

PRODUCT SALES and TRADE

PRA77

Office and Domestic Furniture (Including
Mattresses)

1998

A publication of the Government Statistical Service

Office for National Statistics

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Contents

PRA77

Office and Domestic Furniture (Including Mattresses)

This report covers the following industries (subclasses):

- 36110 Chairs & Seats**
- 36120 Other Office & Shop Furniture**
- 36130 Other Kitchen Furniture**
- 36140 Other Furniture**
- 36150 Mattresses**

Introduction	7
Information	8
Chairs & Seats - 36110	13
INDUSTRY SALES AND TURNOVER	14
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	15
PCC 36111110	16
Seats for aircraft	
PCC 36111130	17
Seats for motor vehicles	
PCC 36111155	18
Upholstered swivel seats with variable height adjustment, with backrest and fitted with castors or glides EXCLUDING: - medical, surgical, dental or veterinary seats - barbers' or similar chairs	
PCC 36111159	19
Non-upholstered swivel seats with variable height adjustment EXCLUDING: - seats with castors or glides - medical, surgical, dental or veterinary seats - barbers' or similar chairs	
PCC 36111170	20
Upholstered seats with metal frames EXCLUDING: - swivel seats - medical, surgical, dental or veterinary seats - barbers' or similar chairs - for motor vehicles - for aircraft	
PCC 36111190	21
Non-upholstered seats with metal frames EXCLUDING: - medical, surgical, dental or veterinary seats - barbers' or similar chairs - swivel seats	
PCC 36111210	22
Seats convertible into beds EXCLUDING: - garden seats or camping equipment	
PCC 36111230	23
Seats of cane, osier, bamboo or similar materials	
PCC 36111250	24
Upholstered seats with wooden frames INCLUDING: - three piece suites EXCLUDING: - swivel seats	

PCC 36111290	25
Non-upholstered seats with wooden frames EXCLUDING: - swivel seats	
PCC 36111300	26
Seats INCLUDING: - plastic garden seats, camping seats EXCLUDING: - for aircraft - for motor vehicles - swivel seats - seats convertible into beds - seats of cane, osier, bamboo or similar - seats with wooden or metal frames - medical, surgical, dental or veterinary seats - barbers' or similar chairs	
PCC 36111410	27
Wooden parts for seats EXCLUDING: - for medical, surgical dental or veterinary seats - for barbers' and similar chairs - of a kind used for aircraft	
PCC 36111430	28
Parts of seats INCLUDING: - of a kind used in aircraft EXCLUDING: - of wood - for medical, surgical, dental or veterinary seats - for barbers' and similar chairs - separately presented cushions and mattresses	
Other Office & Shop Furniture - 36120	29
INDUSTRY SALES AND TURNOVER	30
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	31
PCC 36121110	32
Office metal drawing tables EXCLUDING: - those designed/fitted with machines or instruments as part of the table	
PCC 36121130	33
Office desks with metal worktop - height not exceeding 80cm INCLUDING: - those covered in a veneer or laminate - fixed pedestals	
PCC 36121150	34
Office metal furniture - height not exceeding 80cm INCLUDING: - mobile pedestals - 2 drawer cabinets - display units - system and panelled furniture and components - screens and panels - tables and trolleys - cupboard and bookcases	
PCC 36121173	35
Office metal cupboards with doors, shutters or flaps - height exceeding 80cm EXCLUDING: - exhibition stands - medical and surgical furniture - dental and veterinary furniture	
PCC 36121175	36
Office metal filing, card-index and other cabinets - height exceeding 80cm INCLUDING: - 3/4 drawer cabinets	
PCC 36121190	37
Office metal furniture, height exceeding 80cm INCLUDING: - metal framed screens and panels; storage units; display units EXCLUDING: - cupboards, filing, card-index and other cabinets - drawing tables - waste-paper bins - armoured or reinforced safes - seats	
PCC 36121230	38
Office wooden desks, height not exceeding 80cm INCLUDING: - system furniture and components - fixed pedestals	
PCC 36121250	39
Office wooden furniture, height not exceeding 80cm INCLUDING: - system and panelled furniture and components; mobile pedestals, display units, shelves and racking, screens and panels, cupboards and bookcases, 2 drawer cabinets EXCLUDING: - desks, drawing or drafting tables, seats, cabinets	
PCC 36121270	40
Office wooden cupboards with doors, shutters or flaps and wooden filing, card-index and other cabinets - height exceeding 80cm INCLUDING: - cabinets 3/4 drawers - shelves and racking - separations/partition screens EXCLUDING: - cabinets 2 drawer	
PCC 36121290	41
Other office wooden furniture - height exceeding 80cm EXCLUDING: - cupboards with doors, shutters or flaps - filing, card index and other cabinets - seats	
PCC 36121300	42
Wooden furniture for shops EXCLUDING: - seats	

Other Kitchen Furniture - 36130	43
INDUSTRY SALES AND TURNOVER	44
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	45
PCC 36131050	46
Wooden units for fitted kitchens	
PCC 36131090	47
Wooden kitchen furniture EXCLUDING: - units for fitted kitchens	
Other Furniture - 36140	48
INDUSTRY SALES AND TURNOVER	49
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	50
PCC 36141100	51
Metal furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, shops, workshops EXCLUDING: - medical, surgical, dental or veterinary furniture - seats	
PCC 36141230	52
Wooden furniture for the bedroom INCLUDING: - headboards EXCLUDING: - builders' fittings for cupboards to be built into walls - mattress supports - lamps and lighting fittings - floor standing mirrors - seats	
PCC 36141250	53
Wooden furniture for the dining-room and living-room EXCLUDING: - floor standing mirrors - seats	
PCC 36141300	54
Wooden furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, workshops EXCLUDING: - shop, medical, surgical, dental or veterinary furniture - for bedroom, dining-room, living-room or kitchen	
PCC 36141430	55
Plastic furniture INCLUDING: - headboards EXCLUDING: - medical, surgical, dental or veterinary furniture	
PCC 36141450	56
Furniture of materials other than metal, wood or plastic INCLUDING: - headboards EXCLUDING: - seats	
PCC 36141530	57
Parts of metal furniture EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture - for SPECIALLY DESIGNED furniture for hi-fi systems, videos or televisions	
PCC 36141550	58
Parts of wooden furniture EXCLUDING: - for medical, surgical, dental or veterinary furniture, seats	
PCC 36141590	59
Parts of furniture other than of wood or metal EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture	
Mattresses - 36150	60
INDUSTRY SALES AND TURNOVER	61
INDUSTRY PRINCIPAL PRODUCTS AND TRADE	62
PCC 36150001	63
Mattress supports: storage divans and upholstered mattress bases of 120cm and over in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh	
PCC 36150002	64
Mattress supports: storage divans and upholstered mattress bases of under 120cm in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh	

PCC 36150003	65
Mattress supports: divans and upholstered mattress bases of 120cm and over in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - with wooden slats EXCLUDING: - storage divans	
PCC 36150004	66
Mattress supports: divans and upholstered mattress bases of under 120cm in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - with wooden slats EXCLUDING: - storage divans	
PCC 36150005	67
Mattresses of cellular rubber, of 120cm and over in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses	
PCC 36150006	68
Mattresses of cellular rubber, of under 120cm in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses	
PCC 36150007	69
Mattresses of cellular plastics, of 120cm and over in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses	
PCC 36150008	70
Mattresses of cellular plastics, of under 120cm in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses	
PCC 36150009	71
Mattresses with spring interiors, of 120cm and over in width EXCLUDING: - of cellular rubber or plastics	
PCC 36150010	72
Mattress with spring interiors, of under 120cm in width EXCLUDING: - of cellular rubber or plastics	
PCC 36150011	73
Mattress: of 120cm and over in width EXCLUDING: - with spring interiors - of cellular rubber or plastics	
PCC 36150012	74
Mattresses, of under 120cm in width EXCLUDING: - with spring interiors - of cellular rubber or plastics	
PCC 36151100 = 36150001 + 36150002 + 36150003 + 36150004	75
Mattress supports INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - upholstered mattress bases - with wooden slats - divans	
PCC 36151230 = 36150005 + 36150006	76
Mattresses of cellular rubber INCLUDING: - with a metal frame EXCLUDING: - water-mattresses - pneumatic mattresses	
PCC 36151250 = 36150007 + 36150008	77
Mattresses of cellular plastics INCLUDING: - with a metal frame EXCLUDING: - water-mattresses - pneumatic mattresses	
PCC 36151270 = 36150009 + 36150010	78
Mattresses with spring interiors EXCLUDING: - of cellular rubber or plastics	
PCC 36151290 = 36150011 + 36150012	79
Mattresses EXCLUDING: - with spring interiors - of cellular rubber or plastics	

What does this report contain?

The Product Sales annual series of reports contains data on the sales by UK based manufacturers of individual products covered by the PRODCOM inquiry, together with exports and imports data.

The PRA series of reports contains the data for the industries surveyed annually as well as data from industries surveyed quarterly which are directly relevant for these industries. The data for the industries surveyed on a quarterly basis are available separately.

What is PRODCOM?

The term PRODCOM is derived from PRODUcts of the European COMMunity. This is a survey based on products whose definitions are standardised across the EC to allow comparability between the member countries' data.

What does PRODCOM cover?

PRODCOM covers some 4,800 products which in the UK are assigned to some 250 industries (subclasses) as defined by the 1992 Standard Industrial Classification SIC(92). Some 200 industries are surveyed annually with the remaining 50 being surveyed on a quarterly basis.

What is SIC(92)?

The Standard Industrial Classification is used to classify business establishments and other statistical units by the type of economic activity in which they are engaged. The present 1992 revision is based on the activity classification issued by the Statistical Office of the European Communities (Eurostat), known as the NACE classification.

Who collects the PRODCOM data?

The PRODCOM data are collected through a series of surveys by the Office for National Statistics (ONS).

Who collects the trade data?

The trade data (exports and imports) are collected by HM Customs and Excise and measure the flow of goods into and out of the UK.

Total exports and imports are broken down into intra and extra EC trade i.e. Trade with members of the EC, and trade with countries outside the EC.

Intra EC trade data are collected by INTRASTAT, a survey based system operated by Customs covering the largest traders. Extra EC trade data are collected from information given on Customs documentation which has to accompany goods passing through border controls.

What data are shown?

Data on both the value and volume of UK manufacturers' sales are collected for most products, and these are also aggregated to product totals for the industry. All estimates are for the total manufacturing activity of all firms in the UK and not just for those firms selected for the survey.

The data for each industry (subclass) is shown in a series of three tables: Sales and Turnover, Principal Products and Trade and Individual Product Tables. See below for further explanation of the different types of table.

Industry Sales and Turnover

The Sales and Turnover table shows the relationship between the total turnover of companies classified to that industry and the total sales of principal products of that industry. The difference is turnover generated from non-production activity, and the effect of 'carry-in' and 'carry-out' sales to the industry. See below for further explanation of these.

What are Principal Products

Firms are classified to an industry (a 5-digit subclass under the Standard Industrial Classification SIC (92)) according to their main economic activity. Principal Products are those products classified to an industry (subclass) and are the products mainly produced by firms classified to that industry.

Each individual product has an 8 digit code assigned to it; the first 4/5 digits indicate the industry for which it is one of the Principal Products. The product code is known as the PRODCOM Commodity Code (PCC).

For example:

5-digit industry Under Sic(92)	Industry title	Principal products	
35300	Aircraft and Spacecraft	35301600	Parts of turbo jet or turbo propellers
		35304000	Spacecraft, satellites and launch vehicles
		35309100	Repair and maintenance of aircraft and aircraft engines

What items of non-production are shown?

Merchant goods - These are manufacturers' sales of goods which have not been subjected to any manufacturing process.

Work done - Revenue is recorded under 'work done' when a manufacturer conducts work on materials which have been supplied to them by a customer.

Waste products - Manufacturers' sales of products and residues which were considered as being waste.

All other income - Revenue derived from the provision of services and other non-production activity not specified elsewhere.

What are 'carry-in' and 'carry-out' sales?

Other than production of their Principal Products, an industry may have some secondary production, i.e. production of non-principal products. These sales are known as 'carry-out' product sales as they are sales of products classified as principal to a different industry.

Conversely, 'carry-in' product sales are defined as sales of products classified as principal to an industry which are made by companies classified to other industries.

Therefore one industry's carry-out product sales are another's carry-in product sales and vice-versa. For example, a firm classified as a footwear manufacturer may also manufacture luggage. The footwear industry therefore has carry-out sales to the luggage industry, and the luggage industry has carry-in sales from the footwear industry.

What are 'Other' sales?

Where companies produce relatively very small amounts of certain products these are often grouped together in an 'Other' category to lessen the burden on companies responding to the survey. The category will include products with an annual sales value of less than £25,000 each. In the Sales and Turnover table these are added to the sales of products not listed in the individual product tables because of suppression, see below.

Industry Principal Products and Trade

This table summarises the total sales of the principal products for the industry, together with the total imports and exports. This table exists only for the value data as the volume units can differ between products and so aggregation would not be meaningful.

Derived data are also included in this table; the net balance of trade and the UK net supply for principal products of the industry.

Analysis in terms of exports as a percentage of PRODCOM i.e. UK manufacturers' sales, and imports as a percentage of UK net supply are also shown in this table.

What is the net balance of trade?

