

PRODUCT SALES and TRADE

PRQ9

Workwear

4 Quarters 1999

A publication of the Government Statistical Service

Office for National Statistics

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PRQ9

Workwear

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What does this report contain?

The Product Sales and Trade quarterly series of reports contains data on the sales by UK based manufacturers of individual products covered by the PRODCOM inquiry, together with exports and imports data. A rolling span of five quarters data is published each quarter to allow year-on-year comparisons for the current quarter.

The PRQ series of reports contains the data for the industries surveyed quarterly as well as data from industries surveyed annually which are directly relevant for these industries. The data for the industries surveyed on an annual basis are available separately.

What is PRODCOM?

The term PRODCOM is derived from PRODUcts of the European COMmunity. This is a survey based on products whose definitions are standardised across the EC to allow comparability between the member countries' data.

What does PRODCOM cover?

PRODCOM covers some 4,800 products which in the UK are assigned to some 250 industries (subclasses) as defined by the 1992 Standard Industrial Classification SIC(92). Some 50 industries are surveyed quarterly with the remaining 200 being surveyed on an annual basis.

What is SIC(92)?

The Standard Industrial Classification is used to classify business establishments and other statistical units by the type of economic activity in which they are engaged. The present 1992 revision is based on the activity classification issued by the Statistical Office of the European Communities (Eurostat), known as the NACE classification.

Who collects the PRODCOM data?

The PRODCOM data are collected through a series of surveys by the Office for National Statistics (ONS).

Who collects the trade data?

The trade data (exports and imports) are collected by HM Customs & Excise and measure the flow of goods into and out of the UK.

Total exports and imports are broken down into intra and extra EC trade ie. trade with members of the EC, and trade with countries outside the EC.

Intra EC trade data are collected by INTRASTAT, a survey based system operated by Customs covering the largest traders. Extra EC trade data are collected from information given on Customs documentation which has to accompany goods passing through border controls.

What data are shown?

Data on both the value and volume of UK manufacturers' sales are collected for most products, and these are also aggregated to product totals for the industry. All estimates are for the total manufacturing activity of all firms in the UK and not just for those firms selected for the survey.

The data for each industry (subclass) is shown in a series of three tables; Sales and Turnover, Principal Products and Trade and Individual Product Tables. See below for further explanation of the different types of table.

Industry Sales and Turnover

The Sales and Turnover table shows the relationship between the total turnover of companies classified to that industry and the total sales of the principal products of that industry. The difference is turnover generated from non-production activity, and the effect of 'carry-in' and 'carry-out' sales to the industry. See below for further explanation of these.

What are Principal Products?

Firms are classified to an industry (a 5-digit subclass under the Standard Industrial Classification SIC(92)) according to their main economic activity. Principal Products are those products classified to an industry (subclass) and are the products mainly produced by firms classified to that industry.

Each individual product has an 8 digit code assigned to it; the first 4/5 digits indicate the industry for which it is one of the Principal Products. The product code is known as the PRODCOM Commodity Code (PCC).

For example:

5-digit industry Under Sic(92)	Industry title	Principal products	
24110	Industrial Gases	24111120	Argon
		24111130	Rare gases Excluding:- Argon
		24111150	Hydrogen

What items of non-production activity are shown?

Merchanted goods - These are manufacturers' sales of goods which have not been subjected to any manufacturing process.

Work done - Revenue is recorded under 'work done' when a manufacturer conducts work on materials which have been supplied to them by a customer.

Waste products - Manufacturers' sales of products and residues which were considered as being waste.

All other income - Revenue derived from the provision of services and other non-production activity not specified elsewhere.

What are 'carry-in' and 'carry-out' sales?

Other than production of their Principal Products, an industry may have some secondary production, ie. production of non-principal products. These sales are known as 'carry-out' product sales as they are sales of products classified as principal to a different industry.

Conversely, 'carry-in' product sales are defined as sales of products classified as principal to an industry which are made by companies classified to other industries.

Therefore one industry's carry-out product sales are another's carry-in product sales and vice versa. For example, a firm classified as a footwear manufacturer may also manufacture luggage. The footwear industry therefore has carry-out sales to the luggage industry, and the luggage industry is carrying-in sales from the footwear industry.

What are 'Other' sales?

Where companies produce relatively very small amounts of certain products these are often grouped together in an 'Other' category to lessen the burden on companies responding to the survey. The category will include products with a quarterly sales value of less than £25,000 each. In the Sales and Turnover table these are added to the sales of products not listed in the individual product tables because of suppression, see below.

Industry Principal Products and Trade

This table summarises the total sales of the principal products for the industry, together with the total imports and exports. This table exists only for the value data as the volume units can differ between products and so aggregation would not be meaningful.

Derived data are also included in this table; the net balance of trade and the UK net supply for principal products of the industry.

Analysis in terms of exports as a percentage of PRODCOM ie UK manufacturers' sales, and imports as a percentage of UK net supply are also shown in this table.

What is the net balance of trade?

Exports data are subtracted from imports data to derive the net balance of trade for the principal products of an industry to the UK. Net balance of trade is also shown for each product in the individual product tables, see below.

What is UK net supply?

The net supply of principal products to the UK market is shown. This is calculated as PRODCOM, ie UK manufacturers' sales, less exports plus imports. This can take a negative value where there has been a re-export of imported goods or export of stockpiled goods from previous periods.

Individual Product Tables

The product tables contain the PRODCOM, imports and exports data for each individual product classified to that industry. The trade data is matched to the PRODCOM data for each product via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level.

The value and volume of sales is shown together with the average unit price (value divided by volume) and the derived net balance of trade and UK net supply.

The unit volume collected under PRODCOM is indicated in each product table. In general the volume is collected in weight (kilograms) to retain comparability with the imports and exports data collected by Customs and Excise. There are however a number of products where a different unit of volume is considered more appropriate. Volume data are not collected for a small number of products where it has proven difficult to obtain meaningful data.

What are aggregated products?

Some industries contain a small number of cases where data for several products are aggregated together. These are listed at the end of the Contents (where applicable) and are of two types:

- products aggregated together as trade data is only available at that level
- products split into new, more detailed product headings as trade associations have advised that the greater detail is more meaningful than the original grouping.

Suppression

Why are data suppressed?

Data are suppressed so that in no way can any individual UK firm's sales be disclosed unless they have given the ONS express permission to do so. Data also sometimes have to be suppressed to prevent disclosure of another piece of disclosive data by deduction.

Rounding of data

Due to the effects of rounding, totals and other calculated values may not always agree with those calculated from the individual components shown in the tables.

What symbols are used?

- S - suppressed as disclosive
- S* - suppressed but aggregated in the Industry Sales and Turnover table
- Q - data under investigation with HM Customs and Excise
- N/A - data not available
- * - not able to calculate data

Methodological Note

Following a review of the statistical methodology underpinning the PRODCOM estimates, improvements have been made to the design of the sample survey, and the methods for calculating the UK product estimates. These changes are designed to improve the accuracy of the published data.

