total Exports	6,560	3,662	4,886	9,510	3,208
Total Imports	104,759	52,045	116,192	63,222	76,691
Net Balance	98,199	48,383	111,306	53,712	73,483
UK Net Supply	160,158	113,741	188,866	148,045	136,708

**£ per Item**

UK Manufacturer Sales	10.97	10.49	11.27	11.98	9.75
Intra EC Exports	9.55	17.05	11.14	14.06	10.21
Intra EC Imports	18.18	12.28	1.39	14.75	13.70
Extra EC Exports	8.07	15.56	15.11	18.90	14.81
Extra EC Imports	4.06	4.95	9.43	7.80	5.86
Total Exports	9.30	16.66	11.46	16.51	10.60
Total Imports	5.65	5.86	3.00	8.57	7.21
UK Net Supply	7.56	8.17	6.18	10.23	8.31

PCC 18211136

CN (62033310)

Men's and boys' jackets and blazers of synthetic fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
<b>UK Manufacturer Sales</b>	<b>6,351</b>	<b>5,381</b>	<b>5,691</b>	<b>6,013</b>	<b>7,510</b>
Intra EC Exports	118	132	290	181	147
Intra EC Imports	269	241	91	82	158
<b>Net Balance</b>	<b>151</b>	<b>109</b>	<b>-199</b>	<b>-99</b>	<b>11</b>
Extra EC Exports	207	63	381	94	116
Extra EC Imports	654	777	748	887	1,328
<b>Net Balance</b>	<b>447</b>	<b>714</b>	<b>367</b>	<b>793</b>	<b>1,212</b>
<b>Total Exports</b>	<b>325</b>	<b>195</b>	<b>671</b>	<b>275</b>	<b>263</b>
<b>Total Imports</b>	<b>923</b>	<b>1,018</b>	<b>839</b>	<b>969</b>	<b>1,486</b>
<b>Net Balance</b>	<b>598</b>	<b>823</b>	<b>168</b>	<b>694</b>	<b>1,223</b>
<b>UK Net Supply</b>	<b>6,949</b>	<b>6,204</b>	<b>5,859</b>	<b>6,707</b>	<b>8,733</b>

**Volume (Number of items)**

UK Manufacturer Sales	389,860	336,399	367,795	382,172	423,533
Intra EC Exports	29,306	13,297	14,626	14,081	5,141
Intra EC Imports	12,858	10,779	3,530	2,940	8,674
<b>Net Balance</b>	<b>-16,448</b>	<b>-2,518</b>	<b>-11,096</b>	<b>-11,141</b>	<b>3,533</b>
Extra EC Exports	12,522	4,862	113,067	1,505	6,561
Extra EC Imports	80,719	78,030	110,307	144,046	208,386
<b>Net Balance</b>	<b>68,197</b>	<b>73,168</b>	<b>-2,760</b>	<b>142,541</b>	<b>201,825</b>
<b>Total Exports</b>	<b>41,828</b>	<b>18,159</b>	<b>127,693</b>	<b>15,586</b>	<b>11,702</b>
<b>Total Imports</b>	<b>93,577</b>	<b>88,809</b>	<b>113,837</b>	<b>146,986</b>	<b>217,060</b>
<b>Net Balance</b>	<b>51,749</b>	<b>70,650</b>	<b>-13,856</b>	<b>131,400</b>	<b>205,358</b>
<b>UK Net Supply</b>	<b>441,609</b>	<b>407,049</b>	<b>353,939</b>	<b>513,572</b>	<b>628,891</b>

**£ per Item**

UK Manufacturer Sales	16.29	15.99	15.47	15.73	17.73
Intra EC Exports	4.03	9.93	19.83	12.85	28.59
Intra EC Imports	20.92	22.36	25.78	27.89	18.22
Extra EC Exports	16.53	12.96	3.37	62.46	17.68
Extra EC Imports	8.10	9.96	6.78	6.16	6.37
<b>Total Exports</b>	<b>7.77</b>	<b>10.74</b>	<b>5.25</b>	<b>17.64</b>	<b>22.47</b>
<b>Total Imports</b>	<b>9.86</b>	<b>11.46</b>	<b>7.37</b>	<b>6.59</b>	<b>6.85</b>
<b>UK Net Supply</b>	<b>15.74</b>	<b>15.24</b>	<b>16.55</b>	<b>13.06</b>	<b>13.89</b>

PCC 18211137

CN (62033911)

Men's and boys' jackets and blazers of artificial fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	257	203	319	407	403
Intra EC Exports	48	24	35	31	33
Intra EC Imports	32	13	3	5	3
Net Balance	-16	-11	-32	-26	-30
Extra EC Exports	2	0	0	0	2
Extra EC Imports	23	31	42	64	9
Net Balance	21	31	42	64	7
Total Exports	50	24	35	31	35
Total Imports	55	44	45	69	12
Net Balance	5	20	10	38	-23
UK Net Supply	262	223	329	445	380

## Volume (Number of items)

UK Manufacturer Sales	36,425	29,617	25,348	26,547	25,439
Intra EC Exports	818	306	629	558	817
Intra EC Imports	1,157	770	164	187	117
Net Balance	339	464	-465	-371	-700
Extra EC Exports	84	0	0	0	20
Extra EC Imports	2,746	8,867	4,545	10,582	13,191
Net Balance	2,662	8,867	4,545	10,582	13,171
Total Exports	902	306	629	558	837
Total Imports	3,903	9,637	4,709	10,769	13,308
Net Balance	3,001	9,331	4,080	10,211	12,471
UK Net Supply	39,426	38,948	29,428	36,758	37,910