Exports data are subtracted from imports data to derive the net balance of trade of the principal products of an industry to the UK. Net balance of trade is also shown for each product in the individual product tables, see below.

What is the UK net supply?

The net supply of principal products to the UK market is shown. This is calculated as PRODCOM, ie UK manufacturers' sales, less exports plus imports. This can take a negative value where there has been a re-export of imported goods or export of stockpiled goods from previous periods.

Individual Product Tables

The product tables contain the PRODCOM, imports and exports data for each individual product classified to that industry. The trade data is matched to the PRODCOM data for each product via the Combined Nomenclature (CN) coding system use for the collection of trade data at the product level.

The value and volume of sales is shown together with the average unit price (value divided by volume) and the derived net balance of trade and UK net supply.

The unit volume collected under PRODCOM is indicated in each product table. In general the volume is collected in weight (kilograms) to retain comparability with the imports and exports data collected by Customs and Excise via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level. There are however a number of products where a different unit of volume is considered more appropriate. Volume data are not collected for a small number of products where it has proven difficult to obtain meaningful data.

What are aggregated products?

Some industries contain a small number of cases where data for several products are aggregated together. These are listed at the end of the Contents (where applicable) and are of two types:

- products aggregated together as trade data is only available at that level
- products split into new, more detailed product headings as trade associations have advised that the greater detail is more meaningful than the original grouping.

Suppression

Why are data suppressed?

Data are suppressed so that in no way can any individual UK firm's sales be disclosed unless they have given the ONS express permission to do so.

Rounding of data

Due to the effects of rounding, totals and other calculated values may not always agree with those calculated from the individual components shown in the tables.

What symbols are used?

S	-	suppressed as disclosive
S*	-	suppressed but aggregated in the Industry Sales and Turnover table
Q	-	data under investigation with HM Customs and Excise
N/A	-	data not available
*	-	not able to calculate data

Methodological Note

Following a review of the statistical methodology underpinning the PRODCOM estimates, improvements have been made to the design of the sample survey, and the methods for calculating the UK product estimates. These changes are designed to improve the accuracy of the published data.

The changes in methodology have been made for processing the data from 1997 onwards. Consistent time series for 1995-1998 (the data contained within this report) have been produced on the basis of these methodological improvements. Users may therefore see differences between the new data series and those previously published for earlier years.

For further information see 'PRODCOM (PRODuCts of the European COMmunity Survey) Developments 1993-1998'. Copies of this article are available from the ONS PRODCOM Helpdesk on request (Tel: 01633 813065).

Product Sales and Trade

Chairs & Seats

36110

INDUSTRY SALES AND TURNOVER

Chairs and Seats - Industry 36110

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,924,370	2,307,712	2,226,081	2,399,759
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	2,556	2,622	5,126	3,567
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,926,926	2,310,334	2,231,206	2,403,326
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	53,546	77,386	76,081	74,918
WORK DONE (Work done on materials supplied by customer)	2,976	2,188	2,030	3,463
WASTE PRODUCTS (Sales of waste products and residues)	641	491	1,392	1,387
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	19,280	28,002	31,629	31,500
NET CARRY-IN/CARRY-OUT (See Note 3 below)	-175,724	-277,250	-48,885	-24,609
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	1,827,645	2,141,151	2,293,453	2,489,983

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Chairs and Seats - Industry 36110

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	1,926,926	2,310,334	2,231,206	2,403,326
Intra EC Exports	178,207	185,340	190,442	186,931
Intra EC Imports	287,522	320,122	329,845	378,097
Net Balance	109,315	134,782	139,403	191,166
Extra EC Exports	57,947	74,390	74,458	74,838
Extra EC Imports	106,141	143,165	168,220	189,952
Net Balance	48,194	68,775	93,762	115,114
Total Exports	236,154	259,730	264,900	261,769
Total Imports	393,663	463,287	498,065	568,049
Net Balance	157,509	203,557	233,165	306,280
UK Net Supply	2,084,435	2,513,891	2,464,371	2,709,606
Export as % of UK Manufacturer Sales	1995	1996	1997	1998
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	9.25	8.02	8.54	7.78
Extra EC Exports	3.01	3.22	3.34	3.11
Total Exports	12.26	11.24	11.87	10.89
UK Sales	87.74	88.76	88.13	89.11
Import as % of UK Net Supply	1995	1996	1997	1998
UK Net Supply	100	100	100	100
Intra EC Imports	13.79	12.73	13.38	13.95
Extra EC Imports	5.09	5.69	6.83	7.01
Total Imports	18.89	18.43	20.21	20.96
UK Production	81.11	81.57	79.79	79.04

PCC 36111110

CN (94011010 + 94011090)

Seats for aircraft

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	76,471	81,764	97,733	79,498
Intra EC Exports	9,226	6,981	5,530	5,164
Intra EC Imports	4,640	2,022	1,297	1,424
Net Balance	-4,586	-4,959	-4,233	-3,740
Extra EC Exports	16,763	26,428	22,661	28,297
Extra EC Imports	3,027	8,272	5,289	5,344
Net Balance	-13,736	-18,156	-17,372	-22,953
Total Exports	25,989	33,409	28,191	33,461
Total Imports	7,667	10,294	6,586	6,768
Net Balance	-18,322	-23,115	-21,605	-26,693
UK Net Supply	58,149	58,649	76,128	52,805

Volume (No. seating places)

UK Manufacturer Sales	39,482	47,495	71,566	35,021
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Volume (Kilogram)

Intra EC Exports	152,548	188,693	182,252	75,324
Intra EC Imports	907,415	365,983	99,951	78,780
Net Balance	754,867	177,290	-82,301	3,456
Extra EC Exports	304,969	594,070	580,555	464,170
Extra EC Imports	138,377	237,288	153,860	138,579
Net Balance	-166,592	-356,782	-426,695	-325,591
Total Exports	457,517	782,763	762,807	539,494
Total Imports	1,045,792	603,271	253,811	217,359
Net Balance	588,275	-179,492	-508,996	-322,135
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	1,936.87	1,721.54	1,365.63	2,270.04
Intra EC Exports	60.48	37.00	30.34	68.56
Intra EC Imports	5.11	5.52	12.98	18.08
Extra EC Exports	54.97	44.49	39.03	60.96
Extra EC Imports	21.88	34.86	34.38	38.56
Total Exports	56.80	42.68	36.96	62.02
Total Imports	7.33	17.06	25.95	31.14
UK Net Supply	*	*	*	*

PCC 36111130

CN (940120)

Seats for motor vehicles

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	302,784	362,507	412,377	550,986
Intra EC Exports	38,756	41,134	49,473	50,513
Intra EC Imports	18,022	9,406	12,778	20,893
Net Balance	-20,734	-31,728	-36,695	-29,620
Extra EC Exports	11,757	14,514	16,722	13,828
Extra EC Imports	3,574	4,265	3,897	3,999
Net Balance	-8,183	-10,249	-12,825	-9,829
Total Exports	50,513	55,648	66,195	64,341
Total Imports	21,596	13,671	16,675	24,892
Net Balance	-28,917	-41,977	-49,520	-39,449
UK Net Supply	273,867	320,530	362,857	511,537

Volume (No. seating places)

UK Manufacturer Sales	3,654,154	4,567,105	4,026,811	4,785,462
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Volume (Kilogram)

Intra EC Exports	9,764,263	8,629,392	9,124,973	16,302,040
Intra EC Imports	3,427,220	2,100,250	9,177,590	10,811,386
Net Balance	-6,337,043	-6,529,142	52,617	-5,490,654
Extra EC Exports	2,502,109	2,906,699	3,202,816	2,910,345
Extra EC Imports	434,570	526,787	558,168	407,411
Net Balance	-2,067,539	-2,379,912	-2,644,648	-2,502,934
Total Exports	12,266,372	11,536,091	12,327,789	19,212,385
Total Imports	3,861,790	2,627,037	9,735,758	11,218,797
Net Balance	-8,404,582	-8,909,054	-2,592,031	-7,993,588
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	82.86	79.37	102.41	115.14
Intra EC Exports	3.97	4.77	5.42	3.10
Intra EC Imports	5.26	4.48	1.39	1.93
Extra EC Exports	4.70	4.99	5.22	4.75
Extra EC Imports	8.22	8.10	6.98	9.82
Total Exports	4.12	4.82	5.37	3.35
Total Imports	5.59	5.20	1.71	2.22
UK Net Supply	*	*	*	*

PCC 36111155

CN (94013010)

Upholstered swivel seats with variable height adjustment, with backrest and fitted with castors or glides

EXCLUDING: - medical, surgical, dental or veterinary seats - barbers' or similar chairs

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	116,440	122,137	140,668	151,713
Intra EC Exports	7,231	9,426	8,441	11,019
Intra EC Imports	21,950	23,443	30,638	37,876
Net Balance	14,719	14,017	22,197	26,857
Extra EC Exports	658	799	631	752
Extra EC Imports	1,570	423	656	1,049
Net Balance	912	-376	25	297
Total Exports	7,889	10,225	9,072	11,771
Total Imports	23,520	23,866	31,294	38,925
Net Balance	15,631	13,641	22,222	27,154
UK Net Supply	132,071	135,778	162,890	178,867

Volume (No. seating places)

UK Manufacturer Sales	2,644,206	2,497,699	2,800,731	2,598,423
Volume (Kilogram)				
Intra EC Exports	890,015	1,117,190	948,430	1,250,631
Intra EC Imports	5,736,831	8,082,330	6,701,205	12,284,617
Net Balance	4,846,816	6,965,140	5,752,775	11,033,986
Extra EC Exports	154,547	171,161	99,263	121,260
Extra EC Imports	344,030	51,881	142,113	307,979
Net Balance	189,483	-119,280	42,850	186,719
Total Exports	1,044,562	1,288,351	1,047,693	1,371,891
Total Imports	6,080,861	8,134,211	6,843,318	12,592,596
Net Balance	5,036,299	6,845,860	5,795,625	11,220,705
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	44.04	48.90	50.23	58.39
Intra EC Exports	8.12	8.44	8.90	8.81
Intra EC Imports	3.83	2.90	4.57	3.08
Extra EC Exports	4.26	4.67	6.36	6.20
Extra EC Imports	4.56	8.15	4.62	3.41
Total Exports	7.55	7.94	8.66	8.58
Total Imports	3.87	2.93	4.57	3.09
UK Net Supply	*	*	*	*

PCC 36111159

CN (94013090)

Non-upholstered swivel seats with variable height adjustment EXCLUDING: - seats with castors or glides - medical, surgical, dental or veterinary seats - barbers' or similar chairs

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	1,462	528	368	0
Intra EC Exports	239	321	244	346
Intra EC Imports	2,540	1,921	1,566	3,199
Net Balance	2,301	1,600	1,322	2,853
Extra EC Exports	2,617	1,992	1,081	767
Extra EC Imports	2,383	4,770	4,844	3,039
Net Balance	-234	2,778	3,763	2,272
Total Exports	2,856	2,313	1,325	1,113
Total Imports	4,923	6,691	6,410	6,238
Net Balance	2,067	4,378	5,085	5,125
UK Net Supply	3,529	4,906	5,453	5,125

Volume (No. seating places)

UK Manufacturer Sales	28,254	14,907	8,936	0
Volume (Kilogram)				
Intra EC Exports	58,288	57,365	34,333	37,144
Intra EC Imports	707,747	447,373	458,725	12,798,864
Net Balance	649,459	390,008	424,392	12,761,720
Extra EC Exports	369,393	220,535	137,985	145,923
Extra EC Imports	471,792	671,999	825,702	568,659
Net Balance	102,399	451,464	687,717	422,736
Total Exports	427,681	277,900	172,318	183,067
Total Imports	1,179,539	1,119,372	1,284,427	13,367,523
Net Balance	751,858	841,472	1,112,109	13,184,456
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	51.76	35.41	41.18	*
Intra EC Exports	4.10	5.60	7.11	9.32
Intra EC Imports	3.59	4.29	3.41	0.25
Extra EC Exports	7.08	9.03	7.83	5.26
Extra EC Imports	5.05	7.10	5.87	5.34
Total Exports	6.68	8.32	7.69	6.08
Total Imports	4.17	5.98	4.99	0.47
UK Net Supply	*	*	*	*

PCC 36111170

CN (940171)

Upholstered seats with metal frames EXCLUDING: - swivel seats - medical, surgical, dental or veterinary seats - barbers' or similar chairs - for motor vehicles - for aircraft

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	55,972	54,980	63,966	70,454
Intra EC Exports	8,966	6,827	8,550	6,975
Intra EC Imports	16,779	18,532	18,538	17,344
Net Balance	7,813	11,705	9,988	10,369
Extra EC Exports	3,692	4,912	2,929	3,020
Extra EC Imports	2,380	3,527	4,019	6,525
Net Balance	-1,312	-1,385	1,090	3,505
Total Exports	12,658	11,739	11,479	9,995
Total Imports	19,159	22,059	22,557	23,869
Net Balance	6,501	10,320	11,078	13,874
UK Net Supply	62,473	65,300	75,044	84,328

Volume (No. seating places)

