



# **PRODUCT SALES and TRADE**

PRA 36130

Other Kitchen Furniture

**2001**

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#### Contact points

For enquiries about this publication, contact

The PRODCOM Enquiry Point

Tel: 01633 813065

E-mail: [prodcompuplications@ons.gov.uk](mailto:prodcompuplications@ons.gov.uk)

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**INDUSTRY SALES AND TURNOVER****Other Kitchen Furniture - Industry 36130**

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

<b>Value £000's</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>904,320</b>	<b>1,064,021</b>	<b>974,228</b>	<b>920,632</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	3,413	760	1,033	6,362
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>907,733</b>	<b>1,064,781</b>	<b>975,261</b>	<b>926,994</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	158,344	234,448	230,081	229,095
<b>WORK DONE</b> (Work done on materials supplied by customer)	1,574	S	2,340	2,127
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	67	S	0	0
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	31,070	31,578	29,031	35,907
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	263,689	172,916	116,564	214,317
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>1,362,477</b>	<b>1,504,480</b>	<b>1,353,276</b>	<b>1,408,440</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry) LESS Carry-In (sales of products in this industry, but made by businesses classified to other industries).

**INDUSTRY PRINCIPAL PRODUCTS AND TRADE****Other Kitchen Furniture - Industry 36130**

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>UK Manufacturer Sales</b>	<b>907,733</b>	<b>1,064,781</b>	<b>975,261</b>	<b>926,994</b>
Intra EC Exports	31,492	28,791	29,437	28,323
Intra EC Imports	46,167	45,135	47,256	46,285
Net Balance	14,675	16,344	17,819	17,962
Extra EC Exports	10,682	10,094	11,684	12,594
Extra EC Imports	7,514	8,891	8,485	5,625
Net Balance	-3,168	-1,203	-3,199	-6,969
Total Exports	42,174	38,885	41,121	40,917
Total Imports	53,681	54,026	55,741	51,910
Net Balance	11,507	15,141	14,620	10,993
<b>UK Net Supply</b>	<b>919,240</b>	<b>1,079,922</b>	<b>989,881</b>	<b>937,987</b>
<b>Export as % of UK Manufacturer Sales</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	3.47	2.70	3.02	3.06
Extra EC Exports	1.18	0.95	1.20	1.36
Total Exports	4.65	3.65	4.22	4.41
UK Sales	95.35	96.35	95.78	95.59
<b>Import as % of UK Net Supply</b>	<b>1998</b>	<b>1999</b>	<b>2000</b>	<b>2001</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	5.02	4.18	4.77	4.93
Extra EC Imports	0.82	0.82	0.86	0.60
Total Imports	5.84	5.00	5.63	5.53
UK Production	94.16	95.00	94.37	94.47

## PCC 36131050

## CN (94034010)

Wooden units for fitted kitchens Income from installation work should be reported separately under NON PRODUCTION INCOME in Section C

