



PRODUCT SALES and TRADE

PRA 36140

Other Furniture

2001

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INDUSTRY SALES AND TURNOVER**Other Furniture - Industry 36140**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1998	1999	2000	2001
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,965,199	2,167,666	2,065,137	2,101,987
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	1,831	1,910	6,932	4,913
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,967,030	2,169,576	2,072,069	2,106,899
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	219,793	160,685	171,727	193,599
WORK DONE (Work done on materials supplied by customer)	26,457	11,942	10,186	6,015
WASTE PRODUCTS (Sales of waste products and residues)	670	995	645	551
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	29,867	26,070	44,550	41,531
NET CARRY-IN/CARRY-OUT (See Note 3 below)	202,185	16,607	317,404	381,566
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	2,446,001	2,385,875	2,616,581	2,730,162

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE**Other Furniture - Industry 36140**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	1,967,030	2,169,576	2,072,069	2,106,899
Intra EC Exports	233,992	228,003	217,704	204,686
Intra EC Imports	474,823	440,363	493,113	527,057
Net Balance	240,831	212,360	275,409	322,371
Extra EC Exports	224,502	240,529	237,772	226,116
Extra EC Imports	385,786	523,174	665,238	719,058
Net Balance	161,284	282,645	427,466	492,942
Total Exports	458,494	468,532	455,476	430,802
Total Imports	860,609	963,537	1,158,351	1,246,115
Net Balance	402,115	495,005	702,875	815,313
UK Net Supply	2,369,145	2,664,581	2,774,944	2,922,212
Export as % of UK Manufacturer Sales	1998	1999	2000	2001
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	11.90	10.51	10.51	9.72
Extra EC Exports	11.41	11.09	11.48	10.73
Total Exports	23.31	21.60	21.98	20.45
UK Sales	76.69	78.40	78.02	79.55
Import as % of UK Net Supply	1998	1999	2000	2001
UK Net Supply	100	100	100	100
Intra EC Imports	20.04	16.53	17.77	18.04
Extra EC Imports	16.28	19.63	23.97	24.61
Total Imports	36.33	36.16	41.74	42.64
UK Production	63.67	63.84	58.26	57.36

PCC 36141100

CN (940320)

Metal furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, shops, workshops EXCLUDING: - medical, surgical, dental or veterinary furniture - seats Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	343,870	387,349	391,424	458,802
Intra EC Exports	63,239	58,790	59,558	62,679
Intra EC Imports	60,197	61,090	67,720	77,196
Net Balance	-3,042	2,300	8,162	14,517
Extra EC Exports	18,788	22,318	22,321	20,858
Extra EC Imports	65,396	105,916	136,921	138,943
Net Balance	46,608	83,598	114,600	118,085
Total Exports	82,027	81,108	81,879	83,537
Total Imports	125,593	167,006	204,641	216,139
Net Balance	43,566	85,898	122,762	132,602
UK Net Supply	387,436	473,247	514,186	591,404

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	27,765,613	22,880,952	22,404,213	23,014,277
Intra EC Imports	34,732,845	36,604,997	160,327,535	495,999,289
Net Balance	6,967,232	13,724,045	137,923,322	472,985,012
Extra EC Exports	5,364,737	6,276,598	6,410,149	5,211,774
Extra EC Imports	37,946,874	64,646,377	85,504,678	93,002,363
Net Balance	32,582,137	58,369,779	79,094,529	87,790,589
Total Exports	33,130,350	29,157,550	28,814,362	28,226,051
Total Imports	72,679,719	101,251,374	245,832,213	589,001,652
Net Balance	39,549,369	72,093,824	217,017,851	560,775,601
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.28	2.57	2.66	2.72
Intra EC Imports	1.73	1.67	0.42	0.16
Extra EC Exports	3.50	3.56	3.48	4.00
Extra EC Imports	1.72	1.64	1.60	1.49
Total Exports	2.48	2.78	2.84	2.96
Total Imports	1.73	1.65	0.83	0.37
UK Net Supply	*	*	*	*

