



# **PRODUCT SALES and TRADE**

PRA 36140

Other Furniture

**2003**

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**INDUSTRY SALES AND TURNOVER****Other Furniture - Industry 36140**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main heading, Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within this industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to this industry.

<b>Value £000's</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>	<b>2003</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>2,125,462</b>	<b>2,163,849</b>	<b>2,228,552</b>	<b>2,172,360</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	6,978	7,005	14,533	31,389
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>2,132,441</b>	<b>2,170,854</b>	<b>2,243,085</b>	<b>2,203,749</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	171,651	191,996	178,238	169,926
<b>WORK DONE</b> (Work done on materials supplied by customer)	10,222	6,260	13,211	12,986
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	644	550	562	517
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	44,510	41,486	39,413	43,665
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	256,413	313,276	267,433	242,274
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>2,615,881</b>	<b>2,724,423</b>	<b>2,741,942</b>	<b>2,673,117</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Other Furniture - Industry 36140**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are given in value terms only.

**Value £000's**

	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>2,132,441</b>	<b>2,170,854</b>	<b>2,243,085</b>	<b>2,203,749</b>
Intra EC Exports	217,704	212,784	187,585	181,143
Intra EC Imports	493,113	543,785	698,430	766,038
Net Balance	275,409	331,001	510,845	584,895
Extra EC Exports	237,772	226,116	199,826	178,464
Extra EC Imports	665,238	719,033	823,731	925,714
Net Balance	427,466	492,917	623,905	747,250
Total Exports	455,476	438,900	387,411	359,607
Total Imports	1,158,351	1,262,818	1,522,161	1,691,752
Net Balance	702,875	823,918	1,134,750	1,332,145
<b>UK Net Supply</b>	<b>2,835,316</b>	<b>2,994,772</b>	<b>3,377,835</b>	<b>3,535,894</b>

**Export as % of UK Manufacturer Sales**

	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	10.21	9.80	8.36	8.22
Extra EC Exports	11.15	10.42	8.91	8.10
Total Exports	21.36	20.22	17.27	16.32
UK Sales	78.64	79.78	82.73	83.68

**Import as % of UK Net Supply**

	2000	2001	2002	2003
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	17.39	18.16	20.68	21.66
Extra EC Imports	23.46	24.01	24.39	26.18
Total Imports	40.85	42.17	45.06	47.85
UK Production	59.15	57.83	54.94	52.15

## PCC 36141100

## CN (940320)

Metal furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, shops, workshops EXCLUDING: - medical, surgical, dental or veterinary furniture - seats Income from installation work should be reported separately under NON-PRODUCTION INCOME in Section C

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>401,539</b>	<b>470,962</b>	<b>443,075</b>	<b>390,903</b>
Intra EC Exports	59,558	64,335	53,671	45,358
Intra EC Imports	67,720	82,204	86,054	91,096
<b>Net Balance</b>	<b>8,162</b>	<b>17,869</b>	<b>32,383</b>	<b>45,738</b>
Extra EC Exports	22,321	20,858	19,203	22,682
Extra EC Imports	136,921	138,943	160,540	174,391
<b>Net Balance</b>	<b>114,600</b>	<b>118,085</b>	<b>141,337</b>	<b>151,709</b>
<b>Total Exports</b>	<b>81,879</b>	<b>85,193</b>	<b>72,874</b>	<b>68,040</b>
<b>Total Imports</b>	<b>204,641</b>	<b>221,147</b>	<b>246,594</b>	<b>265,487</b>
<b>Net Balance</b>	<b>122,762</b>	<b>135,954</b>	<b>173,720</b>	<b>197,447</b>
<b>UK Net Supply</b>	<b>524,301</b>	<b>606,916</b>	<b>616,795</b>	<b>588,350</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	22,404,213	23,468,012	21,495,864	14,346,207
Intra EC Imports	160,327,535	497,336,359	94,851,027	50,811,410
<b>Net Balance</b>	<b>137,923,322</b>	<b>473,868,347</b>	<b>73,355,163</b>	<b>36,465,203</b>
Extra EC Exports	6,410,149	5,211,774	4,438,261	4,488,768
Extra EC Imports	85,504,678	93,002,363	122,586,950	139,559,881
<b>Net Balance</b>	<b>79,094,529</b>	<b>87,790,589</b>	<b>118,148,689</b>	<b>135,071,113</b>
<b>Total Exports</b>	<b>28,814,362</b>	<b>28,679,786</b>	<b>25,934,125</b>	<b>18,834,975</b>
<b>Total Imports</b>	<b>245,832,213</b>	<b>590,338,722</b>	<b>217,437,977</b>	<b>190,371,291</b>
<b>Net Balance</b>	<b>217,017,851</b>	<b>561,658,936</b>	<b>191,503,852</b>	<b>171,536,316</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.66	2.74	2.50	3.16
Intra EC Imports	0.42	0.17	0.91	1.79
Extra EC Exports	3.48	4.00	4.33	5.05
Extra EC Imports	1.60	1.49	1.31	1.25
<b>Total Exports</b>	<b>2.84</b>	<b>2.97</b>	<b>2.81</b>	<b>3.61</b>
<b>Total Imports</b>	<b>0.83</b>	<b>0.37</b>	<b>1.13</b>	<b>1.39</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 36141230

