



PRODUCT SALES and TRADE

PRA 36140

Other Furniture

2002

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INDUSTRY SALES AND TURNOVER**Other Furniture - Industry 36140**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1999	2000	2001	2002
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	2,195,156	2,095,254	2,146,621	2,188,475
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	1,906	6,978	6,646	12,309
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	2,197,062	2,102,233	2,153,267	2,200,784
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	160,571	171,651	191,148	178,357
WORK DONE (Work done on materials supplied by customer)	11,927	10,222	6,260	12,719
WASTE PRODUCTS (Sales of waste products and residues)	994	644	550	539
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	26,093	44,510	41,486	40,027
NET CARRY-IN/CARRY-OUT (See Note 3 below)	-11,520	286,621	331,712	230,985
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	2,385,126	2,615,881	2,724,423	2,663,410

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE**Other Furniture - Industry 36140**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	2,197,062	2,102,233	2,153,267	2,200,784
Intra EC Exports	228,003	217,704	212,784	181,560
Intra EC Imports	440,363	493,113	543,785	679,899
Net Balance	212,360	275,409	331,001	498,339
Extra EC Exports	240,529	237,772	226,116	199,826
Extra EC Imports	523,174	665,238	719,033	823,725
Net Balance	282,645	427,466	492,917	623,899
Total Exports	468,532	455,476	438,900	381,386
Total Imports	963,537	1,158,351	1,262,818	1,503,624
Net Balance	495,005	702,875	823,918	1,122,238
UK Net Supply	2,692,067	2,805,108	2,977,185	3,323,022
Export as % of UK Manufacturer Sales	1999	2000	2001	2002
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	10.38	10.36	9.88	8.25
Extra EC Exports	10.95	11.31	10.50	9.08
Total Exports	21.33	21.67	20.38	17.33
UK Sales	78.67	78.33	79.62	82.67
Import as % of UK Net Supply	1999	2000	2001	2002
UK Net Supply	100	100	100	100
Intra EC Imports	16.36	17.58	18.27	20.46
Extra EC Imports	19.43	23.72	24.15	24.79
Total Imports	35.79	41.29	42.42	45.25
UK Production	64.21	58.71	57.58	54.75

PCC 36141100

CN (940320)

Metal furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, shops, workshops EXCLUDING: - medical, surgical, dental or veterinary furniture - seats Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	386,825	393,042	461,365	437,134
Intra EC Exports	58,790	59,558	64,335	51,796
Intra EC Imports	61,090	67,720	82,204	83,486
Net Balance	2,300	8,162	17,869	31,690
Extra EC Exports	22,318	22,321	20,858	19,203
Extra EC Imports	105,916	136,921	138,943	160,540
Net Balance	83,598	114,600	118,085	141,337
Total Exports	81,108	81,879	85,193	70,999
Total Imports	167,006	204,641	221,147	244,026
Net Balance	85,898	122,762	135,954	173,027
UK Net Supply	472,723	515,804	597,319	610,161

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	22,880,952	22,404,213	23,468,012	20,861,649
Intra EC Imports	36,604,997	160,327,535	497,336,359	159,833,784
Net Balance	13,724,045	137,923,322	473,868,347	138,972,135
Extra EC Exports	6,276,598	6,410,149	5,211,774	4,438,261
Extra EC Imports	64,646,377	85,504,678	93,002,363	122,586,950
Net Balance	58,369,779	79,094,529	87,790,589	118,148,689
Total Exports	29,157,550	28,814,362	28,679,786	25,299,910
Total Imports	101,251,374	245,832,213	590,338,722	282,420,734
Net Balance	72,093,824	217,017,851	561,658,936	257,120,824
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.57	2.66	2.74	2.48
Intra EC Imports	1.67	0.42	0.17	0.52
Extra EC Exports	3.56	3.48	4.00	4.33
Extra EC Imports	1.64	1.60	1.49	1.31
Total Exports	2.78	2.84	2.97	2.81
Total Imports	1.65	0.83	0.37	0.86
UK Net Supply	*	*	*	*

