



# **PRODUCT SALES and TRADE**

PRA 31610

Electrical Equipment for Engines &  
Vehicles

**2002**

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**INDUSTRY SALES AND TURNOVER****Electrical Equipment for Engines and Vehicles n.e.c. - Industry 31610**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>1,033,640</b>	<b>984,403</b>	<b>917,794</b>	<b>993,570</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	78,165	S	S	1,907
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>1,111,805</b>	<b>S</b>	<b>S</b>	<b>995,478</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	79,635	69,387	57,790	37,527
<b>WORK DONE</b> (Work done on materials supplied by customer)	854	S	S	801
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	821	976	931	913
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	22,008	22,403	12,574	2,918
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	55,192	10,410	42,660	1,100
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>1,270,315</b>	<b>1,124,271</b>	<b>1,057,210</b>	<b>1,038,737</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Electrical Equipment for Engines and Vehicles n.e.c. - Industry 31610**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
<b>UK Manufacturer Sales</b>	<b>1,111,805</b>	<b>S</b>	<b>S</b>	<b>995,478</b>
Intra EC Exports	404,621	368,598	317,047	318,075
Intra EC Imports	452,386	441,057	425,867	427,980
Net Balance	47,765	72,459	108,820	109,905
Extra EC Exports	111,080	108,552	106,513	115,916
Extra EC Imports	249,084	276,188	288,441	340,850
Net Balance	138,004	167,636	181,928	224,934
Total Exports	515,701	477,150	423,560	433,991
Total Imports	701,470	717,245	714,308	768,830
Net Balance	185,769	240,095	290,748	334,839
<b>UK Net Supply</b>	<b>1,297,574</b>	<b>*</b>	<b>*</b>	<b>1,330,317</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	36.39	*	*	31.95
Extra EC Exports	9.99	*	*	11.64
Total Exports	46.38	*	*	43.60
UK Sales	53.62	*	*	56.40
<b>Import as % of UK Net Supply</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>	<b>2002</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	34.86	*	*	32.17
Extra EC Imports	19.20	*	*	25.62
Total Imports	54.06	*	*	57.79
UK Production	45.94	*	*	42.21

## PCC 31610001

Electrical lighting or visual signalling equipment for the original production of motor vehicles INCLUDING: - original equipment (OE) spares

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>172,339</b>	<b>138,356</b>	<b>150,312</b>	<b>158,706</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**Volume (Kilogram)**

UK Manufacturer Sales	10,027,383	7,666,689	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	17.19	18.05	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31610002

Electrical lighting or visual signalling equipment produced as spares for the independant aftermarket for motor vehicles EXCLUDING: - original equipment (OE) spares

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>48,716</b>	<b>41,788</b>	<b>26,020</b>	<b>36,204</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Volume (Kilogram)</b>				
<b>UK Manufacturer Sales</b>	<b>3,210,921</b>	<b>2,752,704</b>	<b>N/A</b>	<b>N/A</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>£ per Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>15.17</b>	<b>15.18</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31610003

Electrical sound signalling equipment for the original production of motorcycles or motor vehicles INCLUDING: - original equipment (OE) spares

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>39</b>	<b>0</b>	<b>0</b>	<b>0</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Volume (Kilogram)</b>				
<b>UK Manufacturer Sales</b>	<b>0</b>	<b>0</b>	<b>N/A</b>	<b>N/A</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>£ per Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31610004

Electrical sound signalling equipment produced as spares for the independant aftermarket for motorcycles or motor vehicles EXCLUDING: - original equipment (OE) spares

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>7,723</b>	<b>8,272</b>	<b>6,721</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Volume (Kilogram)</b>				
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>321,772</b>	<b>N/A</b>	<b>N/A</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>£ per Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>*</b>	<b>24.00</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31610005

Windscreen wipers, defrosters and demisters for the original production of motor vehicles INCLUDING: - original equipment (OE) spares

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>57,161</b>	<b>S</b>	<b>S</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Volume (Kilogram)</b>				
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>7,521,193</b>	<b>N/A</b>	<b>N/A</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>£ per Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>*</b>	<b>7.60</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31610006

Windscreen wipers, defrosters and demisters produced as spares for the independant aftermarket for motor vehicles EXCLUDING: - original equipment (OE) spares

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>28,675</b>	<b>S</b>	<b>S</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Volume (Kilogram)</b>				
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>2,998,949</b>	<b>N/A</b>	<b>N/A</b>
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>£ per Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>*</b>	<b>9.56</b>	<b>*</b>	<b>*</b>
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31611000

## CN (854430)

Insulated ignition wiring sets and other wiring sets of a kind used in vehicles, aircraft or ships