## CN (940350)

Wooden furniture for the bedroom INCLUDING: - headboards EXCLUDING: - builders' fittings for cupboards to be built into walls - mattress supports - lamps and lighting fittings - floor standing mirrors - seats Income from installation work should be reported separately under NON-PRODUCTION INCOME in Section C

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>660,813</b>	<b>679,664</b>	<b>753,822</b>	<b>757,898</b>
Intra EC Exports	20,847	23,555	20,589	21,417
Intra EC Imports	70,461	79,385	103,243	148,039
<b>Net Balance</b>	<b>49,614</b>	<b>55,830</b>	<b>82,654</b>	<b>126,622</b>
Extra EC Exports	5,222	4,545	3,370	3,644
Extra EC Imports	77,879	79,225	97,326	114,042
<b>Net Balance</b>	<b>72,657</b>	<b>74,680</b>	<b>93,956</b>	<b>110,398</b>
<b>Total Exports</b>	<b>26,069</b>	<b>28,100</b>	<b>23,959</b>	<b>25,061</b>
<b>Total Imports</b>	<b>148,340</b>	<b>158,610</b>	<b>200,569</b>	<b>262,081</b>
<b>Net Balance</b>	<b>122,271</b>	<b>130,510</b>	<b>176,610</b>	<b>237,020</b>
<b>UK Net Supply</b>	<b>783,084</b>	<b>810,174</b>	<b>930,432</b>	<b>994,918</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>12,069,060</b>	<b>11,934,909</b>	<b>12,692,920</b>	<b>10,593,788</b>
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**Volume (Kilogram)**

Intra EC Exports	13,898,153	17,153,703	15,621,629	22,293,068
Intra EC Imports	33,994,665	47,406,578	76,165,711	269,770,114
<b>Net Balance</b>	<b>20,096,512</b>	<b>30,252,875</b>	<b>60,544,082</b>	<b>247,477,046</b>
Extra EC Exports	1,037,083	1,188,105	3,449,489	1,450,177
Extra EC Imports	56,871,250	55,255,630	73,282,530	89,603,328
<b>Net Balance</b>	<b>55,834,167</b>	<b>54,067,525</b>	<b>69,833,041</b>	<b>88,153,151</b>
<b>Total Exports</b>	<b>14,935,236</b>	<b>18,341,808</b>	<b>19,071,118</b>	<b>23,743,245</b>
<b>Total Imports</b>	<b>90,865,915</b>	<b>102,662,208</b>	<b>149,448,241</b>	<b>359,373,442</b>
<b>Net Balance</b>	<b>75,930,679</b>	<b>84,320,400</b>	<b>130,377,123</b>	<b>335,630,197</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>54.75</b>	<b>56.95</b>	<b>59.39</b>	<b>71.54</b>
Intra EC Exports	1.50	1.37	1.32	0.96
Intra EC Imports	2.07	1.67	1.36	0.55
Extra EC Exports	5.04	3.83	0.98	2.51
Extra EC Imports	1.37	1.43	1.33	1.27
<b>Total Exports</b>	<b>1.75</b>	<b>1.53</b>	<b>1.26</b>	<b>1.06</b>
<b>Total Imports</b>	<b>1.63</b>	<b>1.54</b>	<b>1.34</b>	<b>0.73</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 36141250

CN (94036010)