The changes in methodology have been made for processing the data from 1997 onwards. Consistent time series for 1995-1999 (including the data contained within this report) have been produced on the basis of these methodological improvements. Users may therefore see differences between the new data series and those previously published for earlier years.

For further information see 'PRODCOM (PRODuCts of the European COMmunity Survey) Developments 1993-1998'. Copies of this article are available from the ONS PRODCOM Helpdesk on request (Tel: 01633 813065).

Product Sales and Trade

Workwear

18210

4 Quarters 1999

INDUSTRY SALES AND TURNOVER

Workwear - Industry 18210

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	71,242	68,206	63,890	67,903	72,945
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	1,513	3,201	1,842	2,380	2,092
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	72,754	71,407	65,732	70,283	75,038
PLUS					
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	19,456	15,497	13,404	12,296	18,302
WORK DONE (Work done on materials supplied by customer)	2,472	2,519	1,390	1,310	1,888
WASTE PRODUCTS (Sales of waste products and residues)	7	151	14	13	8
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	1,946	2,073	1,289	1,092	1,093
NET CARRY-IN/CARRY-OUT (See Note 3 below)	14,860	15,909	18,550	12,473	13,142
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	111,495	107,555	100,378	97,466	109,471

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Workwear - Industry 18210

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	72,754	71,407	65,732	70,283	75,038
Intra EC Exports	S	S	S	S	S
Intra EC Imports	S	6,331	3,935	S	S
Net Balance	*	*	*	*	*
Extra EC Exports	3,020	1,611	970	1,588	1,267
Extra EC Imports	14,783	12,774	11,277	12,264	15,591
Net Balance	11,763	11,163	10,307	10,676	14,324
Total Exports	*	*	*	*	*
Total Imports	*	19,105	15,212	*	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*
Export as % of UK Manufacturer Sales	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	100	100	100	100	100
Intra EC Exports	*	*	*	*	*
Extra EC Exports	4.15	2.26	1.48	2.26	1.69
Total Exports	*	*	*	*	*
UK Sales	*	*	*	*	*
Import as % of UK Net Supply	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Net Supply	*	*	*	*	*
Intra EC Imports	*	*	*	*	*
Extra EC Imports	*	*	*	*	*
Total Imports	*	*	*	*	*
UK Production	*	*	*	*	*

PCC 18211121

CN (62032210)

Men's and boys' ensembles of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	848	1,052	694	704	514
Intra EC Exports	11	17	43	48	7
Intra EC Imports	93	110	172	88	128
Net Balance	82	93	129	40	121
Extra EC Exports	80	92	110	42	34
Extra EC Imports	247	151	235	336	640
Net Balance	167	59	125	294	606
Total Exports	91	109	153	90	41
Total Imports	340	261	407	424	768
Net Balance	249	152	254	334	727
UK Net Supply	1,097	1,204	948	1,038	1,241

Volume (Number of items)

UK Manufacturer Sales	25,369	29,237	18,803	19,359	15,675
Intra EC Exports	345	714	1,973	2,808	380
Intra EC Imports	2,574	2,161	2,344	1,459	2,600
Net Balance	2,229	1,447	371	-1,349	2,220
Extra EC Exports	2,043	3,197	6,088	1,461	2,124
Extra EC Imports	14,502	11,092	15,081	15,798	35,319
Net Balance	12,459	7,895	8,993	14,337	33,195
Total Exports	2,388	3,911	8,061	4,269	2,504
Total Imports	17,076	13,253	17,425	17,257	37,919
Net Balance	14,688	9,342	9,364	12,988	35,415
UK Net Supply	40,057	38,579	28,167	32,347	51,090

£ per Item

UK Manufacturer Sales	33.44	35.98	36.91	36.36	32.77
Intra EC Exports	31.88	23.81	21.79	17.09	18.42
Intra EC Imports	36.13	50.90	73.38	60.32	49.23
Extra EC Exports	39.16	28.78	18.07	28.75	16.01
Extra EC Imports	17.03	13.61	15.58	21.27	18.12
Total Exports	38.11	27.87	18.98	21.08	16.37
Total Imports	19.91	19.69	23.36	24.57	20.25
UK Net Supply	27.39	31.21	33.66	32.08	24.28

PCC 18211126

CN (62032310)

Men's and boys' ensembles of synthetic fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	10,254	9,768	7,288	9,035	9,584
Intra EC Exports	3	6	110	21	2
Intra EC Imports	52	49	15	55	87
Net Balance	49	43	-95	34	85
Extra EC Exports	39	96	26	93	29
Extra EC Imports	65	112	51	98	72
Net Balance	26	16	25	5	43
Total Exports	42	102	136	114	31
Total Imports	117	161	66	153	159
Net Balance	75	59	-70	39	128
UK Net Supply	10,329	9,827	7,218	9,074	9,712

Volume (Number of items)

UK Manufacturer Sales	386,212	308,434	228,634	308,926	334,524
Intra EC Exports	413	546	924	1,624	450
Intra EC Imports	7,108	4,176	938	3,387	5,880
Net Balance	6,695	3,630	14	1,763	5,430
Extra EC Exports	14,606	4,416	1,241	6,895	1,166
Extra EC Imports	26,731	28,344	11,078	17,352	18,224
Net Balance	12,125	23,928	9,837	10,457	17,058
Total Exports	15,019	4,962	2,165	8,519	1,616
Total Imports	33,839	32,520	12,016	20,739	24,104
Net Balance	18,820	27,558	9,851	12,220	22,488
UK Net Supply	405,032	335,992	238,485	321,146	357,012

£ per Item

UK Manufacturer Sales	26.55	31.67	31.88	29.25	28.65
Intra EC Exports	7.26	10.99	119.05	12.93	4.44
Intra EC Imports	7.32	11.73	15.99	16.24	14.80
Extra EC Exports	2.67	21.74	20.95	13.49	24.87
Extra EC Imports	2.43	3.95	4.60	5.65	3.95
Total Exports	2.80	20.56	62.82	13.38	19.18
Total Imports	3.46	4.95	5.49	7.38	6.60
UK Net Supply	25.50	29.25	30.27	28.26	27.20

PCC 18211127

CN (62032911)

Men's and boys' ensembles of artificial fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	S*	4	0	0	0
Intra EC Exports	1	6	2	12	3
Intra EC Imports	0	1	18	0	0
Net Balance	-1	-5	16	-12	-3
Extra EC Exports	38	99	83	26	55
Extra EC Imports	11	1	9	1	1
Net Balance	-27	-98	-74	-25	-54
Total Exports	39	105	85	38	58
Total Imports	11	2	27	1	1
Net Balance	-28	-103	-58	-37	-57
UK Net Supply	*	-99	-58	-37	-57