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>247,334</b>	<b>242,591</b>	<b>231,678</b>	<b>293,823</b>
Intra EC Exports	15,993	21,938	20,435	17,193
Intra EC Imports	193,060	186,374	193,011	180,568
<b>Net Balance</b>	<b>177,067</b>	<b>164,436</b>	<b>172,576</b>	<b>163,375</b>
Extra EC Exports	9,070	10,801	12,592	15,031
Extra EC Imports	89,745	101,341	104,655	140,373
<b>Net Balance</b>	<b>80,675</b>	<b>90,540</b>	<b>92,063</b>	<b>125,342</b>
<b>Total Exports</b>	<b>25,063</b>	<b>32,739</b>	<b>33,027</b>	<b>32,224</b>
<b>Total Imports</b>	<b>282,805</b>	<b>287,715</b>	<b>297,666</b>	<b>320,941</b>
<b>Net Balance</b>	<b>257,742</b>	<b>254,976</b>	<b>264,639</b>	<b>288,717</b>
<b>UK Net Supply</b>	<b>505,076</b>	<b>497,567</b>	<b>496,317</b>	<b>582,540</b>

## Volume (Kilogram)

UK Manufacturer Sales	24,582,993	26,321,491	N/A	N/A
Intra EC Exports	637,274	1,489,167	1,247,533	878,457
Intra EC Imports	19,563,330	17,380,145	20,507,852	19,013,154
<b>Net Balance</b>	<b>18,926,056</b>	<b>15,890,978</b>	<b>19,260,319</b>	<b>18,134,697</b>
Extra EC Exports	580,111	911,154	1,064,205	1,019,565
Extra EC Imports	7,056,476	8,855,928	8,769,679	12,407,165
<b>Net Balance</b>	<b>6,476,365</b>	<b>7,944,774</b>	<b>7,705,474</b>	<b>11,387,600</b>
<b>Total Exports</b>	<b>1,217,385</b>	<b>2,400,321</b>	<b>2,311,738</b>	<b>1,898,022</b>
<b>Total Imports</b>	<b>26,619,806</b>	<b>26,236,073</b>	<b>29,277,531</b>	<b>31,420,319</b>
<b>Net Balance</b>	<b>25,402,421</b>	<b>23,835,752</b>	<b>26,965,793</b>	<b>29,522,297</b>
<b>UK Net Supply</b>	<b>49,985,414</b>	<b>50,157,243</b>	*	*

## £ per Kilogram

UK Manufacturer Sales	10.06	9.22	*	*
Intra EC Exports	25.10	14.73	16.38	19.57
Intra EC Imports	9.87	10.72	9.41	9.50
Extra EC Exports	15.63	11.85	11.83	14.74
Extra EC Imports	12.72	11.44	11.93	11.31
<b>Total Exports</b>	<b>20.59</b>	<b>13.64</b>	<b>14.29</b>	<b>16.98</b>
<b>Total Imports</b>	<b>10.62</b>	<b>10.97</b>	<b>10.17</b>	<b>10.21</b>
<b>UK Net Supply</b>	<b>10.10</b>	<b>9.92</b>	*	*

PCC 31612130

CN (85111090)

Sparking plugs

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S*</b>	<b>S*</b>	<b>S*</b>	<b>22,619</b>
Intra EC Exports	27,577	22,926	17,779	18,592
Intra EC Imports	16,196	17,519	15,857	15,952
<b>Net Balance</b>	<b>-11,381</b>	<b>-5,407</b>	<b>-1,922</b>	<b>-2,640</b>
Extra EC Exports	6,753	5,585	3,388	1,354
Extra EC Imports	19,385	19,660	15,872	16,307
<b>Net Balance</b>	<b>12,632</b>	<b>14,075</b>	<b>12,484</b>	<b>14,953</b>
<b>Total Exports</b>	<b>34,330</b>	<b>28,511</b>	<b>21,167</b>	<b>19,946</b>
<b>Total Imports</b>	<b>35,581</b>	<b>37,179</b>	<b>31,729</b>	<b>32,259</b>
<b>Net Balance</b>	<b>1,251</b>	<b>8,668</b>	<b>10,562</b>	<b>12,313</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>34,932</b>

**Volume (Number of items)**

UK Manufacturer Sales	S	S	N/A	N/A
<b>Volume (Kilogram)</b>				
Intra EC Exports	2,814,539	2,822,345	1,652,796	1,735,859
Intra EC Imports	6,358,227	2,811,901	1,277,659	1,302,943
<b>Net Balance</b>	<b>3,543,688</b>	<b>-10,444</b>	<b>-375,137</b>	<b>-432,916</b>
Extra EC Exports	910,028	621,992	554,981	221,511
Extra EC Imports	1,625,787	1,617,318	1,081,860	1,155,651
<b>Net Balance</b>	<b>715,759</b>	<b>995,326</b>	<b>526,879</b>	<b>934,140</b>
<b>Total Exports</b>	<b>3,724,567</b>	<b>3,444,337</b>	<b>2,207,777</b>	<b>1,957,370</b>
<b>Total Imports</b>	<b>7,984,014</b>	<b>4,429,219</b>	<b>2,359,519</b>	<b>2,458,594</b>
<b>Net Balance</b>	<b>4,259,447</b>	<b>984,882</b>	<b>151,742</b>	<b>501,224</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Item/Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	9.80	8.12	10.76	10.71
Intra EC Imports	2.55	6.23	12.41	12.24
Extra EC Exports	7.42	8.98	6.10	6.11
Extra EC Imports	11.92	12.16	14.67	14.11
<b>Total Exports</b>	<b>9.22</b>	<b>8.28</b>	<b>9.59</b>	<b>10.19</b>
<b>Total Imports</b>	<b>4.46</b>	<b>8.39</b>	<b>13.45</b>	<b>13.12</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 31612150