## £ per Item

UK Manufacturer Sales	7.06	6.86	12.58	15.33	15.84
Intra EC Exports	58.68	78.43	55.64	55.56	40.39
Intra EC Imports	27.66	16.88	18.29	26.74	25.64
Extra EC Exports	23.81	*	*	*	100.00
Extra EC Imports	8.38	3.50	9.24	6.05	0.68
Total Exports	55.43	78.43	55.64	55.56	41.82
Total Imports	14.09	4.57	9.56	6.41	0.90
UK Net Supply	6.65	5.73	11.18	12.11	10.02

PCC 18211241

CN (62034211)

Men's and boys' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	2,020	3,232	3,474	2,792	2,634
Intra EC Exports	557	230	256	188	207
Intra EC Imports	1,602	680	1,136	348	793
Net Balance	1,045	450	880	160	586
Extra EC Exports	224	58	188	56	72
Extra EC Imports	1,380	926	843	986	579
Net Balance	1,156	868	655	930	507
Total Exports	781	288	444	244	279
Total Imports	2,982	1,606	1,979	1,334	1,372
Net Balance	2,201	1,318	1,535	1,090	1,093
UK Net Supply	4,221	4,550	5,009	3,882	3,727

**Volume (Number of items)**

UK Manufacturer Sales	237,629	450,980	451,637	370,075	351,871
Intra EC Exports	74,063	27,516	20,769	14,474	13,072
Intra EC Imports	69,476	73,343	107,545	44,003	70,429
Net Balance	-4,587	45,827	86,776	29,529	57,357
Extra EC Exports	24,094	3,686	12,135	5,752	9,374
Extra EC Imports	273,660	207,228	178,818	174,517	105,278
Net Balance	249,566	203,542	166,683	168,765	95,904
Total Exports	98,157	31,202	32,904	20,226	22,446
Total Imports	343,136	280,571	286,363	218,520	175,707
Net Balance	244,979	249,369	253,459	198,294	153,261
UK Net Supply	482,608	700,349	705,096	568,369	505,132

**£ per Item**

UK Manufacturer Sales	8.50	7.17	7.69	7.54	7.49
Intra EC Exports	7.52	8.36	12.33	12.99	15.84
Intra EC Imports	23.06	9.27	10.56	7.91	11.26
Extra EC Exports	9.30	15.74	15.49	9.74	7.68
Extra EC Imports	5.04	4.47	4.71	5.65	5.50
Total Exports	7.96	9.23	13.49	12.06	12.43
Total Imports	8.69	5.72	6.91	6.10	7.81
UK Net Supply	8.75	6.50	7.10	6.83	7.38

PCC 18211245

CN (62034311 + 62034911)

Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	8,713	6,696	9,132	9,224	6,258
Intra EC Exports	428	378	321	136	334
Intra EC Imports	534	527	181	198	371
Net Balance	106	149	-140	62	37
Extra EC Exports	36	54	8	17	24
Extra EC Imports	3,431	1,869	2,682	2,794	2,330
Net Balance	3,395	1,815	2,674	2,777	2,306
Total Exports	464	432	329	153	358
Total Imports	3,965	2,396	2,863	2,992	2,701
Net Balance	3,501	1,964	2,534	2,839	2,343
UK Net Supply	12,214	8,660	11,666	12,063	8,601

## Volume (Number of items)

UK Manufacturer Sales	976,559	747,296	969,840	927,065	647,337
Intra EC Exports	43,106	36,536	29,157	14,732	28,217
Intra EC Imports	31,698	38,349	13,622	18,136	24,418
Net Balance	-11,408	1,813	-15,535	3,404	-3,799
Extra EC Exports	3,439	3,694	574	474	1,836
Extra EC Imports	1,103,038	485,489	705,094	755,791	599,244
Net Balance	1,099,599	481,795	704,520	755,317	597,408
Total Exports	46,545	40,230	29,731	15,206	30,053
Total Imports	1,134,736	523,838	718,716	773,927	623,662
Net Balance	1,088,191	483,608	688,985	758,721	593,609
UK Net Supply	2,064,750	1,230,904	1,658,825	1,685,786	1,240,946

## £ per Item

UK Manufacturer Sales	8.92	8.96	9.42	9.95	9.67
Intra EC Exports	9.93	10.35	11.01	9.23	11.84
Intra EC Imports	16.85	13.74	13.29	10.92	15.19
Extra EC Exports	10.47	14.62	13.94	35.86	13.07
Extra EC Imports	3.11	3.85	3.80	3.70	3.89
Total Exports	9.97	10.74	11.07	10.06	11.91
Total Imports	3.49	4.57	3.98	3.87	4.33
UK Net Supply	5.92	7.04	7.03	7.16	6.93

PCC 18211251

CN (62034251)

Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
UK Manufacturer Sales	136	191	206	398	363
Intra EC Exports	16	26	12	23	18
Intra EC Imports	172	285	197	152	253
Net Balance	156	259	185	129	235
Extra EC Exports	115	46	120	14	22
Extra EC Imports	212	174	140	87	182
Net Balance	97	128	20	73	160
Total Exports	131	72	132	37	40
Total Imports	384	459	337	239	435
Net Balance	253	387	205	202	395
UK Net Supply	389	578	411	600	758