Volume (Number of items)

UK Manufacturer Sales	S	S	0	0	0
Intra EC Exports	59	211	260	1,057	61
Intra EC Imports	0	45	1,546	0	0
Net Balance	-59	-166	1,286	-1,057	-61
Extra EC Exports	2,655	4,811	3,235	442	1,317
Extra EC Imports	1,001	11	700	1	4
Net Balance	-1,654	-4,800	-2,535	-441	-1,313
Total Exports	2,714	5,022	3,495	1,499	1,378
Total Imports	1,001	56	2,246	1	4
Net Balance	-1,713	-4,966	-1,249	-1,498	-1,374
UK Net Supply	*	*	-1,249	-1,498	-1,374

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	16.95	28.44	7.69	11.35	49.18
Intra EC Imports	*	22.22	11.64	*	*
Extra EC Exports	14.31	20.58	25.66	58.82	41.76
Extra EC Imports	10.99	90.91	12.86	1,000.00	250.00
Total Exports	14.37	20.91	24.32	25.35	42.09
Total Imports	10.99	35.71	12.02	1,000.00	250.00
UK Net Supply	*	*	*	*	*

PCC 18211131

CN (62033210)

Men's and boys' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	673	509	496	683	875
Intra EC Exports	134	52	41	50	66
Intra EC Imports	273	215	79	86	57
Net Balance	139	163	38	36	-9
Extra EC Exports	66	9	15	6	91
Extra EC Imports	846	377	226	219	438
Net Balance	780	368	211	213	347
Total Exports	200	61	56	56	157
Total Imports	1,119	592	305	305	495
Net Balance	919	531	249	249	338
UK Net Supply	1,592	1,040	745	932	1,213

Volume (Number of items)

UK Manufacturer Sales	60,520	47,721	49,503	61,908	74,028
Intra EC Exports	20,318	5,445	2,415	4,489	4,694
Intra EC Imports	13,888	11,829	6,432	91,171	4,865
Net Balance	-6,430	6,384	4,017	86,682	171
Extra EC Exports	2,388	1,115	964	397	4,816
Extra EC Imports	175,482	92,930	45,613	23,219	56,173
Net Balance	173,094	91,815	44,649	22,822	51,357
Total Exports	22,706	6,560	3,379	4,886	9,510
Total Imports	189,370	104,759	52,045	114,390	61,038
Net Balance	166,664	98,199	48,666	109,504	51,528
UK Net Supply	227,184	145,920	98,169	171,412	125,556

£ per Item

UK Manufacturer Sales	11.12	10.67	10.01	11.02	11.82
Intra EC Exports	6.60	9.55	16.98	11.14	14.06
Intra EC Imports	19.66	18.18	12.28	0.94	11.72
Extra EC Exports	27.64	8.07	15.56	15.11	18.90
Extra EC Imports	4.82	4.06	4.95	9.43	7.80
Total Exports	8.81	9.30	16.57	11.46	16.51
Total Imports	5.91	5.65	5.86	2.67	8.11
UK Net Supply	7.01	7.13	7.59	5.43	9.66

PCC 18211136

CN (62033310)

Men's and boys' jackets and blazers of synthetic fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	4,960	6,215	5,295	5,620	5,916
Intra EC Exports	190	118	130	80	78
Intra EC Imports	97	269	241	82	78
Net Balance	-93	151	111	2	0
Extra EC Exports	1,082	207	63	381	94
Extra EC Imports	398	654	777	748	887
Net Balance	-684	447	714	367	793
Total Exports	1,272	325	193	461	172
Total Imports	495	923	1,018	830	965
Net Balance	-777	598	825	369	793
UK Net Supply	4,183	6,813	6,120	5,989	6,709

Volume (Number of items)

UK Manufacturer Sales	318,974	388,640	337,967	367,555	380,929
Intra EC Exports	13,656	29,306	13,164	14,523	13,944
Intra EC Imports	7,018	12,858	10,779	3,345	2,883
Net Balance	-6,638	-16,448	-2,385	-11,178	-11,061
Extra EC Exports	11,442	12,522	4,862	113,067	1,505
Extra EC Imports	61,498	80,719	78,030	110,307	144,046
Net Balance	50,056	68,197	73,168	-2,760	142,541
Total Exports	25,098	41,828	18,026	127,590	15,449
Total Imports	68,516	93,577	88,809	113,652	146,929
Net Balance	43,418	51,749	70,783	-13,938	131,480
UK Net Supply	362,392	440,389	408,750	353,617	512,409

£ per Item

UK Manufacturer Sales	15.55	15.99	15.67	15.29	15.53
Intra EC Exports	13.91	4.03	9.88	5.51	5.59
Intra EC Imports	13.82	20.92	22.36	24.51	27.06
Extra EC Exports	94.56	16.53	12.96	3.37	62.46
Extra EC Imports	6.47	8.10	9.96	6.78	6.16
Total Exports	50.68	7.77	10.71	3.61	11.13
Total Imports	7.22	9.86	11.46	7.30	6.57
UK Net Supply	11.54	15.47	14.97	16.94	13.09

PCC 18211137

CN (62033911)

Men's and boys' jackets and blazers of artificial fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	340	257	203	320	426
Intra EC Exports	34	48	21	35	29
Intra EC Imports	29	32	13	8	11
Net Balance	-5	-16	-8	-27	-18
Extra EC Exports	14	2	0	0	0
Extra EC Imports	12	23	31	42	64
Net Balance	-2	21	31	42	64
Total Exports	48	50	21	35	29
Total Imports	41	55	44	50	75
Net Balance	-7	5	23	15	46
UK Net Supply	333	262	226	335	472

Volume (Number of items)

UK Manufacturer Sales	47,102	36,425	29,620	25,419	28,727
Intra EC Exports	921	818	245	622	558
Intra EC Imports	1,619	1,157	770	487	580
Net Balance	698	339	525	-135	22
Extra EC Exports	689	84	0	0	0
Extra EC Imports	2,215	2,746	8,867	4,545	10,582
Net Balance	1,526	2,662	8,867	4,545	10,582
Total Exports	1,610	902	245	622	558
Total Imports	3,834	3,903	9,637	5,032	11,162
Net Balance	2,224	3,001	9,392	4,410	10,604
UK Net Supply	49,326	39,426	39,012	29,829	39,331

£ per Item

UK Manufacturer Sales	7.21	7.06	6.86	12.58	14.84
Intra EC Exports	36.92	58.68	85.71	56.27	51.97
Intra EC Imports	17.91	27.66	16.88	16.43	18.97
Extra EC Exports	20.32	23.81	*	*	*
Extra EC Imports	5.42	8.38	3.50	9.24	6.05
Total Exports	29.81	55.43	85.71	56.27	51.97
Total Imports	10.69	14.09	4.57	9.94	6.72
UK Net Supply	6.74	6.65	5.80	11.23	12.01