PCC 36141230

CN (940350)

Wooden furniture for the bedroom INCLUDING: - headboards EXCLUDING: - builders' fittings for cupboards to be built into walls - mattress supports - lamps and lighting fittings - floor standing mirrors - seats Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	778,809	660,813	679,718	721,842
Intra EC Exports	26,364	20,847	23,555	19,312
Intra EC Imports	62,268	70,461	79,385	99,353
Net Balance	35,904	49,614	55,830	80,041
Extra EC Exports	5,542	5,222	4,545	3,370
Extra EC Imports	63,490	77,879	79,225	97,326
Net Balance	57,948	72,657	74,680	93,956
Total Exports	31,906	26,069	28,100	22,682
Total Imports	125,758	148,340	158,610	196,679
Net Balance	93,852	122,271	130,510	173,997
UK Net Supply	872,661	783,084	810,228	895,839

Volume (Number of items)

UK Manufacturer Sales	13,331,625	12,145,734	11,983,149	12,299,201
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Volume (Kilogram)

Intra EC Exports	15,899,221	13,898,153	17,153,703	14,842,337
Intra EC Imports	31,591,222	33,994,665	47,406,578	73,547,575
Net Balance	15,692,001	20,096,512	30,252,875	58,705,238
Extra EC Exports	1,693,788	1,037,083	1,188,105	3,449,489
Extra EC Imports	45,778,003	56,871,250	55,255,630	73,282,530
Net Balance	44,084,215	55,834,167	54,067,525	69,833,041
Total Exports	17,593,009	14,935,236	18,341,808	18,291,826
Total Imports	77,369,225	90,865,915	102,662,208	146,830,105
Net Balance	59,776,216	75,930,679	84,320,400	128,538,279
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	58.42	54.41	56.72	58.69
Intra EC Exports	1.66	1.50	1.37	1.30
Intra EC Imports	1.97	2.07	1.67	1.35
Extra EC Exports	3.27	5.04	3.83	0.98
Extra EC Imports	1.39	1.37	1.43	1.33
Total Exports	1.81	1.75	1.53	1.24
Total Imports	1.63	1.63	1.54	1.34
UK Net Supply	*	*	*	*

PCC 36141250

CN (94036010)

Wooden furniture for the dining-room and living-room EXCLUDING: - floor standing mirrors - seats

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	480,315	432,043	368,605	371,843
Intra EC Exports	50,940	46,462	47,012	35,445
Intra EC Imports	92,637	97,590	120,655	153,541
Net Balance	41,697	51,128	73,643	118,096
Extra EC Exports	30,841	33,329	28,262	28,621
Extra EC Imports	137,713	188,917	212,978	226,354
Net Balance	106,872	155,588	184,716	197,733
Total Exports	81,781	79,791	75,274	64,066
Total Imports	230,350	286,507	333,633	379,895
Net Balance	148,569	206,716	258,359	315,829
UK Net Supply	628,884	638,759	626,964	687,672

Volume (Number of items)

UK Manufacturer Sales	5,734,318	5,602,649	4,936,222	4,408,357
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Volume (Kilogram)

Intra EC Exports	493,879,444	81,819,440	23,419,215	13,244,294
Intra EC Imports	62,903,163	37,701,730	61,384,583	75,846,655
Net Balance	-430,976,281	-44,117,710	37,965,368	62,602,361
Extra EC Exports	8,128,883	5,320,923	4,846,466	5,467,122
Extra EC Imports	87,856,975	121,010,507	135,781,463	149,282,777
Net Balance	79,728,092	115,689,584	130,934,997	143,815,655
Total Exports	502,008,327	87,140,363	28,265,681	18,711,416
Total Imports	150,760,138	158,712,237	197,166,046	225,129,432
Net Balance	-351,248,189	71,571,874	168,900,365	206,418,016
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	83.76	77.11	74.67	84.35
Intra EC Exports	0.10	0.57	2.01	2.68
Intra EC Imports	1.47	2.59	1.97	2.02
Extra EC Exports	3.79	6.26	5.83	5.24
Extra EC Imports	1.57	1.56	1.57	1.52
Total Exports	0.16	0.92	2.66	3.42
Total Imports	1.53	1.81	1.69	1.69
UK Net Supply	*	*	*	*

