

# **PRODUCT SALES and TRADE**

PRA11

Miscellaneous Food Products & Prepared  
Animal Feeds

**1998**

A publication of the Government Statistical Service

Office for National Statistics

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# Contents

## PRA11

### Miscellaneous Food Products & Prepared Animal Feeds

This report covers the following industries (subclasses):

- 15710** Prepared Feeds for Farm Animals
- 15720** Prepared Pet Food
- 15890** Manufacture of Other Food Products nec

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<b>Introduction</b>	<b>5</b>
<b>Information</b>	<b>6</b>
<b>Prepared Feeds for Farm Animals - 15710</b>	<b>11</b>
<b>INDUSTRY SALES AND TURNOVER</b>	<b>12</b>
<b>INDUSTRY PRINCIPAL PRODUCTS AND TRADE</b>	<b>13</b>
<b>PCC 15711000</b>	<b>14</b>
Preparations of farm animal feeds	
<b>Prepared Pet Food - 15720</b>	<b>17</b>
<b>INDUSTRY SALES AND TURNOVER</b>	<b>18</b>
<b>INDUSTRY PRINCIPAL PRODUCTS AND TRADE</b>	<b>19</b>
<b>PCC 15720001</b>	<b>20</b>
Cat food put up for retail sale	
<b>PCC 15720002</b>	<b>21</b>
Dog food put up for retail sale	
<b>PCC 15721030 = 15720001 + 15720002</b>	<b>22</b>
Dog or cat food, put up for retail sale	
<b>PCC 15721050</b>	<b>23</b>
Preparations used for feeding pets EXCLUDING: - for cats or dogs	

<b>Manufacture of Other Food Products nec - 15890</b>	<b>25</b>
<b>INDUSTRY SALES AND TURNOVER</b>	<b>26</b>
<b>INDUSTRY PRINCIPAL PRODUCTS AND TRADE</b>	<b>27</b>
<b>PCC 15891100</b>	<b>28</b>
Soups and broths and preparations therefor	
<b>PCC 15891230</b>	<b>29</b>
Egg products, fresh, dried, cooked by steaming or by boiling in water, moulded, frozen or otherwise preserved EXCLUDING: - albumin - in the shell	
<b>PCC 15891250</b>	<b>30</b>
Egg albumin	
<b>PCC 15891333</b>	<b>31</b>
Dried bakers' yeast	
<b>PCC 15891335</b>	<b>32</b>
Liquid or pressed bakers' yeast	
<b>PCC 15891339</b>	<b>33</b>
Active yeast EXCLUDING: - bakers' yeast	
<b>PCC 15891350</b>	<b>34</b>
Inactive yeasts and other dead single-cell micro-organisms	
<b>PCC 15891370</b>	<b>35</b>
Prepared baking powders	
<b>PCC 15891431</b>	<b>36</b>
Malt extract	
<b>PCC 15891439</b>	<b>37</b>
Food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50%; food preparations of milk, cream, buttermilk, yoghurt or whey not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 10%	
<b>PCC 15891491</b>	<b>38</b>
Protein concentrates and flavoured or coloured sugar syrups	
<b>PCC 15891499</b>	<b>39</b>
Other food preparations INCLUDING: - sandwiches; cheese fondues; powders for jellies, ice creams or similar; cake or biscuit fillings; mixtures for beverages; non-alcoholic or compound alcoholic preparations; sweeteners; yeast extracts; herbal "teas"; food supplements	

**What does this report contain?**

The Product Sales annual series of reports contains data on the sales by UK based manufacturers of individual products covered by the PRODCOM inquiry, together with exports and imports data.

The PRA series of reports contains the data for the industries surveyed annually as well as data from industries surveyed quarterly which are directly relevant for these industries. The data for the industries surveyed on a quarterly basis are available separately.

**What is PRODCOM?**

The term PRODCOM is derived from PRODUcts of the European COMmunity. This is a survey based on products whose definitions are standardised across the EC to allow comparability between the member countries' data.

**What does PRODCOM cover?**

PRODCOM covers some 4,800 products which in the UK are assigned to some 250 industries (subclasses) as defined by the 1992 Standard Industrial Classification SIC(92). Some 200 industries are surveyed annually with the remaining 50 being surveyed on a quarterly basis.

**What is SIC(92)?**

The Standard Industrial Classification is used to classify business establishments and other statistical units by the type of economic activity in which they are engaged. The present 1992 revision is based on the activity classification issued by the Statistical Office of the European Communities (Eurostat), known as the NACE classification.

**Who collects the PRODCOM data?**

The PRODCOM data are collected through a series of surveys by the Office for National Statistics (ONS).

**Who collects the trade data?**

The trade data (exports and imports) are collected by HM Customs and Excise and measure the flow of goods into and out of the UK.

Total exports and imports are broken down into intra and extra EC trade i.e. Trade with members of the EC, and trade with countries outside the EC.

Intra EC trade data are collected by INTRASTAT, a survey based system operated by Customs covering the largest traders. Extra EC trade data are collected from information given on Customs documentation which has to accompany goods passing through border controls.

**What data are shown?**

Data on both the value and volume of UK manufacturers' sales are collected for most products, and these are also aggregated to product totals for the industry. All estimates are for the total manufacturing activity of all firms in the UK and not just for those firms selected for the survey.

The data for each industry (subclass) is shown in a series of three tables: Sales and Turnover, Principal Products and Trade and Individual Product Tables. See below for further explanation of the different types of table.

**Industry Sales and Turnover**

The Sales and Turnover table shows the relationship between the total turnover of companies classified to that industry and the total sales of principal products of that industry. The difference is turnover generated from non-production activity, and the effect of 'carry-in' and 'carry-out' sales to the industry. See below for further explanation of these.

**What are Principal Products**

Firms are classified to an industry (a 5-digit subclass under the Standard Industrial Classification SIC (92)) according to their main economic activity. Principal Products are those products classified to an industry (subclass) and are the products mainly produced by firms classified to that industry.

Each individual product has an 8 digit code assigned to it; the first 4/5 digits indicate the industry for which it is one of the Principal Products. The product code is known as the PRODCOM Commodity Code (PCC).

**For example:**

5-digit industry Under Sic(92)	Industry title	Principal products	
35300	Aircraft and Spacecraft	35301600	Parts of turbo jet or turbo propellers
		35304000	Spacecraft, satellites and launch vehicles
		35309100	Repair and maintenance of aircraft and aircraft engines

**What items of non-production are shown?**

**Merchanted goods** - These are manufacturers' sales of goods which have not been subjected to any manufacturing process.

**Work done** - Revenue is recorded under 'work done' when a manufacturer conducts work on materials which have been supplied to them by a customer.