PCC 18211241

CN (62034211)

Men's and boys' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	2,177	1,940	3,286	3,541	3,295
Intra EC Exports	715	557	230	253	169
Intra EC Imports	947	1,602	680	1,124	323
Net Balance	232	1,045	450	871	154
Extra EC Exports	62	224	58	188	56
Extra EC Imports	2,051	1,380	926	843	986
Net Balance	1,989	1,156	868	655	930
Total Exports	777	781	288	441	225
Total Imports	2,998	2,982	1,606	1,967	1,309
Net Balance	2,221	2,201	1,318	1,526	1,084
UK Net Supply	4,398	4,141	4,604	5,067	4,379

Volume (Number of items)

UK Manufacturer Sales	246,299	228,658	456,846	460,538	425,713
Intra EC Exports	52,189	74,063	27,516	20,701	13,197
Intra EC Imports	108,958	69,476	73,343	106,957	42,440
Net Balance	56,769	-4,587	45,827	86,256	29,243
Extra EC Exports	3,777	24,094	3,686	12,135	5,752
Extra EC Imports	487,097	273,660	207,228	178,818	174,517
Net Balance	483,320	249,566	203,542	166,683	168,765
Total Exports	55,966	98,157	31,202	32,836	18,949
Total Imports	596,055	343,136	280,571	285,775	216,957
Net Balance	540,089	244,979	249,369	252,939	198,008
UK Net Supply	786,388	473,637	706,215	713,477	623,721

£ per Item

UK Manufacturer Sales	8.84	8.49	7.19	7.69	7.74
Intra EC Exports	13.70	7.52	8.36	12.22	12.81
Intra EC Imports	8.69	23.06	9.27	10.51	7.61
Extra EC Exports	16.42	9.30	15.74	15.49	9.74
Extra EC Imports	4.21	5.04	4.47	4.71	5.65
Total Exports	13.88	7.96	9.23	13.43	11.87
Total Imports	5.03	8.69	5.72	6.88	6.03
UK Net Supply	5.59	8.74	6.52	7.10	7.02

PCC 18211245

CN (62034311 + 62034911)

Men's and boys' trousers and breeches of man-made materials, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	6,271	8,391	6,423	8,749	9,257
Intra EC Exports	366	428	378	315	130
Intra EC Imports	231	534	527	167	181
Net Balance	-135	106	149	-148	51
Extra EC Exports	46	36	54	8	17
Extra EC Imports	3,342	3,431	1,869	2,682	2,794
Net Balance	3,296	3,395	1,815	2,674	2,777
Total Exports	412	464	432	323	147
Total Imports	3,573	3,965	2,396	2,849	2,975
Net Balance	3,161	3,501	1,964	2,526	2,828
UK Net Supply	9,432	11,892	8,387	11,275	12,085

Volume (Number of items)

UK Manufacturer Sales	785,136	940,542	735,414	951,929	983,920
Intra EC Exports	40,992	43,106	36,471	29,118	14,652
Intra EC Imports	21,254	31,698	38,349	12,948	17,605
Net Balance	-19,738	-11,408	1,878	-16,170	2,953
Extra EC Exports	1,414	3,439	3,694	574	474
Extra EC Imports	1,067,438	1,103,038	485,489	705,094	755,791
Net Balance	1,066,024	1,099,599	481,795	704,520	755,317
Total Exports	42,406	46,545	40,165	29,692	15,126
Total Imports	1,088,692	1,134,736	523,838	718,042	773,396
Net Balance	1,046,286	1,088,191	483,673	688,350	758,270
UK Net Supply	1,831,422	2,028,733	1,219,087	1,640,279	1,742,190

£ per Item

UK Manufacturer Sales	7.99	8.92	8.73	9.19	9.41
Intra EC Exports	8.93	9.93	10.36	10.82	8.87
Intra EC Imports	10.87	16.85	13.74	12.90	10.28
Extra EC Exports	32.53	10.47	14.62	13.94	35.86
Extra EC Imports	3.13	3.11	3.85	3.80	3.70
Total Exports	9.72	9.97	10.76	10.88	9.72
Total Imports	3.28	3.49	4.57	3.97	3.85
UK Net Supply	5.15	5.86	6.88	6.87	6.94

PCC 18211251

CN (62034251)

Men's and boys' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	129	135	190	204	395
Intra EC Exports	3	16	4	2	10
Intra EC Imports	292	172	285	197	152
Net Balance	289	156	281	195	142
Extra EC Exports	69	115	46	120	14
Extra EC Imports	383	212	174	140	87
Net Balance	314	97	128	20	73
Total Exports	72	131	50	122	24
Total Imports	675	384	459	337	239
Net Balance	603	253	409	215	215
UK Net Supply	732	388	599	419	610

Volume (Number of items)

UK Manufacturer Sales	11,826	11,554	18,087	19,435	35,667
Intra EC Exports	589	963	247	253	850
Intra EC Imports	24,503	12,832	20,616	15,162	13,637
Net Balance	23,914	11,869	20,369	14,909	12,787
Extra EC Exports	6,697	10,939	3,430	13,816	821
Extra EC Imports	88,559	56,639	42,890	46,005	27,036
Net Balance	81,862	45,700	39,460	32,189	26,215
Total Exports	7,286	11,902	3,677	14,069	1,671
Total Imports	113,062	69,471	63,506	61,167	40,673
Net Balance	105,776	57,569	59,829	47,098	39,002
UK Net Supply	117,602	69,123	77,916	66,533	74,669

£ per Item

UK Manufacturer Sales	10.89	11.70	10.51	10.52	11.08
Intra EC Exports	5.09	16.61	16.19	7.91	11.76
Intra EC Imports	11.92	13.40	13.82	12.99	11.15
Extra EC Exports	10.30	10.51	13.41	8.69	17.05
Extra EC Imports	4.32	3.74	4.06	3.04	3.22
Total Exports	9.88	11.01	13.60	8.67	14.36
Total Imports	5.97	5.53	7.23	5.51	5.88
UK Net Supply	6.22	5.62	7.69	6.30	8.17

PCC 18211255

CN (62034331 + 62034931)

Men's and boys' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	566	591	465	373	538
Intra EC Exports	45	10	14	9	12
Intra EC Imports	43	21	18	8	7
Net Balance	-2	11	4	-1	-5
Extra EC Exports	56	2	6	19	2
Extra EC Imports	162	158	264	908	657
Net Balance	106	156	258	889	655
Total Exports	101	12	20	28	14
Total Imports	205	179	282	916	664
Net Balance	104	167	262	888	650
UK Net Supply	670	758	727	1,261	1,188

Volume (Number of items)