CN (851120)

Ignition magnetos, magneto-dynamos and magnetic flywheels

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S*</b>	<b>S*</b>	<b>S*</b>	<b>S*</b>
Intra EC Exports	163	130	111	106
Intra EC Imports	634	538	794	719
Net Balance	471	408	683	613
Extra EC Exports	259	65	42	191
Extra EC Imports	341	280	234	282
Net Balance	82	215	192	91
Total Exports	422	195	153	297
Total Imports	975	818	1,028	1,001
Net Balance	553	623	875	704
UK Net Supply	*	*	*	*

**Volume (Kilogram)**

UK Manufacturer Sales	S	S	N/A	N/A
Intra EC Exports	3,871	4,842	4,321	4,778
Intra EC Imports	31,209	23,940	28,737	32,238
Net Balance	27,338	19,098	24,416	27,460
Extra EC Exports	9,272	6,728	24,120	29,569
Extra EC Imports	23,516	21,836	8,851	17,771
Net Balance	14,244	15,108	-15,269	-11,798
Total Exports	13,143	11,570	28,441	34,347
Total Imports	54,725	45,776	37,588	50,009
Net Balance	41,582	34,206	9,147	15,662
UK Net Supply	*	*	*	*

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	42.11	26.85	25.69	22.19
Intra EC Imports	20.31	22.47	27.63	22.30
Extra EC Exports	27.93	9.66	1.74	6.46
Extra EC Imports	14.50	12.82	26.44	15.87
Total Exports	32.11	16.85	5.38	8.65
Total Imports	17.82	17.87	27.35	20.02
UK Net Supply	*	*	*	*

PCC 31612170

CN (851130)

Distributors and ignition coils

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S*</b>	<b>2,846</b>	<b>3,575</b>	<b>7,770</b>
Intra EC Exports	1,555	1,412	1,255	1,641
Intra EC Imports	13,238	13,825	17,474	15,885
<b>Net Balance</b>	<b>11,683</b>	<b>12,413</b>	<b>16,219</b>	<b>14,244</b>
Extra EC Exports	791	750	1,023	1,130
Extra EC Imports	10,402	12,029	9,616	9,276
<b>Net Balance</b>	<b>9,611</b>	<b>11,279</b>	<b>8,593</b>	<b>8,146</b>
<b>Total Exports</b>	<b>2,346</b>	<b>2,162</b>	<b>2,278</b>	<b>2,771</b>
<b>Total Imports</b>	<b>23,640</b>	<b>25,854</b>	<b>27,090</b>	<b>25,161</b>
<b>Net Balance</b>	<b>21,294</b>	<b>23,692</b>	<b>24,812</b>	<b>22,390</b>
<b>UK Net Supply</b>	<b>*</b>	<b>26,538</b>	<b>28,387</b>	<b>30,160</b>

**Volume (Kilogram)**

UK Manufacturer Sales	S	68,485	N/A	N/A
Intra EC Exports	62,402	64,918	44,626	70,782
Intra EC Imports	3,335,939	4,957,436	22,239,796	5,756,084
<b>Net Balance</b>	<b>3,273,537</b>	<b>4,892,518</b>	<b>22,195,170</b>	<b>5,685,302</b>
Extra EC Exports	41,433	32,675	52,385	48,675
Extra EC Imports	904,162	928,672	925,662	903,218
<b>Net Balance</b>	<b>862,729</b>	<b>895,997</b>	<b>873,277</b>	<b>854,543</b>
<b>Total Exports</b>	<b>103,835</b>	<b>97,593</b>	<b>97,011</b>	<b>119,457</b>
<b>Total Imports</b>	<b>4,240,101</b>	<b>5,886,108</b>	<b>23,165,458</b>	<b>6,659,302</b>
<b>Net Balance</b>	<b>4,136,266</b>	<b>5,788,515</b>	<b>23,068,447</b>	<b>6,539,845</b>
<b>UK Net Supply</b>	<b>*</b>	<b>5,857,000</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	41.56	*	*
Intra EC Exports	24.92	21.75	28.12	23.18
Intra EC Imports	3.97	2.79	0.79	2.76
Extra EC Exports	19.09	22.95	19.53	23.22
Extra EC Imports	11.50	12.95	10.39	10.27
<b>Total Exports</b>	<b>22.59</b>	<b>22.15</b>	<b>23.48</b>	<b>23.20</b>
<b>Total Imports</b>	<b>5.58</b>	<b>4.39</b>	<b>1.17</b>	<b>3.78</b>
<b>UK Net Supply</b>	<b>*</b>	<b>4.53</b>	<b>*</b>	<b>*</b>