PCC 36141300

CN (94036090)

Wooden furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, workshops EXCLUDING: - shop, medical, surgical, dental or veterinary furniture - for bedroom, dining-room, living-room or kitchen - seats Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	248,300	311,099	332,342	385,095
Intra EC Exports	26,626	24,498	21,852	21,131
Intra EC Imports	33,532	39,819	43,013	52,728
Net Balance	6,906	15,321	21,161	31,597
Extra EC Exports	134,525	134,591	132,715	115,417
Extra EC Imports	132,533	163,325	188,083	231,411
Net Balance	-1,992	28,734	55,368	115,994
Total Exports	161,151	159,089	154,567	136,548
Total Imports	166,065	203,144	231,096	284,139
Net Balance	4,914	44,055	76,529	147,591
UK Net Supply	253,214	355,154	408,871	532,686

Volume (Number of items)

UK Manufacturer Sales	5,356,875	5,132,917	5,728,167	6,221,311
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Volume (Kilogram)

Intra EC Exports	6,189,282	5,790,965	5,011,825	5,997,408
Intra EC Imports	14,188,530	16,684,111	16,828,243	28,924,274
Net Balance	7,999,248	10,893,146	11,816,418	22,926,866
Extra EC Exports	30,259,599	30,529,956	27,192,297	24,707,799
Extra EC Imports	88,259,819	107,139,504	124,787,668	164,950,241
Net Balance	58,000,220	76,609,548	97,595,371	140,242,442
Total Exports	36,448,881	36,320,921	32,204,122	30,705,207
Total Imports	102,448,349	123,823,615	141,615,911	193,874,515
Net Balance	65,999,468	87,502,694	109,411,789	163,169,308
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	46.35	60.61	58.02	61.90
Intra EC Exports	4.30	4.23	4.36	3.52
Intra EC Imports	2.36	2.39	2.56	1.82
Extra EC Exports	4.45	4.41	4.88	4.67
Extra EC Imports	1.50	1.52	1.51	1.40
Total Exports	4.42	4.38	4.80	4.45
Total Imports	1.62	1.64	1.63	1.47
UK Net Supply	*	*	*	*

PCC 36141430

CN (940370)

Plastic furniture INCLUDING: - headboards EXCLUDING: - medical, surgical, dental or veterinary furniture - seats

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	91,860	93,361	95,750	94,390
Intra EC Exports	12,714	8,516	11,021	11,014
Intra EC Imports	22,691	20,817	20,815	19,822
Net Balance	9,977	12,301	9,794	8,808
Extra EC Exports	4,899	4,521	6,444	6,514
Extra EC Imports	12,262	14,310	15,239	20,909
Net Balance	7,363	9,789	8,795	14,395
Total Exports	17,613	13,037	17,465	17,528
Total Imports	34,953	35,127	36,054	40,731
Net Balance	17,340	22,090	18,589	23,203
UK Net Supply	109,200	115,451	114,339	117,593

Volume (Number of items)

UK Manufacturer Sales	11,475,941	11,742,736	12,215,222	12,336,539
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Volume (Kilogram)

Intra EC Exports	3,267,353	1,825,663	7,364,757	3,088,804
Intra EC Imports	10,683,927	11,173,714	10,142,929	10,349,210
Net Balance	7,416,574	9,348,051	2,778,172	7,260,406
Extra EC Exports	784,537	1,055,741	892,802	717,730
Extra EC Imports	5,693,202	6,027,721	7,082,961	9,709,491
Net Balance	4,908,665	4,971,980	6,190,159	8,991,761
Total Exports	4,051,890	2,881,404	8,257,559	3,806,534
Total Imports	16,377,129	17,201,435	17,225,890	20,058,701
Net Balance	12,325,239	14,320,031	8,968,331	16,252,167
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	8.00	7.95	7.84	7.65
Intra EC Exports	3.89	4.66	1.50	3.57
Intra EC Imports	2.12	1.86	2.05	1.92
Extra EC Exports	6.24	4.28	7.22	9.08
Extra EC Imports	2.15	2.37	2.15	2.15
Total Exports	4.35	4.52	2.12	4.60
Total Imports	2.13	2.04	2.09	2.03
UK Net Supply	*	*	*	*