UK Manufacturer Sales	48,796	51,777	46,543	34,449	46,764
Intra EC Exports	2,113	1,149	1,718	949	972
Intra EC Imports	2,860	1,799	2,138	1,001	865
Net Balance	747	650	420	52	-107
Extra EC Exports	1,914	230	372	4,968	301
Extra EC Imports	28,218	32,809	63,232	230,318	160,737
Net Balance	26,304	32,579	62,860	225,350	160,436
Total Exports	4,027	1,379	2,090	5,917	1,273
Total Imports	31,078	34,608	65,370	231,319	161,602
Net Balance	27,051	33,229	63,280	225,402	160,329
UK Net Supply	75,847	85,006	109,823	259,851	207,093

£ per Item

UK Manufacturer Sales	11.61	11.42	10.00	10.82	11.50
Intra EC Exports	21.30	8.70	8.15	9.48	12.35
Intra EC Imports	15.03	11.67	8.42	7.99	8.09
Extra EC Exports	29.26	8.70	16.13	3.82	6.64
Extra EC Imports	5.74	4.82	4.18	3.94	4.09
Total Exports	25.08	8.70	9.57	4.73	11.00
Total Imports	6.60	5.17	4.31	3.96	4.11
UK Net Supply	8.84	8.92	6.62	4.85	5.74

PCC 18212121

CN (62042210)

Women's and girls' ensembles of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	629	S*	S*	S*	511
Intra EC Exports	0	S	13	S	0
Intra EC Imports	1	5	2	S	S
Net Balance	1	*	-11	*	*
Extra EC Exports	28	9	0	0	1
Extra EC Imports	9	0	0	2	38
Net Balance	-19	-9	0	2	37
Total Exports	28	*	13	*	1
Total Imports	10	5	2	*	*
Net Balance	-18	*	-11	*	*
UK Net Supply	611	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	123,978	S	S	S	100,858
Intra EC Exports	0	11	902	90	0
Intra EC Imports	15	262	146	21	5
Net Balance	15	251	-756	-69	5
Extra EC Exports	153	562	0	0	28
Extra EC Imports	2,425	0	0	400	3,225
Net Balance	2,272	-562	0	400	3,197
Total Exports	153	573	902	90	28
Total Imports	2,440	262	146	421	3,230
Net Balance	2,287	-311	-756	331	3,202
UK Net Supply	126,265	*	*	*	104,060

£ per Item

UK Manufacturer Sales	5.08	*	*	*	5.07
Intra EC Exports	*	*	14.41	*	*
Intra EC Imports	66.67	19.08	13.70	*	*
Extra EC Exports	183.01	16.01	*	*	35.71
Extra EC Imports	3.71	*	*	5.00	11.78
Total Exports	183.01	*	14.41	*	35.71
Total Imports	4.10	19.08	13.70	*	*
UK Net Supply	4.84	*	*	*	*

PCC 18212126

CN (62042310)

Women's and girls' ensembles of synthetic fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	503	756	272	278	215
Intra EC Exports	S	4	12	17	S
Intra EC Imports	6	1	5	5	7
Net Balance	*	-3	-7	-12	*
Extra EC Exports	43	25	34	3	32
Extra EC Imports	10	125	80	115	46
Net Balance	-33	100	46	112	14
Total Exports	*	29	46	20	*
Total Imports	16	126	85	120	53
Net Balance	*	97	39	100	*
UK Net Supply	*	853	311	378	*

Volume (Number of items)

UK Manufacturer Sales	31,495	47,367	17,017	17,398	13,440
Intra EC Exports	3	116	656	271	2
Intra EC Imports	134	21	80	128	206
Net Balance	131	-95	-576	-143	204
Extra EC Exports	2,578	4,326	3,698	93	5,778
Extra EC Imports	3,400	29,448	8,255	17,416	12,134
Net Balance	822	25,122	4,557	17,323	6,356
Total Exports	2,581	4,442	4,354	364	5,780
Total Imports	3,534	29,469	8,335	17,544	12,340
Net Balance	953	25,027	3,981	17,180	6,560
UK Net Supply	32,448	72,394	20,998	34,578	20,000

£ per Item

UK Manufacturer Sales	15.96	15.96	16.00	16.00	16.00
Intra EC Exports	*	34.48	18.29	62.73	*
Intra EC Imports	44.78	47.62	62.50	39.06	33.98
Extra EC Exports	16.68	5.78	9.19	32.26	5.54
Extra EC Imports	2.94	4.24	9.69	6.60	3.79
Total Exports	*	6.53	10.56	54.95	*
Total Imports	4.53	4.28	10.20	6.84	4.29
UK Net Supply	*	11.78	14.82	10.94	*

PCC 18212127

CN (62042911)

Women's and girls' ensembles of artificial fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	0	0	0	0	0
Intra EC Exports	S	S	S	S	S
Intra EC Imports	2	4	1	1	0
Net Balance	*	*	*	*	*
Extra EC Exports	43	13	30	24	7
Extra EC Imports	5	13	2	8	3
Net Balance	-38	0	-28	-16	-4
Total Exports	*	*	*	*	*
Total Imports	7	17	3	9	3
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	0	0	0	0	0
Volume (Kilogram)					
Intra EC Exports	3	2	9	1	3
Intra EC Imports	9	20	6	2	0
Net Balance	6	18	-3	1	-3
Extra EC Exports	11	101	3,153	3,429	292
Extra EC Imports	66	706	1	266	193
Net Balance	55	605	-3,152	-3,163	-99
Total Exports	14	103	3,162	3,430	295
Total Imports	75	726	7	268	193
Net Balance	61	623	-3,155	-3,162	-102
UK Net Supply	61	623	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	*	*	*	*	*
Intra EC Imports	222.22	200.00	166.67	500.00	*
Extra EC Exports	3,909.09	128.71	9.51	7.00	23.97
Extra EC Imports	75.76	18.41	2,000.00	30.08	15.54
Total Exports	*	*	*	*	*
Total Imports	93.33	23.42	428.57	33.58	15.54
UK Net Supply	*	*	*	*	*

PCC 18212131

CN (62043210)

Women's and girls' jackets and blazers of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	101	100	158	160	125
Intra EC Exports	19	46	11	1	S
Intra EC Imports	32	28	4	16	6
Net Balance	13	-18	-7	15	*
Extra EC Exports	5	2	21	0	1
Extra EC Imports	45	72	18	12	21
Net Balance	40	70	-3	12	20
Total Exports	24	48	32	1	*
Total Imports	77	100	22	28	27
Net Balance	53	52	-10	27	*
UK Net Supply	154	152	148	187	*

Volume (Number of items)

UK Manufacturer Sales	S	S	9,366	S	7,385
Intra EC Exports	1,434	261	325	24	9
Intra EC Imports	2,303	663	26	1,358	370
Net Balance	869	402	-299	1,334	361
Extra EC Exports	84	172	230	0	1
Extra EC Imports	1,629	10,666	6,322	1,121	4,350
Net Balance	1,545	10,494	6,092	1,121	4,349
Total Exports	1,518	433	555	24	10
Total Imports	3,932	11,329	6,348	2,479	4,720
Net Balance	2,414	10,896	5,793	2,455	4,710
UK Net Supply	*	*	15,159	*	12,095