PCC 31612230

CN (851140)

Starter motors and dual purpose starter-generators

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>50,195</b>	<b>42,629</b>	<b>34,696</b>	<b>22,720</b>
Intra EC Exports	13,867	11,765	10,725	8,223
Intra EC Imports	35,346	35,072	30,085	30,300
<b>Net Balance</b>	<b>21,479</b>	<b>23,307</b>	<b>19,360</b>	<b>22,077</b>
Extra EC Exports	4,544	7,795	17,246	27,349
Extra EC Imports	38,471	44,001	44,773	49,276
<b>Net Balance</b>	<b>33,927</b>	<b>36,206</b>	<b>27,527</b>	<b>21,927</b>
<b>Total Exports</b>	<b>18,411</b>	<b>19,560</b>	<b>27,971</b>	<b>35,572</b>
<b>Total Imports</b>	<b>73,817</b>	<b>79,073</b>	<b>74,858</b>	<b>79,576</b>
<b>Net Balance</b>	<b>55,406</b>	<b>59,513</b>	<b>46,887</b>	<b>44,004</b>
<b>UK Net Supply</b>	<b>105,601</b>	<b>102,142</b>	<b>81,583</b>	<b>66,724</b>

**Volume (Kilogram)**

UK Manufacturer Sales	4,936,381	4,170,895	N/A	N/A
Intra EC Exports	2,276,149	1,699,681	1,544,401	6,747,611
Intra EC Imports	6,610,598	20,281,685	4,955,937	5,721,352
<b>Net Balance</b>	<b>4,334,449</b>	<b>18,582,004</b>	<b>3,411,536</b>	<b>-1,026,259</b>
Extra EC Exports	953,528	1,390,690	1,967,913	2,827,596
Extra EC Imports	4,455,049	5,281,007	4,702,650	3,836,333
<b>Net Balance</b>	<b>3,501,521</b>	<b>3,890,317</b>	<b>2,734,737</b>	<b>1,008,737</b>
<b>Total Exports</b>	<b>3,229,677</b>	<b>3,090,371</b>	<b>3,512,314</b>	<b>9,575,207</b>
<b>Total Imports</b>	<b>11,065,647</b>	<b>25,562,692</b>	<b>9,658,587</b>	<b>9,557,685</b>
<b>Net Balance</b>	<b>7,835,970</b>	<b>22,472,321</b>	<b>6,146,273</b>	<b>-17,522</b>
<b>UK Net Supply</b>	<b>12,772,351</b>	<b>26,643,216</b>	*	*

**£ per Kilogram**

UK Manufacturer Sales	10.17	10.22	*	*
Intra EC Exports	6.09	6.92	6.94	1.22
Intra EC Imports	5.35	1.73	6.07	5.30
Extra EC Exports	4.77	5.61	8.76	9.67
Extra EC Imports	8.64	8.33	9.52	12.84
<b>Total Exports</b>	<b>5.70</b>	<b>6.33</b>	<b>7.96</b>	<b>3.72</b>
<b>Total Imports</b>	<b>6.67</b>	<b>3.09</b>	<b>7.75</b>	<b>8.33</b>
<b>UK Net Supply</b>	<b>8.27</b>	<b>3.83</b>	*	*

## PCC 31612250

## CN (851150)

Generators for internal combustion engines INCLUDING: - dynamos and alternators EXCLUDING: - dual purpose starter-generators

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>257,189</b>	<b>245,868</b>	<b>216,161</b>	<b>196,924</b>
Intra EC Exports	193,575	156,911	128,511	126,325
Intra EC Imports	17,963	15,686	14,943	18,869
<b>Net Balance</b>	<b>-175,612</b>	<b>-141,225</b>	<b>-113,568</b>	<b>-107,456</b>
Extra EC Exports	7,402	8,190	9,487	9,278
Extra EC Imports	31,790	31,322	30,898	31,837
<b>Net Balance</b>	<b>24,388</b>	<b>23,132</b>	<b>21,411</b>	<b>22,559</b>
<b>Total Exports</b>	<b>200,977</b>	<b>165,101</b>	<b>137,998</b>	<b>135,603</b>
<b>Total Imports</b>	<b>49,753</b>	<b>47,008</b>	<b>45,841</b>	<b>50,706</b>
<b>Net Balance</b>	<b>-151,224</b>	<b>-118,093</b>	<b>-92,157</b>	<b>-84,897</b>
<b>UK Net Supply</b>	<b>105,965</b>	<b>127,775</b>	<b>124,004</b>	<b>112,027</b>