Wooden furniture for the dining-room and living-room EXCLUDING: - floor standing mirrors - seats

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>432,043</b>	<b>368,600</b>	<b>364,496</b>	<b>325,634</b>
Intra EC Exports	46,462	47,012	36,629	35,605
Intra EC Imports	97,590	120,655	158,552	170,634
<b>Net Balance</b>	<b>51,128</b>	<b>73,643</b>	<b>121,923</b>	<b>135,029</b>
Extra EC Exports	33,329	28,262	28,621	33,877
Extra EC Imports	188,917	212,978	226,354	250,565
<b>Net Balance</b>	<b>155,588</b>	<b>184,716</b>	<b>197,733</b>	<b>216,688</b>
<b>Total Exports</b>	<b>79,791</b>	<b>75,274</b>	<b>65,250</b>	<b>69,482</b>
<b>Total Imports</b>	<b>286,507</b>	<b>333,633</b>	<b>384,906</b>	<b>421,199</b>
<b>Net Balance</b>	<b>206,716</b>	<b>258,359</b>	<b>319,656</b>	<b>351,717</b>
<b>UK Net Supply</b>	<b>638,759</b>	<b>626,959</b>	<b>684,152</b>	<b>677,351</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>5,602,649</b>	<b>4,933,896</b>	<b>4,366,472</b>	<b>4,229,780</b>
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**Volume (Kilogram)**

Intra EC Exports	81,819,440	23,419,215	13,726,003	11,567,457
Intra EC Imports	37,701,730	61,384,583	77,219,504	70,778,550
<b>Net Balance</b>	<b>-44,117,710</b>	<b>37,965,368</b>	<b>63,493,501</b>	<b>59,211,093</b>
Extra EC Exports	5,320,923	4,846,466	5,467,122	6,638,677
Extra EC Imports	121,010,507	135,781,463	149,282,777	173,582,998
<b>Net Balance</b>	<b>115,689,584</b>	<b>130,934,997</b>	<b>143,815,655</b>	<b>166,944,321</b>
<b>Total Exports</b>	<b>87,140,363</b>	<b>28,265,681</b>	<b>19,193,125</b>	<b>18,206,134</b>
<b>Total Imports</b>	<b>158,712,237</b>	<b>197,166,046</b>	<b>226,502,281</b>	<b>244,361,548</b>
<b>Net Balance</b>	<b>71,571,874</b>	<b>168,900,365</b>	<b>207,309,156</b>	<b>226,155,414</b>
<b>UK Net Supply</b>	*	*	*	*

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>77.11</b>	<b>74.71</b>	<b>83.48</b>	<b>76.99</b>
Intra EC Exports	0.57	2.01	2.67	3.08
Intra EC Imports	2.59	1.97	2.05	2.41
Extra EC Exports	6.26	5.83	5.24	5.10
Extra EC Imports	1.56	1.57	1.52	1.44
<b>Total Exports</b>	<b>0.92</b>	<b>2.66</b>	<b>3.40</b>	<b>3.82</b>
<b>Total Imports</b>	<b>1.81</b>	<b>1.69</b>	<b>1.70</b>	<b>1.72</b>
<b>UK Net Supply</b>	*	*	*	*

## PCC 36141300

## CN (94036090)

Wooden furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, workshops EXCLUDING: - shop, medical, surgical, dental or veterinary furniture - for bedroom, dining-room, living-room or kitchen - seats Income from installation work should be reported separately under NON-PRODUCTION INCOME in Section C