**Waste products** - Manufacturers' sales of products and residues which were considered as being waste.

**All other income** - Revenue derived from the provision of services and other non-production activity not specified elsewhere.

### **What are 'carry-in' and 'carry-out' sales?**

Other than production of their Principal Products, an industry may have some secondary production, i.e. production of non-principal products. These sales are known as 'carry-out' product sales as they are sales of products classified as principal to a different industry.

Conversely, 'carry-in' product sales are defined as sales of products classified as principal to an industry which are made by companies classified to other industries.

Therefore one industry's carry-out product sales are another's carry-in product sales and vice-versa. For example, a firm classified as a footwear manufacturer may also manufacture luggage. The footwear industry therefore has carry-out sales to the luggage industry, and the luggage industry has carry-in sales from the footwear industry.

### **What are 'Other' sales?**

Where companies produce relatively very small amounts of certain products these are often grouped together in an 'Other' category to lessen the burden on companies responding to the survey. The category will include products with an annual sales value of less than £25,000 each. In the Sales and Turnover table these are added to the sales of products not listed in the individual product tables because of suppression, see below.

### **Industry Principal Products and Trade**

This table summarises the total sales of the principal products for the industry, together with the total imports and exports. This table exists only for the value data as the volume units can differ between products and so aggregation would not be meaningful.

Derived data are also included in this table; the net balance of trade and the UK net supply for principal products of the industry.

Analysis in terms of exports as a percentage of PRODCOM i.e. UK manufacturers' sales, and imports as a percentage of UK net supply are also shown in this table.

### **What is the net balance of trade?**

Exports data are subtracted from imports data to derive the net balance of trade of the principal products of an industry to the UK. Net balance of trade is also shown for each product in the individual product tables, see below.

### **What is the UK net supply?**

The net supply of principal products to the UK market is shown. This is calculated as PRODCOM, ie UK manufacturers' sales, less exports plus imports. This can take a negative value where there has been a re-export of imported goods or export of stockpiled goods from previous periods.

### Individual Product Tables

The product tables contain the PRODCOM, imports and exports data for each individual product classified to that industry. The trade data is matched to the PRODCOM data for each product via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level.

The value and volume of sales is shown together with the average unit price (value divided by volume) and the derived net balance of trade and UK net supply.

The unit volume collected under PRODCOM is indicated in each product table. In general the volume is collected in weight (kilograms) to retain comparability with the imports and exports data collected by Customs and Excise via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level. There are however a number of products where a different unit of volume is considered more appropriate. Volume data are not collected for a small number of products where it has proven difficult to obtain meaningful data.

### What are aggregated products?

Some industries contain a small number of cases where data for several products are aggregated together. These are listed at the end of the Contents (where applicable) and are of two types:

- products aggregated together as trade data is only available at that level
- products split into new, more detailed product headings as trade associations have advised that the greater detail is more meaningful than the original grouping.

# Suppression

## Why are data suppressed?

Data are suppressed so that in no way can any individual UK firm's sales be disclosed unless they have given the ONS express permission to do so.

## Rounding of data

Due to the effects of rounding, totals and other calculated values may not always agree with those calculated from the individual components shown in the tables.

## What symbols are used?

- S - suppressed as disclosive
- S\* - suppressed but aggregated in the Industry Sales and Turnover table
- Q - data under investigation with HM Customs and Excise
- N/A - data not available
- \* - not able to calculate data

## Methodological Note

Following a review of the statistical methodology underpinning the PRODCOM estimates, improvements have been made to the design of the sample survey, and the methods for calculating the UK product estimates. These changes are designed to improve the accuracy of the published data.

The changes in methodology have been made for processing the data from 1997 onwards. Consistent time series for 1995-1998 (the data contained within this report) have been produced on the basis of these methodological improvements. Users may therefore see differences between the new data series and those previously published for earlier years.

For further information see 'PRODCOM (PRODuCts of the European COMmunity Survey) Developments 1993-1998'. Copies of this article are available from the ONS PRODCOM Helpdesk on request (Tel: 01633 813065).



# **Product Sales and Trade**

## **Prepared Feeds for Farm Animals**

**15710**

## INDUSTRY SALES AND TURNOVER

### Prepared Feeds for Farm Animals - Industry 15710

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	2,250,371	2,556,968	2,672,591	2,283,666
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	900	1,003	226	1,415
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>2,251,271</b>	<b>2,557,972</b>	<b>2,672,817</b>	<b>2,285,081</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	1,273,457	1,332,690	1,357,504	1,784,371
<b>WORK DONE</b> (Work done on materials supplied by customer)	4,389	7,573	17,436	24,986
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	7,581	6,636	9,097	15,824
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	130,465	287,693	314,734	288,564
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	345,336	268,183	878,779	1,508,500
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>4,012,498</b>	<b>4,460,747</b>	<b>5,250,365</b>	<b>5,907,325</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

## INDUSTRY PRINCIPAL PRODUCTS AND TRADE

### Prepared Feeds for Farm Animals - Industry 15710

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Manufacturer Sales</b>	<b>2,251,271</b>	<b>2,557,972</b>	<b>2,672,817</b>	<b>2,285,081</b>
Intra EC Exports	105,658	116,581	1,533	372
Intra EC Imports	45,949	46,312	56	4
Net Balance	-59,709	-70,269	-1,477	-368
Extra EC Exports	45,281	35,878	766	61
Extra EC Imports	13,727	71,337	253	52
Net Balance	-31,554	35,459	-513	-9
Total Exports	150,939	152,459	2,299	433
Total Imports	59,676	117,649	309	56
Net Balance	-91,263	-34,810	-1,990	-377
<b>UK Net Supply</b>	<b>2,160,008</b>	<b>2,523,162</b>	<b>2,670,827</b>	<b>2,284,704</b>
<b>Export as % of UK Manufacturer Sales</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	4.69	4.56	0.06	0.02
Extra EC Exports	2.01	1.40	0.03	0.00
Total Exports	6.70	5.96	0.09	0.02
UK Sales	93.30	94.04	99.91	99.98
<b>Import as % of UK Net Supply</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	2.13	1.84	0.00	0.00
Extra EC Imports	0.64	2.83	0.01	0.00
Total Imports	2.76	4.66	0.01	0.00
UK Production	97.24	95.34	99.99	100.00

PCC 15711000

CN (230990)