PCC 36141230

CN (940350)

Wooden furniture for the bedroom INCLUDING: - headboards EXCLUDING: - builders' fittings for cupboards to be built into walls - mattress supports - lamps and lighting fittings - floor standing mirrors - seats Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	567,599	779,353	661,383	676,328
Intra EC Exports	17,996	26,364	20,847	21,878
Intra EC Imports	74,560	62,268	70,461	78,107
Net Balance	56,564	35,904	49,614	56,229
Extra EC Exports	8,711	5,542	5,222	4,545
Extra EC Imports	48,140	63,490	77,879	79,225
Net Balance	39,429	57,948	72,657	74,680
Total Exports	26,707	31,906	26,069	26,423
Total Imports	122,700	125,758	148,340	157,332
Net Balance	95,993	93,852	122,271	130,909
UK Net Supply	663,592	873,205	783,654	807,237

Volume (Number of items)

UK Manufacturer Sales	10,638,890	13,356,722	12,175,402	12,074,200
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Volume (Kilogram)

Intra EC Exports	12,985,276	15,899,221	13,898,153	15,848,684
Intra EC Imports	30,874,918	31,591,222	33,994,665	46,779,242
Net Balance	17,889,642	15,692,001	20,096,512	30,930,558
Extra EC Exports	1,823,134	1,693,788	1,037,083	1,188,105
Extra EC Imports	32,112,081	45,778,003	56,871,250	55,255,630
Net Balance	30,288,947	44,084,215	55,834,167	54,067,525
Total Exports	14,808,410	17,593,009	14,935,236	17,036,789
Total Imports	62,986,999	77,369,225	90,865,915	102,034,872
Net Balance	48,178,589	59,776,216	75,930,679	84,998,083
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	53.35	58.35	54.32	56.01
Intra EC Exports	1.39	1.66	1.50	1.38
Intra EC Imports	2.41	1.97	2.07	1.67
Extra EC Exports	4.78	3.27	5.04	3.83
Extra EC Imports	1.50	1.39	1.37	1.43
Total Exports	1.80	1.81	1.75	1.55
Total Imports	1.95	1.63	1.63	1.54
UK Net Supply	*	*	*	*

PCC 36141250

CN (94036010)

Wooden furniture for the dining-room and living-room EXCLUDING: - floor standing mirrors - seats

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	559,411	477,920	434,018	366,723
Intra EC Exports	51,333	50,940	46,462	44,719
Intra EC Imports	99,624	92,637	97,590	114,853
Net Balance	48,291	41,697	51,128	70,134
Extra EC Exports	35,968	30,841	33,329	28,262
Extra EC Imports	115,764	137,713	188,917	212,978
Net Balance	79,796	106,872	155,588	184,716
Total Exports	87,301	81,781	79,791	72,981
Total Imports	215,388	230,350	286,507	327,831
Net Balance	128,087	148,569	206,716	254,850
UK Net Supply	687,498	626,489	640,734	621,573

Volume (Number of items)

UK Manufacturer Sales	7,523,212	5,716,192	5,622,818	4,922,261
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Volume (Kilogram)

Intra EC Exports	26,111,164	493,879,444	81,819,440	22,564,211
Intra EC Imports	42,986,321	62,903,163	37,701,730	58,537,750
Net Balance	16,875,157	-430,976,281	-44,117,710	35,973,539
Extra EC Exports	6,538,160	8,128,883	5,320,923	4,846,466
Extra EC Imports	62,409,420	87,856,975	121,010,507	135,781,463
Net Balance	55,871,260	79,728,092	115,689,584	130,934,997
Total Exports	32,649,324	502,008,327	87,140,363	27,410,677
Total Imports	105,395,741	150,760,138	158,712,237	194,319,213
Net Balance	72,746,417	-351,248,189	71,571,874	166,908,536
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	74.36	83.61	77.19	74.50
Intra EC Exports	1.97	0.10	0.57	1.98
Intra EC Imports	2.32	1.47	2.59	1.96
Extra EC Exports	5.50	3.79	6.26	5.83
Extra EC Imports	1.85	1.57	1.56	1.57
Total Exports	2.67	0.16	0.92	2.66
Total Imports	2.04	1.53	1.81	1.69
UK Net Supply	*	*	*	*