**Volume (Kilogram)**

UK Manufacturer Sales	41,672,298	40,340,047	N/A	N/A
Intra EC Exports	24,041,310	21,827,040	18,996,286	18,956,460
Intra EC Imports	2,161,877	2,368,977	2,075,339	2,289,990
<b>Net Balance</b>	<b>-21,879,433</b>	<b>-19,458,063</b>	<b>-16,920,947</b>	<b>-16,666,470</b>
Extra EC Exports	708,811	940,397	616,843	513,897
Extra EC Imports	3,746,783	3,515,232	4,458,774	3,914,344
<b>Net Balance</b>	<b>3,037,972</b>	<b>2,574,835</b>	<b>3,841,931</b>	<b>3,400,447</b>
<b>Total Exports</b>	<b>24,750,121</b>	<b>22,767,437</b>	<b>19,613,129</b>	<b>19,470,357</b>
<b>Total Imports</b>	<b>5,908,660</b>	<b>5,884,209</b>	<b>6,534,113</b>	<b>6,204,334</b>
<b>Net Balance</b>	<b>-18,841,461</b>	<b>-16,883,228</b>	<b>-13,079,016</b>	<b>-13,266,023</b>
<b>UK Net Supply</b>	<b>22,830,837</b>	<b>23,456,819</b>	*	*

**£ per Kilogram**

UK Manufacturer Sales	6.17	6.09	*	*
Intra EC Exports	8.05	7.19	6.77	6.66
Intra EC Imports	8.31	6.62	7.20	8.24
Extra EC Exports	10.44	8.71	15.38	18.05
Extra EC Imports	8.48	8.91	6.93	8.13
<b>Total Exports</b>	<b>8.12</b>	<b>7.25</b>	<b>7.04</b>	<b>6.96</b>
<b>Total Imports</b>	<b>8.42</b>	<b>7.99</b>	<b>7.02</b>	<b>8.17</b>
<b>UK Net Supply</b>	<b>4.64</b>	<b>5.45</b>	*	*

## PCC 31612270

## CN (851180)

Electrical ignition or starting equipment and cut-outs of a kind used for internal combustion engines EXCLUDING: - sparking plugs - ignition magnetos, magneto-dynamos and magnetic flywheels - distributors and ignition coils - starter motors, dual purpose starter-generators and other generators - parts

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>133,759</b>	<b>151,961</b>	<b>152,248</b>	<b>140,055</b>
Intra EC Exports	11,103	9,966	8,725	9,752
Intra EC Imports	12,143	14,704	13,962	14,823
Net Balance	1,040	4,738	5,237	5,071
Extra EC Exports	1,673	1,788	2,981	2,684
Extra EC Imports	6,544	6,764	6,831	7,663
Net Balance	4,871	4,976	3,850	4,979
Total Exports	12,776	11,754	11,706	12,436
Total Imports	18,687	21,468	20,793	22,486
Net Balance	5,911	9,714	9,087	10,050
<b>UK Net Supply</b>	<b>139,670</b>	<b>161,675</b>	<b>161,335</b>	<b>150,105</b>

## Volume (Kilogram)

UK Manufacturer Sales	S	S	N/A	N/A
Intra EC Exports	60,149,729	1,077,377	670,897	1,636,362
Intra EC Imports	385,637	364,590	305,689	329,610
Net Balance	-59,764,092	-712,787	-365,208	-1,306,752
Extra EC Exports	63,657	115,629	171,866	268,508
Extra EC Imports	367,220	572,838	876,771	1,264,385
Net Balance	303,563	457,209	704,905	995,877
Total Exports	60,213,386	1,193,006	842,763	1,904,870
Total Imports	752,857	937,428	1,182,460	1,593,995
Net Balance	-59,460,529	-255,578	339,697	-310,875
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## £ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	0.18	9.25	13.00	5.96
Intra EC Imports	31.49	40.33	45.67	44.97
Extra EC Exports	26.28	15.46	17.34	10.00
Extra EC Imports	17.82	11.81	7.79	6.06
Total Exports	0.21	9.85	13.89	6.53
Total Imports	24.82	22.90	17.58	14.11
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 31612310

CN (851210)

Electrical or battery operated lighting or visual signalling of a kind used on bicycles

Value £000's	1999	2000	2001	2002
UK Manufacturer Sales	0	S*	0	0
Intra EC Exports	2,843	251	194	493
Intra EC Imports	922	971	597	1,139
Net Balance	-1,921	720	403	646
Extra EC Exports	3,585	2,612	2,155	2,798
Extra EC Imports	3,803	5,628	5,106	5,216
Net Balance	218	3,016	2,951	2,418
Total Exports	6,428	2,863	2,349	3,291
Total Imports	4,725	6,599	5,703	6,355
Net Balance	-1,703	3,736	3,354	3,064
UK Net Supply	-1,703	*	3,354	3,064

**Volume (Number of items)**

UK Manufacturer Sales	0	S	N/A	N/A
<b>Volume (Kilogram)</b>				
Intra EC Exports	135,629	24,345	22,253	59,445
Intra EC Imports	129,501	217,994	144,497	124,843
Net Balance	-6,128	193,649	122,244	65,398
Extra EC Exports	241,078	101,678	214,417	133,795
Extra EC Imports	336,877	527,971	495,831	532,502
Net Balance	95,799	426,293	281,414	398,707
Total Exports	376,707	126,023	236,670	193,240
Total Imports	466,378	745,965	640,328	657,345
Net Balance	89,671	619,942	403,658	464,105
UK Net Supply	*	*	*	*