Preparations of farm animal feeds

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>2,250,371</b>	<b>2,556,968</b>	<b>2,672,591</b>	<b>2,283,666</b>
Intra EC Exports	105,658	116,581	1,533	372
Intra EC Imports	45,949	46,312	56	4
<b>Net Balance</b>	<b>-59,709</b>	<b>-70,269</b>	<b>-1,477</b>	<b>-368</b>
Extra EC Exports	45,281	35,878	766	61
Extra EC Imports	13,727	71,337	253	52
<b>Net Balance</b>	<b>-31,554</b>	<b>35,459</b>	<b>-513</b>	<b>-9</b>
<b>Total Exports</b>	<b>150,939</b>	<b>152,459</b>	<b>2,299</b>	<b>433</b>
<b>Total Imports</b>	<b>59,676</b>	<b>117,649</b>	<b>309</b>	<b>56</b>
<b>Net Balance</b>	<b>-91,263</b>	<b>-34,810</b>	<b>-1,990</b>	<b>-377</b>
<b>UK Net Supply</b>	<b>2,159,108</b>	<b>2,522,158</b>	<b>2,670,601</b>	<b>2,283,289</b>

**Volume (Tonnes)**

UK Manufacturer Sales	12,985,654	13,866,423	16,474,072	18,580,262
Intra EC Exports	S	S	1,013	239
Intra EC Imports	S	S	29	3
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>-984</b>	<b>-236</b>
Extra EC Exports	S	S	612	21
Extra EC Imports	S	S	72	17
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>-540</b>	<b>-4</b>
<b>Total Exports</b>	<b>*</b>	<b>*</b>	<b>1,625</b>	<b>260</b>
<b>Total Imports</b>	<b>*</b>	<b>*</b>	<b>101</b>	<b>20</b>
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>-1,524</b>	<b>-240</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>16,472,548</b>	<b>18,580,022</b>

**£ per Tonne**

UK Manufacturer Sales	173.30	184.40	162.23	122.91
Intra EC Exports	*	*	1,513.33	1,556.49
Intra EC Imports	*	*	1,931.03	1,333.33
Extra EC Exports	*	*	1,251.63	2,904.76
Extra EC Imports	*	*	3,513.89	3,058.82
<b>Total Exports</b>	<b>*</b>	<b>*</b>	<b>1,414.77</b>	<b>1,665.38</b>
<b>Total Imports</b>	<b>*</b>	<b>*</b>	<b>3,059.41</b>	<b>2,800.00</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>162.12</b>	<b>122.89</b>





# **Product Sales and Trade**

## **Prepared Pet Food**

**15720**

## INDUSTRY SALES AND TURNOVER

### Prepared Pet Foods - Industry 15720

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	1,475,686	1,355,690	1,458,475	1,400,776
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	83	S	63	118
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>1,475,769</b>	<b>S</b>	<b>1,458,538</b>	<b>1,400,894</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	100,812	126,069	133,664	120,104
<b>WORK DONE</b> (Work done on materials supplied by customer)	S	3,327	S	40,747
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	7,673	5,563	5,940	S
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	S	S	S	S
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	-188,039	-65,557	7,163	-16,667
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>1,399,333</b>	<b>1,429,036</b>	<b>1,605,448</b>	<b>1,566,982</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

## INDUSTRY PRINCIPAL PRODUCTS AND TRADE

### Prepared Pet Foods - Industry 15720

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Manufacturer Sales</b>	<b>1,475,769</b>	<b>S</b>	<b>1,458,538</b>	<b>1,400,894</b>
Intra EC Exports	236,819	287,701	253,445	231,523
Intra EC Imports	142,458	134,070	145,651	173,198
Net Balance	-94,361	-153,631	-107,794	-58,325
Extra EC Exports	70,976	54,274	56,343	63,008
Extra EC Imports	57,260	117,726	137,924	110,349
Net Balance	-13,716	63,452	81,581	47,341
Total Exports	307,795	341,975	309,788	294,531
Total Imports	199,718	251,796	283,575	283,547
Net Balance	-108,077	-90,179	-26,213	-10,984
<b>UK Net Supply</b>	<b>1,367,692</b>	<b>*</b>	<b>1,432,325</b>	<b>1,389,910</b>
<b>Export as % of UK Manufacturer Sales</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	16.05	*	17.38	16.53
Extra EC Exports	4.81	*	3.86	4.50
Total Exports	20.86	*	21.24	21.02
UK Sales	79.14	*	78.76	78.98
<b>Import as % of UK Net Supply</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Net Supply</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Imports	10.42	*	10.17	12.46
Extra EC Imports	4.19	*	9.63	7.94
Total Imports	14.60	*	19.80	20.40
UK Production	85.40	*	80.20	79.60

PCC 15720001

CN (230910)

Cat food put up for retail sale

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	N/A	N/A	566,096	591,870
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**Volume (Tonnes)**

UK Manufacturer Sales	N/A	N/A	632,377	654,170
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**£ per Tonne**

UK Manufacturer Sales	*	*	895.19	904.76
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 15720002

CN (230910)

Dog food put up for retail sale

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	N/A	N/A	769,841	675,365
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**Volume (Tonnes)**

UK Manufacturer Sales	N/A	N/A	1,030,367	963,180
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**£ per Tonne**

UK Manufacturer Sales	*	*	747.15	701.18
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 15721030 = 15720001 + 15720002

CN (230910)

Dog or cat food, put up for retail sale

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>1,364,660</b>	<b>1,239,936</b>	<b>1,335,937</b>	<b>1,267,235</b>
Intra EC Exports	131,161	171,120	151,196	136,353
Intra EC Imports	96,509	87,758	101,822	125,427
Net Balance	-34,652	-83,362	-49,374	-10,926
Extra EC Exports	25,695	18,396	13,287	13,520
Extra EC Imports	43,533	46,389	41,026	35,912
Net Balance	17,838	27,993	27,739	22,392
Total Exports	156,856	189,516	164,483	149,873
Total Imports	140,042	134,147	142,848	161,339
Net Balance	-16,814	-55,369	-21,635	11,466
<b>UK Net Supply</b>	<b>1,347,846</b>	<b>1,184,567</b>	<b>1,314,302</b>	<b>1,278,701</b>

**Volume (Tonnes)**

UK Manufacturer Sales	1,751,635	1,630,906	1,662,744	1,617,350
Intra EC Exports	S	S	143,038	132,487
Intra EC Imports	S	S	165,039	229,750
Net Balance	*	*	22,001	97,263
Extra EC Exports	S	S	16,376	16,720
Extra EC Imports	S	S	40,931	35,270
Net Balance	*	*	24,555	18,550
Total Exports	*	*	159,414	149,207
Total Imports	*	*	205,970	265,020
Net Balance	*	*	46,556	115,813
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>1,709,300</b>	<b>1,733,163</b>