£ per Item

UK Manufacturer Sales	*	*	16.92	*	16.89
Intra EC Exports	13.25	176.25	33.85	41.67	*
Intra EC Imports	13.89	42.23	153.85	11.78	16.22
Extra EC Exports	59.52	11.63	91.30	*	1,000.00
Extra EC Imports	27.62	6.75	2.85	10.70	4.83
Total Exports	15.81	110.85	57.66	41.67	*
Total Imports	19.58	8.83	3.47	11.29	5.72
UK Net Supply	*	*	9.80	*	*

PCC 18212136

CN (62043310)

Women's and girls' jackets and blazers of synthetic fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	1,307	1,315	1,421	1,520	1,721
Intra EC Exports	292	287	56	44	38
Intra EC Imports	90	41	9	125	85
Net Balance	-202	-246	-47	81	47
Extra EC Exports	34	74	4	3	15
Extra EC Imports	197	266	275	452	693
Net Balance	163	192	271	449	678
Total Exports	326	361	60	47	53
Total Imports	287	307	284	577	778
Net Balance	-39	-54	224	530	725
UK Net Supply	1,268	1,261	1,645	2,050	2,446

Volume (Number of items)

UK Manufacturer Sales	77,942	75,746	84,158	93,825	104,051
Intra EC Exports	4,706	4,093	2,234	2,042	2,437
Intra EC Imports	118,340	5,194	638	8,343	6,565
Net Balance	113,634	1,101	-1,596	6,301	4,128
Extra EC Exports	1,165	9	224	1	56
Extra EC Imports	43,272	43,513	54,091	84,782	141,230
Net Balance	42,107	43,504	53,867	84,781	141,174
Total Exports	5,871	4,102	2,458	2,043	2,493
Total Imports	161,612	48,707	54,729	93,125	147,795
Net Balance	155,741	44,605	52,271	91,082	145,302
UK Net Supply	233,683	120,351	136,429	184,907	249,353

£ per Item

UK Manufacturer Sales	16.76	17.36	16.89	16.20	16.54
Intra EC Exports	62.05	70.12	25.07	21.55	15.59
Intra EC Imports	0.76	7.89	14.11	14.98	12.95
Extra EC Exports	29.18	8,222.22	17.86	3,000.00	267.86
Extra EC Imports	4.55	6.11	5.08	5.33	4.91
Total Exports	55.53	88.01	24.41	23.01	21.26
Total Imports	1.78	6.30	5.19	6.20	5.26
UK Net Supply	5.42	10.48	12.06	11.09	9.81

PCC 18212137

CN (62043911)

Women's and girls' jackets and blazers of artificial fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	0	0	12	21	S*
Intra EC Exports	1	3	1	1	6
Intra EC Imports	13	89	45	46	59
Net Balance	12	86	44	45	53
Extra EC Exports	4	1	0	5	0
Extra EC Imports	8	44	2	49	4
Net Balance	4	43	2	44	4
Total Exports	5	4	1	6	6
Total Imports	21	133	47	95	63
Net Balance	16	129	46	89	57
UK Net Supply	16	129	58	110	*

Volume (Number of items)

UK Manufacturer Sales	0	0	228	400	S
Intra EC Exports	10	17	9	16	87
Intra EC Imports	181	2,174	1,279	1,797	2,017
Net Balance	171	2,157	1,270	1,781	1,930
Extra EC Exports	177	1	0	457	0
Extra EC Imports	1,799	1,440	7	9,140	422
Net Balance	1,622	1,439	7	8,683	422
Total Exports	187	18	9	473	87
Total Imports	1,980	3,614	1,286	10,937	2,439
Net Balance	1,793	3,596	1,277	10,464	2,352
UK Net Supply	1,793	3,596	1,505	10,864	*

£ per Item

UK Manufacturer Sales	*	*	52.63	52.50	*
Intra EC Exports	100.00	176.47	111.11	62.50	68.97
Intra EC Imports	71.82	40.94	35.18	25.60	29.25
Extra EC Exports	22.60	1,000.00	*	10.94	*
Extra EC Imports	4.45	30.56	285.71	5.36	9.48
Total Exports	26.74	222.22	111.11	12.68	68.97
Total Imports	10.61	36.80	36.55	8.69	25.83
UK Net Supply	8.92	35.87	38.54	10.13	*

PCC 18212241

CN (62046211)

Women's and girls' trousers and breeches of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	532	685	983	693	840
Intra EC Exports	81	80	70	35	30
Intra EC Imports	94	527	177	251	217
Net Balance	13	447	107	216	187
Extra EC Exports	40	9	15	29	11
Extra EC Imports	397	281	267	374	452
Net Balance	357	272	252	345	441
Total Exports	121	89	85	64	41
Total Imports	491	808	444	625	669
Net Balance	370	719	359	561	628
UK Net Supply	902	1,404	1,342	1,254	1,468

Volume (Number of items)

UK Manufacturer Sales	48,783	67,367	98,716	66,520	85,954
Intra EC Exports	5,018	7,566	7,798	2,778	3,308
Intra EC Imports	8,864	47,790	37,747	34,401	75,074
Net Balance	3,846	40,224	29,949	31,623	71,766
Extra EC Exports	1,122	340	745	1,631	503
Extra EC Imports	113,058	72,051	78,133	128,318	109,440
Net Balance	111,936	71,711	77,388	126,687	108,937
Total Exports	6,140	7,906	8,543	4,409	3,811
Total Imports	121,922	119,841	115,880	162,719	184,514
Net Balance	115,782	111,935	107,337	158,310	180,703
UK Net Supply	164,565	179,302	206,053	224,830	266,657

£ per Item

UK Manufacturer Sales	10.91	10.17	9.96	10.41	9.77
Intra EC Exports	16.14	10.57	8.98	12.60	9.07
Intra EC Imports	10.60	11.03	4.69	7.30	2.89
Extra EC Exports	35.65	26.47	20.13	17.78	21.87
Extra EC Imports	3.51	3.90	3.42	2.91	4.13
Total Exports	19.71	11.26	9.95	14.52	10.76
Total Imports	4.03	6.74	3.83	3.84	3.63
UK Net Supply	5.48	7.83	6.51	5.58	5.50

PCC 18212245

CN (62046311 + 62046911)

Women's and girls' trousers and breeches of man-made fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	1,266	1,256	1,426	2,009	2,068
Intra EC Exports	24	15	22	24	18
Intra EC Imports	17	28	18	23	73
Net Balance	-7	13	-4	-1	55
Extra EC Exports	12	31	44	19	20
Extra EC Imports	155	93	96	144	654
Net Balance	143	62	52	125	634
Total Exports	36	46	66	43	38
Total Imports	172	121	114	167	727
Net Balance	136	75	48	124	689
UK Net Supply	1,402	1,331	1,474	2,133	2,757