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>332,655</b>	<b>338,258</b>	<b>377,691</b>	<b>430,111</b>
Intra EC Exports	24,498	21,852	21,370	22,471
Intra EC Imports	39,819	43,013	54,392	64,789
<b>Net Balance</b>	<b>15,321</b>	<b>21,161</b>	<b>33,022</b>	<b>42,318</b>
Extra EC Exports	134,591	132,715	115,417	85,587
Extra EC Imports	163,325	188,083	231,411	275,988
<b>Net Balance</b>	<b>28,734</b>	<b>55,368</b>	<b>115,994</b>	<b>190,401</b>
<b>Total Exports</b>	<b>159,089</b>	<b>154,567</b>	<b>136,787</b>	<b>108,058</b>
<b>Total Imports</b>	<b>203,144</b>	<b>231,096</b>	<b>285,803</b>	<b>340,777</b>
<b>Net Balance</b>	<b>44,055</b>	<b>76,529</b>	<b>149,016</b>	<b>232,719</b>
<b>UK Net Supply</b>	<b>376,710</b>	<b>414,787</b>	<b>526,707</b>	<b>662,830</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>5,474,902</b>	<b>5,807,645</b>	<b>5,893,767</b>	<b>6,671,830</b>
<b>Volume (Kilogram)</b>				
Intra EC Exports	5,790,965	5,011,825	6,071,547	7,272,669
Intra EC Imports	16,684,111	16,828,243	29,876,570	40,674,830
<b>Net Balance</b>	<b>10,893,146</b>	<b>11,816,418</b>	<b>23,805,023</b>	<b>33,402,161</b>
Extra EC Exports	30,529,956	27,192,297	24,707,799	21,963,728
Extra EC Imports	107,139,504	124,787,668	164,950,241	205,566,500
<b>Net Balance</b>	<b>76,609,548</b>	<b>97,595,371</b>	<b>140,242,442</b>	<b>183,602,772</b>
<b>Total Exports</b>	<b>36,320,921</b>	<b>32,204,122</b>	<b>30,779,346</b>	<b>29,236,397</b>
<b>Total Imports</b>	<b>123,823,615</b>	<b>141,615,911</b>	<b>194,826,811</b>	<b>246,241,330</b>
<b>Net Balance</b>	<b>87,502,694</b>	<b>109,411,789</b>	<b>164,047,465</b>	<b>217,004,933</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>60.76</b>	<b>58.24</b>	<b>64.08</b>	<b>64.47</b>
Intra EC Exports	4.23	4.36	3.52	3.09
Intra EC Imports	2.39	2.56	1.82	1.59
Extra EC Exports	4.41	4.88	4.67	3.90
Extra EC Imports	1.52	1.51	1.40	1.34
<b>Total Exports</b>	<b>4.38</b>	<b>4.80</b>	<b>4.44</b>	<b>3.70</b>
<b>Total Imports</b>	<b>1.64</b>	<b>1.63</b>	<b>1.47</b>	<b>1.38</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 36141430

## CN (940370)

Plastic furniture INCLUDING: - headboards EXCLUDING: - medical, surgical, dental or veterinary furniture - seats  
Income from installation work should be reported separately under NON-PRODUCTION INCOME in Section C

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>93,361</b>	<b>95,750</b>	<b>111,502</b>	<b>89,696</b>
Intra EC Exports	8,516	11,021	11,143	12,496
Intra EC Imports	20,817	20,815	21,019	23,993
<b>Net Balance</b>	<b>12,301</b>	<b>9,794</b>	<b>9,876</b>	<b>11,497</b>
Extra EC Exports	4,521	6,444	6,514	7,230
Extra EC Imports	14,310	15,239	20,909	23,282
<b>Net Balance</b>	<b>9,789</b>	<b>8,795</b>	<b>14,395</b>	<b>16,052</b>
<b>Total Exports</b>	<b>13,037</b>	<b>17,465</b>	<b>17,657</b>	<b>19,726</b>
<b>Total Imports</b>	<b>35,127</b>	<b>36,054</b>	<b>41,928</b>	<b>47,275</b>
<b>Net Balance</b>	<b>22,090</b>	<b>18,589</b>	<b>24,271</b>	<b>27,549</b>
<b>UK Net Supply</b>	<b>115,451</b>	<b>114,339</b>	<b>135,773</b>	<b>117,245</b>
<b>Volume (Number of items)</b>				
<b>UK Manufacturer Sales</b>	<b>11,742,736</b>	<b>12,215,222</b>	<b>15,402,779</b>	<b>12,576,775</b>
<b>Volume (Kilogram)</b>				
Intra EC Exports	1,825,663	7,364,757	3,099,163	2,542,571
Intra EC Imports	11,173,714	10,142,929	10,647,292	11,929,951
<b>Net Balance</b>	<b>9,348,051</b>	<b>2,778,172</b>	<b>7,548,129</b>	<b>9,387,380</b>
Extra EC Exports	1,055,741	892,802	717,730	873,294
Extra EC Imports	6,027,721	7,082,961	9,709,491	11,540,251
<b>Net Balance</b>	<b>4,971,980</b>	<b>6,190,159</b>	<b>8,991,761</b>	<b>10,666,957</b>
<b>Total Exports</b>	<b>2,881,404</b>	<b>8,257,559</b>	<b>3,816,893</b>	<b>3,415,865</b>
<b>Total Imports</b>	<b>17,201,435</b>	<b>17,225,890</b>	<b>20,356,783</b>	<b>23,470,202</b>
<b>Net Balance</b>	<b>14,320,031</b>	<b>8,968,331</b>	<b>16,539,890</b>	<b>20,054,337</b>
<b>UK Net Supply</b>	*	*	*	*
<b>£ per Item/Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>7.95</b>	<b>7.84</b>	<b>7.24</b>	<b>7.13</b>
Intra EC Exports	4.66	1.50	3.60	4.91
Intra EC Imports	1.86	2.05	1.97	2.01
Extra EC Exports	4.28	7.22	9.08	8.28
Extra EC Imports	2.37	2.15	2.15	2.02
<b>Total Exports</b>	<b>4.52</b>	<b>2.12</b>	<b>4.63</b>	<b>5.77</b>
<b>Total Imports</b>	<b>2.04</b>	<b>2.09</b>	<b>2.06</b>	<b>2.01</b>
<b>UK Net Supply</b>	*	*	*	*