UK Manufacturer Sales	1,344,741	1,271,289	1,339,940	1,476,007
Volume (Kilogram)				
Intra EC Exports	1,858,979	1,326,772	1,452,287	1,211,605
Intra EC Imports	3,645,582	5,085,648	6,506,238	3,919,542
Net Balance	1,786,603	3,758,876	5,053,951	2,707,937
Extra EC Exports	1,245,039	1,238,874	374,944	279,639
Extra EC Imports	778,998	1,354,304	1,410,123	2,486,074
Net Balance	-466,041	115,430	1,035,179	2,206,435
Total Exports	3,104,018	2,565,646	1,827,231	1,491,244
Total Imports	4,424,580	6,439,952	7,916,361	6,405,616
Net Balance	1,320,562	3,874,306	6,089,130	4,914,372
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	41.62	43.25	47.74	47.73
Intra EC Exports	4.82	5.15	5.89	5.76
Intra EC Imports	4.60	3.64	2.85	4.43
Extra EC Exports	2.97	3.96	7.81	10.80
Extra EC Imports	3.06	2.60	2.85	2.62
Total Exports	4.08	4.58	6.28	6.70
Total Imports	4.33	3.43	2.85	3.73
UK Net Supply	*	*	*	*

PCC 36111190

CN (940179)

Non-upholstered seats with metal frames EXCLUDING: - medical, surgical, dental or veterinary seats - barbers' or similar chairs - swivel seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	16,173	17,960	15,988	21,324
Intra EC Exports	2,716	4,017	3,608	2,464
Intra EC Imports	6,754	9,968	11,139	10,471
Net Balance	4,038	5,951	7,531	8,007
Extra EC Exports	731	1,904	1,046	1,617
Extra EC Imports	3,768	5,778	7,796	10,667
Net Balance	3,037	3,874	6,750	9,050
Total Exports	3,447	5,921	4,654	4,081
Total Imports	10,522	15,746	18,935	21,138
Net Balance	7,075	9,825	14,281	17,057
UK Net Supply	23,248	27,785	30,269	38,381

Volume (No. seating places)

UK Manufacturer Sales	1,275,271	1,362,702	1,033,700	1,345,487
Volume (Kilogram)				
Intra EC Exports	441,792	1,150,249	726,937	473,788
Intra EC Imports	2,794,732	5,811,000	4,271,416	4,737,763
Net Balance	2,352,940	4,660,751	3,544,479	4,263,975
Extra EC Exports	265,268	580,231	285,984	416,662
Extra EC Imports	3,620,925	5,142,934	6,549,651	10,018,309
Net Balance	3,355,657	4,562,703	6,263,667	9,601,647
Total Exports	707,060	1,730,480	1,012,921	890,450
Total Imports	6,415,657	10,953,934	10,821,067	14,756,072
Net Balance	5,708,597	9,223,454	9,808,146	13,865,622
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	12.68	13.18	15.47	15.85
Intra EC Exports	6.15	3.49	4.96	5.20
Intra EC Imports	2.42	1.72	2.61	2.21
Extra EC Exports	2.76	3.28	3.66	3.88
Extra EC Imports	1.04	1.12	1.19	1.06
Total Exports	4.88	3.42	4.59	4.58
Total Imports	1.64	1.44	1.75	1.43
UK Net Supply	*	*	*	*

PCC 36111210

CN (940140)

Seats convertible into beds EXCLUDING: - garden seats or camping equipment

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	29,068	29,661	32,826	44,086
Intra EC Exports	513	377	499	454
Intra EC Imports	2,046	2,157	2,568	3,889
Net Balance	1,533	1,780	2,069	3,435
Extra EC Exports	38	143	226	248
Extra EC Imports	405	175	176	1,334
Net Balance	367	32	-50	1,086
Total Exports	551	520	725	702
Total Imports	2,451	2,332	2,744	5,223
Net Balance	1,900	1,812	2,019	4,521
UK Net Supply	30,968	31,473	34,845	48,607

Volume (No. seating places)

UK Manufacturer Sales	170,828	220,799	210,317	260,303
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Volume (Kilogram)

Intra EC Exports	101,285	91,010	100,171	99,075
Intra EC Imports	811,678	761,772	1,208,357	1,363,364
Net Balance	710,393	670,762	1,108,186	1,264,289
Extra EC Exports	3,463	45,451	50,189	69,459
Extra EC Imports	203,577	82,426	58,174	395,006
Net Balance	200,114	36,975	7,985	325,547
Total Exports	104,748	136,461	150,360	168,534
Total Imports	1,015,255	844,198	1,266,531	1,758,370
Net Balance	910,507	707,737	1,116,171	1,589,836
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	170.16	134.33	156.08	169.37
Intra EC Exports	5.06	4.14	4.98	4.58
Intra EC Imports	2.52	2.83	2.13	2.85
Extra EC Exports	10.97	3.15	4.50	3.57
Extra EC Imports	1.99	2.12	3.03	3.38
Total Exports	5.26	3.81	4.82	4.17
Total Imports	2.41	2.76	2.17	2.97
UK Net Supply	*	*	*	*

PCC 36111230

CN (940150)

Seats of cane, osier, bamboo or similar materials

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	6,296	5,414	8,850	11,481
Intra EC Exports	310	522	506	163
Intra EC Imports	158	334	430	406
Net Balance	-152	-188	-76	243
Extra EC Exports	123	137	198	155
Extra EC Imports	12,839	11,585	14,656	13,970
Net Balance	12,716	11,448	14,458	13,815
Total Exports	433	659	704	318
Total Imports	12,997	11,919	15,086	14,376
Net Balance	12,564	11,260	14,382	14,058
UK Net Supply	18,860	16,674	23,232	25,539

Volume (No. seating places)

UK Manufacturer Sales	74,008	46,230	79,113	104,934
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Volume (Kilogram)

Intra EC Exports	31,186	105,514	117,836	23,942
Intra EC Imports	34,606	97,961	109,115	63,572
Net Balance	3,420	-7,553	-8,721	39,630
Extra EC Exports	23,524	18,677	33,791	23,519
Extra EC Imports	4,819,420	4,140,528	5,395,860	5,716,507
Net Balance	4,795,896	4,121,851	5,362,069	5,692,988
Total Exports	54,710	124,191	151,627	47,461
Total Imports	4,854,026	4,238,489	5,504,975	5,780,079
Net Balance	4,799,316	4,114,298	5,353,348	5,732,618
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	85.07	117.11	111.86	109.41
Intra EC Exports	9.94	4.95	4.29	6.81
Intra EC Imports	4.57	3.41	3.94	6.39
Extra EC Exports	5.23	7.34	5.86	6.59
Extra EC Imports	2.66	2.80	2.72	2.44
Total Exports	7.91	5.31	4.64	6.70
Total Imports	2.68	2.81	2.74	2.49
UK Net Supply	*	*	*	*

PCC 36111250

CN (940161)

Upholstered seats with wooden frames INCLUDING: - three piece suites EXCLUDING: - swivel seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	1,066,021	1,365,613	1,181,757	1,167,085
Intra EC Exports	57,528	62,871	56,365	50,218
Intra EC Imports	80,286	99,274	112,048	144,819
Net Balance	22,758	36,403	55,683	94,601
Extra EC Exports	4,971	4,841	4,678	3,658
Extra EC Imports	17,070	19,413	20,732	24,518
Net Balance	12,099	14,572	16,054	20,860
Total Exports	62,499	67,712	61,043	53,876
Total Imports	97,356	118,687	132,780	169,337
Net Balance	34,857	50,975	71,737	115,461
UK Net Supply	1,100,878	1,416,588	1,253,494	1,282,546

Volume (No. seating places)

UK Manufacturer Sales	8,744,924	11,071,082	8,786,931	8,519,138
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Volume (Kilogram)

Intra EC Exports	7,929,758	8,552,202	8,112,087	6,893,203
Intra EC Imports	13,026,705	14,944,344	18,259,673	33,618,893
Net Balance	5,096,947	6,392,142	10,147,586	26,725,690
Extra EC Exports	539,550	785,481	690,108	539,742
Extra EC Imports	6,704,597	7,557,768	8,108,393	7,514,811
Net Balance	6,165,047	6,772,287	7,418,285	6,975,069
Total Exports	8,469,308	9,337,683	8,802,195	7,432,945
Total Imports	19,731,302	22,502,112	26,368,066	41,133,704
Net Balance	11,261,994	13,164,429	17,565,871	33,700,759
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	121.90	123.35	134.49	137.00
Intra EC Exports	7.25	7.35	6.95	7.29
Intra EC Imports	6.16	6.64	6.14	4.31
Extra EC Exports	9.21	6.16	6.78	6.78
Extra EC Imports	2.55	2.57	2.56	3.26
Total Exports	7.38	7.25	6.93	7.25
Total Imports	4.93	5.27	5.04	4.12
UK Net Supply	*	*	*	*

PCC 36111290

CN (940169)

Non-upholstered seats with wooden frames EXCLUDING: - swivel seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	39,259	24,707	32,520	29,046
Intra EC Exports	11,701	9,769	7,323	6,119
Intra EC Imports	14,256	16,233	15,146	15,988
Net Balance	2,555	6,464	7,823	9,869
Extra EC Exports	1,609	1,736	2,002	3,794
Extra EC Imports	33,645	47,840	54,516	50,026
Net Balance	32,036	46,104	52,514	46,232
Total Exports	13,310	11,505	9,325	9,913
Total Imports	47,901	64,073	69,662	66,014
Net Balance	34,591	52,568	60,337	56,101
UK Net Supply	73,850	77,275	92,857	85,147

Volume (No. seating places)

UK Manufacturer Sales	927,858	558,364	716,032	685,676
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Volume (Kilogram)

Intra EC Exports	1,532,639	1,230,151	956,941	737,968
Intra EC Imports	4,855,152	13,333,697	5,345,502	6,793,081
Net Balance	3,322,513	12,103,546	4,388,561	6,055,113
Extra EC Exports	279,667	445,225	347,956	519,256
Extra EC Imports	16,128,243	20,935,536	25,318,649	23,891,344
Net Balance	15,848,576	20,490,311	24,970,693	23,372,088
Total Exports	1,812,306	1,675,376	1,304,897	1,257,224
Total Imports	20,983,395	34,269,233	30,664,151	30,684,425
Net Balance	19,171,089	32,593,857	29,359,254	29,427,201
UK Net Supply	*	*	*	*

£ per Seating Place/Kilogram

UK Manufacturer Sales	42.31	44.25	45.42	42.36
Intra EC Exports	7.63	7.94	7.65	8.29
Intra EC Imports	2.94	1.22	2.83	2.35
Extra EC Exports	5.75	3.90	5.75	7.31
Extra EC Imports	2.09	2.29	2.15	2.09
Total Exports	7.34	6.87	7.15	7.88
Total Imports	2.28	1.87	2.27	2.15
UK Net Supply	*	*	*	*

PCC 36111300

CN (940180)

Seats INCLUDING: - plastic garden seats, camping seats EXCLUDING: - for aircraft - for motor vehicles - swivel seats - seats convertible into beds - seats of cane, osier, bamboo or similar - seats with wooden or metal frames - medical, surgical, dental or veterinary seats - barbers' or similar chairs

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	43,984	44,711	30,679	28,572
Intra EC Exports	3,714	6,219	7,683	5,316
Intra EC Imports	8,663	12,824	11,285	11,111
Net Balance	4,949	6,605	3,602	5,795
Extra EC Exports	2,330	3,439	4,531	3,471
Extra EC Imports	9,138	12,798	14,440	20,810
Net Balance	6,808	9,359	9,909	17,339
Total Exports	6,044	9,658	12,214	8,787
Total Imports	17,801	25,622	25,725	31,921
Net Balance	11,757	15,964	13,511	23,134
UK Net Supply	55,741	60,675	44,190	51,706

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	534,625	869,491	1,172,712	862,893
Intra EC Imports	4,026,423	4,182,069	4,288,917	5,070,565
Net Balance	3,491,798	3,312,578	3,116,205	4,207,672
Extra EC Exports	450,855	676,415	931,656	592,551
Extra EC Imports	4,927,669	6,332,645	6,365,756	10,598,815
Net Balance	4,476,814	5,656,230	5,434,100	10,006,264
Total Exports	985,480	1,545,906	2,104,368	1,455,444
Total Imports	8,954,092	10,514,714	10,654,673	15,669,380
Net Balance	7,968,612	8,968,808	8,550,305	14,213,936
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	6.95	7.15	6.55	6.16
Intra EC Imports	2.15	3.07	2.63	2.19
Extra EC Exports	5.17	5.08	4.86	5.86
Extra EC Imports	1.85	2.02	2.27	1.96
Total Exports	6.13	6.25	5.80	6.04
Total Imports	1.99	2.44	2.41	2.04
UK Net Supply	*	*	*	*

PCC 36111410

CN (94019030)

Wooden parts for seats EXCLUDING: - for medical, surgical dental or veterinary seats - for barbers' and similar chairs - of a kind used for aircraft

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	27,470	39,915	36,193	31,214
Intra EC Exports	88	43	42	72
Intra EC Imports	2,943	1,860	4,441	2,814
Net Balance	2,855	1,817	4,399	2,742
Extra EC Exports	375	347	201	317
Extra EC Imports	2,616	2,662	3,977	3,515
Net Balance	2,241	2,315	3,776	3,198
Total Exports	463	390	243	389
Total Imports	5,559	4,522	8,418	6,329
Net Balance	5,096	4,132	8,175	5,940
UK Net Supply	32,566	44,047	44,368	37,154