PCC 36141450

CN (940380)

Furniture of materials other than metal, wood or plastic INCLUDING: - headboards EXCLUDING: - seats

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	5,443	4,663	3,884	6,013
Intra EC Exports	2,981	4,796	2,688	3,878
Intra EC Imports	7,523	8,351	10,418	10,225
Net Balance	4,542	3,555	7,730	6,347
Extra EC Exports	7,979	6,493	5,076	3,912
Extra EC Imports	19,922	25,825	23,782	21,498
Net Balance	11,943	19,332	18,706	17,586
Total Exports	10,960	11,289	7,764	7,790
Total Imports	27,445	34,176	34,200	31,723
Net Balance	16,485	22,887	26,436	23,933
UK Net Supply	21,928	27,550	30,320	29,946

Volume (Number of items)

UK Manufacturer Sales	60,665	49,786	37,018	45,152
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Volume (Kilogram)

Intra EC Exports	627,093	908,642	520,167	608,326
Intra EC Imports	1,614,468	2,401,407	2,709,719	5,305,159
Net Balance	987,375	1,492,765	2,189,552	4,696,833
Extra EC Exports	820,367	1,475,025	792,922	746,395
Extra EC Imports	9,629,987	12,031,983	10,742,945	10,995,234
Net Balance	8,809,620	10,556,958	9,950,023	10,248,839
Total Exports	1,447,460	2,383,667	1,313,089	1,354,721
Total Imports	11,244,455	14,433,390	13,452,664	16,300,393
Net Balance	9,796,995	12,049,723	12,139,575	14,945,672
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	89.71	93.66	104.93	133.17
Intra EC Exports	4.75	5.28	5.17	6.37
Intra EC Imports	4.66	3.48	3.84	1.93
Extra EC Exports	9.73	4.40	6.40	5.24
Extra EC Imports	2.07	2.15	2.21	1.96
Total Exports	7.57	4.74	5.91	5.75
Total Imports	2.44	2.37	2.54	1.95
UK Net Supply	*	*	*	*

PCC 36141530

CN (94039010)

Parts of metal furniture EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture - for SPECIALLY DESIGNED furniture for hi-fi systems, videos or televisions

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	30,692	26,176	24,092	18,477
Intra EC Exports	28,458	35,445	26,567	16,294
Intra EC Imports	46,851	57,390	49,383	51,969
Net Balance	18,393	21,945	22,816	35,675
Extra EC Exports	14,937	12,930	11,195	8,741
Extra EC Imports	16,403	19,638	21,512	21,058
Net Balance	1,466	6,708	10,317	12,317
Total Exports	43,395	48,375	37,762	25,035
Total Imports	63,254	77,028	70,895	73,027
Net Balance	19,859	28,653	33,133	47,992
UK Net Supply	50,551	54,829	57,225	66,469

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	10,616,572	10,613,294	8,235,970	6,029,630
Intra EC Imports	77,704,739	69,794,367	32,556,578	24,322,009
Net Balance	67,088,167	59,181,073	24,320,608	18,292,379
Extra EC Exports	3,814,895	3,948,827	4,438,983	3,961,895
Extra EC Imports	8,128,126	9,636,677	12,093,976	13,922,839
Net Balance	4,313,231	5,687,850	7,654,993	9,960,944
Total Exports	14,431,467	14,562,121	12,674,953	9,991,525
Total Imports	85,832,865	79,431,044	44,650,554	38,244,848
Net Balance	71,401,398	64,868,923	31,975,601	28,253,323
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.68	3.34	3.23	2.70
Intra EC Imports	0.60	0.82	1.52	2.14
Extra EC Exports	3.92	3.27	2.52	2.21
Extra EC Imports	2.02	2.04	1.78	1.51
Total Exports	3.01	3.32	2.98	2.51
Total Imports	0.74	0.97	1.59	1.91
UK Net Supply	*	*	*	*