PCC 36141450

CN (940380)

Furniture of materials other than metal, wood or plastic INCLUDING: - headboards EXCLUDING: - seats Income from installation work should be reported separately unde NON-PRODUCTION INCOME in Section C

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>4,663</b>	<b>3,884</b>	<b>5,990</b>	<b>7,221</b>
Intra EC Exports	4,796	2,688	5,147	7,130
Intra EC Imports	8,351	10,418	10,657	10,238
<b>Net Balance</b>	<b>3,555</b>	<b>7,730</b>	<b>5,510</b>	<b>3,108</b>
Extra EC Exports	6,493	5,076	3,912	4,659
Extra EC Imports	25,825	23,782	21,504	24,766
<b>Net Balance</b>	<b>19,332</b>	<b>18,706</b>	<b>17,592</b>	<b>20,107</b>
<b>Total Exports</b>	<b>11,289</b>	<b>7,764</b>	<b>9,059</b>	<b>11,789</b>
<b>Total Imports</b>	<b>34,176</b>	<b>34,200</b>	<b>32,161</b>	<b>35,004</b>
<b>Net Balance</b>	<b>22,887</b>	<b>26,436</b>	<b>23,102</b>	<b>23,215</b>
<b>UK Net Supply</b>	<b>27,550</b>	<b>30,320</b>	<b>29,092</b>	<b>30,436</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>49,786</b>	<b>37,018</b>	<b>44,979</b>	<b>20,436</b>
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**Volume (Kilogram)**

Intra EC Exports	908,642	520,167	783,139	989,385
Intra EC Imports	2,401,407	2,709,719	5,380,974	2,517,491
<b>Net Balance</b>	<b>1,492,765</b>	<b>2,189,552</b>	<b>4,597,835</b>	<b>1,528,106</b>
Extra EC Exports	1,475,025	792,922	746,395	845,681
Extra EC Imports	12,031,983	10,742,945	10,995,914	12,957,857
<b>Net Balance</b>	<b>10,556,958</b>	<b>9,950,023</b>	<b>10,249,519</b>	<b>12,112,176</b>
<b>Total Exports</b>	<b>2,383,667</b>	<b>1,313,089</b>	<b>1,529,534</b>	<b>1,835,066</b>
<b>Total Imports</b>	<b>14,433,390</b>	<b>13,452,664</b>	<b>16,376,888</b>	<b>15,475,348</b>
<b>Net Balance</b>	<b>12,049,723</b>	<b>12,139,575</b>	<b>14,847,354</b>	<b>13,640,282</b>
<b>UK Net Supply</b>	*	*	*	*

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>93.66</b>	<b>104.93</b>	<b>133.17</b>	<b>353.37</b>
Intra EC Exports	5.28	5.17	6.57	7.21
Intra EC Imports	3.48	3.84	1.98	4.07
Extra EC Exports	4.40	6.40	5.24	5.51
Extra EC Imports	2.15	2.21	1.96	1.91
<b>Total Exports</b>	<b>4.74</b>	<b>5.91</b>	<b>5.92</b>	<b>6.42</b>
<b>Total Imports</b>	<b>2.37</b>	<b>2.54</b>	<b>1.96</b>	<b>2.26</b>
<b>UK Net Supply</b>	*	*	*	*