## Volume (Number of items)

UK Manufacturer Sales	11,631	17,078	18,498	30,105	27,697
Intra EC Exports	963	1,825	1,009	1,926	1,688
Intra EC Imports	12,832	20,616	15,162	13,637	19,108
Net Balance	11,869	18,791	14,153	11,711	17,420
Extra EC Exports	10,939	3,430	13,816	821	15
Extra EC Imports	56,639	42,890	46,005	27,036	54,239
Net Balance	45,700	39,460	32,189	26,215	54,224
Total Exports	11,902	5,255	14,825	2,747	1,703
Total Imports	69,471	63,506	61,167	40,673	73,347
Net Balance	57,569	58,251	46,342	37,926	71,644
UK Net Supply	69,200	75,329	64,840	68,031	99,341

## £ per Item

UK Manufacturer Sales	11.70	11.19	11.13	13.22	13.12
Intra EC Exports	16.61	14.25	11.89	11.94	10.66
Intra EC Imports	13.40	13.82	12.99	11.15	13.24
Extra EC Exports	10.51	13.41	8.69	17.05	1,466.67
Extra EC Imports	3.74	4.06	3.04	3.22	3.36
Total Exports	11.01	13.70	8.90	13.47	23.49
Total Imports	5.53	7.23	5.51	5.88	5.93
UK Net Supply	5.62	7.67	6.34	8.82	7.63

PCC 18211255

CN (62034331 + 62034931)

Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
UK Manufacturer Sales	592	466	373	538	407
Intra EC Exports	10	18	9	12	13
Intra EC Imports	21	18	8	7	7
Net Balance	11	0	-1	-5	-6
Extra EC Exports	2	6	19	2	5
Extra EC Imports	158	264	908	657	690
Net Balance	156	258	889	655	685
Total Exports	12	24	28	14	18
Total Imports	179	282	916	664	697
Net Balance	167	258	888	650	679
UK Net Supply	759	724	1,261	1,188	1,086

## Volume (Number of items)

UK Manufacturer Sales	51,832	46,600	34,455	46,771	34,778
Intra EC Exports	1,149	1,834	949	972	1,136
Intra EC Imports	1,799	2,138	1,001	865	1,773
Net Balance	650	304	52	-107	637
Extra EC Exports	230	372	4,968	301	463
Extra EC Imports	32,809	63,232	230,318	160,737	140,534
Net Balance	32,579	62,860	225,350	160,436	140,071
Total Exports	1,379	2,206	5,917	1,273	1,599
Total Imports	34,608	65,370	231,319	161,602	142,307
Net Balance	33,229	63,164	225,402	160,329	140,708
UK Net Supply	85,061	109,764	259,857	207,100	175,486

## £ per Item

UK Manufacturer Sales	11.42	10.00	10.82	11.50	11.71
Intra EC Exports	8.70	9.81	9.48	12.35	11.44
Intra EC Imports	11.67	8.42	7.99	8.09	3.95
Extra EC Exports	8.70	16.13	3.82	6.64	10.80
Extra EC Imports	4.82	4.18	3.94	4.09	4.91
Total Exports	8.70	10.88	4.73	11.00	11.26
Total Imports	5.17	4.31	3.96	4.11	4.90
UK Net Supply	8.92	6.59	4.85	5.74	6.19

PCC 18212121

CN (62042210)

Women's and girls' ensembles of cotton, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	S*	S*	S*	S*	S*
Intra EC Exports	S	13	S	0	S
Intra EC Imports	5	2	S	S	S
Net Balance	*	-11	*	*	*
Extra EC Exports	9	0	0	1	65
Extra EC Imports	0	0	2	38	10
Net Balance	-9	0	2	37	-55
Total Exports	*	13	*	1	*
Total Imports	5	2	*	*	*
Net Balance	*	-11	*	*	*
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	S	S	S	S	S
Intra EC Exports	11	902	90	0	1
Intra EC Imports	262	146	21	5	14
Net Balance	251	-756	-69	5	13
Extra EC Exports	562	0	0	28	2,639
Extra EC Imports	0	0	400	3,225	7,570
Net Balance	-562	0	400	3,197	4,931
Total Exports	573	902	90	28	2,640
Total Imports	262	146	421	3,230	7,584
Net Balance	-311	-756	331	3,202	4,944
UK Net Supply	*	*	*	*	*

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	14.41	*	*	*
Intra EC Imports	19.08	13.70	*	*	*
Extra EC Exports	16.01	*	*	35.71	24.63
Extra EC Imports	*	*	5.00	11.78	1.32
Total Exports	*	14.41	*	35.71	*
Total Imports	19.08	13.70	*	*	*
UK Net Supply	*	*	*	*	*

PCC 18212126

CN (62042310)

Women's and girls' ensembles of synthetic fibres, for industrial and occupational wear

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
UK Manufacturer Sales	768	287	291	225	332
Intra EC Exports	4	12	17	S	S
Intra EC Imports	1	5	5	7	5
Net Balance	-3	-7	-12	*	*
Extra EC Exports	25	34	3	32	5
Extra EC Imports	125	80	115	46	158
Net Balance	100	46	112	14	153
Total Exports	29	46	20	*	*
Total Imports	126	85	120	53	163
Net Balance	97	39	100	*	*
UK Net Supply	865	326	391	*	*

## Volume (Number of items)

UK Manufacturer Sales	48,091	17,920	18,179	14,075	20,731
Intra EC Exports	116	656	271	2	6
Intra EC Imports	21	80	128	206	180
Net Balance	-95	-576	-143	204	174
Extra EC Exports	4,326	3,698	93	5,778	134
Extra EC Imports	29,448	8,255	17,416	12,134	16,381
Net Balance	25,122	4,557	17,323	6,356	16,247
Total Exports	4,442	4,354	364	5,780	140
Total Imports	29,469	8,335	17,544	12,340	16,561
Net Balance	25,027	3,981	17,180	6,560	16,421
UK Net Supply	73,118	21,901	35,359	20,635	37,152