**£ per Item/Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	20.96	10.31	8.72	8.29
Intra EC Imports	7.12	4.45	4.13	9.12
Extra EC Exports	14.87	25.69	10.05	20.91
Extra EC Imports	11.29	10.66	10.30	9.80
Total Exports	17.06	22.72	9.93	17.03
Total Imports	10.13	8.85	8.91	9.67
UK Net Supply	*	*	*	*

PCC 31612330 = 31610001 + 31610002

CN (851220)

Electrical lighting or visual signalling equipment for motor vehicles EXCLUDING: - electric filament or discharge lamps - sealed beam lamp units - ultraviolet, infrared and arc lamps

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>221,054</b>	<b>180,144</b>	<b>176,332</b>	<b>194,910</b>
Intra EC Exports	39,458	40,442	36,517	37,254
Intra EC Imports	76,912	74,531	62,640	59,307
<b>Net Balance</b>	<b>37,454</b>	<b>34,089</b>	<b>26,123</b>	<b>22,053</b>
Extra EC Exports	25,378	28,552	19,285	25,506
Extra EC Imports	17,605	18,860	21,676	29,551
<b>Net Balance</b>	<b>-7,773</b>	<b>-9,692</b>	<b>2,391</b>	<b>4,045</b>
<b>Total Exports</b>	<b>64,836</b>	<b>68,994</b>	<b>55,802</b>	<b>62,760</b>
<b>Total Imports</b>	<b>94,517</b>	<b>93,391</b>	<b>84,316</b>	<b>88,858</b>
<b>Net Balance</b>	<b>29,681</b>	<b>24,397</b>	<b>28,514</b>	<b>26,098</b>
<b>UK Net Supply</b>	<b>250,735</b>	<b>204,541</b>	<b>204,846</b>	<b>221,008</b>

**Volume (Kilogram)**

UK Manufacturer Sales	13,238,304	10,419,393	N/A	N/A
Intra EC Exports	5,013,040	4,617,789	4,434,615	5,217,718
Intra EC Imports	7,627,925	8,147,547	24,196,369	6,426,929
<b>Net Balance</b>	<b>2,614,885</b>	<b>3,529,758</b>	<b>19,761,754</b>	<b>1,209,211</b>
Extra EC Exports	2,697,882	2,925,312	1,790,306	2,958,171
Extra EC Imports	1,737,889	1,600,353	1,668,222	2,190,511
<b>Net Balance</b>	<b>-959,993</b>	<b>-1,324,959</b>	<b>-122,084</b>	<b>-767,660</b>
<b>Total Exports</b>	<b>7,710,922</b>	<b>7,543,101</b>	<b>6,224,921</b>	<b>8,175,889</b>
<b>Total Imports</b>	<b>9,365,814</b>	<b>9,747,900</b>	<b>25,864,591</b>	<b>8,617,440</b>
<b>Net Balance</b>	<b>1,654,892</b>	<b>2,204,799</b>	<b>19,639,670</b>	<b>441,551</b>
<b>UK Net Supply</b>	<b>14,893,196</b>	<b>12,624,192</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	16.70	17.29	*	*
Intra EC Exports	7.87	8.76	8.23	7.14
Intra EC Imports	10.08	9.15	2.59	9.23
Extra EC Exports	9.41	9.76	10.77	8.62
Extra EC Imports	10.13	11.78	12.99	13.49
<b>Total Exports</b>	<b>8.41</b>	<b>9.15</b>	<b>8.96</b>	<b>7.68</b>
<b>Total Imports</b>	<b>10.09</b>	<b>9.58</b>	<b>3.26</b>	<b>10.31</b>
<b>UK Net Supply</b>	<b>16.84</b>	<b>16.20</b>	<b>*</b>	<b>*</b>

PCC 31612350 = 31610003 + 31610004

CN (851230)

Electrical sound signalling equipment for motorcycles or motor vehicles

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>S*</b>	<b>7,723</b>	<b>8,272</b>	<b>6,721</b>
Intra EC Exports	2,366	2,778	3,034	3,707
Intra EC Imports	4,186	4,028	4,411	5,928
<b>Net Balance</b>	<b>1,820</b>	<b>1,250</b>	<b>1,377</b>	<b>2,221</b>
Extra EC Exports	2,783	1,045	230	888
Extra EC Imports	5,428	3,798	3,403	7,793
<b>Net Balance</b>	<b>2,645</b>	<b>2,753</b>	<b>3,173</b>	<b>6,905</b>
<b>Total Exports</b>	<b>5,149</b>	<b>3,823</b>	<b>3,264</b>	<b>4,595</b>
<b>Total Imports</b>	<b>9,614</b>	<b>7,826</b>	<b>7,814</b>	<b>13,721</b>
<b>Net Balance</b>	<b>4,465</b>	<b>4,003</b>	<b>4,550</b>	<b>9,126</b>
<b>UK Net Supply</b>	<b>*</b>	<b>11,726</b>	<b>12,822</b>	<b>15,847</b>