## PCC 36141530

## CN (94039010)

Parts of metal furniture EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture - for SPECIALLY DESIGNED furniture for hi-fi systems, videos or televisions

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>26,361</b>	<b>25,914</b>	<b>19,022</b>	<b>25,252</b>
Intra EC Exports	35,445	26,567	16,492	10,667
Intra EC Imports	57,390	49,383	53,640	49,347
<b>Net Balance</b>	<b>21,945</b>	<b>22,816</b>	<b>37,148</b>	<b>38,680</b>
Extra EC Exports	12,930	11,195	8,741	7,087
Extra EC Imports	19,638	21,512	21,058	22,352
<b>Net Balance</b>	<b>6,708</b>	<b>10,317</b>	<b>12,317</b>	<b>15,265</b>
<b>Total Exports</b>	<b>48,375</b>	<b>37,762</b>	<b>25,233</b>	<b>17,754</b>
<b>Total Imports</b>	<b>77,028</b>	<b>70,895</b>	<b>74,698</b>	<b>71,699</b>
<b>Net Balance</b>	<b>28,653</b>	<b>33,133</b>	<b>49,465</b>	<b>53,945</b>
<b>UK Net Supply</b>	<b>55,014</b>	<b>59,047</b>	<b>68,487</b>	<b>79,197</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	10,613,294	8,235,970	6,036,693	2,773,956
Intra EC Imports	69,794,367	32,556,578	24,915,985	22,624,419
<b>Net Balance</b>	<b>59,181,073</b>	<b>24,320,608</b>	<b>18,879,292</b>	<b>19,850,463</b>
Extra EC Exports	3,948,827	4,438,983	3,961,895	3,128,621
Extra EC Imports	9,636,677	12,093,976	13,922,839	14,292,546
<b>Net Balance</b>	<b>5,687,850</b>	<b>7,654,993</b>	<b>9,960,944</b>	<b>11,163,925</b>
<b>Total Exports</b>	<b>14,562,121</b>	<b>12,674,953</b>	<b>9,998,588</b>	<b>5,902,577</b>
<b>Total Imports</b>	<b>79,431,044</b>	<b>44,650,554</b>	<b>38,838,824</b>	<b>36,916,965</b>
<b>Net Balance</b>	<b>64,868,923</b>	<b>31,975,601</b>	<b>28,840,236</b>	<b>31,014,388</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.34	3.23	2.73	3.85
Intra EC Imports	0.82	1.52	2.15	2.18
Extra EC Exports	3.27	2.52	2.21	2.27
Extra EC Imports	2.04	1.78	1.51	1.56
<b>Total Exports</b>	<b>3.32</b>	<b>2.98</b>	<b>2.52</b>	<b>3.01</b>
<b>Total Imports</b>	<b>0.97</b>	<b>1.59</b>	<b>1.92</b>	<b>1.94</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 36141550

CN (94039030)

Parts of wooden furniture EXCLUDING: - for medical, surgical, dental or veterinary furniture, seats