## £ per Item

UK Manufacturer Sales	15.96	16.00	16.00	16.00	16.00
Intra EC Exports	34.48	18.29	62.73	*	*
Intra EC Imports	47.62	62.50	39.06	33.98	27.78
Extra EC Exports	5.78	9.19	32.26	5.54	37.31
Extra EC Imports	4.24	9.69	6.60	3.79	9.65
Total Exports	6.53	10.56	54.95	*	*
Total Imports	4.28	10.20	6.84	4.29	9.84
UK Net Supply	11.82	14.87	11.05	*	*

PCC 18212127

CN (62042911)

Women's and girls' ensembles of artificial fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	S	S	S	S	0
Intra EC Imports	4	1	1	0	4
Net Balance	*	*	*	*	4
Extra EC Exports	13	30	24	7	11
Extra EC Imports	13	2	8	3	6
Net Balance	0	-28	-16	-4	-5
Total Exports	*	*	*	*	11
Total Imports	17	3	9	3	10
Net Balance	*	*	*	*	-1
UK Net Supply	*	*	*	*	-1

**Volume (Number of items)**

UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	2	9	1	3	0
Intra EC Imports	20	6	2	0	141
Net Balance	18	-3	1	-3	141
Extra EC Exports	101	3,153	3,429	292	2
Extra EC Imports	706	1	266	193	827
Net Balance	605	-3,152	-3,163	-99	825
Total Exports	103	3,162	3,430	295	2
Total Imports	726	7	268	193	968
Net Balance	623	-3,155	-3,162	-102	966
UK Net Supply	623	*	*	*	966

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	200.00	166.67	500.00	*	28.37
Extra EC Exports	128.71	9.51	7.00	23.97	5,500.00
Extra EC Imports	18.41	2,000.00	30.08	15.54	7.26
Total Exports	*	*	*	*	5,500.00
Total Imports	23.42	428.57	33.58	15.54	10.33
UK Net Supply	*	*	*	*	*

PCC 18212131

CN (62043210)

Women's and girls' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	179	92	93	77	96
Intra EC Exports	46	11	1	S	2
Intra EC Imports	28	4	16	6	66
Net Balance	-18	-7	15	*	64
Extra EC Exports	2	21	0	1	29
Extra EC Imports	72	18	12	21	28
Net Balance	70	-3	12	20	-1
Total Exports	48	32	1	*	31
Total Imports	100	22	28	27	94
Net Balance	52	-10	27	*	63
UK Net Supply	231	82	120	*	159

## Volume (Number of items)

UK Manufacturer Sales	12,423	6,398	8,306	5,506	6,920
Intra EC Exports	261	325	24	9	34
Intra EC Imports	663	26	1,358	370	2,177
Net Balance	402	-299	1,334	361	2,143
Extra EC Exports	172	230	0	1	1,147
Extra EC Imports	10,666	6,322	1,121	4,350	4,022
Net Balance	10,494	6,092	1,121	4,349	2,875
Total Exports	433	555	24	10	1,181
Total Imports	11,329	6,348	2,479	4,720	6,199
Net Balance	10,896	5,793	2,455	4,710	5,018
UK Net Supply	23,319	12,191	10,761	10,216	11,938

## £ per Item

UK Manufacturer Sales	14.44	14.45	11.22	13.98	13.80
Intra EC Exports	176.25	33.85	41.67	*	58.82
Intra EC Imports	42.23	153.85	11.78	16.22	30.32
Extra EC Exports	11.63	91.30	*	1,000.00	25.28
Extra EC Imports	6.75	2.85	10.70	4.83	6.96
Total Exports	110.85	57.66	41.67	*	26.25
Total Imports	8.83	3.47	11.29	5.72	15.16
UK Net Supply	9.92	6.76	11.17	*	13.28

PCC 18212136

CN (62043310)

Women's and girls' jackets and blazers of synthetic fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	1,315	1,421	1,523	1,725	1,980
Intra EC Exports	287	56	52	55	35
Intra EC Imports	41	9	125	85	38
Net Balance	-246	-47	73	30	3
Extra EC Exports	74	4	3	15	0
Extra EC Imports	266	275	452	693	637
Net Balance	192	271	449	678	637
Total Exports	361	60	55	70	35
Total Imports	307	284	577	778	675
Net Balance	-54	224	522	708	640
UK Net Supply	1,261	1,645	2,045	2,433	2,620

**Volume (Number of items)**

UK Manufacturer Sales	75,746	84,156	94,024	104,276	S
Intra EC Exports	4,093	2,234	2,045	2,603	2,387
Intra EC Imports	5,194	638	8,343	6,565	1,523
Net Balance	1,101	-1,596	6,298	3,962	-864
Extra EC Exports	9	224	1	56	0
Extra EC Imports	43,513	54,091	84,782	141,230	133,087
Net Balance	43,504	53,867	84,781	141,174	133,087
Total Exports	4,102	2,458	2,046	2,659	2,387
Total Imports	48,707	54,729	93,125	147,795	134,610
Net Balance	44,605	52,271	91,079	145,136	132,223
UK Net Supply	120,351	136,427	185,103	249,412	*