**Volume (Kilogram)**

UK Manufacturer Sales	S	321,772	N/A	N/A
Intra EC Exports	422,550	485,573	482,986	563,919
Intra EC Imports	636,993	603,313	638,850	642,571
<b>Net Balance</b>	<b>214,443</b>	<b>117,740</b>	<b>155,864</b>	<b>78,652</b>
Extra EC Exports	26,692	15,891	22,788	14,351
Extra EC Imports	414,488	262,814	190,456	470,306
<b>Net Balance</b>	<b>387,796</b>	<b>246,923</b>	<b>167,668</b>	<b>455,955</b>
<b>Total Exports</b>	<b>449,242</b>	<b>501,464</b>	<b>505,774</b>	<b>578,270</b>
<b>Total Imports</b>	<b>1,051,481</b>	<b>866,127</b>	<b>829,306</b>	<b>1,112,877</b>
<b>Net Balance</b>	<b>602,239</b>	<b>364,663</b>	<b>323,532</b>	<b>534,607</b>
<b>UK Net Supply</b>	<b>*</b>	<b>686,435</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	24.00	*	*
Intra EC Exports	5.60	5.72	6.28	6.57
Intra EC Imports	6.57	6.68	6.90	9.23
Extra EC Exports	104.26	65.76	10.09	61.88
Extra EC Imports	13.10	14.45	17.87	16.57
<b>Total Exports</b>	<b>11.46</b>	<b>7.62</b>	<b>6.45</b>	<b>7.95</b>
<b>Total Imports</b>	<b>9.14</b>	<b>9.04</b>	<b>9.42</b>	<b>12.33</b>
<b>UK Net Supply</b>	<b>*</b>	<b>17.08</b>	<b>*</b>	<b>*</b>

PCC 31612370 = 31610005 + 31610006

CN (851240)

Windscreen wipers, defrosters and demisters for motorcycles or motor vehicles

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>83,335</b>	<b>85,836</b>	<b>80,281</b>	<b>89,408</b>
Intra EC Exports	32,022	30,503	26,702	18,329
Intra EC Imports	19,732	18,556	16,409	26,205
Net Balance	-12,290	-11,947	-10,293	7,876
Extra EC Exports	13,720	13,600	13,825	7,970
Extra EC Imports	3,928	5,258	5,364	6,311
Net Balance	-9,792	-8,342	-8,461	-1,659
Total Exports	45,742	44,103	40,527	26,299
Total Imports	23,660	23,814	21,773	32,516
Net Balance	-22,082	-20,289	-18,754	6,217
<b>UK Net Supply</b>	<b>61,253</b>	<b>65,547</b>	<b>61,527</b>	<b>95,625</b>

**Volume (Kilogram)**

UK Manufacturer Sales	10,249,695	10,520,142	N/A	N/A
Intra EC Exports	4,955,611	6,645,344	10,344,555	2,702,745
Intra EC Imports	4,740,925	3,149,327	3,087,906	3,264,806
Net Balance	-214,686	-3,496,017	-7,256,649	562,061
Extra EC Exports	1,889,956	1,525,447	1,728,833	1,177,771
Extra EC Imports	808,914	1,005,261	1,054,178	1,142,263
Net Balance	-1,081,042	-520,186	-674,655	-35,508
Total Exports	6,845,567	8,170,791	12,073,388	3,880,516
Total Imports	5,549,839	4,154,588	4,142,084	4,407,069
Net Balance	-1,295,728	-4,016,203	-7,931,304	526,553
<b>UK Net Supply</b>	<b>8,953,967</b>	<b>6,503,939</b>	*	*

**£ per Kilogram**

UK Manufacturer Sales	8.13	8.16	*	*
Intra EC Exports	6.46	4.59	2.58	6.78
Intra EC Imports	4.16	5.89	5.31	8.03
Extra EC Exports	7.26	8.92	8.00	6.77
Extra EC Imports	4.86	5.23	5.09	5.52
Total Exports	6.68	5.40	3.36	6.78
Total Imports	4.26	5.73	5.26	7.38
<b>UK Net Supply</b>	<b>6.84</b>	<b>10.08</b>	*	*

PCC 31612430

CN (851190)

Parts of electrical ignition or starting equipment, generators and cut-outs for internal combustion engines