**£ per Tonne**

UK Manufacturer Sales	779.08	760.27	803.45	783.53
Intra EC Exports	*	*	1,057.03	1,029.18
Intra EC Imports	*	*	616.96	545.93
Extra EC Exports	*	*	811.37	808.61
Extra EC Imports	*	*	1,002.32	1,018.20
Total Exports	*	*	1,031.80	1,004.46
Total Imports	*	*	693.54	608.78
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>768.91</b>	<b>737.78</b>

PCC 15721050

CN (230990)

Preparations used for feeding pets EXCLUDING: - for cats or dogs

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>111,026</b>	<b>115,754</b>	<b>122,538</b>	<b>133,541</b>
Intra EC Exports	105,658	116,581	102,249	95,170
Intra EC Imports	45,949	46,312	43,829	47,771
Net Balance	-59,709	-70,269	-58,420	-47,399
Extra EC Exports	45,281	35,878	43,056	49,488
Extra EC Imports	13,727	71,337	96,898	74,437
Net Balance	-31,554	35,459	53,842	24,949
Total Exports	150,939	152,459	145,305	144,658
Total Imports	59,676	117,649	140,727	122,208
Net Balance	-91,263	-34,810	-4,578	-22,450
<b>UK Net Supply</b>	<b>19,763</b>	<b>80,944</b>	<b>117,960</b>	<b>111,091</b>

**Volume (Kilogram)**

<b>UK Manufacturer Sales</b>	<b>215,946,968</b>	<b>231,031,543</b>	<b>263,743,034</b>	<b>290,021,401</b>
Intra EC Exports	193,463,000	184,744,654	215,343,016	203,627,115
Intra EC Imports	82,487,000	92,003,619	75,859,461	77,690,167
Net Balance	-110,976,000	-92,741,035	-139,483,555	-125,936,948
Extra EC Exports	37,321,000	31,281,498	29,356,346	46,718,089
Extra EC Imports	33,290,000	517,121,541	748,437,014	747,362,601
Net Balance	-4,031,000	485,840,043	719,080,668	700,644,512
Total Exports	230,784,000	216,026,152	244,699,362	250,345,204
Total Imports	115,777,000	609,125,160	824,296,475	825,052,768
Net Balance	-115,007,000	393,099,008	579,597,113	574,707,564
<b>UK Net Supply</b>	<b>100,939,968</b>	<b>624,130,551</b>	<b>843,340,147</b>	<b>864,728,965</b>

**£ per Kilogram**

<b>UK Manufacturer Sales</b>	<b>0.51</b>	<b>0.50</b>	<b>0.46</b>	<b>0.46</b>
Intra EC Exports	0.55	0.63	0.47	0.47
Intra EC Imports	0.56	0.50	0.58	0.61
Extra EC Exports	1.21	1.15	1.47	1.06
Extra EC Imports	0.41	0.14	0.13	0.10
Total Exports	0.65	0.71	0.59	0.58
Total Imports	0.52	0.19	0.17	0.15
<b>UK Net Supply</b>	<b>0.20</b>	<b>0.13</b>	<b>0.14</b>	<b>0.13</b>



# **Product Sales and Trade**

## **Manufacture of Other Food Products nec**

**15890**

## INDUSTRY SALES AND TURNOVER

### Manufacture of Other Food Products n.e.c. - Industry 15890

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1995	1996	1997	1998
<b>UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY</b> (See Note 1 below)	<b>1,165,803</b>	<b>1,222,198</b>	<b>1,472,789</b>	<b>1,654,055</b>
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	S	S	18,645	23,319
<b>TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY</b>	<b>S</b>	<b>S</b>	<b>1,491,434</b>	<b>1,677,374</b>
<b>PLUS</b>				
<b>MERCHANTED GOODS</b> (Sales of goods not subjected to any manufacturing process by vendor)	226,047	227,323	117,479	112,691
<b>WORK DONE</b> (Work done on materials supplied by customer)	4,744	4,871	5,440	21,880
<b>WASTE PRODUCTS</b> (Sales of waste products and residues)	1,341	1,947	1,701	629
<b>ALL OTHER INCOME</b> (Derived from provision of services and other non-production activities not elsewhere specified)	S	S	952	17,791
<b>NET CARRY-IN/CARRY-OUT</b> (See Note 3 below)	-95,262	235,267	110,567	382,901
<b>TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY</b>	<b>1,337,389</b>	<b>1,745,901</b>	<b>1,727,571</b>	<b>2,213,266</b>

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S\*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

## INDUSTRY PRINCIPAL PRODUCTS AND TRADE

### Manufacture of Other Food Products n.e.c. - Industry 15890

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

<b>Value £000's</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Manufacturer Sales</b>	<b>S</b>	<b>S</b>	<b>1,491,434</b>	<b>1,677,374</b>
Intra EC Exports	S	S	S	S
Intra EC Imports	519,867	536,155	539,099	540,240
Net Balance	*	*	*	*
Extra EC Exports	S	147,890	163,078	151,232
Extra EC Imports	41,797	51,825	61,583	64,919
Net Balance	*	-96,065	-101,495	-86,313
Total Exports	*	*	*	*
Total Imports	*	587,980	600,682	605,159
Net Balance	*	*	*	*
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Export as % of UK Manufacturer Sales</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Manufacturer Sales</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>100</b>
Intra EC Exports	*	*	*	*
Extra EC Exports	*	*	10.93	9.02
Total Exports	*	*	25.43	21.65
UK Sales	*	*	*	*
<b>Import as % of UK Net Supply</b>				
	<b>1995</b>	<b>1996</b>	<b>1997</b>	<b>1998</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
Intra EC Imports	*	*	31.47	28.15
Extra EC Imports	*	*	3.60	3.38
Total Imports	*	*	35.07	31.53
UK Production	*	*	64.93	68.47

PCC 15891100

CN (21041010 + 21041090)

Soups and broths and preparations therefor

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>318,245</b>	<b>318,833</b>	<b>308,411</b>	<b>314,777</b>
Intra EC Exports	9,484	13,959	13,093	9,815
Intra EC Imports	29,436	27,883	29,066	32,201
Net Balance	19,952	13,924	15,973	22,386
Extra EC Exports	7,689	7,101	5,883	5,620
Extra EC Imports	3,821	4,039	3,943	4,141
Net Balance	-3,868	-3,062	-1,940	-1,479
Total Exports	17,173	21,060	18,976	15,435
Total Imports	33,257	31,922	33,009	36,342
Net Balance	16,084	10,862	14,033	20,907
<b>UK Net Supply</b>	<b>334,329</b>	<b>329,695</b>	<b>322,444</b>	<b>335,684</b>