**£ per Item**

UK Manufacturer Sales	17.36	16.89	16.20	16.54	*
Intra EC Exports	70.12	25.07	25.43	21.13	14.66
Intra EC Imports	7.89	14.11	14.98	12.95	24.95
Extra EC Exports	8,222.22	17.86	3,000.00	267.86	*
Extra EC Imports	6.11	5.08	5.33	4.91	4.79
Total Exports	88.01	24.41	26.88	26.33	14.66
Total Imports	6.30	5.19	6.20	5.26	5.01
UK Net Supply	10.48	12.06	11.05	9.75	*

PCC 18212137

CN (62043911)

Women's and girls' jackets and blazers of artificial fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	0	12	21	65	255
Intra EC Exports	3	1	1	6	7
Intra EC Imports	89	45	29	46	12
Net Balance	86	44	28	40	5
Extra EC Exports	1	0	5	0	7
Extra EC Imports	44	2	49	4	1
Net Balance	43	2	44	4	-6
Total Exports	4	1	6	6	14
Total Imports	133	47	78	50	13
Net Balance	129	46	72	44	-1
UK Net Supply	129	58	93	109	254

**Volume (Number of items)**

UK Manufacturer Sales	0	228	400	1,733	7,933
Intra EC Exports	17	9	35	87	294
Intra EC Imports	2,174	1,279	818	685	452
Net Balance	2,157	1,270	783	598	158
Extra EC Exports	1	0	457	0	18
Extra EC Imports	1,440	7	9,140	422	33
Net Balance	1,439	7	8,683	422	15
Total Exports	18	9	492	87	312
Total Imports	3,614	1,286	9,958	1,107	485
Net Balance	3,596	1,277	9,466	1,020	173
UK Net Supply	3,596	1,505	9,866	2,753	8,106

**£ per Item**

UK Manufacturer Sales	*	52.63	52.50	37.57	32.16
Intra EC Exports	176.47	111.11	28.57	68.97	23.81
Intra EC Imports	40.94	35.18	35.45	67.15	26.55
Extra EC Exports	1,000.00	*	10.94	*	388.89
Extra EC Imports	30.56	285.71	5.36	9.48	30.30
Total Exports	222.22	111.11	12.20	68.97	44.87
Total Imports	36.80	36.55	7.83	45.17	26.80
UK Net Supply	35.87	38.54	9.43	39.63	31.35

PCC 18212241

CN (62046211)

Women's and girls' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
<b>UK Manufacturer Sales</b>	<b>686</b>	<b>983</b>	<b>693</b>	<b>841</b>	<b>1,273</b>
Intra EC Exports	80	70	41	50	162
Intra EC Imports	527	177	249	217	340
<b>Net Balance</b>	<b>447</b>	<b>107</b>	<b>208</b>	<b>167</b>	<b>178</b>
Extra EC Exports	9	15	29	11	63
Extra EC Imports	281	267	374	452	623
<b>Net Balance</b>	<b>272</b>	<b>252</b>	<b>345</b>	<b>441</b>	<b>560</b>
<b>Total Exports</b>	<b>89</b>	<b>85</b>	<b>70</b>	<b>61</b>	<b>225</b>
<b>Total Imports</b>	<b>808</b>	<b>444</b>	<b>623</b>	<b>669</b>	<b>963</b>
<b>Net Balance</b>	<b>719</b>	<b>359</b>	<b>553</b>	<b>608</b>	<b>738</b>
<b>UK Net Supply</b>	<b>1,405</b>	<b>1,342</b>	<b>1,246</b>	<b>1,449</b>	<b>2,011</b>

**Volume (Number of items)**

UK Manufacturer Sales	67,422	98,715	66,594	86,044	112,688
Intra EC Exports	7,566	7,798	3,728	7,397	12,922
Intra EC Imports	47,790	37,747	34,281	75,078	62,422
<b>Net Balance</b>	<b>40,224</b>	<b>29,949</b>	<b>30,553</b>	<b>67,681</b>	<b>49,500</b>
Extra EC Exports	340	745	1,631	503	525
Extra EC Imports	72,051	78,133	128,318	109,440	204,789
<b>Net Balance</b>	<b>71,711</b>	<b>77,388</b>	<b>126,687</b>	<b>108,937</b>	<b>204,264</b>
<b>Total Exports</b>	<b>7,906</b>	<b>8,543</b>	<b>5,359</b>	<b>7,900</b>	<b>13,447</b>
<b>Total Imports</b>	<b>119,841</b>	<b>115,880</b>	<b>162,599</b>	<b>184,518</b>	<b>267,211</b>
<b>Net Balance</b>	<b>111,935</b>	<b>107,337</b>	<b>157,240</b>	<b>176,618</b>	<b>253,764</b>
<b>UK Net Supply</b>	<b>179,357</b>	<b>206,052</b>	<b>223,834</b>	<b>262,662</b>	<b>366,452</b>

**£ per Item**

UK Manufacturer Sales	10.17	9.96	10.41	9.77	11.30
Intra EC Exports	10.57	8.98	11.00	6.76	12.54
Intra EC Imports	11.03	4.69	7.26	2.89	5.45
Extra EC Exports	26.47	20.13	17.78	21.87	120.00
Extra EC Imports	3.90	3.42	2.91	4.13	3.04
<b>Total Exports</b>	<b>11.26</b>	<b>9.95</b>	<b>13.06</b>	<b>7.72</b>	<b>16.73</b>
<b>Total Imports</b>	<b>6.74</b>	<b>3.83</b>	<b>3.83</b>	<b>3.63</b>	<b>3.60</b>
<b>UK Net Supply</b>	<b>7.83</b>	<b>6.51</b>	<b>5.57</b>	<b>5.52</b>	<b>5.49</b>