Volume (Number of items)

UK Manufacturer Sales	132,463	136,262	156,734	233,762	216,410
Intra EC Exports	2,111	1,550	2,500	3,283	1,667
Intra EC Imports	1,883	1,711	1,813	2,138	8,324
Net Balance	-228	161	-687	-1,145	6,657
Extra EC Exports	1,273	4,320	1,560	1,313	1,956
Extra EC Imports	52,972	25,839	29,442	38,127	137,871
Net Balance	51,699	21,519	27,882	36,814	135,915
Total Exports	3,384	5,870	4,060	4,596	3,623
Total Imports	54,855	27,550	31,255	40,265	146,195
Net Balance	51,471	21,680	27,195	35,669	142,572
UK Net Supply	183,934	157,942	183,929	269,431	358,982

£ per Item

UK Manufacturer Sales	9.56	9.22	9.10	8.59	9.55
Intra EC Exports	11.37	9.68	8.80	7.31	10.80
Intra EC Imports	9.03	16.36	9.93	10.76	8.77
Extra EC Exports	9.43	7.18	28.21	14.47	10.22
Extra EC Imports	2.93	3.60	3.26	3.78	4.74
Total Exports	10.64	7.84	16.26	9.36	10.49
Total Imports	3.14	4.39	3.65	4.15	4.97
UK Net Supply	7.62	8.43	8.01	7.91	7.68

PCC 18212251

CN (62046251)

Women's and girls' bib and brace overalls of cotton, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	0	0	S*	S*	0
Intra EC Exports	3	S	S	S	S
Intra EC Imports	S	28	0	1	S
Net Balance	*	*	*	*	*
Extra EC Exports	1	9	1	2	3
Extra EC Imports	28	3	8	6	11
Net Balance	27	-6	7	4	8
Total Exports	4	*	*	*	*
Total Imports	*	31	8	7	*
Net Balance	*	*	*	*	*
UK Net Supply	*	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	0	0	S	S	0
Intra EC Exports	72	32	24	1	5
Intra EC Imports	5	3,907	0	49	3
Net Balance	-67	3,875	-24	48	-2
Extra EC Exports	20	602	1	1	311
Extra EC Imports	3,787	557	4,020	2,644	462
Net Balance	3,767	-45	4,019	2,643	151
Total Exports	92	634	25	2	316
Total Imports	3,792	4,464	4,020	2,693	465
Net Balance	3,700	3,830	3,995	2,691	149
UK Net Supply	3,700	3,830	*	*	149

£ per Item

UK Manufacturer Sales	*	*	*	*	*
Intra EC Exports	41.67	*	*	*	*
Intra EC Imports	*	7.17	*	20.41	*
Extra EC Exports	50.00	14.95	1,000.00	2,000.00	9.65
Extra EC Imports	7.39	5.39	1.99	2.27	23.81
Total Exports	43.48	*	*	*	*
Total Imports	*	6.94	1.99	2.60	*
UK Net Supply	*	*	*	*	*

PCC 18212255

CN (62046331 + 62046931)

Women's and girls' bib and brace overalls of man-made fibres, for industrial and occupational wear

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	0	0	S*	81	91
Intra EC Exports	13	1	S	S	S
Intra EC Imports	13	18	12	14	19
Net Balance	0	17	*	*	*
Extra EC Exports	1	1	0	0	15
Extra EC Imports	2	6	11	12	8
Net Balance	1	5	11	12	-7
Total Exports	14	2	*	*	*
Total Imports	15	24	23	26	27
Net Balance	1	22	*	*	*
UK Net Supply	1	22	*	*	*

Volume (Number of items)

UK Manufacturer Sales	0	0	S	3,066	3,450
Intra EC Exports	4,447	218	3	4	2
Intra EC Imports	1,530	2,534	1,848	2,132	2,456
Net Balance	-2,917	2,316	1,845	2,128	2,454
Extra EC Exports	1	1	0	0	88
Extra EC Imports	60	4,809	3,087	330	240
Net Balance	59	4,808	3,087	330	152
Total Exports	4,448	219	3	4	90
Total Imports	1,590	7,343	4,935	2,462	2,696
Net Balance	-2,858	7,124	4,932	2,458	2,606
UK Net Supply	-2,858	7,124	*	5,524	6,056

£ per Item

UK Manufacturer Sales	*	*	*	26.32	26.32
Intra EC Exports	2.92	4.59	*	*	*
Intra EC Imports	8.50	7.10	6.49	6.57	7.74
Extra EC Exports	1,000.00	1,000.00	*	*	170.45
Extra EC Imports	33.33	1.25	3.56	36.36	33.33
Total Exports	3.15	9.13	*	*	*
Total Imports	9.43	3.27	4.66	10.56	10.01
UK Net Supply	*	3.09	*	*	*

PCC 18213011

CN (62113210)

Men's and boys' garments of cotton for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q4	Q1	Q2	Q3	Q4
	1998	1999	1999	1999	1999
UK Manufacturer Sales	7,338	5,352	5,462	6,180	6,033
Intra EC Exports	188	148	74	59	54
Intra EC Imports	477	352	131	90	46
Net Balance	289	204	57	31	-8
Extra EC Exports	40	42	24	21	72
Extra EC Imports	1,391	1,263	1,045	1,464	1,314
Net Balance	1,351	1,221	1,021	1,443	1,242
Total Exports	228	190	98	80	126
Total Imports	1,868	1,615	1,176	1,554	1,360
Net Balance	1,640	1,425	1,078	1,474	1,234
UK Net Supply	8,978	6,777	6,540	7,654	7,267

Volume (Number of items)

UK Manufacturer Sales	858,701	541,233	553,093	674,967	670,838
Volume (Kilogram)					
Intra EC Exports	6,607	11,735	5,145	5,889	6,110
Intra EC Imports	32,885	24,212	8,836	7,365	2,996
Net Balance	26,278	12,477	3,691	1,476	-3,114
Extra EC Exports	2,210	3,628	1,593	1,075	3,616
Extra EC Imports	133,174	118,097	92,120	129,028	156,371
Net Balance	130,964	114,469	90,527	127,953	152,755
Total Exports	8,817	15,363	6,738	6,964	9,726
Total Imports	166,059	142,309	100,956	136,393	159,367
Net Balance	157,242	126,946	94,218	129,429	149,641
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	8.55	9.89	9.88	9.16	8.99
Intra EC Exports	28.45	12.61	14.38	10.02	8.84
Intra EC Imports	14.51	14.54	14.83	12.22	15.35
Extra EC Exports	18.10	11.58	15.07	19.53	19.91
Extra EC Imports	10.44	10.69	11.34	11.35	8.40
Total Exports	25.86	12.37	14.54	11.49	12.95
Total Imports	11.25	11.35	11.65	11.39	8.53
UK Net Supply	*	*	*	*	*