**Volume (Tonnes)**

UK Manufacturer Sales	370,413	416,206	394,932	411,075
Intra EC Exports	S	S	12,697	8,129
Intra EC Imports	S	S	13,696	20,645
Net Balance	*	*	999	12,516
Extra EC Exports	S	S	4,169	3,711
Extra EC Imports	S	S	1,316	1,442
Net Balance	*	*	-2,853	-2,269
Total Exports	*	*	16,866	11,840
Total Imports	*	*	15,012	22,087
Net Balance	*	*	-1,854	10,247
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>393,078</b>	<b>421,322</b>

**£ per Tonne**

UK Manufacturer Sales	859.16	766.05	780.92	765.74
Intra EC Exports	*	*	1,031.19	1,207.41
Intra EC Imports	*	*	2,122.23	1,559.75
Extra EC Exports	*	*	1,411.13	1,514.42
Extra EC Imports	*	*	2,996.20	2,871.71
Total Exports	*	*	1,125.10	1,303.63
Total Imports	*	*	2,198.84	1,645.40
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>820.31</b>	<b>796.74</b>

PCC 15891230

CN (04081120 + 04081180 + 04081920 + 04081981 + 04081989 + 04089120 + 04089180 + 04089920 + 04089980)

Egg products, fresh, dried, cooked by steaming or by boiling in water, moulded, frozen or otherwise preserved  
EXCLUDING: - albumin - in the shell

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>79,552</b>	<b>68,882</b>	<b>76,148</b>	<b>116,450</b>
Intra EC Exports	4,206	2,605	2,362	1,455
Intra EC Imports	11,251	12,743	14,355	10,780
<b>Net Balance</b>	<b>7,045</b>	<b>10,138</b>	<b>11,993</b>	<b>9,325</b>
Extra EC Exports	544	594	427	309
Extra EC Imports	64	239	440	471
<b>Net Balance</b>	<b>-480</b>	<b>-355</b>	<b>13</b>	<b>162</b>
<b>Total Exports</b>	<b>4,750</b>	<b>3,199</b>	<b>2,789</b>	<b>1,764</b>
<b>Total Imports</b>	<b>11,315</b>	<b>12,982</b>	<b>14,795</b>	<b>11,251</b>
<b>Net Balance</b>	<b>6,565</b>	<b>9,783</b>	<b>12,006</b>	<b>9,487</b>
<b>UK Net Supply</b>	<b>86,117</b>	<b>78,665</b>	<b>88,154</b>	<b>125,937</b>

**Volume (Tonnes)**

UK Manufacturer Sales			90,216	71,007	77,656	109,279
Intra EC Exports	S	S			4,331	2,755
Intra EC Imports	S	S			6,455	5,411
<b>Net Balance</b>	*	*			<b>2,124</b>	<b>2,656</b>
Extra EC Exports	S	S			245	195
Extra EC Imports	S	S			285	435
<b>Net Balance</b>	*	*			<b>40</b>	<b>240</b>
<b>Total Exports</b>	*	*			<b>4,576</b>	<b>2,950</b>
<b>Total Imports</b>	*	*			<b>6,740</b>	<b>5,846</b>
<b>Net Balance</b>	*	*			<b>2,164</b>	<b>2,896</b>
<b>UK Net Supply</b>	*	*			<b>79,820</b>	<b>112,175</b>

**£ per Tonne**

UK Manufacturer Sales			881.80	970.07	980.58	1,065.63
Intra EC Exports	*	*			545.37	528.13
Intra EC Imports	*	*			2,223.86	1,992.24
<b>Extra EC Exports</b>	*	*			<b>1,742.86</b>	<b>1,584.62</b>
<b>Extra EC Imports</b>	*	*			<b>1,543.86</b>	<b>1,082.76</b>
<b>Total Exports</b>	*	*			<b>609.48</b>	<b>597.97</b>
<b>Total Imports</b>	*	*			<b>2,195.10</b>	<b>1,924.56</b>
<b>UK Net Supply</b>	*	*			<b>1,104.41</b>	<b>1,122.69</b>

PCC 15891250

CN (35021110 + 35021190 + 35021910 + 35021990)

Egg albumin

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>2,088</b>	<b>1,394</b>	<b>S*</b>	<b>2,238</b>
Intra EC Exports	190	79	83	125
Intra EC Imports	5,289	5,817	6,978	7,448
<b>Net Balance</b>	<b>5,099</b>	<b>5,738</b>	<b>6,895</b>	<b>7,323</b>
Extra EC Exports	250	296	163	285
Extra EC Imports	594	604	712	614
<b>Net Balance</b>	<b>344</b>	<b>308</b>	<b>549</b>	<b>329</b>
<b>Total Exports</b>	<b>440</b>	<b>375</b>	<b>246</b>	<b>410</b>
<b>Total Imports</b>	<b>5,883</b>	<b>6,421</b>	<b>7,690</b>	<b>8,062</b>
<b>Net Balance</b>	<b>5,443</b>	<b>6,046</b>	<b>7,444</b>	<b>7,652</b>
<b>UK Net Supply</b>	<b>7,531</b>	<b>7,440</b>	<b>*</b>	<b>9,890</b>

**Volume (Tonnes)**

UK Manufacturer Sales	3,339	2,172	S	4,232
Intra EC Exports	0	0	15	115
Intra EC Imports	S	S	1,688	1,899
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>1,673</b>	<b>1,784</b>
Extra EC Exports	0	0	39	67
Extra EC Imports	0	0	112	121
<b>Net Balance</b>	<b>0</b>	<b>0</b>	<b>73</b>	<b>54</b>
<b>Total Exports</b>	<b>0</b>	<b>0</b>	<b>54</b>	<b>182</b>
<b>Total Imports</b>	<b>*</b>	<b>*</b>	<b>1,800</b>	<b>2,020</b>
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>1,746</b>	<b>1,838</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>6,070</b>

**£ per Tonne**

UK Manufacturer Sales	625.46	641.96	*	528.78
Intra EC Exports	*	*	5,533.33	1,086.96
Intra EC Imports	*	*	4,133.89	3,922.06
Extra EC Exports	*	*	4,179.49	4,253.73
Extra EC Imports	*	*	6,357.14	5,074.38
<b>Total Exports</b>	<b>*</b>	<b>*</b>	<b>4,555.56</b>	<b>2,252.75</b>
<b>Total Imports</b>	<b>*</b>	<b>*</b>	<b>4,272.22</b>	<b>3,991.09</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>1,629.35</b>

PCC 15891333

CN (21021031)