PCC 18212245

CN (62046311 + 62046911)

Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
UK Manufacturer Sales	1,336	1,360	1,871	2,218	2,310
Intra EC Exports	15	22	24	18	5
Intra EC Imports	28	18	19	65	51
Net Balance	13	-4	-5	47	46
Extra EC Exports	31	44	19	20	22
Extra EC Imports	93	96	144	654	357
Net Balance	62	52	125	634	335
Total Exports	46	66	43	38	27
Total Imports	121	114	163	719	408
Net Balance	75	48	120	681	381
UK Net Supply	1,411	1,408	1,991	2,899	2,691

**Volume (Number of items)**

UK Manufacturer Sales	144,195	150,261	219,900	245,143	210,749
Intra EC Exports	1,550	2,500	3,288	1,667	395
Intra EC Imports	1,711	1,813	1,861	8,652	4,060
Net Balance	161	-687	-1,427	6,985	3,665
Extra EC Exports	4,320	1,560	1,313	1,956	651
Extra EC Imports	25,839	29,442	38,127	137,871	77,537
Net Balance	21,519	27,882	36,814	135,915	76,886
Total Exports	5,870	4,060	4,601	3,623	1,046
Total Imports	27,550	31,255	39,988	146,523	81,597
Net Balance	21,680	27,195	35,387	142,900	80,551
UK Net Supply	165,875	177,456	255,287	388,043	291,300

**£ per Item**

UK Manufacturer Sales	9.26	9.05	8.51	9.05	10.96
Intra EC Exports	9.68	8.80	7.30	10.80	12.66
Intra EC Imports	16.36	9.93	10.21	7.51	12.56
Extra EC Exports	7.18	28.21	14.47	10.22	33.79
Extra EC Imports	3.60	3.26	3.78	4.74	4.60
Total Exports	7.84	16.26	9.35	10.49	25.81
Total Imports	4.39	3.65	4.08	4.91	5.00
UK Net Supply	8.50	7.93	7.80	7.47	9.24

PCC 18212251

CN (62046251)

Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	0	S*	S*	0	0
Intra EC Exports	S	S	S	S	S
Intra EC Imports	28	0	1	S	2
Net Balance	*	*	*	*	*
Extra EC Exports	9	1	2	3	0
Extra EC Imports	3	8	6	11	25
Net Balance	-6	7	4	8	25
Total Exports	*	*	*	*	*
Total Imports	31	8	7	*	27
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

**Volume (Number of items)**

UK Manufacturer Sales	0	S	S	0	0
Intra EC Exports	32	24	1	5	14
Intra EC Imports	3,907	0	49	3	664
Net Balance	3,875	-24	48	-2	650
Extra EC Exports	602	1	1	311	0
Extra EC Imports	557	4,020	2,644	462	12,711
Net Balance	-45	4,019	2,643	151	12,711
Total Exports	634	25	2	316	14
Total Imports	4,464	4,020	2,693	465	13,375
Net Balance	3,830	3,995	2,691	149	13,361
UK Net Supply	3,830	*	*	149	13,361

**£ per Item**

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	7.17	*	20.41	*	3.01
Extra EC Exports	14.95	1,000.00	2,000.00	9.65	*
Extra EC Imports	5.39	1.99	2.27	23.81	1.97
Total Exports	*	*	*	*	*
Total Imports	6.94	1.99	2.60	*	2.02
UK Net Supply	*	*	*	*	*

PCC 18212255

CN (62046331 + 62046931)

Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	0	S*	83	94	88
Intra EC Exports	1	S	S	S	S
Intra EC Imports	18	12	14	19	8
Net Balance	17	*	*	*	*
Extra EC Exports	1	0	0	15	8
Extra EC Imports	6	11	12	8	3
Net Balance	5	11	12	-7	-5
Total Exports	2	*	*	*	*
Total Imports	24	23	26	27	11
Net Balance	22	*	*	*	*
UK Net Supply	22	*	*	*	*

## Volume (Number of items)

UK Manufacturer Sales	0	S	3,166	3,568	3,332
Intra EC Exports	218	3	4	2	7
Intra EC Imports	2,534	1,848	2,132	2,456	1,142
Net Balance	2,316	1,845	2,128	2,454	1,135
Extra EC Exports	1	0	0	88	38
Extra EC Imports	4,809	3,087	330	240	80
Net Balance	4,808	3,087	330	152	42
Total Exports	219	3	4	90	45
Total Imports	7,343	4,935	2,462	2,696	1,222
Net Balance	7,124	4,932	2,458	2,606	1,177
UK Net Supply	7,124	*	5,624	6,174	4,509

## £ per Item

UK Manufacturer Sales	*	*	26.32	26.32	26.32
Intra EC Exports	4.59	*	*	*	*
Intra EC Imports	7.10	6.49	6.57	7.74	7.01
Extra EC Exports	1,000.00	*	*	170.45	210.53
Extra EC Imports	1.25	3.56	36.36	33.33	37.50
Total Exports	9.13	*	*	*	*
Total Imports	3.27	4.66	10.56	10.01	9.00
UK Net Supply	3.09	*	*	*	*

PCC 18213011

CN (62113210)