PCC 18213015

CN (62113310)

Men's and boys' garments of man-made fibres for industrial and occupational wear INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q4	Q1	Q2	Q3	Q4
	1998	1999	1999	1999	1999
UK Manufacturer Sales	26,567	23,733	23,206	21,436	24,198
Intra EC Exports	1,182	1,474	1,384	1,565	1,272
Intra EC Imports	1,766	1,699	1,096	822	846
Net Balance	584	225	-288	-743	-426
Extra EC Exports	924	363	141	430	198
Extra EC Imports	1,508	1,908	1,375	1,540	1,796
Net Balance	584	1,545	1,234	1,110	1,598
Total Exports	2,106	1,837	1,525	1,995	1,470
Total Imports	3,274	3,607	2,471	2,362	2,642
Net Balance	1,168	1,770	946	367	1,172
UK Net Supply	27,735	25,503	24,152	21,803	25,370

Volume (Number of items)

UK Manufacturer Sales	2,275,155	2,008,945	2,150,703	1,762,053	2,041,960
Volume (Kilogram)					
Intra EC Exports	52,780	83,702	173,378	60,685	71,415
Intra EC Imports	100,738	90,332	74,906	44,977	44,547
Net Balance	47,958	6,630	-98,472	-15,708	-26,868
Extra EC Exports	18,874	6,061	5,862	9,525	7,841
Extra EC Imports	189,284	241,908	154,661	179,110	234,878
Net Balance	170,410	235,847	148,799	169,585	227,037
Total Exports	71,654	89,763	179,240	70,210	79,256
Total Imports	290,022	332,240	229,567	224,087	279,425
Net Balance	218,368	242,477	50,327	153,877	200,169
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	11.68	11.81	10.79	12.17	11.85
Intra EC Exports	22.39	17.61	7.98	25.79	17.81
Intra EC Imports	17.53	18.81	14.63	18.28	18.99
Extra EC Exports	48.96	59.89	24.05	45.14	25.25
Extra EC Imports	7.97	7.89	8.89	8.60	7.65
Total Exports	29.39	20.47	8.51	28.41	18.55
Total Imports	11.29	10.86	10.76	10.54	9.46
UK Net Supply	*	*	*	*	*

PCC 18213021

CN (62114210)

Women's and girls' garments of cotton for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	1,295	1,125	1,339	1,390	1,338
Intra EC Exports	251	258	661	86	77
Intra EC Imports	60	153	57	53	162
Net Balance	-191	-105	-604	-33	85
Extra EC Exports	130	12	23	44	96
Extra EC Imports	2,379	1,193	2,549	1,447	2,531
Net Balance	2,249	1,181	2,526	1,403	2,435
Total Exports	381	270	684	130	173
Total Imports	2,439	1,346	2,606	1,500	2,693
Net Balance	2,058	1,076	1,922	1,370	2,520
UK Net Supply	3,353	2,201	3,261	2,760	3,858

Volume (Number of items)

UK Manufacturer Sales	172,862	133,083	206,447	222,833	211,497
Volume (Kilogram)					
Intra EC Exports	76,023	129,892	442,442	14,337	4,363
Intra EC Imports	15,330	8,067	6,086	5,804	6,933
Net Balance	-60,693	-121,825	-436,356	-8,533	2,570
Extra EC Exports	6,671	715	1,401	4,499	6,259
Extra EC Imports	125,469	113,864	134,079	155,977	131,306
Net Balance	118,798	113,149	132,678	151,478	125,047
Total Exports	82,694	130,607	443,843	18,836	10,622
Total Imports	140,799	121,931	140,165	161,781	138,239
Net Balance	58,105	-8,676	-303,678	142,945	127,617
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	7.49	8.45	6.49	6.24	6.33
Intra EC Exports	3.30	1.99	1.49	6.00	17.65
Intra EC Imports	3.91	18.97	9.37	9.13	23.37
Extra EC Exports	19.49	16.78	16.42	9.78	15.34
Extra EC Imports	18.96	10.48	19.01	9.28	19.28
Total Exports	4.61	2.07	1.54	6.90	16.29
Total Imports	17.32	11.04	18.59	9.27	19.48
UK Net Supply	*	*	*	*	*

PCC 18213025

CN (62114310)

Women's and girls' garments of man-made fibres for industrial and occupational wear (whether or not suitable for domestic use) INCLUDING: - aprons, boiler suits, smocks and other protective clothing worn by mechanics, factory workers, surgeons; clerical or ecclesiastical garments and vestments; professional or scholastic gowns and robes EXCLUDING: - ensembles; blazers, suit type jackets; trousers and breeches; bib and brace overalls

Value £000's	Q4 1998	Q1 1999	Q2 1999	Q3 1999	Q4 1999
UK Manufacturer Sales	5,488	5,021	5,270	4,907	5,006
Intra EC Exports	963	1,055	1,159	1,002	1,029
Intra EC Imports	285	353	330	301	320
Net Balance	-678	-702	-829	-701	-709
Extra EC Exports	163	138	172	125	404
Extra EC Imports	1,132	1,008	987	622	1,394
Net Balance	969	870	815	497	990
Total Exports	1,126	1,193	1,331	1,127	1,433
Total Imports	1,417	1,361	1,317	923	1,714
Net Balance	291	168	-14	-204	281
UK Net Supply	5,779	5,189	5,256	4,703	5,287

Volume (Number of items)

UK Manufacturer Sales	648,137	560,859	646,027	600,038	597,770
Volume (Kilogram)					
Intra EC Exports	47,380	53,518	56,179	47,049	54,411
Intra EC Imports	233,673	30,395	22,822	21,892	25,348
Net Balance	186,293	-23,123	-33,357	-25,157	-29,063
Extra EC Exports	3,544	10,295	12,957	10,728	11,976
Extra EC Imports	99,056	97,133	129,637	56,900	130,959
Net Balance	95,512	86,838	116,680	46,172	118,983
Total Exports	50,924	63,813	69,136	57,777	66,387
Total Imports	332,729	127,528	152,459	78,792	156,307
Net Balance	281,805	63,715	83,323	21,015	89,920
UK Net Supply	*	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	8.47	8.95	8.16	8.18	8.37
Intra EC Exports	20.33	19.71	20.63	21.30	18.91
Intra EC Imports	1.22	11.61	14.46	13.75	12.62
Extra EC Exports	45.99	13.40	13.27	11.65	33.73
Extra EC Imports	11.43	10.38	7.61	10.93	10.64
Total Exports	22.11	18.70	19.25	19.51	21.59
Total Imports	4.26	10.67	8.64	11.71	10.97
UK Net Supply	*	*	*	*	*