PCC 36141300

CN (94036090)

Wooden furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, workshops EXCLUDING: - shop, medical, surgical, dental or veterinary furniture - for bedroom, dining-room, living-room or kitchen - seats Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	201,776	228,042	287,922	299,821
Intra EC Exports	25,379	26,626	24,498	21,308
Intra EC Imports	30,102	33,532	39,819	41,154
Net Balance	4,723	6,906	15,321	19,846
Extra EC Exports	104,743	134,525	134,591	132,715
Extra EC Imports	78,315	132,533	163,325	188,108
Net Balance	-26,428	-1,992	28,734	55,393
Total Exports	130,122	161,151	159,089	154,023
Total Imports	108,417	166,065	203,144	229,262
Net Balance	-21,705	4,914	44,055	75,239
UK Net Supply	180,071	232,956	331,977	375,060

Volume (Number of items)

UK Manufacturer Sales	4,743,562	5,015,884	4,898,461	4,909,999
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Volume (Kilogram)

Intra EC Exports	7,250,776	6,189,282	5,790,965	4,898,934
Intra EC Imports	12,754,234	14,188,530	16,684,111	16,276,912
Net Balance	5,503,458	7,999,248	10,893,146	11,377,978
Extra EC Exports	39,433,163	30,259,599	30,529,956	27,192,297
Extra EC Imports	48,550,763	88,259,819	107,139,504	124,797,690
Net Balance	9,117,600	58,000,220	76,609,548	97,605,393
Total Exports	46,683,939	36,448,881	36,320,921	32,091,231
Total Imports	61,304,997	102,448,349	123,823,615	141,074,602
Net Balance	14,621,058	65,999,468	87,502,694	108,983,371
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	42.54	45.46	58.78	61.06
Intra EC Exports	3.50	4.30	4.23	4.35
Intra EC Imports	2.36	2.36	2.39	2.53
Extra EC Exports	2.66	4.45	4.41	4.88
Extra EC Imports	1.61	1.50	1.52	1.51
Total Exports	2.79	4.42	4.38	4.80
Total Imports	1.77	1.62	1.64	1.63
UK Net Supply	*	*	*	*

PCC 36141430

CN (940370)

Plastic furniture INCLUDING: - headboards EXCLUDING: - medical, surgical, dental or veterinary furniture - seats

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	107,558	91,887	93,391	95,114
Intra EC Exports	11,065	12,714	8,516	10,894
Intra EC Imports	31,009	22,691	20,817	20,468
Net Balance	19,944	9,977	12,301	9,574
Extra EC Exports	5,479	4,899	4,521	6,444
Extra EC Imports	12,297	12,262	14,310	15,239
Net Balance	6,818	7,363	9,789	8,795
Total Exports	16,544	17,613	13,037	17,338
Total Imports	43,306	34,953	35,127	35,707
Net Balance	26,762	17,340	22,090	18,369
UK Net Supply	134,320	109,227	115,481	113,483

Volume (Number of items)

UK Manufacturer Sales	12,790,992	11,479,357	11,746,591	11,937,877
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Volume (Kilogram)

Intra EC Exports	2,446,733	3,267,353	1,825,663	7,330,089
Intra EC Imports	13,446,179	10,683,927	11,173,714	9,844,134
Net Balance	10,999,446	7,416,574	9,348,051	2,514,045
Extra EC Exports	1,145,802	784,537	1,055,741	892,802
Extra EC Imports	6,245,654	5,693,202	6,027,721	7,082,961
Net Balance	5,099,852	4,908,665	4,971,980	6,190,159
Total Exports	3,592,535	4,051,890	2,881,404	8,222,891
Total Imports	19,691,833	16,377,129	17,201,435	16,927,095
Net Balance	16,099,298	12,325,239	14,320,031	8,704,204
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	8.41	8.00	7.95	7.97
Intra EC Exports	4.52	3.89	4.66	1.49
Intra EC Imports	2.31	2.12	1.86	2.08
Extra EC Exports	4.78	6.24	4.28	7.22
Extra EC Imports	1.97	2.15	2.37	2.15
Total Exports	4.61	4.35	4.52	2.11
Total Imports	2.20	2.13	2.04	2.11
UK Net Supply	*	*	*	*