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	44,757	7,347	3,155	4,975
Intra EC Imports	418,257	387,562	506,612	781,078
Net Balance	373,500	380,215	503,457	776,103
Extra EC Exports	74,226	79,090	56,142	134,821
Extra EC Imports	931,744	764,192	1,331,880	1,632,100
Net Balance	857,518	685,102	1,275,738	1,497,279
Total Exports	118,983	86,437	59,297	139,796
Total Imports	1,350,001	1,151,754	1,838,492	2,413,178
Net Balance	1,231,018	1,065,317	1,779,195	2,273,382
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	1.97	5.85	13.31	14.47
Intra EC Imports	7.04	4.80	8.77	3.60
Extra EC Exports	5.05	4.39	3.58	2.35
Extra EC Imports	2.81	3.48	2.99	2.15
Total Exports	3.89	4.51	4.10	2.78
Total Imports	4.12	3.93	4.58	2.62
UK Net Supply	*	*	*	*

PCC 36111430

CN (94019010 + 94019080)

Parts of seats INCLUDING: - of a kind used in aircraft EXCLUDING: - of wood - for medical, surgical, dental or veterinary seats - for barbers' and similar chairs - separately presented cushions and mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	142,972	157,815	172,157	214,297
Intra EC Exports	37,219	36,833	42,178	48,108
Intra EC Imports	108,485	122,148	107,971	107,863
Net Balance	71,266	85,315	65,793	59,755
Extra EC Exports	12,283	13,198	17,552	14,914
Extra EC Imports	13,726	21,657	33,222	45,156
Net Balance	1,443	8,459	15,670	30,242
Total Exports	49,502	50,031	59,730	63,022
Total Imports	122,211	143,805	141,193	153,019
Net Balance	72,709	93,774	81,463	89,997
UK Net Supply	215,681	251,589	253,620	304,294

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	11,532,393	7,384,007	10,653,307	8,045,670
Intra EC Imports	23,452,381	21,590,283	22,647,440	25,410,590
Net Balance	11,919,988	14,206,276	11,994,133	17,364,920
Extra EC Exports	1,282,594	1,446,441	1,401,069	1,485,420
Extra EC Imports	3,081,349	4,962,493	5,520,182	6,714,607
Net Balance	1,798,755	3,516,052	4,119,113	5,229,187
Total Exports	12,814,987	8,830,448	12,054,376	9,531,090
Total Imports	26,533,730	26,552,776	28,167,622	32,125,197
Net Balance	13,718,743	17,722,328	16,113,246	22,594,107
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.23	4.99	3.96	5.98
Intra EC Imports	4.63	5.66	4.77	4.24
Extra EC Exports	9.58	9.12	12.53	10.04
Extra EC Imports	4.45	4.36	6.02	6.73
Total Exports	3.86	5.67	4.96	6.61
Total Imports	4.61	5.42	5.01	4.76
UK Net Supply	*	*	*	*

Product Sales and Trade

Other Office & Shop Furniture

36120

INDUSTRY SALES AND TURNOVER

Other Office and Shop Furniture - Industry 36120

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,454,799	1,436,131	1,300,536	1,295,588
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	14,756	12,688	17,137	14,091
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,469,554	1,448,818	1,317,673	1,309,679
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	114,346	175,700	151,660	166,729
WORK DONE (Work done on materials supplied by customer)	6,709	3,812	8,328	13,301
WASTE PRODUCTS (Sales of waste products and residues)	1,036	1,104	1,013	682
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	48,800	58,174	80,453	100,925
NET CARRY-IN/CARRY-OUT (See Note 3 below)	156,861	252,761	425,236	516,562
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	1,797,305	1,940,370	1,984,363	2,107,878

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Other Office and Shop Furniture - Industry 36120

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	1,469,554	1,448,818	1,317,673	1,309,679
Intra EC Exports	82,975	84,737	95,859	88,121
Intra EC Imports	104,302	113,503	111,816	110,070
Net Balance	21,327	28,766	15,957	21,949
Extra EC Exports	36,198	44,321	62,765	75,885
Extra EC Imports	23,963	29,581	34,457	42,206
Net Balance	-12,235	-14,740	-28,308	-33,679
Total Exports	119,173	129,058	158,624	164,006
Total Imports	128,265	143,084	146,273	152,276
Net Balance	9,092	14,026	-12,351	-11,730
UK Net Supply	1,478,646	1,462,844	1,305,322	1,297,949
Export as % of UK Manufacturer Sales	1995	1996	1997	1998
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	5.65	5.85	7.27	6.73
Extra EC Exports	2.46	3.06	4.76	5.79
Total Exports	8.11	8.91	12.04	12.52
UK Sales	91.89	91.09	87.96	87.48
Import as % of UK Net Supply	1995	1996	1997	1998
UK Net Supply	100	100	100	100
Intra EC Imports	7.05	7.76	8.57	8.48
Extra EC Imports	1.62	2.02	2.64	3.25
Total Imports	8.67	9.78	11.21	11.73
UK Production	91.33	90.22	88.79	88.27

PCC 36121110

CN (94031010)

Office metal drawing tables EXCLUDING: - those designed/fitted with machines or instruments as part of the table

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	237	139	173	400
Intra EC Exports	591	787	384	592
Intra EC Imports	277	234	117	1,190
Net Balance	-314	-553	-267	598
Extra EC Exports	1,870	1,357	1,999	1,909
Extra EC Imports	62	179	238	338
Net Balance	-1,808	-1,178	-1,761	-1,571
Total Exports	2,461	2,144	2,383	2,501
Total Imports	339	413	355	1,528
Net Balance	-2,122	-1,731	-2,028	-973
UK Net Supply	-1,885	-1,592	-1,855	-573

Volume (Number of items)

UK Manufacturer Sales	1,682	985	1,193	2,666
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Volume (Kilogram)

Intra EC Exports	43,039	164,831	43,397	60,440
Intra EC Imports	38,754	87,381	21,635	375,632
Net Balance	-4,285	-77,450	-21,762	315,192
Extra EC Exports	543,649	523,782	539,821	350,026
Extra EC Imports	7,218	44,730	70,401	123,392
Net Balance	-536,431	-479,052	-469,420	-226,634
Total Exports	586,688	688,613	583,218	410,466
Total Imports	45,972	132,111	92,036	499,024
Net Balance	-540,716	-556,502	-491,182	88,558
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	141.13	141.18	145.05	150.16
Intra EC Exports	13.73	4.77	8.85	9.79
Intra EC Imports	7.15	2.68	5.41	3.17
Extra EC Exports	3.44	2.59	3.70	5.45
Extra EC Imports	8.59	4.00	3.38	2.74
Total Exports	4.19	3.11	4.09	6.09
Total Imports	7.37	3.13	3.86	3.06
UK Net Supply	*	*	*	*

PCC 36121130

CN (94031051)

Office desks with metal worktop - height not exceeding 80cm INCLUDING: - those covered in a veneer or laminate
- fixed pedestals

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	11,568	13,115	S*	S*
Intra EC Exports	1,871	1,809	3,853	2,605
Intra EC Imports	3,524	5,195	5,571	8,245
Net Balance	1,653	3,386	1,718	5,640
Extra EC Exports	818	797	1,566	1,004
Extra EC Imports	380	427	486	787
Net Balance	-438	-370	-1,080	-217
Total Exports	2,689	2,606	5,419	3,609
Total Imports	3,904	5,622	6,057	9,032
Net Balance	1,215	3,016	638	5,423
UK Net Supply	12,783	16,131	*	*
Volume (Number of items)				
UK Manufacturer Sales	35,948	32,748	S	S
Volume (Kilogram)				
Intra EC Exports	493,762	615,396	1,405,687	1,758,076
Intra EC Imports	843,084	1,190,761	3,983,100	2,541,913
Net Balance	349,322	575,365	2,577,413	783,837
Extra EC Exports	202,389	179,847	332,250	396,687
Extra EC Imports	343,791	222,017	214,655	351,067
Net Balance	141,402	42,170	-117,595	-45,620
Total Exports	696,151	795,243	1,737,937	2,154,763
Total Imports	1,186,875	1,412,778	4,197,755	2,892,980
Net Balance	490,724	617,535	2,459,818	738,217
UK Net Supply	*	*	*	*
£ per Item/Kilogram				
UK Manufacturer Sales	321.79	400.49	*	*
Intra EC Exports	3.79	2.94	2.74	1.48
Intra EC Imports	4.18	4.36	1.40	3.24
Extra EC Exports	4.04	4.43	4.71	2.53
Extra EC Imports	1.11	1.92	2.26	2.24
Total Exports	3.86	3.28	3.12	1.67
Total Imports	3.29	3.98	1.44	3.12
UK Net Supply	*	*	*	*

PCC 36121150

CN (94031059)

Office metal furniture - height not exceeding 80cm INCLUDING: - mobile pedestals - 2 drawer cabinets - display units - system and panelled furniture and components - screens and panels - tables and trolleys - cupboard and bookcases

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	135,940	139,886	109,929	126,158
Intra EC Exports	8,046	10,043	15,887	13,966
Intra EC Imports	26,483	26,976	25,301	24,288
Net Balance	18,437	16,933	9,414	10,322
Extra EC Exports	4,229	4,751	4,975	3,683
Extra EC Imports	4,023	4,541	5,446	3,699
Net Balance	-206	-210	471	16
Total Exports	12,275	14,794	20,862	17,649
Total Imports	30,506	31,517	30,747	27,987
Net Balance	18,231	16,723	9,885	10,338
UK Net Supply	154,171	156,609	119,814	136,496

Volume (Number of items)

UK Manufacturer Sales	6,733,899	7,418,458	4,798,778	5,208,168
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Volume (Kilogram)

Intra EC Exports	3,005,874	3,505,864	6,074,544	5,592,991
Intra EC Imports	6,534,648	6,165,547	7,542,680	4,370,639
Net Balance	3,528,774	2,659,683	1,468,136	-1,222,352
Extra EC Exports	859,720	954,577	1,155,112	1,330,913
Extra EC Imports	925,546	1,347,934	1,687,066	1,678,854
Net Balance	65,826	393,357	531,954	347,941
Total Exports	3,865,594	4,460,441	7,229,656	6,923,904
Total Imports	7,460,194	7,513,481	9,229,746	6,049,493
Net Balance	3,594,600	3,053,040	2,000,090	-874,411
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	20.19	18.86	22.91	24.22
Intra EC Exports	2.68	2.86	2.62	2.50
Intra EC Imports	4.05	4.38	3.35	5.56
Extra EC Exports	4.92	4.98	4.31	2.77
Extra EC Imports	4.35	3.37	3.23	2.20
Total Exports	3.18	3.32	2.89	2.55
Total Imports	4.09	4.19	3.33	4.63
UK Net Supply	*	*	*	*

PCC 36121173

CN (94031091)

Office metal cupboards with doors, shutters or flaps - height exceeding 80cm EXCLUDING: - exhibition stands - medical and surgical furniture - dental and veterinary furniture

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	78,146	68,180	80,894	81,845
Intra EC Exports	3,980	6,139	10,048	9,773
Intra EC Imports	2,989	2,459	5,166	3,704
Net Balance	-991	-3,680	-4,882	-6,069
Extra EC Exports	1,682	5,123	15,372	26,161
Extra EC Imports	294	552	2,013	1,812
Net Balance	-1,388	-4,571	-13,359	-24,349
Total Exports	5,662	11,262	25,420	35,934
Total Imports	3,283	3,011	7,179	5,516
Net Balance	-2,379	-8,251	-18,241	-30,418
UK Net Supply	75,767	59,929	62,653	51,427

Volume (Number of items)

UK Manufacturer Sales	942,510	833,812	969,727	899,120
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Volume (Kilogram)

Intra EC Exports	4,656,451	6,243,969	8,883,692	5,846,927
Intra EC Imports	855,029	597,581	1,043,406	868,675
Net Balance	-3,801,422	-5,646,388	-7,840,286	-4,978,252
Extra EC Exports	1,174,344	1,370,623	5,412,632	6,777,914
Extra EC Imports	151,559	480,236	1,521,903	1,316,101
Net Balance	-1,022,785	-890,387	-3,890,729	-5,461,813
Total Exports	5,830,795	7,614,592	14,296,324	12,624,841
Total Imports	1,006,588	1,077,817	2,565,309	2,184,776
Net Balance	-4,824,207	-6,536,775	-11,731,015	-10,440,065
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	82.91	81.77	83.42	91.03
Intra EC Exports	0.85	0.98	1.13	1.67
Intra EC Imports	3.50	4.11	4.95	4.26
Extra EC Exports	1.43	3.74	2.84	3.86
Extra EC Imports	1.94	1.15	1.32	1.38
Total Exports	0.97	1.48	1.78	2.85
Total Imports	3.26	2.79	2.80	2.52
UK Net Supply	*	*	*	*

PCC 36121175

CN (94031093)

Office metal filing, card-index and other cabinets - height exceeding 80cm INCLUDING: - 3/4 drawer cabinets

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	54,700	75,967	76,061	65,758
Intra EC Exports	31,226	30,386	20,904	22,090
Intra EC Imports	3,782	3,352	1,358	2,185
Net Balance	-27,444	-27,034	-19,546	-19,905
Extra EC Exports	3,790	4,319	3,961	2,747
Extra EC Imports	1,581	2,893	2,818	3,638
Net Balance	-2,209	-1,426	-1,143	891
Total Exports	35,016	34,705	24,865	24,837
Total Imports	5,363	6,245	4,176	5,823
Net Balance	-29,653	-28,460	-20,689	-19,014
UK Net Supply	25,047	47,507	55,372	46,744