Dried bakers' yeast

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>S*</b>	<b>S*</b>	<b>S*</b>	<b>S*</b>
Intra EC Exports	S	S	S	S
Intra EC Imports	2,177	2,223	4,392	2,616
Net Balance	*	*	*	*
Extra EC Exports	S	8,917	15,768	14,775
Extra EC Imports	160	92	46	19
Net Balance	*	-8,825	-15,722	-14,756
Total Exports	*	*	*	*
Total Imports	2,337	2,315	4,438	2,635
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**Volume (Tonnes)**

UK Manufacturer Sales	S	S	S	S
Intra EC Exports	S	S	S	S
Intra EC Imports	S	S	1,600	1,481
Net Balance	*	*	*	*
Extra EC Exports	S	S	8,582	9,023
Extra EC Imports	S	S	33	0
Net Balance	*	*	-8,549	-9,023
Total Exports	*	*	*	*
Total Imports	*	*	1,633	1,481
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**£ per Tonne**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	2,745.00	1,766.37
Extra EC Exports	*	*	1,837.33	1,637.48
Extra EC Imports	*	*	1,393.94	*
Total Exports	*	*	*	*
Total Imports	*	*	2,717.70	1,779.20
UK Net Supply	*	*	*	*

PCC 15891335

CN (21021039)

Liquid or pressed bakers' yeast

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>33,915</b>	<b>34,190</b>	<b>35,098</b>	<b>40,108</b>
Intra EC Exports	1,764	1,785	1,400	2,026
Intra EC Imports	382	350	535	475
<b>Net Balance</b>	<b>-1,382</b>	<b>-1,435</b>	<b>-865</b>	<b>-1,551</b>
Extra EC Exports	71	149	79	21
Extra EC Imports	0	1	2	13
<b>Net Balance</b>	<b>-71</b>	<b>-148</b>	<b>-77</b>	<b>-8</b>
<b>Total Exports</b>	<b>1,835</b>	<b>1,934</b>	<b>1,479</b>	<b>2,047</b>
<b>Total Imports</b>	<b>382</b>	<b>351</b>	<b>537</b>	<b>488</b>
<b>Net Balance</b>	<b>-1,453</b>	<b>-1,583</b>	<b>-942</b>	<b>-1,559</b>
<b>UK Net Supply</b>	<b>32,462</b>	<b>32,607</b>	<b>34,156</b>	<b>38,549</b>

**Volume (Tonnes)**

UK Manufacturer Sales	82,030	77,171	79,403	91,050
Intra EC Exports	S	S	4,253	3,606
Intra EC Imports	S	S	848	593
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>-3,405</b>	<b>-3,013</b>
Extra EC Exports	S	S	S	S
Extra EC Imports	S	S	S	S
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Total Exports</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Total Imports</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Net Balance</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

**£ per Tonne**

UK Manufacturer Sales	413.45	443.04	442.02	440.51
Intra EC Exports	*	*	329.18	561.84
Intra EC Imports	*	*	630.90	801.01
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
<b>Total Exports</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>Total Imports</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 15891339

CN (21021010 + 21021090)

Active yeast EXCLUDING: - bakers' yeast

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	17,029	20,281	26,348	28,721
Intra EC Exports	S	S	S	S
Intra EC Imports	652	946	795	1,176
Net Balance	*	*	*	*
Extra EC Exports	S	759	1,242	1,342
Extra EC Imports	96	245	187	478
Net Balance	*	-514	-1,055	-864
Total Exports	*	*	*	*
Total Imports	748	1,191	982	1,654
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**Volume (Tonnes)**

UK Manufacturer Sales	S	S	S	S
Intra EC Exports	S	S	S	S
Intra EC Imports	S	S	2,256	2,967
Net Balance	*	*	*	*
Extra EC Exports	S	S	S	913
Extra EC Imports	*	S	92	136
Net Balance	*	*	*	-777
Total Exports	*	*	*	*
Total Imports	*	*	2,348	3,103
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

**£ per Tonne**

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	352.39	396.36
Extra EC Exports	*	*	*	1,469.88
Extra EC Imports	*	*	2,032.61	3,514.71
Total Exports	*	*	*	*
Total Imports	*	*	418.23	533.03
UK Net Supply	*	*	*	*

PCC 15891350

CN (21022011 + 21022019 + 21022090)

Inactive yeasts and other dead single-cell micro-organisms

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>4,479</b>	<b>4,157</b>	<b>4,355</b>	<b>4,527</b>
Intra EC Exports	6,372	6,885	9,468	8,020
Intra EC Imports	2,431	4,409	3,646	4,075
Net Balance	-3,941	-2,476	-5,822	-3,945
Extra EC Exports	5,916	7,251	7,081	6,877
Extra EC Imports	1,561	1,348	1,956	1,925
Net Balance	-4,355	-5,903	-5,125	-4,952
Total Exports	12,288	14,136	16,549	14,897
Total Imports	3,992	5,757	5,602	6,000
Net Balance	-8,296	-8,379	-10,947	-8,897
<b>UK Net Supply</b>	<b>-3,817</b>	<b>-4,222</b>	<b>-6,592</b>	<b>-4,370</b>

**Volume (Tonnes)**

UK Manufacturer Sales	12,483	S	14,285	14,267
Intra EC Exports	S	S	2,851	2,545
Intra EC Imports	S	S	4,806	4,101
Net Balance	*	*	1,955	1,556
Extra EC Exports	S	S	2,136	2,041
Extra EC Imports	S	S	2,123	2,259
Net Balance	*	*	-13	218
Total Exports	*	*	4,987	4,586
Total Imports	*	*	6,929	6,360
Net Balance	*	*	1,942	1,774
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>16,227</b>	<b>16,041</b>

**£ per Tonne**

UK Manufacturer Sales	358.83	*	304.84	317.31
Intra EC Exports	*	*	3,320.94	3,151.28
Intra EC Imports	*	*	758.64	993.66
Extra EC Exports	*	*	3,315.07	3,369.43
Extra EC Imports	*	*	921.34	852.15
Total Exports	*	*	3,318.43	3,248.36
Total Imports	*	*	808.49	943.40
<b>UK Net Supply</b>	<b>*</b>	<b>*</b>	<b>*</b>	<b>*</b>

PCC 15891370

CN (210230)

Prepared baking powders

Value £000's	1995	1996	1997	1998
UK Manufacturer Sales	3,862	4,040	3,651	S*
Intra EC Exports	710	879	889	589
Intra EC Imports	281	73	136	166
Net Balance	-429	-806	-753	-423
Extra EC Exports	767	950	601	449
Extra EC Imports	39	22	8	124
Net Balance	-728	-928	-593	-325
Total Exports	1,477	1,829	1,490	1,038
Total Imports	320	95	144	290
Net Balance	-1,157	-1,734	-1,346	-748
UK Net Supply	2,705	2,306	2,305	*