Men's and boys' garments of cotton for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
<b>UK Manufacturer Sales</b>	<b>5,278</b>	<b>5,466</b>	<b>6,180</b>	<b>6,076</b>	<b>6,375</b>
Intra EC Exports	148	74	59	55	33
Intra EC Imports	352	131	90	46	69
<b>Net Balance</b>	<b>204</b>	<b>57</b>	<b>31</b>	<b>-9</b>	<b>36</b>
Extra EC Exports	42	24	21	72	78
Extra EC Imports	1,263	1,045	1,464	1,314	1,304
<b>Net Balance</b>	<b>1,221</b>	<b>1,021</b>	<b>1,443</b>	<b>1,242</b>	<b>1,226</b>
<b>Total Exports</b>	<b>190</b>	<b>98</b>	<b>80</b>	<b>127</b>	<b>111</b>
<b>Total Imports</b>	<b>1,615</b>	<b>1,176</b>	<b>1,554</b>	<b>1,360</b>	<b>1,373</b>
<b>Net Balance</b>	<b>1,425</b>	<b>1,078</b>	<b>1,474</b>	<b>1,233</b>	<b>1,262</b>
<b>UK Net Supply</b>	<b>6,703</b>	<b>6,544</b>	<b>7,654</b>	<b>7,309</b>	<b>7,637</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>534,740</b>	<b>556,136</b>	<b>677,421</b>	<b>679,155</b>	<b>664,637</b>
<b>Volume (Kilogram)</b>					
Intra EC Exports	11,735	5,145	5,889	6,180	3,796
Intra EC Imports	24,212	8,836	7,365	2,996	4,002
<b>Net Balance</b>	<b>12,477</b>	<b>3,691</b>	<b>1,476</b>	<b>-3,184</b>	<b>206</b>
Extra EC Exports	3,628	1,593	1,075	3,616	2,407
Extra EC Imports	118,097	92,120	129,028	156,371	137,536
<b>Net Balance</b>	<b>114,469</b>	<b>90,527</b>	<b>127,953</b>	<b>152,755</b>	<b>135,129</b>
<b>Total Exports</b>	<b>15,363</b>	<b>6,738</b>	<b>6,964</b>	<b>9,796</b>	<b>6,203</b>
<b>Total Imports</b>	<b>142,309</b>	<b>100,956</b>	<b>136,393</b>	<b>159,367</b>	<b>141,538</b>
<b>Net Balance</b>	<b>126,946</b>	<b>94,218</b>	<b>129,429</b>	<b>149,571</b>	<b>135,335</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>9.87</b>	<b>9.83</b>	<b>9.12</b>	<b>8.95</b>	<b>9.59</b>
Intra EC Exports	12.61	14.38	10.02	8.90	8.69
Intra EC Imports	14.54	14.83	12.22	15.35	17.24
Extra EC Exports	11.58	15.07	19.53	19.91	32.41
Extra EC Imports	10.69	11.34	11.35	8.40	9.48
<b>Total Exports</b>	<b>12.37</b>	<b>14.54</b>	<b>11.49</b>	<b>12.96</b>	<b>17.89</b>
<b>Total Imports</b>	<b>11.35</b>	<b>11.65</b>	<b>11.39</b>	<b>8.53</b>	<b>9.70</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 18213015

## CN (62113310)

Men's and boys' garments of man-made fibres for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q1	Q2	Q3	Q4	Q1
	1999	1999	1999	1999	2000
<b>UK Manufacturer Sales</b>	<b>23,955</b>	<b>23,069</b>	<b>21,613</b>	<b>23,768</b>	<b>25,048</b>
Intra EC Exports	1,474	1,384	1,570	1,314	1,070
Intra EC Imports	1,699	1,096	877	910	1,431
Net Balance	225	-288	-693	-404	361
Extra EC Exports	363	141	430	198	390
Extra EC Imports	1,908	1,375	1,540	1,796	1,993
Net Balance	1,545	1,234	1,110	1,598	1,603
Total Exports	1,837	1,525	2,000	1,512	1,460
Total Imports	3,607	2,471	2,417	2,706	3,424
Net Balance	1,770	946	417	1,194	1,964
<b>UK Net Supply</b>	<b>25,725</b>	<b>24,015</b>	<b>22,030</b>	<b>24,962</b>	<b>27,012</b>

## Volume (Number of items)

<b>UK Manufacturer Sales</b>	<b>2,053,923</b>	<b>2,116,808</b>	<b>1,803,287</b>	<b>2,016,145</b>	<b>2,130,933</b>
<b>Volume (Kilogram)</b>					
Intra EC Exports	83,702	173,378	61,579	74,599	55,337
Intra EC Imports	90,332	74,906	45,767	45,466	67,974
Net Balance	6,630	-98,472	-15,812	-29,133	12,637
Extra EC Exports	6,061	5,862	9,525	7,841	10,570
Extra EC Imports	241,908	154,661	179,110	234,878	255,799
Net Balance	235,847	148,799	169,585	227,037	245,229
Total Exports	89,763	179,240	71,104	82,440	65,907
Total Imports	332,240	229,567	224,877	280,344	323,773
Net Balance	242,477	50,327	153,773	197,904	257,866
<b>UK Net Supply</b>	*	*	*	*	*

## £ per Item/Kilogram

<b>UK Manufacturer Sales</b>	<b>11.66</b>	<b>10.90</b>	<b>11.99</b>	<b>11.79</b>	<b>11.75</b>
Intra EC Exports	17.61	7.98	25.50	17.61	19.34
Intra EC Imports	18.81	14.63	19.16	20.01	21.05
Extra EC Exports	59.89	24.05	45.14	25.25	36.90
Extra EC Imports	7.89	8.89	8.60	7.65	7.79
Total Exports	20.47	8.51	28.13	18.34	22.15
Total Imports	10.86	10.76	10.75	9.65	10.58
<b>UK Net Supply</b>	*	*	*	*	*