Volume (Number of items)

UK Manufacturer Sales	674,413	911,814	833,824	753,203
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Volume (Kilogram)

Intra EC Exports	16,111,377	16,472,571	12,976,105	13,642,901
Intra EC Imports	1,084,156	1,175,665	370,475	667,654
Net Balance	-15,027,221	-15,296,906	-12,605,630	-12,975,247
Extra EC Exports	1,798,850	2,062,417	1,824,196	1,329,982
Extra EC Imports	630,983	1,058,937	1,316,952	2,086,827
Net Balance	-1,167,867	-1,003,480	-507,244	756,845
Total Exports	17,910,227	18,534,988	14,800,301	14,972,883
Total Imports	1,715,139	2,234,602	1,687,427	2,754,481
Net Balance	-16,195,088	-16,300,386	-13,112,874	-12,218,402
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	81.11	83.31	91.22	87.31
Intra EC Exports	1.94	1.84	1.61	1.62
Intra EC Imports	3.49	2.85	3.67	3.27
Extra EC Exports	2.11	2.09	2.17	2.07
Extra EC Imports	2.51	2.73	2.14	1.74
Total Exports	1.96	1.87	1.68	1.66
Total Imports	3.13	2.79	2.47	2.11
UK Net Supply	*	*	*	*

PCC 36121190

CN (94031099)

Office metal furniture, height exceeding 80cm INCLUDING: - metal framed screens and panels; storage units; display units EXCLUDING: - cupboards, filing, card-index and other cabinets - drawing tables - waste-paper bins - armoured or reinforced safes - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	223,803	223,157	175,304	212,221
Intra EC Exports	3,484	3,661	4,703	3,309
Intra EC Imports	20,847	17,625	12,040	10,617
Net Balance	17,363	13,964	7,337	7,308
Extra EC Exports	5,419	6,646	8,333	12,480
Extra EC Imports	5,853	8,005	9,384	8,880
Net Balance	434	1,359	1,051	-3,600
Total Exports	8,903	10,307	13,036	15,789
Total Imports	26,700	25,630	21,424	19,497
Net Balance	17,797	15,323	8,388	3,708
UK Net Supply	241,600	238,480	183,692	215,929

Volume (Number of items)

UK Manufacturer Sales	8,141,121	6,168,474	4,021,171	4,712,306
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Volume (Kilogram)

Intra EC Exports	1,238,668	947,197	1,423,501	940,457
Intra EC Imports	8,827,132	5,926,072	2,987,357	3,378,007
Net Balance	7,588,464	4,978,875	1,563,856	2,437,550
Extra EC Exports	1,762,463	1,924,789	2,539,986	3,531,492
Extra EC Imports	2,086,219	2,592,697	3,712,773	3,941,494
Net Balance	323,756	667,908	1,172,787	410,002
Total Exports	3,001,131	2,871,986	3,963,487	4,471,949
Total Imports	10,913,351	8,518,769	6,700,130	7,319,501
Net Balance	7,912,220	5,646,783	2,736,643	2,847,552
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	27.49	36.18	43.60	45.04
Intra EC Exports	2.81	3.87	3.30	3.52
Intra EC Imports	2.36	2.97	4.03	3.14
Extra EC Exports	3.07	3.45	3.28	3.53
Extra EC Imports	2.81	3.09	2.53	2.25
Total Exports	2.97	3.59	3.29	3.53
Total Imports	2.45	3.01	3.20	2.66
UK Net Supply	*	*	*	*

PCC 36121230

CN (94033011)

Office wooden desks, height not exceeding 80cm INCLUDING: - system furniture and components - fixed pedestals

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	256,044	253,835	258,765	287,563
Intra EC Exports	10,114	7,521	10,701	9,711
Intra EC Imports	15,252	16,814	21,688	17,453
Net Balance	5,138	9,293	10,987	7,742
Extra EC Exports	1,793	1,400	2,807	4,068
Extra EC Imports	1,287	887	963	883
Net Balance	-506	-513	-1,844	-3,185
Total Exports	11,907	8,921	13,508	13,779
Total Imports	16,539	17,701	22,651	18,336
Net Balance	4,632	8,780	9,143	4,557
UK Net Supply	260,676	262,615	267,908	292,120
Volume (Number of items)				
UK Manufacturer Sales	1,502,572	1,553,310	2,149,804	2,484,445
Volume (Kilogram)				
Intra EC Exports	3,839,647	3,591,264	4,950,049	4,427,720
Intra EC Imports	5,065,026	5,733,001	5,993,759	5,841,634
Net Balance	1,225,379	2,141,737	1,043,710	1,413,914
Extra EC Exports	863,368	417,332	287,406	287,250
Extra EC Imports	847,822	504,082	444,313	542,814
Net Balance	-15,546	86,750	156,907	255,564
Total Exports	4,703,015	4,008,596	5,237,455	4,714,970
Total Imports	5,912,848	6,237,083	6,438,072	6,384,448
Net Balance	1,209,833	2,228,487	1,200,617	1,669,478
UK Net Supply	*	*	*	*
£ per Item/Kilogram				
UK Manufacturer Sales	170.40	163.42	120.37	115.75
Intra EC Exports	2.63	2.09	2.16	2.19
Intra EC Imports	3.01	2.93	3.62	2.99
Extra EC Exports	2.08	3.35	9.77	14.16
Extra EC Imports	1.52	1.76	2.17	1.63
Total Exports	2.53	2.23	2.58	2.92
Total Imports	2.80	2.84	3.52	2.87
UK Net Supply	*	*	*	*

PCC 36121250

CN (94033019)

Office wooden furniture, height not exceeding 80cm INCLUDING: - system and panelled furniture and components; mobile pedestals, display units, shelves and racking, screens and panels, cupboards and bookcases, 2 drawer cabinets EXCLUDING: - desks, drawing or drafting tables, seats, cabinets

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	140,840	112,176	83,989	85,725
Intra EC Exports	1,763	2,970	4,784	2,158
Intra EC Imports	15,442	22,822	23,835	20,370
Net Balance	13,679	19,852	19,051	18,212
Extra EC Exports	2,752	7,884	9,443	10,403
Extra EC Imports	2,560	4,954	6,251	8,319
Net Balance	-192	-2,930	-3,192	-2,084
Total Exports	4,515	10,854	14,227	12,561
Total Imports	18,002	27,776	30,086	28,689
Net Balance	13,487	16,922	15,859	16,128
UK Net Supply	154,327	129,098	99,848	101,853

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	448,630	817,326	1,262,976	739,415
Intra EC Imports	4,138,125	5,677,679	6,505,155	4,969,684
Net Balance	3,689,495	4,860,353	5,242,179	4,230,269
Extra EC Exports	534,126	1,391,923	2,505,575	2,680,469
Extra EC Imports	1,166,733	1,859,495	2,944,650	3,930,245
Net Balance	632,607	467,572	439,075	1,249,776
Total Exports	982,756	2,209,249	3,768,551	3,419,884
Total Imports	5,304,858	7,537,174	9,449,805	8,899,929
Net Balance	4,322,102	5,327,925	5,681,254	5,480,045
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.93	3.63	3.79	2.92
Intra EC Imports	3.73	4.02	3.66	4.10
Extra EC Exports	5.15	5.66	3.77	3.88
Extra EC Imports	2.19	2.66	2.12	2.12
Total Exports	4.59	4.91	3.78	3.67
Total Imports	3.39	3.69	3.18	3.22
UK Net Supply	*	*	*	*

PCC 36121270

CN (94033091)

Office wooden cupboards with doors, shutters or flaps and wooden filing, card-index and other cabinets - height exceeding 80cm INCLUDING: - cabinets 3/4 drawers - shelves and racking - separations/partition screens
EXCLUDING: - cabinets 2 drawer

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	53,707	43,337	45,353	51,434
Intra EC Exports	2,183	2,623	1,801	1,342
Intra EC Imports	5,916	3,529	4,278	4,340
Net Balance	3,733	906	2,477	2,998
Extra EC Exports	709	94	486	1,175
Extra EC Imports	426	242	102	244
Net Balance	-283	148	-384	-931
Total Exports	2,892	2,717	2,287	2,517
Total Imports	6,342	3,771	4,380	4,584
Net Balance	3,450	1,054	2,093	2,067
UK Net Supply	57,157	44,391	47,446	53,501

Volume (Number of items)

UK Manufacturer Sales	541,924	449,700	522,964	699,779
Volume (Kilogram)				
Intra EC Exports	866,162	570,454	321,619	267,021
Intra EC Imports	1,713,846	1,143,364	1,506,654	1,899,354
Net Balance	847,684	572,910	1,185,035	1,632,333
Extra EC Exports	155,610	19,228	108,091	297,500
Extra EC Imports	293,395	151,699	28,744	44,839
Net Balance	137,785	132,471	-79,347	-252,661
Total Exports	1,021,772	589,682	429,710	564,521
Total Imports	2,007,241	1,295,063	1,535,398	1,944,193
Net Balance	985,469	705,381	1,105,688	1,379,672
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	99.10	96.37	86.72	73.50
Intra EC Exports	2.52	4.60	5.60	5.03
Intra EC Imports	3.45	3.09	2.84	2.28
Extra EC Exports	4.56	4.89	4.50	3.95
Extra EC Imports	1.45	1.60	3.55	5.44
Total Exports	2.83	4.61	5.32	4.46
Total Imports	3.16	2.91	2.85	2.36
UK Net Supply	*	*	*	*

PCC 36121290

CN (94033099)

Other office wooden furniture - height exceeding 80cm EXCLUDING: - cupboards with doors, shutters or flaps - filing, card index and other cabinets - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	43,483	58,539	51,367	51,884
Intra EC Exports	2,299	2,477	2,363	3,382
Intra EC Imports	5,200	9,637	7,293	6,911
Net Balance	2,901	7,160	4,930	3,529
Extra EC Exports	7,411	4,307	6,575	6,135
Extra EC Imports	2,915	3,117	3,976	9,099
Net Balance	-4,496	-1,190	-2,599	2,964
Total Exports	9,710	6,784	8,938	9,517
Total Imports	8,115	12,754	11,269	16,010
Net Balance	-1,595	5,970	2,331	6,493
UK Net Supply	41,888	64,509	53,698	58,377

Volume (Number of items)

UK Manufacturer Sales	378,067	505,201	531,872	590,663
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Volume (Kilogram)

Intra EC Exports	753,726	516,814	1,077,739	1,735,080
Intra EC Imports	2,028,847	3,286,568	2,467,232	2,712,740
Net Balance	1,275,121	2,769,754	1,389,493	977,660
Extra EC Exports	1,445,069	663,070	850,488	1,132,731
Extra EC Imports	1,226,070	1,902,849	2,117,222	6,507,883
Net Balance	-218,999	1,239,779	1,266,734	5,375,152
Total Exports	2,198,795	1,179,884	1,928,227	2,867,811
Total Imports	3,254,917	5,189,417	4,584,454	9,220,623
Net Balance	1,056,122	4,009,533	2,656,227	6,352,812
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	115.01	115.87	96.58	87.84
Intra EC Exports	3.05	4.79	2.19	1.95
Intra EC Imports	2.56	2.93	2.96	2.55
Extra EC Exports	5.13	6.50	7.73	5.42
Extra EC Imports	2.38	1.64	1.88	1.40
Total Exports	4.42	5.75	4.64	3.32
Total Imports	2.49	2.46	2.46	1.74
UK Net Supply	*	*	*	*

PCC 36121300

CN (94036030)

Wooden furniture for shops EXCLUDING: - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	456,330	447,799	418,701	332,600
Intra EC Exports	17,418	16,321	20,431	19,193
Intra EC Imports	4,590	4,860	5,169	10,767
Net Balance	-12,828	-11,461	-15,262	-8,426
Extra EC Exports	5,725	7,643	7,248	6,120
Extra EC Imports	4,582	3,784	2,780	4,507
Net Balance	-1,143	-3,859	-4,468	-1,613
Total Exports	23,143	23,964	27,679	25,313
Total Imports	9,172	8,644	7,949	15,274
Net Balance	-13,971	-15,320	-19,730	-10,039
UK Net Supply	442,359	432,479	398,971	322,561

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	3,094,720	5,023,584	3,732,138	3,251,616
Intra EC Imports	719,600	1,136,329	1,542,135	4,251,601
Net Balance	-2,375,120	-3,887,255	-2,190,003	999,985
Extra EC Exports	1,314,944	1,248,682	1,213,210	954,774
Extra EC Imports	1,515,240	1,120,069	846,216	908,599
Net Balance	200,296	-128,613	-366,994	-46,175
Total Exports	4,409,664	6,272,266	4,945,348	4,206,390
Total Imports	2,234,840	2,256,398	2,388,351	5,160,200
Net Balance	-2,174,824	-4,015,868	-2,556,997	953,810
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	5.63	3.25	5.47	5.90
Intra EC Imports	6.38	4.28	3.35	2.53
Extra EC Exports	4.35	6.12	5.97	6.41
Extra EC Imports	3.02	3.38	3.29	4.96
Total Exports	5.25	3.82	5.60	6.02
Total Imports	4.10	3.83	3.33	2.96
UK Net Supply	*	*	*	*