**Volume (Tonnes)**

UK Manufacturer Sales	5,293	5,152	S	S
Intra EC Exports	S	S	1,338	1,217
Intra EC Imports	0	S	91	79
Net Balance	*	*	-1,247	-1,138
Extra EC Exports	S	S	452	383
Extra EC Imports	0	S	3	72
Net Balance	*	*	-449	-311
Total Exports	*	*	1,790	1,600
Total Imports	0	*	94	151
Net Balance	*	*	-1,696	-1,449
UK Net Supply	*	*	*	*

**£ per Tonne**

UK Manufacturer Sales	729.55	784.23	*	*
Intra EC Exports	*	*	664.42	483.98
Intra EC Imports	*	*	1,494.51	2,101.27
Extra EC Exports	*	*	1,329.65	1,172.32
Extra EC Imports	*	*	2,666.67	1,722.22
Total Exports	*	*	832.40	648.75
Total Imports	*	*	1,531.91	1,920.53
UK Net Supply	*	*	*	*

PCC 15891431

CN (19019011 + 19019019)

Malt extract

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>29,984</b>	<b>32,619</b>	<b>23,606</b>	<b>13,351</b>
Intra EC Exports	7,479	5,467	5,264	5,423
Intra EC Imports	662	455	256	206
<b>Net Balance</b>	<b>-6,817</b>	<b>-5,012</b>	<b>-5,008</b>	<b>-5,217</b>
Extra EC Exports	9,868	12,036	9,664	6,937
Extra EC Imports	423	539	111	85
<b>Net Balance</b>	<b>-9,445</b>	<b>-11,497</b>	<b>-9,553</b>	<b>-6,852</b>
<b>Total Exports</b>	<b>17,347</b>	<b>17,503</b>	<b>14,928</b>	<b>12,360</b>
<b>Total Imports</b>	<b>1,085</b>	<b>994</b>	<b>367</b>	<b>291</b>
<b>Net Balance</b>	<b>-16,262</b>	<b>-16,509</b>	<b>-14,561</b>	<b>-12,069</b>
<b>UK Net Supply</b>	<b>13,722</b>	<b>16,110</b>	<b>9,045</b>	<b>1,282</b>

**Volume (Kilogram)**

<b>UK Manufacturer Sales</b>	<b>33,586,308</b>	<b>43,864,327</b>	<b>33,499,264</b>	<b>20,104,304</b>
Intra EC Exports	9,269,121	6,745,391	6,809,021	7,512,631
Intra EC Imports	595,915	354,496	193,588	157,436
<b>Net Balance</b>	<b>-8,673,206</b>	<b>-6,390,895</b>	<b>-6,615,433</b>	<b>-7,355,195</b>
Extra EC Exports	17,245,749	16,123,841	13,317,573	9,751,869
Extra EC Imports	341,856	332,325	213,284	106,738
<b>Net Balance</b>	<b>-16,903,893</b>	<b>-15,791,516</b>	<b>-13,104,289</b>	<b>-9,645,131</b>
<b>Total Exports</b>	<b>26,514,870</b>	<b>22,869,232</b>	<b>20,126,594</b>	<b>17,264,500</b>
<b>Total Imports</b>	<b>937,771</b>	<b>686,821</b>	<b>406,872</b>	<b>264,174</b>
<b>Net Balance</b>	<b>-25,577,099</b>	<b>-22,182,411</b>	<b>-19,719,722</b>	<b>-17,000,326</b>
<b>UK Net Supply</b>	<b>8,009,209</b>	<b>21,681,916</b>	<b>13,779,542</b>	<b>3,103,978</b>

**£ per Kilogram**

<b>UK Manufacturer Sales</b>	<b>0.89</b>	<b>0.74</b>	<b>0.70</b>	<b>0.66</b>
Intra EC Exports	0.81	0.81	0.77	0.72
Intra EC Imports	1.11	1.28	1.32	1.31
Extra EC Exports	0.57	0.75	0.73	0.71
Extra EC Imports	1.24	1.62	0.52	0.80
<b>Total Exports</b>	<b>0.65</b>	<b>0.77</b>	<b>0.74</b>	<b>0.72</b>
<b>Total Imports</b>	<b>1.16</b>	<b>1.45</b>	<b>0.90</b>	<b>1.10</b>
<b>UK Net Supply</b>	<b>1.71</b>	<b>0.74</b>	<b>0.66</b>	<b>0.41</b>

PCC 15891439

CN (19019091 + 19019099)

Food preparations of flour, meal, starch or malt extract, not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 50%; food preparations of milk, cream, buttermilk, yoghurt or whey not containing cocoa powder or containing cocoa powder in a proportion by weight of less than 10%

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>152,832</b>	<b>184,091</b>	<b>204,416</b>	<b>221,126</b>
Intra EC Exports	24,212	28,288	29,578	28,992
Intra EC Imports	40,876	44,673	43,340	40,231
<b>Net Balance</b>	<b>16,664</b>	<b>16,385</b>	<b>13,762</b>	<b>11,239</b>
Extra EC Exports	31,604	36,558	33,921	28,066
Extra EC Imports	6,637	7,527	6,817	4,829
<b>Net Balance</b>	<b>-24,967</b>	<b>-29,031</b>	<b>-27,104</b>	<b>-23,237</b>
<b>Total Exports</b>	<b>55,816</b>	<b>64,846</b>	<b>63,499</b>	<b>57,058</b>
<b>Total Imports</b>	<b>47,513</b>	<b>52,200</b>	<b>50,157</b>	<b>45,060</b>
<b>Net Balance</b>	<b>-8,303</b>	<b>-12,646</b>	<b>-13,342</b>	<b>-11,998</b>
<b>UK Net Supply</b>	<b>144,529</b>	<b>171,445</b>	<b>191,074</b>	<b>209,128</b>

**Volume (Kilogram)**

<b>UK Manufacturer Sales</b>	<b>153,259,599</b>	<b>143,159,416</b>	<b>163,441,592</b>	<b>153,992,001</b>
Intra EC Exports	16,985,558	18,327,137	22,459,553	20,322,170
Intra EC Imports	38,225,356	31,204,919	36,928,233	37,555,348
<b>Net Balance</b>	<b>21,239,798</b>	<b>12,877,782</b>	<b>14,468,680</b>	<b>17,233,178</b>
Extra EC Exports	20,045,631	23,673,728	24,773,321	20,459,534
Extra EC Imports	5,482,230	6,243,102	5,664,181	3,484,298
<b>Net Balance</b>	<b>-14,563,401</b>	<b>-17,430,626</b>	<b>-19,109,140</b>	<b>-16,975,236</b>
<b>Total Exports</b>	<b>37,031,189</b>	<b>42,000,865</b>	<b>47,232,874</b>	<b>40,781,704</b>
<b>Total Imports</b>	<b>43,707,586</b>	<b>37,448,021</b>	<b>42,592,414</b>	<b>41,039,646</b>
<b>Net Balance</b>	<b>6,676,397</b>	<b>-4,552,844</b>	<b>-4,640,460</b>	<b>257,942</b>
<b>UK Net Supply</b>	<b>159,935,996</b>	<b>138,606,572</b>	<b>158,801,132</b>	<b>154,249,943</b>