PCC 18213021

CN (62114210)

Women's and girls' garments of cotton for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
UK Manufacturer Sales	1,308	1,329	1,577	1,527	2,099
Intra EC Exports	261	661	86	77	37
Intra EC Imports	153	57	54	162	43
Net Balance	-108	-604	-32	85	6
Extra EC Exports	12	23	44	96	353
Extra EC Imports	1,193	2,549	1,447	2,531	4,024
Net Balance	1,181	2,526	1,403	2,435	3,671
Total Exports	273	684	130	173	390
Total Imports	1,346	2,606	1,501	2,693	4,067
Net Balance	1,073	1,922	1,371	2,520	3,677
UK Net Supply	2,381	3,251	2,948	4,047	5,776

## Volume (Number of items)

UK Manufacturer Sales	167,773	205,064	256,593	246,019	304,532
<b>Volume (Kilogram)</b>					
Intra EC Exports	129,938	442,442	14,338	4,363	6,655
Intra EC Imports	8,067	6,086	5,810	6,938	2,654
Net Balance	-121,871	-436,356	-8,528	2,575	-4,001
Extra EC Exports	715	1,401	4,499	6,259	5,082
Extra EC Imports	113,864	134,079	155,977	131,306	167,354
Net Balance	113,149	132,678	151,478	125,047	162,272
Total Exports	130,653	443,843	18,837	10,622	11,737
Total Imports	121,931	140,165	161,787	138,244	170,008
Net Balance	-8,722	-303,678	142,950	127,622	158,271
UK Net Supply	*	*	*	*	*

## £ per Item/Kilogram

UK Manufacturer Sales	7.79	6.48	6.15	6.21	6.89
Intra EC Exports	2.01	1.49	6.00	17.65	5.56
Intra EC Imports	18.97	9.37	9.29	23.35	16.20
Extra EC Exports	16.78	16.42	9.78	15.34	69.46
Extra EC Imports	10.48	19.01	9.28	19.28	24.04
Total Exports	2.09	1.54	6.90	16.29	33.23
Total Imports	11.04	18.59	9.28	19.48	23.92
UK Net Supply	*	*	*	*	*

PCC 18213025

CN (62114310)

Women's and girls' garments of man-made fibres for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q1 1999	Q2 1999	Q3 1999	Q4 1999	Q1 2000
<b>UK Manufacturer Sales</b>	<b>5,194</b>	<b>5,478</b>	<b>5,114</b>	<b>5,217</b>	<b>4,955</b>
Intra EC Exports	1,055	1,159	1,002	1,031	749
Intra EC Imports	353	331	301	320	231
<b>Net Balance</b>	<b>-702</b>	<b>-828</b>	<b>-701</b>	<b>-711</b>	<b>-518</b>
Extra EC Exports	138	172	125	404	216
Extra EC Imports	1,008	987	622	1,394	1,529
<b>Net Balance</b>	<b>870</b>	<b>815</b>	<b>497</b>	<b>990</b>	<b>1,313</b>
<b>Total Exports</b>	<b>1,193</b>	<b>1,331</b>	<b>1,127</b>	<b>1,435</b>	<b>965</b>
<b>Total Imports</b>	<b>1,361</b>	<b>1,318</b>	<b>923</b>	<b>1,714</b>	<b>1,760</b>
<b>Net Balance</b>	<b>168</b>	<b>-13</b>	<b>-204</b>	<b>279</b>	<b>795</b>
<b>UK Net Supply</b>	<b>5,362</b>	<b>5,465</b>	<b>4,910</b>	<b>5,496</b>	<b>5,750</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>579,685</b>	<b>665,832</b>	<b>619,751</b>	<b>618,914</b>	<b>605,091</b>
<b>Volume (Kilogram)</b>					
Intra EC Exports	53,518	56,179	47,049	54,445	63,946
Intra EC Imports	30,395	22,825	21,888	25,340	16,751
<b>Net Balance</b>	<b>-23,123</b>	<b>-33,354</b>	<b>-25,161</b>	<b>-29,105</b>	<b>-47,195</b>
Extra EC Exports	10,295	12,957	10,728	11,976	13,735
Extra EC Imports	97,133	129,637	56,900	130,959	163,075
<b>Net Balance</b>	<b>86,838</b>	<b>116,680</b>	<b>46,172</b>	<b>118,983</b>	<b>149,340</b>
<b>Total Exports</b>	<b>63,813</b>	<b>69,136</b>	<b>57,777</b>	<b>66,421</b>	<b>77,681</b>
<b>Total Imports</b>	<b>127,528</b>	<b>152,462</b>	<b>78,788</b>	<b>156,299</b>	<b>179,826</b>
<b>Net Balance</b>	<b>63,715</b>	<b>83,326</b>	<b>21,011</b>	<b>89,878</b>	<b>102,145</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>8.96</b>	<b>8.23</b>	<b>8.25</b>	<b>8.43</b>	<b>8.19</b>
Intra EC Exports	19.71	20.63	21.30	18.94	11.71
Intra EC Imports	11.61	14.50	13.75	12.63	13.79
Extra EC Exports	13.40	13.27	11.65	33.73	15.73
Extra EC Imports	10.38	7.61	10.93	10.64	9.38
<b>Total Exports</b>	<b>18.70</b>	<b>19.25</b>	<b>19.51</b>	<b>21.60</b>	<b>12.42</b>
<b>Total Imports</b>	<b>10.67</b>	<b>8.64</b>	<b>11.71</b>	<b>10.97</b>	<b>9.79</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>