Product Sales and Trade

Other Kitchen Furniture

36130

INDUSTRY SALES AND TURNOVER

Other Kitchen Furniture - Industry 36130

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	756,705	904,065	1,024,431	914,015
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	1,707	1,840	1,829	2,302
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	758,412	905,905	1,026,260	916,317
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	153,949	169,055	150,243	157,777
WORK DONE (Work done on materials supplied by customer)	347	S	1,863	1,386
WASTE PRODUCTS (Sales of waste products and residues)	93	71	S	68
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	7,910	S	S	31,831
NET CARRY-IN/CARRY-OUT (See Note 3 below)	178,639	141,522	128,537	267,764
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	1,099,350	1,230,191	1,325,855	1,375,143

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Other Kitchen Furniture - Industry 36130

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	758,412	905,905	1,026,260	916,317
Intra EC Exports	33,516	39,280	34,707	30,656
Intra EC Imports	49,074	45,587	50,056	46,231
Net Balance	15,558	6,307	15,349	15,575
Extra EC Exports	13,611	17,990	13,302	10,682
Extra EC Imports	6,652	5,812	6,931	7,514
Net Balance	-6,959	-12,178	-6,371	-3,168
Total Exports	47,127	57,270	48,009	41,338
Total Imports	55,726	51,399	56,987	53,745
Net Balance	8,599	-5,871	8,978	12,407
UK Net Supply	767,011	900,034	1,035,238	928,724
Export as % of UK Manufacturer Sales	1995	1996	1997	1998
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	4.42	4.34	3.38	3.35
Extra EC Exports	1.79	1.99	1.30	1.17
Total Exports	6.21	6.32	4.68	4.51
UK Sales	93.79	93.68	95.32	95.49
Import as % of UK Net Supply	1995	1996	1997	1998
UK Net Supply	100	100	100	100
Intra EC Imports	6.40	5.07	4.84	4.98
Extra EC Imports	0.87	0.65	0.67	0.81
Total Imports	7.27	5.71	5.50	5.79
UK Production	92.73	94.29	94.50	94.21

PCC 36131050

CN (94034010)

Wooden units for fitted kitchens

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	635,981	769,053	885,127	768,045
Intra EC Exports	2,806	1,536	2,023	6,769
Intra EC Imports	22,954	14,846	26,099	25,485
Net Balance	20,148	13,310	24,076	18,716
Extra EC Exports	1,981	5,386	4,652	3,587
Extra EC Imports	1,971	1,140	187	686
Net Balance	-10	-4,246	-4,465	-2,901
Total Exports	4,787	6,922	6,675	10,356
Total Imports	24,925	15,986	26,286	26,171
Net Balance	20,138	9,064	19,611	15,815
UK Net Supply	656,119	778,117	904,738	783,860

Volume (Number of items)

UK Manufacturer Sales	24,461,841	30,598,618	33,484,150	28,079,661
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Volume (Kilogram)

Intra EC Exports	4,533,117	1,310,771	1,334,709	3,958,466
Intra EC Imports	7,781,007	5,340,072	9,156,345	15,004,269
Net Balance	3,247,890	4,029,301	7,821,636	11,045,803
Extra EC Exports	991,735	3,082,040	1,886,141	1,423,977
Extra EC Imports	739,903	443,885	98,806	303,084
Net Balance	-251,832	-2,638,155	-1,787,335	-1,120,893
Total Exports	5,524,852	4,392,811	3,220,850	5,382,443
Total Imports	8,520,910	5,783,957	9,255,151	15,307,353
Net Balance	2,996,058	1,391,146	6,034,301	9,924,910
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	26.00	25.13	26.43	27.35
Intra EC Exports	0.62	1.17	1.52	1.71
Intra EC Imports	2.95	2.78	2.85	1.70
Extra EC Exports	2.00	1.75	2.47	2.52
Extra EC Imports	2.66	2.57	1.89	2.26
Total Exports	0.87	1.58	2.07	1.92
Total Imports	2.93	2.76	2.84	1.71
UK Net Supply	*	*	*	*

PCC 36131090

CN (94034090)

Wooden kitchen furniture EXCLUDING: - units for fitted kitchens

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	120,724	135,012	139,304	145,970
Intra EC Exports	30,710	37,744	32,684	23,887
Intra EC Imports	26,120	30,741	23,957	20,746
Net Balance	-4,590	-7,003	-8,727	-3,141
Extra EC Exports	11,630	12,604	8,650	7,095
Extra EC Imports	4,681	4,672	6,744	6,828
Net Balance	-6,949	-7,932	-1,906	-267
Total Exports	42,340	50,348	41,334	30,982
Total Imports	30,801	35,413	30,701	27,574
Net Balance	-11,539	-14,935	-10,633	-3,408
UK Net Supply	109,185	120,077	128,671	142,562

Volume (Number of items)

UK Manufacturer Sales	3,495,917	3,994,571	4,324,563	4,535,226
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Volume (Kilogram)

Intra EC Exports	26,909,424	31,254,667	24,372,968	17,766,816
Intra EC Imports	8,409,638	9,225,486	6,682,817	5,017,122
Net Balance	-18,499,786	-22,029,181	-17,690,151	-12,749,694
Extra EC Exports	6,874,192	5,486,864	3,492,673	2,507,827
Extra EC Imports	2,693,504	2,610,836	3,567,995	4,491,308
Net Balance	-4,180,688	-2,876,028	75,322	1,983,481
Total Exports	33,783,616	36,741,531	27,865,641	20,274,643
Total Imports	11,103,142	11,836,322	10,250,812	9,508,430
Net Balance	-22,680,474	-24,905,209	-17,614,829	-10,766,213
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	34.53	33.80	32.21	32.19
Intra EC Exports	1.14	1.21	1.34	1.34
Intra EC Imports	3.11	3.33	3.58	4.14
Extra EC Exports	1.69	2.30	2.48	2.83
Extra EC Imports	1.74	1.79	1.89	1.52
Total Exports	1.25	1.37	1.48	1.53
Total Imports	2.77	2.99	2.99	2.90
UK Net Supply	*	*	*	*

Product Sales and Trade

Other Furniture

36140

INDUSTRY SALES AND TURNOVER

Other Furniture - Industry 36140

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,800,723	2,079,305	2,128,682	1,944,096
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	7,797	5,306	3,453	1,873
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,808,520	2,084,611	2,132,135	1,945,969
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	132,331	158,782	229,259	216,205
WORK DONE (Work done on materials supplied by customer)	19,097	31,127	13,604	10,818
WASTE PRODUCTS (Sales of waste products and residues)	805	751	712	714
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	18,990	29,429	23,705	30,273
NET CARRY-IN/CARRY-OUT (See Note 3 below)	231,687	266,683	51,567	235,735
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	2,211,429	2,571,383	2,450,982	2,439,714

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Other Furniture - Industry 36140

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	1,808,520	2,084,611	2,132,135	1,945,969
Intra EC Exports	251,562	262,389	237,169	222,929
Intra EC Imports	390,917	424,318	433,945	461,151
Net Balance	139,355	161,929	196,776	238,222
Extra EC Exports	178,090	200,408	209,221	224,501
Extra EC Imports	244,503	281,404	320,845	385,852
Net Balance	66,413	80,996	111,624	161,351
Total Exports	429,652	462,797	446,390	447,430
Total Imports	635,420	705,722	754,790	847,003
Net Balance	205,768	242,925	308,400	399,573
UK Net Supply	2,014,288	2,327,536	2,440,535	2,345,542
Export as % of UK Manufacturer Sales	1995	1996	1997	1998
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	13.91	12.59	11.12	11.46
Extra EC Exports	9.85	9.61	9.81	11.54
Total Exports	23.76	22.20	20.94	22.99
UK Sales	76.24	77.80	79.06	77.01
Import as % of UK Net Supply	1995	1996	1997	1998
UK Net Supply	100	100	100	100
Intra EC Imports	19.41	18.23	17.78	19.66
Extra EC Imports	12.14	12.09	13.15	16.45
Total Imports	31.55	30.32	30.93	36.11
UK Production	68.45	69.68	69.07	63.89

PCC 36141100

CN (94032010 + 94032091 + 94032099)

Metal furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, shops, workshops EXCLUDING: - medical, surgical, dental or veterinary furniture - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	260,995	296,536	371,826	339,386
Intra EC Exports	55,627	63,050	55,285	61,339
Intra EC Imports	46,130	52,734	60,208	58,468
Net Balance	-9,497	-10,316	4,923	-2,871
Extra EC Exports	15,186	17,523	19,501	18,788
Extra EC Imports	36,206	39,212	47,115	65,396
Net Balance	21,020	21,689	27,614	46,608
Total Exports	70,813	80,573	74,786	80,127
Total Imports	82,336	91,946	107,323	123,864
Net Balance	11,523	11,373	32,537	43,737
UK Net Supply	272,518	307,909	404,363	383,123

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	26,482,928	32,915,623	31,657,415	27,486,267
Intra EC Imports	21,215,731	21,380,675	31,066,481	34,351,489
Net Balance	-5,267,197	-11,534,948	-590,934	6,865,222
Extra EC Exports	6,198,685	5,644,855	7,001,681	5,364,737
Extra EC Imports	11,165,409	16,644,113	21,388,456	37,946,874
Net Balance	4,966,724	10,999,258	14,386,775	32,582,137
Total Exports	32,681,613	38,560,478	38,659,096	32,851,004
Total Imports	32,381,140	38,024,788	52,454,937	72,298,363
Net Balance	-300,473	-535,690	13,795,841	39,447,359
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.10	1.92	1.75	2.23
Intra EC Imports	2.17	2.47	1.94	1.70
Extra EC Exports	2.45	3.10	2.79	3.50
Extra EC Imports	3.24	2.36	2.20	1.72
Total Exports	2.17	2.09	1.93	2.44
Total Imports	2.54	2.42	2.05	1.71
UK Net Supply	*	*	*	*

PCC 36141230

CN (940350)

Wooden furniture for the bedroom INCLUDING: - headboards EXCLUDING: - builders' fittings for cupboards to be built into walls - mattress supports - lamps and lighting fittings - floor standing mirrors - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	596,788	726,019	678,320	582,880
Intra EC Exports	42,294	39,293	32,957	16,160
Intra EC Imports	50,920	54,760	60,316	68,921
Net Balance	8,626	15,467	27,359	52,761
Extra EC Exports	5,026	7,687	8,865	8,711
Extra EC Imports	31,285	37,328	45,948	48,140
Net Balance	26,259	29,641	37,083	39,429
Total Exports	47,320	46,980	41,822	24,871
Total Imports	82,205	92,088	106,264	117,061
Net Balance	34,885	45,108	64,442	92,190
UK Net Supply	631,673	771,127	742,762	675,070
Volume (Number of items)				
UK Manufacturer Sales	17,483,105	20,839,790	18,583,119	15,649,195
Volume (Kilogram)				
Intra EC Exports	56,000,290	490,296,928	80,959,896	12,258,749
Intra EC Imports	22,827,520	24,553,402	25,455,769	29,493,166
Net Balance	-33,172,770	-465,743,526	-55,504,127	17,234,417
Extra EC Exports	1,559,603	2,282,562	2,918,257	1,823,134
Extra EC Imports	22,545,176	26,602,590	30,970,802	32,112,081
Net Balance	20,985,573	24,320,028	28,052,545	30,288,947
Total Exports	57,559,893	492,579,490	83,878,153	14,081,883
Total Imports	45,372,696	51,155,992	56,426,571	61,605,247
Net Balance	-12,187,197	-441,423,498	-27,451,582	47,523,364
UK Net Supply	*	*	*	*
£ per Item/Kilogram				
UK Manufacturer Sales	34.14	34.84	36.50	37.25
Intra EC Exports	0.76	0.08	0.41	1.32
Intra EC Imports	2.23	2.23	2.37	2.34
Extra EC Exports	3.22	3.37	3.04	4.78
Extra EC Imports	1.39	1.40	1.48	1.50
Total Exports	0.82	0.10	0.50	1.77
Total Imports	1.81	1.80	1.88	1.90
UK Net Supply	*	*	*	*

PCC 36141250

CN (94036010)

Wooden furniture for the dining-room and living-room EXCLUDING: - floor standing mirrors - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	458,535	598,981	558,415	559,784
Intra EC Exports	59,888	58,253	49,529	47,012
Intra EC Imports	87,359	84,190	89,569	95,776
Net Balance	27,471	25,937	40,040	48,764
Extra EC Exports	31,596	32,968	33,764	35,968
Extra EC Imports	78,336	84,193	94,197	115,764
Net Balance	46,740	51,225	60,433	79,796
Total Exports	91,484	91,221	83,293	82,980
Total Imports	165,695	168,383	183,766	211,540
Net Balance	74,211	77,162	100,473	128,560
UK Net Supply	532,746	676,143	658,888	688,344

Volume (Number of items)

UK Manufacturer Sales	7,029,177	8,585,088	7,352,673	7,201,779
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Volume (Kilogram)