Value £000's	1998	1999	2000	2001
<b>UK Manufacturer Sales</b>	<b>758,764</b>	<b>916,968</b>	<b>848,978</b>	<b>777,277</b>
Intra EC Exports	7,370	7,352	7,602	5,241
Intra EC Imports	25,660	25,615	29,585	29,634
<b>Net Balance</b>	<b>18,290</b>	<b>18,263</b>	<b>21,983</b>	<b>24,393</b>
Extra EC Exports	3,587	2,768	4,352	3,720
Extra EC Imports	686	1,519	916	476
<b>Net Balance</b>	<b>-2,901</b>	<b>-1,249</b>	<b>-3,436</b>	<b>-3,244</b>
<b>Total Exports</b>	<b>10,957</b>	<b>10,120</b>	<b>11,954</b>	<b>8,961</b>
<b>Total Imports</b>	<b>26,346</b>	<b>27,134</b>	<b>30,501</b>	<b>30,110</b>
<b>Net Balance</b>	<b>15,389</b>	<b>17,014</b>	<b>18,547</b>	<b>21,149</b>
<b>UK Net Supply</b>	<b>774,153</b>	<b>933,982</b>	<b>867,525</b>	<b>798,426</b>
<b>Volume (Number of items)</b>				
<b>UK Manufacturer Sales</b>	<b>18,709,765</b>	<b>23,715,490</b>	<b>22,174,125</b>	<b>19,439,052</b>
<b>Volume (Kilogram)</b>				
Intra EC Exports	4,053,268	4,933,186	4,709,846	4,051,442
Intra EC Imports	15,024,988	15,003,869	15,728,065	14,854,526
<b>Net Balance</b>	<b>10,971,720</b>	<b>10,070,683</b>	<b>11,018,219</b>	<b>10,803,084</b>
Extra EC Exports	1,423,977	924,212	1,388,559	1,030,691
Extra EC Imports	303,084	760,745	396,423	371,976
<b>Net Balance</b>	<b>-1,120,893</b>	<b>-163,467</b>	<b>-992,136</b>	<b>-658,715</b>
<b>Total Exports</b>	<b>5,477,245</b>	<b>5,857,398</b>	<b>6,098,405</b>	<b>5,082,133</b>
<b>Total Imports</b>	<b>15,328,072</b>	<b>15,764,614</b>	<b>16,124,488</b>	<b>15,226,502</b>
<b>Net Balance</b>	<b>9,850,827</b>	<b>9,907,216</b>	<b>10,026,083</b>	<b>10,144,369</b>
<b>UK Net Supply</b>	*	*	*	*
<b>£ per Item/Kilogram</b>				
<b>UK Manufacturer Sales</b>	<b>40.55</b>	<b>38.67</b>	<b>38.29</b>	<b>39.99</b>
Intra EC Exports	1.82	1.49	1.61	1.29
Intra EC Imports	1.71	1.71	1.88	1.99
Extra EC Exports	2.52	2.99	3.13	3.61
Extra EC Imports	2.26	2.00	2.31	1.28
<b>Total Exports</b>	<b>2.00</b>	<b>1.73</b>	<b>1.96</b>	<b>1.76</b>
<b>Total Imports</b>	<b>1.72</b>	<b>1.72</b>	<b>1.89</b>	<b>1.98</b>
<b>UK Net Supply</b>	*	*	*	*

PCC 36131090

CN (94034090)

Wooden kitchen furniture EXCLUDING: - units for fitted kitchens

Value £000's	1998	1999	2000	2001
<b>UK Manufacturer Sales</b>	<b>145,557</b>	<b>147,054</b>	<b>125,250</b>	<b>143,355</b>
Intra EC Exports	24,122	21,439	21,835	23,082
Intra EC Imports	20,507	19,520	17,671	16,651
Net Balance	-3,615	-1,919	-4,164	-6,431
Extra EC Exports	7,095	7,326	7,332	8,874
Extra EC Imports	6,828	7,372	7,569	5,149
Net Balance	-267	46	237	-3,725
Total Exports	31,217	28,765	29,167	31,956
Total Imports	27,335	26,892	25,240	21,800
Net Balance	-3,882	-1,873	-3,927	-10,156
<b>UK Net Supply</b>	<b>141,675</b>	<b>145,181</b>	<b>121,323</b>	<b>133,199</b>

**Volume (Number of items)**

<b>UK Manufacturer Sales</b>	<b>4,188,253</b>	<b>3,792,769</b>	<b>2,850,436</b>	<b>4,191,589</b>
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**Volume (Kilogram)**

Intra EC Exports	17,779,482	29,233,402	19,686,350	17,617,692
Intra EC Imports	5,091,046	5,254,501	5,437,291	5,000,110
Net Balance	-12,688,436	-23,978,901	-14,249,059	-12,617,582
Extra EC Exports	2,507,827	2,349,695	1,825,901	1,551,220
Extra EC Imports	4,491,308	4,699,928	5,276,603	3,087,626
Net Balance	1,983,481	2,350,233	3,450,702	1,536,406
Total Exports	20,287,309	31,583,097	21,512,251	19,168,912
Total Imports	9,582,354	9,954,429	10,713,894	8,087,736
Net Balance	-10,704,955	-21,628,668	-10,798,357	-11,081,176
<b>UK Net Supply</b>	*	*	*	*

**£ per Item/Kilogram**

<b>UK Manufacturer Sales</b>	<b>34.75</b>	<b>38.77</b>	<b>43.94</b>	<b>34.20</b>
Intra EC Exports	1.36	0.73	1.11	1.31
Intra EC Imports	4.03	3.71	3.25	3.33
Extra EC Exports	2.83	3.12	4.02	5.72
Extra EC Imports	1.52	1.57	1.43	1.67
Total Exports	1.54	0.91	1.36	1.67
Total Imports	2.85	2.70	2.36	2.70
<b>UK Net Supply</b>	*	*	*	*