



# **PRODUCT SALES and TRADE**

PRA 36130

Other Kitchen Furniture

**2007**

## PRODCOM

PRODCOM stands for PRODUcts of the European COMmunity and is a European Union (EU) wide survey of production mainly for the manufacturing industries and covers around 4,400 products classified to around 250 industries. Companies selected for PRODCOM supply value sales data for the products they manufacture, as well as non-manufacturing income. In addition companies in approximately three quarters of the covered industries supply volume sales data. All figures are now collected annually.

The reports contain data on the sales of UK based manufacturers of individual products covered by the PRODCOM inquiry, and most contain imports and exports data supplied by Customs & Excise (C&E). The data for each industry are shown in a series of three types of tables: Sales and Turnover, Principal Products and Trade and Individual Products. For further information go to [http://www.statistics.gov.uk/about/data/methodology/quality/downloads/Prodcom\\_SQR.pdf](http://www.statistics.gov.uk/about/data/methodology/quality/downloads/Prodcom_SQR.pdf)

The sample design selects businesses by employment size and industry classification. Additional constraints are built into the sample design with a view to restricting the burden of form filling on smaller businesses. For further methodological information go to [http://www.statistics.gov.uk/about/data/methodology/quality/downloads/Prodcom\\_SQR.pdf](http://www.statistics.gov.uk/about/data/methodology/quality/downloads/Prodcom_SQR.pdf)

Standard error estimates are also published for most product value estimates. For more information on standard error estimates go to [http://www.statistics.gov.uk/about/data/methodology/quality/downloads/Prodcom\\_SQR.pdf](http://www.statistics.gov.uk/about/data/methodology/quality/downloads/Prodcom_SQR.pdf)

### Symbols used

- S - Suppressed as disclosive
- S\* - Suppressed as disclosive but included in the aggregated for UK Manufacturer Sales of "Other" products in the Sales and Turnover table
- N/A - Data not available
- \* - Not able to provide data due to secondary disclosure, different units of measurement or other technical issues

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**INDUSTRY SALES AND TURNOVER****Other Kitchen Furniture - Industry 36130**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main heading, Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within this industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to this industry.

<b>Value £000's</b>	<b>2004</b>	<b>2005</b>	<b>2006</b>	<b>2007</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>966,221</b>	<b>937,230</b>	<b>1,045,576</b>	<b>1,153,388</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	4,175	2,618	1,832	4,935
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>970,396</b>	<b>939,848</b>	<b>1,047,409</b>	<b>1,158,323</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	186,656	250,927	277,444	330,007
<b>WORK DONE</b> (Work done on materials supplied by customer)	278	585	S	S
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	56	24	S	S
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	70,339	73,200	99,731	108,485
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	139,888	197,145	149,952	190,114
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>1,367,613</b>	<b>1,461,730</b>	<b>1,575,464</b>	<b>1,788,002</b>

1 Data in this series do not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Other Kitchen Furniture - Industry 36130**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are given in value terms only.

**Value £000's**

	2004	2005	2006	2007
<b>UK Manufacturer Sales</b>	<b>970,396</b>	<b>939,848</b>	<b>1,047,409</b>	<b>1,158,323</b>
Intra EU Exports	32,827	51,619	46,514	41,294
Intra EU Imports	91,893	99,914	105,062	134,755
Net Balance	59,066	48,295	58,548	93,461
Extra EU Exports	10,198	9,929	8,942	11,353
Extra EU Imports	5,694	6,382	10,245	22,872
Net Balance	-4,504	-3,547	1,303	11,519
Total Exports	43,025	61,548	55,456	52,647
Total Imports	97,587	106,296	115,307	157,627
Net Balance	54,562	44,748	59,851	104,980
<b>UK Net Supply</b>	<b>1,024,958</b>	<b>984,596</b>	<b>1,107,260</b>	<b>1,263,303</b>

<b>Export as % of UK Manufacturer Sales</b>	2004	2005	2006	2007
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EU Exports	3.38	5.49	4.44	3.56
Extra EU Exports	1.05	1.06	0.85	0.98
Total Exports	4.43	6.55	5.29	4.55
UK Sales	95.57	93.45	94.71	95.45

<b>Import as % of UK Net Supply</b>	2004	2005	2006	2007
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EU Imports	8.97	10.15	9.49	10.67
Extra EU Imports	0.56	0.65	0.93	1.81
Total Imports	9.52	10.80	10.41	12.48
UK Production	90.48	89.20	89.59	87.52

## PCC 36131050

## CN (94034010)

Wooden units for fitted kitchens. (Income from installationwork should be reported separately under NON-PRODUCTION INCOME in Section C)

Value £000's	2004	2005	2006	2007
<b>UK Manufacturer Sales</b>	<b>809,330</b>	<b>833,442</b>	<b>930,451</b>	<b>1,026,254</b>
Intra EU Exports	23,238	33,034	28,475	28,155
Intra EU Imports	71,085	86,448	92,979	124,518
<b>Net Balance</b>	<b>47,847</b>	<b>53,414</b>	<b>64,504</b>	<b>96,363</b>
Extra EU Exports	5,304	5,864	6,507	6,923
Extra EU Imports	1,464	1,771	5,958	15,491
<b>Net Balance</b>	<b>-3,840</b>	<b>-4,093</b>	<b>-549</b>	<b>8,568</b>
<b>Total Exports</b>	<b>28,542</b>	<b>38,898</b>	<b>34,982</b>	<b>35,078</b>
<b>Total Imports</b>	<b>72,549</b>	<b>88,219</b>	<b>98,937</b>	<b>140,009</b>
<b>Net Balance</b>	<b>44,007</b>	<b>49,321</b>	<b>63,955</b>	<b>104,931</b>
<b>UK Net Supply</b>	<b>853,337</b>	<b>882,763</b>	<b>994,406</b>	<b>1,131,185</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>17,133,021</b>	<b>17,135,521</b>	<b>19,715,665</b>	<b>22,046,392</b>
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**Volume (Kilogram)**