Intra EC Exports	40,195,339	33,327,374	24,403,234	25,055,548
Intra EC Imports	29,458,498	40,916,751	30,047,859	40,906,499
Net Balance	-10,736,841	7,589,377	5,644,625	15,850,951
Extra EC Exports	13,444,947	9,699,829	8,338,984	6,538,160
Extra EC Imports	42,852,555	41,878,375	47,824,523	62,409,420
Net Balance	29,407,608	32,178,546	39,485,539	55,871,260
Total Exports	53,640,286	43,027,203	32,742,218	31,593,708
Total Imports	72,311,053	82,795,126	77,872,382	103,315,919
Net Balance	18,670,767	39,767,923	45,130,164	71,722,211
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	65.23	69.77	75.95	77.73
Intra EC Exports	1.49	1.75	2.03	1.88
Intra EC Imports	2.97	2.06	2.98	2.34
Extra EC Exports	2.35	3.40	4.05	5.50
Extra EC Imports	1.83	2.01	1.97	1.85
Total Exports	1.71	2.12	2.54	2.63
Total Imports	2.29	2.03	2.36	2.05
UK Net Supply	*	*	*	*

PCC 36141300

CN (94036090)

Wooden furniture for domestic use and for banks, bars, churches, cinemas, hotels, laboratories, libraries, museums, pubs, restaurants, schools, workshops EXCLUDING: - shop, medical, surgical, dental or veterinary furniture - for bedroom, dining-room, living-room or kitchen

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	136,877	152,388	219,959	170,732
Intra EC Exports	28,095	27,583	28,417	23,760
Intra EC Imports	23,890	23,141	22,418	29,549
Net Balance	-4,205	-4,442	-5,999	5,789
Extra EC Exports	97,815	105,558	102,307	104,743
Extra EC Imports	33,944	51,345	63,758	78,381
Net Balance	-63,871	-54,213	-38,549	-26,362
Total Exports	125,910	133,141	130,724	128,503
Total Imports	57,834	74,486	86,176	107,930
Net Balance	-68,076	-58,655	-44,548	-20,573
UK Net Supply	68,801	93,733	175,411	150,159

Volume (Number of items)

UK Manufacturer Sales	3,683,535	3,916,398	5,181,613	3,507,185
Volume (Kilogram)				
Intra EC Exports	7,775,377	7,076,979	7,763,586	6,876,146
Intra EC Imports	11,790,844	7,851,825	8,953,302	12,534,799
Net Balance	4,015,467	774,846	1,189,716	5,658,653
Extra EC Exports	26,237,150	29,959,551	28,929,854	39,433,163
Extra EC Imports	17,864,894	28,548,526	37,104,864	48,550,763
Net Balance	-8,372,256	-1,411,025	8,175,010	9,117,600
Total Exports	34,012,527	37,036,530	36,693,440	46,309,309
Total Imports	29,655,738	36,400,351	46,058,166	61,085,562
Net Balance	-4,356,789	-636,179	9,364,726	14,776,253
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	37.16	38.91	42.45	48.68
Intra EC Exports	3.61	3.90	3.66	3.46
Intra EC Imports	2.03	2.95	2.50	2.36
Extra EC Exports	3.73	3.52	3.54	2.66
Extra EC Imports	1.90	1.80	1.72	1.61
Total Exports	3.70	3.59	3.56	2.77
Total Imports	1.95	2.05	1.87	1.77
UK Net Supply	*	*	*	*

PCC 36141430

CN (94037010 + 94037090)

Plastic furniture INCLUDING: - headboards EXCLUDING: - medical, surgical, dental or veterinary furniture

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	108,671	91,139	99,905	108,156
Intra EC Exports	10,760	9,170	8,573	10,668
Intra EC Imports	17,170	22,491	23,191	28,927
Net Balance	6,410	13,321	14,618	18,259
Extra EC Exports	4,302	4,556	6,978	5,478
Extra EC Imports	8,537	9,664	9,511	12,297
Net Balance	4,235	5,108	2,533	6,819
Total Exports	15,062	13,726	15,551	16,146
Total Imports	25,707	32,155	32,702	41,224
Net Balance	10,645	18,429	17,151	25,078
UK Net Supply	119,316	109,568	117,056	133,234

Volume (Number of items)

UK Manufacturer Sales	3,536,741	4,005,990	4,365,008	4,914,032
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Volume (Kilogram)

Intra EC Exports	2,455,646	2,465,568	2,165,042	2,287,719
Intra EC Imports	8,992,916	13,513,630	12,217,015	12,630,183
Net Balance	6,537,270	11,048,062	10,051,973	10,342,464
Extra EC Exports	1,119,853	868,103	1,648,248	1,145,592
Extra EC Imports	4,150,206	4,388,899	4,405,043	6,245,654
Net Balance	3,030,353	3,520,796	2,756,795	5,100,062
Total Exports	3,575,499	3,333,671	3,813,290	3,433,311
Total Imports	13,143,122	17,902,529	16,622,058	18,875,837
Net Balance	9,567,623	14,568,858	12,808,768	15,442,526
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	30.73	22.75	22.89	22.01
Intra EC Exports	4.38	3.72	3.96	4.66
Intra EC Imports	1.91	1.66	1.90	2.29
Extra EC Exports	3.84	5.25	4.23	4.78
Extra EC Imports	2.06	2.20	2.16	1.97
Total Exports	4.21	4.12	4.08	4.70
Total Imports	1.96	1.80	1.97	2.18
UK Net Supply	*	*	*	*

PCC 36141450

CN (940380)

Furniture of materials other than metal, wood or plastic INCLUDING: - headboards EXCLUDING: - seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	2,620	3,386	3,381	4,890
Intra EC Exports	3,494	4,040	4,164	3,018
Intra EC Imports	4,922	7,145	5,877	5,938
Net Balance	1,428	3,105	1,713	2,920
Extra EC Exports	4,284	4,900	8,427	11,197
Extra EC Imports	14,638	19,182	18,257	20,683
Net Balance	10,354	14,282	9,830	9,486
Total Exports	7,778	8,940	12,591	14,215
Total Imports	19,560	26,327	24,134	26,621
Net Balance	11,782	17,387	11,543	12,406
UK Net Supply	14,402	20,773	14,924	17,296

Volume (Number of items)

UK Manufacturer Sales	53,394	66,970	58,276	98,009
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Volume (Kilogram)

Intra EC Exports	555,218	669,459	664,603	555,417
Intra EC Imports	2,448,772	2,808,178	2,288,322	1,715,155
Net Balance	1,893,554	2,138,719	1,623,719	1,159,738
Extra EC Exports	552,929	1,226,154	1,510,086	1,482,093
Extra EC Imports	6,476,512	8,026,152	8,415,400	9,124,464
Net Balance	5,923,583	6,799,998	6,905,314	7,642,371
Total Exports	1,108,147	1,895,613	2,174,689	2,037,510
Total Imports	8,925,284	10,834,330	10,703,722	10,839,619
Net Balance	7,817,137	8,938,717	8,529,033	8,802,109
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	49.06	50.57	58.01	49.89
Intra EC Exports	6.29	6.03	6.27	5.43
Intra EC Imports	2.01	2.54	2.57	3.46
Extra EC Exports	7.75	4.00	5.58	7.55
Extra EC Imports	2.26	2.39	2.17	2.27
Total Exports	7.02	4.72	5.79	6.98
Total Imports	2.19	2.43	2.25	2.46
UK Net Supply	*	*	*	*

PCC 36141530

CN (94039010)

Parts of metal furniture EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture - for SPECIALLY DESIGNED furniture for hi-fi systems, videos or televisions

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	41,284	36,686	38,965	33,405
Intra EC Exports	30,636	35,148	31,045	32,858
Intra EC Imports	38,095	42,848	44,526	51,244
Net Balance	7,459	7,700	13,481	18,386
Extra EC Exports	6,871	8,428	10,273	14,783
Extra EC Imports	13,559	14,730	12,366	14,553
Net Balance	6,688	6,302	2,093	-230
Total Exports	37,507	43,576	41,318	47,641
Total Imports	51,654	57,578	56,892	65,797
Net Balance	14,147	14,002	15,574	18,156
UK Net Supply	55,431	50,688	54,539	51,561

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	12,790,727	11,196,931	10,035,950	11,396,796
Intra EC Imports	13,540,482	15,193,089	19,289,596	22,886,320
Net Balance	749,755	3,996,158	9,253,646	11,489,524
Extra EC Exports	1,993,593	2,713,228	2,832,558	4,669,023
Extra EC Imports	5,631,821	5,652,546	5,295,304	6,571,402
Net Balance	3,638,228	2,939,318	2,462,746	1,902,379
Total Exports	14,784,320	13,910,159	12,868,508	16,065,819
Total Imports	19,172,303	20,845,635	24,584,900	29,457,722
Net Balance	4,387,983	6,935,476	11,716,392	13,391,903
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.40	3.14	3.09	2.88
Intra EC Imports	2.81	2.82	2.31	2.24
Extra EC Exports	3.45	3.11	3.63	3.17
Extra EC Imports	2.41	2.61	2.34	2.21
Total Exports	2.54	3.13	3.21	2.97
Total Imports	2.69	2.76	2.31	2.23
UK Net Supply	*	*	*	*

PCC 36141550

CN (94039030)

Parts of wooden furniture EXCLUDING: - for medical, surgical, dental or veterinary furniture, seats

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	140,103	128,479	118,040	113,544
Intra EC Exports	8,754	11,711	11,246	11,802
Intra EC Imports	97,933	116,368	104,358	99,256
Net Balance	89,179	104,657	93,112	87,454
Extra EC Exports	1,328	2,448	2,264	2,529
Extra EC Imports	16,822	12,036	14,858	13,374
Net Balance	15,494	9,588	12,594	10,845
Total Exports	10,082	14,159	13,510	14,331
Total Imports	114,755	128,404	119,216	112,630
Net Balance	104,673	114,245	105,706	98,299
UK Net Supply	244,776	242,724	223,746	211,843

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	6,635,642	7,377,378	6,967,243	5,632,744
Intra EC Imports	27,718,147	125,233,340	35,258,984	125,355,281
Net Balance	21,082,505	117,855,962	28,291,741	119,722,537
Extra EC Exports	491,018	938,570	632,196	621,041
Extra EC Imports	9,683,703	6,389,883	7,183,389	7,769,129
Net Balance	9,192,685	5,451,313	6,551,193	7,148,088
Total Exports	7,126,660	8,315,948	7,599,439	6,253,785
Total Imports	37,401,850	131,623,223	42,442,373	133,124,410
Net Balance	30,275,190	123,307,275	34,842,934	126,870,625
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	1.32	1.59	1.61	2.10
Intra EC Imports	3.53	0.93	2.96	0.79
Extra EC Exports	2.70	2.61	3.58	4.07
Extra EC Imports	1.74	1.88	2.07	1.72
Total Exports	1.41	1.70	1.78	2.29
Total Imports	3.07	0.98	2.81	0.85
UK Net Supply	*	*	*	*

PCC 36141590

CN (94039090)

Parts of furniture other than of wood or metal EXCLUDING: - for seats, medical, surgical, dental or veterinary furniture

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	54,850	45,691	39,871	31,321
Intra EC Exports	12,014	14,141	15,953	16,312
Intra EC Imports	24,498	20,641	23,482	23,072
Net Balance	12,484	6,500	7,529	6,760
Extra EC Exports	11,682	16,340	16,842	22,304
Extra EC Imports	11,176	13,714	14,835	17,264
Net Balance	-506	-2,626	-2,007	-5,040
Total Exports	23,696	30,481	32,795	38,616
Total Imports	35,674	34,355	38,317	40,336
Net Balance	11,978	3,874	5,522	1,720
UK Net Supply	66,828	49,565	45,393	33,041

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	2,663,663	4,875,704	3,953,663	5,919,154
Intra EC Imports	10,580,935	7,887,582	9,030,392	10,693,841
Net Balance	7,917,272	3,011,878	5,076,729	4,774,687
Extra EC Exports	2,762,937	3,293,595	3,889,687	4,033,873
Extra EC Imports	4,366,061	5,146,472	5,929,664	7,343,388
Net Balance	1,603,124	1,852,877	2,039,977	3,309,515
Total Exports	5,426,600	8,169,299	7,843,350	9,953,027
Total Imports	14,946,996	13,034,054	14,960,056	18,037,229
Net Balance	9,520,396	4,864,755	7,116,706	8,084,202
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	4.51	2.90	4.03	2.76
Intra EC Imports	2.32	2.62	2.60	2.16
Extra EC Exports	4.23	4.96	4.33	5.53
Extra EC Imports	2.56	2.66	2.50	2.35
Total Exports	4.37	3.73	4.18	3.88
Total Imports	2.39	2.64	2.56	2.24
UK Net Supply	*	*	*	*

Product Sales and Trade

Mattresses

36150

INDUSTRY SALES AND TURNOVER

Mattresses - Industry 36150

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	374,187	388,707	465,655	486,056
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	4,068	1,475	2,093	1,386
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	378,255	390,182	467,749	487,442
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	9,227	14,597	21,263	24,251
WORK DONE (Work done on materials supplied by customer)	2,560	1,021	1,027	608
WASTE PRODUCTS (Sales of waste products and residues)	567	641	591	801
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	1,017	1,968	1,996	899
NET CARRY-IN/CARRY-OUT (See Note 3 below)	16,061	33,765	-16,821	-5,875
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	407,688	442,174	475,805	508,125