PCC 36141450

CN (940380)

Furniture of materials other than metal, wood or plastic INCLUDING: - headboards EXCLUDING: - seats

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	4,537	5,443	4,684	3,907
Intra EC Exports	3,096	2,981	4,796	2,594
Intra EC Imports	6,064	7,523	8,351	10,373
Net Balance	2,968	4,542	3,555	7,779
Extra EC Exports	11,197	7,979	6,493	5,076
Extra EC Imports	20,683	19,922	25,825	23,782
Net Balance	9,486	11,943	19,332	18,706
Total Exports	14,293	10,960	11,289	7,670
Total Imports	26,747	27,445	34,176	34,155
Net Balance	12,454	16,485	22,887	26,485
UK Net Supply	16,991	21,928	27,571	30,392

Volume (Number of items)

UK Manufacturer Sales	53,505	60,665	50,010	37,235
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Volume (Kilogram)

Intra EC Exports	584,532	627,093	908,642	518,055
Intra EC Imports	1,749,493	1,614,468	2,401,407	2,703,665
Net Balance	1,164,961	987,375	1,492,765	2,185,610
Extra EC Exports	1,482,093	820,367	1,475,025	792,922
Extra EC Imports	9,124,464	9,629,987	12,031,983	10,742,945
Net Balance	7,642,371	8,809,620	10,556,958	9,950,023
Total Exports	2,066,625	1,447,460	2,383,667	1,310,977
Total Imports	10,873,957	11,244,455	14,433,390	13,446,610
Net Balance	8,807,332	9,796,995	12,049,723	12,135,633
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	84.80	89.71	93.66	104.93
Intra EC Exports	5.30	4.75	5.28	5.01
Intra EC Imports	3.47	4.66	3.48	3.84
Extra EC Exports	7.55	9.73	4.40	6.40
Extra EC Imports	2.27	2.07	2.15	2.21
Total Exports	6.92	7.57	4.74	5.85
Total Imports	2.46	2.44	2.37	2.54
UK Net Supply	*	*	*	*

PCC 36141530

CN (94039010)

Parts of metal furniture EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture - for SPECIALLY DESIGNED furniture for hi-fi systems, videos or televisions

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	32,900	30,778	26,239	27,425
Intra EC Exports	32,880	28,458	35,445	24,871
Intra EC Imports	51,520	46,851	57,390	48,540
Net Balance	18,640	18,393	21,945	23,669
Extra EC Exports	14,783	14,937	12,930	11,195
Extra EC Imports	14,553	16,403	19,638	21,512
Net Balance	-230	1,466	6,708	10,317
Total Exports	47,663	43,395	48,375	36,066
Total Imports	66,073	63,254	77,028	70,052
Net Balance	18,410	19,859	28,653	33,986
UK Net Supply	51,310	50,637	54,892	61,411

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	11,535,111	10,616,572	10,613,294	7,017,574
Intra EC Imports	22,842,183	77,704,739	69,794,367	32,172,468
Net Balance	11,307,072	67,088,167	59,181,073	25,154,894
Extra EC Exports	4,669,023	3,814,895	3,948,827	4,438,983
Extra EC Imports	6,571,402	8,128,126	9,636,677	12,093,976
Net Balance	1,902,379	4,313,231	5,687,850	7,654,993
Total Exports	16,204,134	14,431,467	14,562,121	11,456,557
Total Imports	29,413,585	85,832,865	79,431,044	44,266,444
Net Balance	13,209,451	71,401,398	64,868,923	32,809,887
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.85	2.68	3.34	3.54
Intra EC Imports	2.26	0.60	0.82	1.51
Extra EC Exports	3.17	3.92	3.27	2.52
Extra EC Imports	2.21	2.02	2.04	1.78
Total Exports	2.94	3.01	3.32	3.15
Total Imports	2.25	0.74	0.97	1.58
UK Net Supply	*	*	*	*