Intra EU Exports	22,231,119	27,303,346	24,796,342	25,188,269
Intra EU Imports	37,685,784	50,643,368	134,302,197	77,344,915
<b>Net Balance</b>	<b>15,454,665</b>	<b>23,340,022</b>	<b>109,505,855</b>	<b>52,156,646</b>
Extra EU Exports	1,175,227	1,459,131	1,396,459	1,879,058
Extra EU Imports	899,875	639,681	3,640,734	11,953,268
<b>Net Balance</b>	<b>-275,352</b>	<b>-819,450</b>	<b>2,244,275</b>	<b>10,074,210</b>
<b>Total Exports</b>	<b>23,406,346</b>	<b>28,762,477</b>	<b>26,192,801</b>	<b>27,067,327</b>
<b>Total Imports</b>	<b>38,585,659</b>	<b>51,283,049</b>	<b>137,942,931</b>	<b>89,298,183</b>
<b>Net Balance</b>	<b>15,179,313</b>	<b>22,520,572</b>	<b>111,750,130</b>	<b>62,230,856</b>
<b>UK Net Supply</b>	*	*	*	*

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>47.24</b>	<b>48.64</b>	<b>47.19</b>	<b>46.55</b>
Intra EU Exports	1.05	1.21	1.15	1.12
Intra EU Imports	1.89	1.71	0.69	1.61
Extra EU Exports	4.51	4.02	4.66	3.68
Extra EU Imports	1.63	2.77	1.64	1.30
<b>Total Exports</b>	<b>1.22</b>	<b>1.35</b>	<b>1.34</b>	<b>1.30</b>
<b>Total Imports</b>	<b>1.88</b>	<b>1.72</b>	<b>0.72</b>	<b>1.57</b>
<b>UK Net Supply</b>	*	*	*	*

PCC 36131090

CN (94034090)

Wooden kitchen furniture EXCLUDING: - units for fitted kitchens

Value £000's	2004	2005	2006	2007
<b>UK Manufacturer Sales</b>	<b>156,890</b>	<b>103,788</b>	<b>115,125</b>	<b>127,133</b>
Intra EU Exports	9,589	18,585	18,039	13,139
Intra EU Imports	20,808	13,466	12,083	10,237
<b>Net Balance</b>	<b>11,219</b>	<b>-5,119</b>	<b>-5,956</b>	<b>-2,902</b>
Extra EU Exports	4,894	4,065	2,435	4,430
Extra EU Imports	4,230	4,611	4,287	7,381
<b>Net Balance</b>	<b>-664</b>	<b>546</b>	<b>1,852</b>	<b>2,951</b>
<b>Total Exports</b>	<b>14,483</b>	<b>22,650</b>	<b>20,474</b>	<b>17,569</b>
<b>Total Imports</b>	<b>25,038</b>	<b>18,077</b>	<b>16,370</b>	<b>17,618</b>
<b>Net Balance</b>	<b>10,555</b>	<b>-4,573</b>	<b>-4,104</b>	<b>49</b>
<b>UK Net Supply</b>	<b>167,445</b>	<b>99,215</b>	<b>111,021</b>	<b>127,182</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>6,232,899</b>	<b>5,931,790</b>	<b>7,087,540</b>	<b>7,999,053</b>
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**Volume (Kilogram)**

Intra EU Exports	5,573,829	8,968,910	9,607,393	8,690,588
Intra EU Imports	6,838,367	6,086,612	5,745,408	4,537,304
<b>Net Balance</b>	<b>1,264,538</b>	<b>-2,882,298</b>	<b>-3,861,985</b>	<b>-4,153,284</b>
Extra EU Exports	2,099,781	1,926,564	826,859	724,620
Extra EU Imports	3,497,099	3,605,353	3,007,886	4,754,490
<b>Net Balance</b>	<b>1,397,318</b>	<b>1,678,789</b>	<b>2,181,027</b>	<b>4,029,870</b>
<b>Total Exports</b>	<b>7,673,610</b>	<b>10,895,474</b>	<b>10,434,252</b>	<b>9,415,208</b>
<b>Total Imports</b>	<b>10,335,466</b>	<b>9,691,965</b>	<b>8,753,294</b>	<b>9,291,794</b>
<b>Net Balance</b>	<b>2,661,856</b>	<b>-1,203,509</b>	<b>-1,680,958</b>	<b>-123,414</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>25.17</b>	<b>17.50</b>	<b>16.24</b>	<b>15.89</b>
Intra EU Exports	1.72	2.07	1.88	1.51
Intra EU Imports	3.04	2.21	2.10	2.26
Extra EU Exports	2.33	2.11	2.94	6.11
Extra EU Imports	1.21	1.28	1.43	1.55
<b>Total Exports</b>	<b>1.89</b>	<b>2.08</b>	<b>1.96</b>	<b>1.87</b>
<b>Total Imports</b>	<b>2.42</b>	<b>1.87</b>	<b>1.87</b>	<b>1.90</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>