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>33,602</b>	<b>19,408</b>	<b>10,180</b>	<b>15,363</b>
Intra EC Exports	55,483	62,026	55,779	61,393
Intra EC Imports	23,657	20,620	21,386	18,764
<b>Net Balance</b>	<b>-31,826</b>	<b>-41,406</b>	<b>-34,393</b>	<b>-42,629</b>
Extra EC Exports	31,857	24,013	17,727	16,211
Extra EC Imports	16,635	20,564	30,053	26,019
<b>Net Balance</b>	<b>-15,222</b>	<b>-3,449</b>	<b>12,326</b>	<b>9,808</b>
<b>Total Exports</b>	<b>87,340</b>	<b>86,039</b>	<b>73,506</b>	<b>77,604</b>
<b>Total Imports</b>	<b>40,292</b>	<b>41,184</b>	<b>51,439</b>	<b>44,783</b>
<b>Net Balance</b>	<b>-47,048</b>	<b>-44,855</b>	<b>-22,067</b>	<b>-32,821</b>
<b>UK Net Supply</b>	<b>-13,446</b>	<b>-25,447</b>	<b>-11,887</b>	<b>-17,458</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	13,990,628	8,351,165	6,102,488	10,343,706
Intra EC Imports	2,846,660	2,793,967	2,768,553	2,344,807
<b>Net Balance</b>	<b>-11,143,968</b>	<b>-5,557,198</b>	<b>-3,333,935</b>	<b>-7,998,899</b>
Extra EC Exports	2,433,458	3,081,741	2,009,367	1,594,680
Extra EC Imports	2,698,075	3,109,752	5,075,762	3,702,172
<b>Net Balance</b>	<b>264,617</b>	<b>28,011</b>	<b>3,066,395</b>	<b>2,107,492</b>
<b>Total Exports</b>	<b>16,424,086</b>	<b>11,432,906</b>	<b>8,111,855</b>	<b>11,938,386</b>
<b>Total Imports</b>	<b>5,544,735</b>	<b>5,903,719</b>	<b>7,844,315</b>	<b>6,046,979</b>
<b>Net Balance</b>	<b>-10,879,351</b>	<b>-5,529,187</b>	<b>-267,540</b>	<b>-5,891,407</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.97	7.43	9.14	5.94
Intra EC Imports	8.31	7.38	7.72	8.00
Extra EC Exports	13.09	7.79	8.82	10.17
Extra EC Imports	6.17	6.61	5.92	7.03
<b>Total Exports</b>	<b>5.32</b>	<b>7.53</b>	<b>9.06</b>	<b>6.50</b>
<b>Total Imports</b>	<b>7.27</b>	<b>6.98</b>	<b>6.56</b>	<b>7.41</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

## PCC 31612450

## CN (851290)

Parts of electrical lighting or signalling equipment, windscreen wipers, defrosters and demisters for cycles or motor vehicles EXCLUDING: - electric filament or discharge lamps - sealed beam lamp units - ultraviolet, infrared and arc lamps

Value £000's	1999	2000	2001	2002
<b>UK Manufacturer Sales</b>	<b>7,172</b>	<b>5,397</b>	<b>4,371</b>	<b>3,258</b>
Intra EC Exports	8,616	7,550	7,280	15,067
Intra EC Imports	38,397	38,633	34,298	39,521
<b>Net Balance</b>	<b>29,781</b>	<b>31,083</b>	<b>27,018</b>	<b>24,454</b>
Extra EC Exports	3,265	3,756	6,532	5,526
Extra EC Imports	5,007	6,683	9,960	10,946
<b>Net Balance</b>	<b>1,742</b>	<b>2,927</b>	<b>3,428</b>	<b>5,420</b>
<b>Total Exports</b>	<b>11,881</b>	<b>11,306</b>	<b>13,812</b>	<b>20,593</b>
<b>Total Imports</b>	<b>43,404</b>	<b>45,316</b>	<b>44,258</b>	<b>50,467</b>
<b>Net Balance</b>	<b>31,523</b>	<b>34,010</b>	<b>30,446</b>	<b>29,874</b>
<b>UK Net Supply</b>	<b>38,695</b>	<b>39,407</b>	<b>34,817</b>	<b>33,132</b>

**Volume (Kilogram)**

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	830,960	804,474	669,710	1,481,551
Intra EC Imports	7,166,122	7,228,751	6,084,615	6,418,563
<b>Net Balance</b>	<b>6,335,162</b>	<b>6,424,277</b>	<b>5,414,905</b>	<b>4,937,012</b>
Extra EC Exports	205,692	340,659	792,740	1,002,176
Extra EC Imports	827,733	836,680	1,297,678	1,562,392
<b>Net Balance</b>	<b>622,041</b>	<b>496,021</b>	<b>504,938</b>	<b>560,216</b>
<b>Total Exports</b>	<b>1,036,652</b>	<b>1,145,133</b>	<b>1,462,450</b>	<b>2,483,727</b>
<b>Total Imports</b>	<b>7,993,855</b>	<b>8,065,431</b>	<b>7,382,293</b>	<b>7,980,955</b>
<b>Net Balance</b>	<b>6,957,203</b>	<b>6,920,298</b>	<b>5,919,843</b>	<b>5,497,228</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Kilogram**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	10.37	9.39	10.87	10.17
Intra EC Imports	5.36	5.34	5.64	6.16
Extra EC Exports	15.87	11.03	8.24	5.51
Extra EC Imports	6.05	7.99	7.68	7.01
<b>Total Exports</b>	<b>11.46</b>	<b>9.87</b>	<b>9.44</b>	<b>8.29</b>
<b>Total Imports</b>	<b>5.43</b>	<b>5.62</b>	<b>6.00</b>	<b>6.32</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>