PCC 36141550

CN (94039030)

Parts of wooden furniture EXCLUDING: - for medical, surgical, dental or veterinary furniture, seats

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	140,488	161,889	170,081	142,029
Intra EC Exports	7,640	5,863	5,467	9,671
Intra EC Imports	96,603	109,936	114,371	176,448
Net Balance	88,963	104,073	108,904	166,777
Extra EC Exports	1,780	2,043	2,868	1,982
Extra EC Imports	18,093	21,399	24,442	24,825
Net Balance	16,313	19,356	21,574	22,843
Total Exports	9,420	7,906	8,335	11,653
Total Imports	114,696	131,335	138,813	201,273
Net Balance	105,276	123,429	130,478	189,620
UK Net Supply	245,764	285,318	300,559	331,649

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	4,855,293	4,165,944	2,876,879	3,879,593
Intra EC Imports	64,252,479	65,844,140	71,413,171	100,688,837
Net Balance	59,397,186	61,678,196	68,536,292	96,809,244
Extra EC Exports	793,404	544,268	845,548	658,229
Extra EC Imports	12,006,252	14,583,618	16,489,087	18,520,181
Net Balance	11,212,848	14,039,350	15,643,539	17,861,952
Total Exports	5,648,697	4,710,212	3,722,427	4,537,822
Total Imports	76,258,731	80,427,758	87,902,258	119,209,018
Net Balance	70,610,034	75,717,546	84,179,831	114,671,196
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	1.57	1.41	1.90	2.49
Intra EC Imports	1.50	1.67	1.60	1.75
Extra EC Exports	2.24	3.75	3.39	3.01
Extra EC Imports	1.51	1.47	1.48	1.34
Total Exports	1.67	1.68	2.24	2.57
Total Imports	1.50	1.63	1.58	1.69
UK Net Supply	*	*	*	*

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Parts of furniture other than of wood or metal EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	32,424	12,168	10,783	11,653
Intra EC Exports	13,490	11,719	10,287	13,019
Intra EC Imports	17,168	21,029	23,541	32,327
Net Balance	3,678	9,310	13,254	19,308
Extra EC Exports	17,708	16,322	14,153	12,066
Extra EC Imports	16,842	17,024	14,829	19,804
Net Balance	-866	702	676	7,738
Total Exports	31,198	28,041	24,440	25,085
Total Imports	34,010	38,053	38,370	52,131
Net Balance	2,812	10,012	13,930	27,046
UK Net Supply	35,236	22,180	24,713	38,699

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	4,825,770	3,335,550	3,751,939	4,613,317
Intra EC Imports	5,840,202	8,653,313	37,258,779	50,762,160
Net Balance	1,014,432	5,317,763	33,506,840	46,148,843
Extra EC Exports	2,700,351	2,704,926	2,129,616	2,805,388
Extra EC Imports	7,744,015	6,643,028	6,340,218	8,272,518
Net Balance	5,043,664	3,938,102	4,210,602	5,467,130
Total Exports	7,526,121	6,040,476	5,881,555	7,418,705
Total Imports	13,584,217	15,296,341	43,598,997	59,034,678
Net Balance	6,058,096	9,255,865	37,717,442	51,615,973
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.80	3.51	2.74	2.82
Intra EC Imports	2.94	2.43	0.63	0.64
Extra EC Exports	6.56	6.03	6.65	4.30
Extra EC Imports	2.17	2.56	2.34	2.39
Total Exports	4.15	4.64	4.16	3.38
Total Imports	2.50	2.49	0.88	0.88
UK Net Supply	*	*	*	*