PCC 36141550

CN (94039030)

Parts of wooden furniture EXCLUDING: - for medical, surgical, dental or veterinary furniture, seats

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	115,844	134,470	153,906	164,175
Intra EC Exports	12,371	7,640	5,863	5,465
Intra EC Imports	98,646	96,603	109,936	113,928
Net Balance	86,275	88,963	104,073	108,463
Extra EC Exports	2,529	1,780	2,043	2,868
Extra EC Imports	13,374	18,093	21,399	24,442
Net Balance	10,845	16,313	19,356	21,574
Total Exports	14,900	9,420	7,906	8,333
Total Imports	112,020	114,696	131,335	138,370
Net Balance	97,120	105,276	123,429	130,037
UK Net Supply	212,964	239,746	277,335	294,212

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	6,984,603	4,855,293	4,165,944	2,876,047
Intra EC Imports	124,825,024	64,252,479	65,844,140	70,809,591
Net Balance	117,840,421	59,397,186	61,678,196	67,933,544
Extra EC Exports	621,041	793,404	544,268	845,548
Extra EC Imports	7,769,129	12,006,252	14,583,618	16,489,087
Net Balance	7,148,088	11,212,848	14,039,350	15,643,539
Total Exports	7,605,644	5,648,697	4,710,212	3,721,595
Total Imports	132,594,153	76,258,731	80,427,758	87,298,678
Net Balance	124,988,509	70,610,034	75,717,546	83,577,083
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	1.77	1.57	1.41	1.90
Intra EC Imports	0.79	1.50	1.67	1.61
Extra EC Exports	4.07	2.24	3.75	3.39
Extra EC Imports	1.72	1.51	1.47	1.48
Total Exports	1.96	1.67	1.68	2.24
Total Imports	0.84	1.50	1.63	1.59
UK Net Supply	*	*	*	*

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Parts of furniture other than of wood or metal EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture

Value £000's	1998	1999	2000	2001
UK Manufacturer Sales	31,704	32,424	12,168	9,693
Intra EC Exports	16,633	13,490	11,719	10,278
Intra EC Imports	23,101	17,168	21,029	22,438
Net Balance	6,468	3,678	9,310	12,160
Extra EC Exports	22,304	17,708	16,322	14,153
Extra EC Imports	17,264	16,842	17,024	14,829
Net Balance	-5,040	-866	702	676
Total Exports	38,937	31,198	28,041	24,431
Total Imports	40,365	34,010	38,053	37,267
Net Balance	1,428	2,812	10,012	12,836
UK Net Supply	33,132	35,236	22,180	22,529

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	6,550,649	4,825,770	3,335,550	3,750,831
Intra EC Imports	11,117,588	5,840,202	8,653,313	36,960,158
Net Balance	4,566,939	1,014,432	5,317,763	33,209,327
Extra EC Exports	4,033,873	2,700,351	2,704,926	2,129,616
Extra EC Imports	7,343,388	7,744,015	6,643,028	6,340,218
Net Balance	3,309,515	5,043,664	3,938,102	4,210,602
Total Exports	10,584,522	7,526,121	6,040,476	5,880,447
Total Imports	18,460,976	13,584,217	15,296,341	43,300,376
Net Balance	7,876,454	6,058,096	9,255,865	37,419,929
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.54	2.80	3.51	2.74
Intra EC Imports	2.08	2.94	2.43	0.61
Extra EC Exports	5.53	6.56	6.03	6.65
Extra EC Imports	2.35	2.17	2.56	2.34
Total Exports	3.68	4.15	4.64	4.15
Total Imports	2.19	2.50	2.49	0.86
UK Net Supply	*	*	*	*