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Mattresses - Industry 36150

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	378,255	390,182	467,749	487,442
Intra EC Exports	11,855	10,239	9,747	10,657
Intra EC Imports	7,433	10,490	9,630	9,783
Net Balance	-4,422	251	-117	-874
Extra EC Exports	2,294	3,293	3,598	5,016
Extra EC Imports	864	1,172	1,387	1,339
Net Balance	-1,430	-2,121	-2,211	-3,677
Total Exports	14,149	13,532	13,345	15,673
Total Imports	8,297	11,662	11,017	11,122
Net Balance	-5,852	-1,870	-2,328	-4,551
UK Net Supply	372,403	388,312	465,421	482,891
Export as % of UK Manufacturer Sales	1995	1996	1997	1998
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	3.13	2.62	2.08	2.19
Extra EC Exports	0.61	0.84	0.77	1.03
Total Exports	3.74	3.47	2.85	3.22
UK Sales	96.26	96.53	97.15	96.78
Import as % of UK Net Supply	1995	1996	1997	1998
UK Net Supply	100	100	100	100
Intra EC Imports	2.00	2.70	2.07	2.03
Extra EC Imports	0.23	0.30	0.30	0.28
Total Imports	2.23	3.00	2.37	2.30
UK Production	97.77	97.00	97.63	97.70

PCC 36150001

Mattress supports: storage divans and upholstered mattress bases of 120cm and over in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	46,477	53,305	75,465	77,114
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	458,766	483,002	682,961	681,118
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	101.31	110.36	110.50	113.22
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150002

Mattress supports: storage divans and upholstered mattress bases of under 120cm in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	18,557	20,033	27,660	26,900
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	415,940	401,966	498,353	499,476
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Item				
UK Manufacturer Sales	44.62	49.84	55.50	53.86
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150003

Mattress supports: divans and upholstered mattress bases of 120cm and over in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - with wooden slats EXCLUDING: - storage divans

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	52,103	55,773	65,278	68,899
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	725,442	700,650	762,738	803,331
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	71.82	79.60	85.58	85.77
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150004

Mattress supports: divans and upholstered mattress bases of under 120cm in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - with wooden slats EXCLUDING: - storage divans

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	27,651	31,318	38,136	39,755
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	646,314	638,468	727,178	701,218
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	42.78	49.05	52.44	56.69
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150005

Mattresses of cellular rubber, of 120cm and over in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	3,001	4,014	S	5,474
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	14,434	17,353	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Item				
UK Manufacturer Sales	207.94	231.33	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150006

Mattresses of cellular rubber, of under 120cm in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	2,076	2,702	S	6,459
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	14,267	16,537	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Item				
UK Manufacturer Sales	145.48	163.41	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150007

Mattresses of cellular plastics, of 120cm and over in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	S	556	S	1,073
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	S	4,397	S	8,693
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	*	126.53	*	123.40
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150008

Mattresses of cellular plastics, of under 120cm in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	S	3,177	S	8,670
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	S	166,139	S	498,416
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	*	19.13	*	17.39
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150009

Mattresses with spring interiors, of 120cm and over in width EXCLUDING: - of cellular rubber or plastics

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	128,517	134,705	147,542	159,650
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	1,723,515	1,695,702	1,872,136	2,073,140
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	74.57	79.44	78.81	77.01
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150010

Mattress with spring interiors, of under 120cm in width EXCLUDING: - of cellular rubber or plastics

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	80,319	75,973	88,680	83,728
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	1,997,844	1,843,985	2,028,001	2,083,440
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	40.20	41.20	43.73	40.19
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150011

Mattress: of 120cm and over in width EXCLUDING: - with spring interiors - of cellular rubber or plastics

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	2,537	5,057	5,700	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	110,861	S	144,594	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	22.88	*	39.42	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150012

Mattresses, of under 120cm in width EXCLUDING: - with spring interiors - of cellular rubber or plastics

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	5,685	2,092	2,257	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	566,361	S	24,790	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Item

UK Manufacturer Sales	10.04	*	91.04	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36151100 = 36150001 + 36150002 + 36150003 + 36150004

CN (940410)

Mattress supports INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - upholstered mattress bases - with wooden slats - divans

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	144,789	160,429	206,538	212,668
Intra EC Exports	895	848	995	1,739
Intra EC Imports	5,904	7,542	6,930	6,904
Net Balance	5,009	6,694	5,935	5,165
Extra EC Exports	250	539	843	1,058
Extra EC Imports	108	147	74	94
Net Balance	-142	-392	-769	-964
Total Exports	1,145	1,387	1,838	2,797
Total Imports	6,012	7,689	7,004	6,998
Net Balance	4,867	6,302	5,166	4,201
UK Net Supply	149,656	166,731	211,704	216,869
Volume (Number of items)				
UK Manufacturer Sales	2,246,462	2,224,086	2,671,230	2,685,142
Volume (Kilogram)				
Intra EC Exports	160,914	164,988	284,032	296,390
Intra EC Imports	2,563,456	2,942,706	4,479,041	3,338,568
Net Balance	2,402,542	2,777,718	4,195,009	3,042,178
Extra EC Exports	63,323	125,407	174,621	153,247
Extra EC Imports	82,615	61,616	28,559	23,518
Net Balance	19,292	-63,791	-146,062	-129,729
Total Exports	224,237	290,395	458,653	449,637
Total Imports	2,646,071	3,004,322	4,507,600	3,362,086
Net Balance	2,421,834	2,713,927	4,048,947	2,912,449
UK Net Supply	*	*	*	*
£ per Item/Kilogram				
UK Manufacturer Sales	64.45	72.13	77.32	79.20
Intra EC Exports	5.56	5.14	3.50	5.87
Intra EC Imports	2.30	2.56	1.55	2.07
Extra EC Exports	3.95	4.30	4.83	6.90
Extra EC Imports	1.31	2.39	2.59	4.00
Total Exports	5.11	4.78	4.01	6.22
Total Imports	2.27	2.56	1.55	2.08
UK Net Supply	*	*	*	*

PCC 36151230 = 36150005 + 36150006

CN (94042110)

Mattresses of cellular rubber INCLUDING: - with a metal frame EXCLUDING: - water-mattresses - pneumatic mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	5,077	6,717	10,922	11,933
Intra EC Exports	208	217	320	920
Intra EC Imports	90	46	31	98
Net Balance	-118	-171	-289	-822
Extra EC Exports	127	316	280	302
Extra EC Imports	67	150	146	164
Net Balance	-60	-166	-134	-138
Total Exports	335	533	600	1,222
Total Imports	157	196	177	262
Net Balance	-178	-337	-423	-960
UK Net Supply	4,899	6,380	10,499	10,973
Volume (Number of items)				
UK Manufacturer Sales	28,701	33,891	54,965	55,877
Volume (Kilogram)				
Intra EC Exports	30,216	25,437	41,290	313,434
Intra EC Imports	2,757	2,920	2,637	9,923
Net Balance	-27,459	-22,517	-38,653	-303,511
Extra EC Exports	31,322	75,791	87,959	59,365
Extra EC Imports	9,910	68,200	29,289	19,676
Net Balance	-21,412	-7,591	-58,670	-39,689
Total Exports	61,538	101,228	129,249	372,799
Total Imports	12,667	71,120	31,926	29,599
Net Balance	-48,871	-30,108	-97,323	-343,200
UK Net Supply	*	*	*	*
£ per Item/Kilogram				
UK Manufacturer Sales	176.89	198.18	198.71	213.55
Intra EC Exports	6.88	8.53	7.75	2.94
Intra EC Imports	32.64	15.75	11.76	9.88
Extra EC Exports	4.05	4.17	3.18	5.09
Extra EC Imports	6.76	2.20	4.98	8.34
Total Exports	5.44	5.27	4.64	3.28
Total Imports	12.39	2.76	5.54	8.85
UK Net Supply	*	*	*	*

PCC 36151250 = 36150007 + 36150008

CN (94042190)

Mattresses of cellular plastics INCLUDING: - with a metal frame EXCLUDING: - water-mattresses - pneumatic mattresses

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	7,264	3,734	4,016	9,743
Intra EC Exports	1,573	1,351	903	544
Intra EC Imports	768	1,086	924	1,065
Net Balance	-805	-265	21	521
Extra EC Exports	619	1,050	498	1,356
Extra EC Imports	96	436	273	173
Net Balance	-523	-614	-225	-1,183
Total Exports	2,192	2,401	1,401	1,900
Total Imports	864	1,522	1,197	1,238
Net Balance	-1,328	-879	-204	-662
UK Net Supply	5,936	2,855	3,812	9,081

Volume (Number of items)

UK Manufacturer Sales	94,415	170,535	220,991	507,109
Volume (Kilogram)				
Intra EC Exports	520,757	383,560	205,488	83,343
Intra EC Imports	160,397	197,086	194,017	191,979
Net Balance	-360,360	-186,474	-11,471	108,636
Extra EC Exports	903,989	2,396,997	675,743	1,963,360
Extra EC Imports	16,519	123,038	46,237	31,306
Net Balance	-887,470	-2,273,959	-629,506	-1,932,054
Total Exports	1,424,746	2,780,557	881,231	2,046,703
Total Imports	176,916	320,124	240,254	223,285
Net Balance	-1,247,830	-2,460,433	-640,977	-1,823,418
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	76.52	21.89	18.17	22.64
Intra EC Exports	3.02	3.52	4.39	6.53
Intra EC Imports	4.79	5.51	4.76	5.55
Extra EC Exports	0.68	0.44	0.74	0.69
Extra EC Imports	5.81	3.54	5.90	5.53
Total Exports	1.54	0.86	1.59	0.93
Total Imports	4.88	4.75	4.98	5.54
UK Net Supply	*	*	*	*

PCC 36151270 = 36150009 + 36150010

CN (94042910)

Mattresses with spring interiors EXCLUDING: - of cellular rubber or plastics

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	208,836	210,678	236,222	243,378
Intra EC Exports	3,590	3,435	3,205	2,395
Intra EC Imports	168	203	226	337
Net Balance	-3,422	-3,232	-2,979	-2,058
Extra EC Exports	604	694	1,139	1,197
Extra EC Imports	325	7	26	69
Net Balance	-279	-687	-1,113	-1,128
Total Exports	4,194	4,129	4,344	3,592
Total Imports	493	210	252	406
Net Balance	-3,701	-3,919	-4,092	-3,186
UK Net Supply	205,135	206,759	232,130	240,192

Volume (Number of items)

UK Manufacturer Sales	3,721,359	3,539,687	3,900,137	4,156,579
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Volume (Kilogram)

Intra EC Exports	1,413,767	1,973,230	988,242	560,271
Intra EC Imports	42,853	61,838	74,101	97,551
Net Balance	-1,370,914	-1,911,392	-914,141	-462,720
Extra EC Exports	377,167	447,452	640,367	629,199
Extra EC Imports	347,665	908	6,364	30,154
Net Balance	-29,502	-446,544	-634,003	-599,045
Total Exports	1,790,934	2,420,682	1,628,609	1,189,470
Total Imports	390,518	62,746	80,465	127,705
Net Balance	-1,400,416	-2,357,936	-1,548,144	-1,061,765
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	56.12	59.52	60.57	58.55
Intra EC Exports	2.54	1.74	3.24	4.27
Intra EC Imports	3.92	3.28	3.05	3.45
Extra EC Exports	1.60	1.55	1.78	1.90
Extra EC Imports	0.93	7.71	4.09	2.29
Total Exports	2.34	1.71	2.67	3.02
Total Imports	1.26	3.35	3.13	3.18
UK Net Supply	*	*	*	*

PCC 36151290 = 36150011 + 36150012

CN (94042990)

Mattresses EXCLUDING: - with spring interiors - of cellular rubber or plastics

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	8,222	7,149	7,957	8,335
Intra EC Exports	5,589	4,388	4,324	5,059
Intra EC Imports	503	1,613	1,519	1,379
Net Balance	-5,086	-2,775	-2,805	-3,680
Extra EC Exports	694	694	838	1,103
Extra EC Imports	268	432	868	839
Net Balance	-426	-262	30	-264
Total Exports	6,283	5,082	5,162	6,162
Total Imports	771	2,045	2,387	2,218
Net Balance	-5,512	-3,037	-2,775	-3,944
UK Net Supply	2,710	4,112	5,182	4,391

Volume (Number of items)

UK Manufacturer Sales	677,222	154,280	169,384	146,946
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Volume (Kilogram)

Intra EC Exports	1,449,533	852,369	449,242	273,930
Intra EC Imports	50,752	165,715	140,726	110,489
Net Balance	-1,398,781	-686,654	-308,516	-163,441
Extra EC Exports	172,903	115,973	118,991	132,490
Extra EC Imports	58,602	81,325	224,444	300,833
Net Balance	-114,301	-34,648	105,453	168,343
Total Exports	1,622,436	968,342	568,233	406,420
Total Imports	109,354	247,040	365,170	411,322
Net Balance	-1,513,082	-721,302	-203,063	4,902
UK Net Supply	*	*	*	*

£ per Item/Kilogram

UK Manufacturer Sales	11.46	46.34	46.98	56.72
Intra EC Exports	3.86	5.15	9.63	18.47
Intra EC Imports	9.91	9.73	10.79	12.48
Extra EC Exports	4.01	5.98	7.04	8.33
Extra EC Imports	4.57	5.31	3.87	2.79
Total Exports	3.87	5.25	9.08	15.16
Total Imports	7.05	8.28	6.54	5.39
UK Net Supply	*	*	*	*