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>161,859</b>	<b>170,043</b>	<b>140,005</b>	<b>130,498</b>
Intra EC Exports	5,863	5,467	9,688	12,817
Intra EC Imports	109,936	114,371	177,978	175,239
<b>Net Balance</b>	<b>104,073</b>	<b>108,904</b>	<b>168,290</b>	<b>162,422</b>
Extra EC Exports	2,043	2,868	1,982	2,817
Extra EC Imports	21,399	24,442	24,825	23,411
<b>Net Balance</b>	<b>19,356</b>	<b>21,574</b>	<b>22,843</b>	<b>20,594</b>
<b>Total Exports</b>	<b>7,906</b>	<b>8,335</b>	<b>11,670</b>	<b>15,634</b>
<b>Total Imports</b>	<b>131,335</b>	<b>138,813</b>	<b>202,803</b>	<b>198,650</b>
<b>Net Balance</b>	<b>123,429</b>	<b>130,478</b>	<b>191,133</b>	<b>183,016</b>
<b>UK Net Supply</b>	<b>285,288</b>	<b>300,521</b>	<b>331,138</b>	<b>313,514</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	4,165,944	2,876,879	3,878,889	5,319,919
Intra EC Imports	65,844,140	71,413,171	101,019,482	114,325,398
<b>Net Balance</b>	<b>61,678,196</b>	<b>68,536,292</b>	<b>97,140,593</b>	<b>109,005,479</b>
Extra EC Exports	544,268	845,548	658,229	1,022,237
Extra EC Imports	14,583,618	16,489,087	18,520,181	19,458,118
<b>Net Balance</b>	<b>14,039,350</b>	<b>15,643,539</b>	<b>17,861,952</b>	<b>18,435,881</b>
<b>Total Exports</b>	<b>4,710,212</b>	<b>3,722,427</b>	<b>4,537,118</b>	<b>6,342,156</b>
<b>Total Imports</b>	<b>80,427,758</b>	<b>87,902,258</b>	<b>119,539,663</b>	<b>133,783,516</b>
<b>Net Balance</b>	<b>75,717,546</b>	<b>84,179,831</b>	<b>115,002,545</b>	<b>127,441,360</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	1.41	1.90	2.50	2.41
Intra EC Imports	1.67	1.60	1.76	1.53
Extra EC Exports	3.75	3.39	3.01	2.76
Extra EC Imports	1.47	1.48	1.34	1.20
<b>Total Exports</b>	<b>1.68</b>	<b>2.24</b>	<b>2.57</b>	<b>2.47</b>
<b>Total Imports</b>	<b>1.63</b>	<b>1.58</b>	<b>1.70</b>	<b>1.48</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 36141590

CN (94039090)

Parts of furniture other than of wood or metal EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture

Value £000's	2000	2001	2002	2003
<b>UK Manufacturer Sales</b>	<b>12,168</b>	<b>10,774</b>	<b>12,950</b>	<b>15,146</b>
Intra EC Exports	11,719	10,287	12,856	13,182
Intra EC Imports	21,029	23,541	32,895	32,663
<b>Net Balance</b>	<b>9,310</b>	<b>13,254</b>	<b>20,039</b>	<b>19,481</b>
Extra EC Exports	16,322	14,153	12,066	10,881
Extra EC Imports	17,024	14,829	19,804	16,917
<b>Net Balance</b>	<b>702</b>	<b>676</b>	<b>7,738</b>	<b>6,036</b>
<b>Total Exports</b>	<b>28,041</b>	<b>24,440</b>	<b>24,922</b>	<b>24,063</b>
<b>Total Imports</b>	<b>38,053</b>	<b>38,370</b>	<b>52,699</b>	<b>49,580</b>
<b>Net Balance</b>	<b>10,012</b>	<b>13,930</b>	<b>27,777</b>	<b>25,517</b>
<b>UK Net Supply</b>	<b>22,180</b>	<b>24,704</b>	<b>40,727</b>	<b>40,663</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	3,335,550	3,751,939	4,610,226	5,394,572
Intra EC Imports	8,653,313	37,258,779	28,207,573	27,099,509
<b>Net Balance</b>	<b>5,317,763</b>	<b>33,506,840</b>	<b>23,597,347</b>	<b>21,704,937</b>
Extra EC Exports	2,704,926	2,129,616	2,805,388	2,779,723
Extra EC Imports	6,643,028	6,340,218	8,272,518	8,321,717
<b>Net Balance</b>	<b>3,938,102</b>	<b>4,210,602</b>	<b>5,467,130</b>	<b>5,541,994</b>
<b>Total Exports</b>	<b>6,040,476</b>	<b>5,881,555</b>	<b>7,415,614</b>	<b>8,174,295</b>
<b>Total Imports</b>	<b>15,296,341</b>	<b>43,598,997</b>	<b>36,480,091</b>	<b>35,421,226</b>
<b>Net Balance</b>	<b>9,255,865</b>	<b>37,717,442</b>	<b>29,064,477</b>	<b>27,246,931</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.51	2.74	2.79	2.44
Intra EC Imports	2.43	0.63	1.17	1.21
Extra EC Exports	6.03	6.65	4.30	3.91
Extra EC Imports	2.56	2.34	2.39	2.03
<b>Total Exports</b>	<b>4.64</b>	<b>4.16</b>	<b>3.36</b>	<b>2.94</b>
<b>Total Imports</b>	<b>2.49</b>	<b>0.88</b>	<b>1.44</b>	<b>1.40</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>