**£ per Kilogram**

<b>UK Manufacturer Sales</b>	<b>1.00</b>	<b>1.29</b>	<b>1.25</b>	<b>1.44</b>
Intra EC Exports	1.43	1.54	1.32	1.43
Intra EC Imports	1.07	1.43	1.17	1.07
Extra EC Exports	1.58	1.54	1.37	1.37
Extra EC Imports	1.21	1.21	1.20	1.39
<b>Total Exports</b>	<b>1.51</b>	<b>1.54</b>	<b>1.34</b>	<b>1.40</b>
<b>Total Imports</b>	<b>1.09</b>	<b>1.39</b>	<b>1.18</b>	<b>1.10</b>
<b>UK Net Supply</b>	<b>0.90</b>	<b>1.24</b>	<b>1.20</b>	<b>1.36</b>

PCC 15891491

CN (21061020 + 21061080 + 21069030 + 21069051 + 21069055 + 21069059)

Protein concentrates and flavoured or coloured sugar syrups

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>165,093</b>	<b>124,218</b>	<b>93,712</b>	<b>84,596</b>
Intra EC Exports	9,903	10,802	10,045	11,736
Intra EC Imports	10,909	17,894	14,446	17,407
Net Balance	1,006	7,092	4,401	5,671
Extra EC Exports	6,874	7,256	5,897	6,646
Extra EC Imports	9,246	10,208	10,413	10,141
Net Balance	2,372	2,952	4,516	3,495
Total Exports	16,777	18,058	15,942	18,382
Total Imports	20,155	28,102	24,859	27,548
Net Balance	3,378	10,044	8,917	9,166
<b>UK Net Supply</b>	<b>168,471</b>	<b>134,262</b>	<b>102,629</b>	<b>93,762</b>

**Volume (Kilogram)**

UK Manufacturer Sales	116,252,749	104,572,409	74,709,184	67,170,756
Intra EC Exports	6,774,302	5,979,699	5,718,074	5,408,080
Intra EC Imports	6,739,034	11,344,287	11,005,910	12,083,103
Net Balance	-35,268	5,364,588	5,287,836	6,675,023
Extra EC Exports	2,203,985	2,308,163	2,320,724	2,567,898
Extra EC Imports	3,268,566	3,147,540	3,323,818	3,547,573
Net Balance	1,064,581	839,377	1,003,094	979,675
Total Exports	8,978,287	8,287,862	8,038,798	7,975,978
Total Imports	10,007,600	14,491,827	14,329,728	15,630,676
Net Balance	1,029,313	6,203,965	6,290,930	7,654,698
<b>UK Net Supply</b>	<b>117,282,062</b>	<b>110,776,374</b>	<b>81,000,114</b>	<b>74,825,454</b>

**£ per Kilogram**

UK Manufacturer Sales	1.42	1.19	1.25	1.26
Intra EC Exports	1.46	1.81	1.76	2.17
Intra EC Imports	1.62	1.58	1.31	1.44
Extra EC Exports	3.12	3.14	2.54	2.59
Extra EC Imports	2.83	3.24	3.13	2.86
Total Exports	1.87	2.18	1.98	2.30
Total Imports	2.01	1.94	1.73	1.76
<b>UK Net Supply</b>	<b>1.44</b>	<b>1.21</b>	<b>1.27</b>	<b>1.25</b>

PCC 15891499

CN (2106901 + 2106902 + 2106909)

Other food preparations INCLUDING: - sandwiches; cheese fondues; powders for jellies, ice creams or similar; cake or biscuit fillings; mixtures for beverages; non-alcoholic or compound alcoholic preparations; sweeteners; yeast extracts; herbal "teas"; food supplements

Value £000's	1995	1996	1997	1998
<b>UK Manufacturer Sales</b>	<b>358,723</b>	<b>429,493</b>	<b>697,043</b>	<b>828,159</b>
Intra EC Exports	104,039	136,528	140,903	142,632
Intra EC Imports	415,521	418,689	421,154	423,459
<b>Net Balance</b>	<b>311,482</b>	<b>282,161</b>	<b>280,251</b>	<b>280,827</b>
Extra EC Exports	70,657	66,023	82,352	79,905
Extra EC Imports	19,156	26,961	36,948	42,079
<b>Net Balance</b>	<b>-51,501</b>	<b>-39,062</b>	<b>-45,404</b>	<b>-37,826</b>
<b>Total Exports</b>	<b>174,696</b>	<b>202,551</b>	<b>223,255</b>	<b>222,537</b>
<b>Total Imports</b>	<b>434,677</b>	<b>445,650</b>	<b>458,102</b>	<b>465,538</b>
<b>Net Balance</b>	<b>259,981</b>	<b>243,099</b>	<b>234,847</b>	<b>243,001</b>
<b>UK Net Supply</b>	<b>618,704</b>	<b>672,592</b>	<b>931,890</b>	<b>1,071,160</b>

**Volume (Kilogram)**

<b>UK Manufacturer Sales</b>	<b>154,619,695</b>	<b>156,305,437</b>	<b>236,667,711</b>	<b>256,465,420</b>
Intra EC Exports	48,964,933	44,176,879	55,321,541	50,168,929
Intra EC Imports	171,124,790	80,240,376	84,362,825	101,420,830
<b>Net Balance</b>	<b>122,159,857</b>	<b>36,063,497</b>	<b>29,041,284</b>	<b>51,251,901</b>
Extra EC Exports	31,928,492	27,995,217	34,027,148	38,310,225
Extra EC Imports	8,097,419	11,148,098	13,567,975	14,024,447
<b>Net Balance</b>	<b>-23,831,073</b>	<b>-16,847,119</b>	<b>-20,459,173</b>	<b>-24,285,778</b>
<b>Total Exports</b>	<b>80,893,425</b>	<b>72,172,096</b>	<b>89,348,689</b>	<b>88,479,154</b>
<b>Total Imports</b>	<b>179,222,209</b>	<b>91,388,474</b>	<b>97,930,800</b>	<b>115,445,277</b>
<b>Net Balance</b>	<b>98,328,784</b>	<b>19,216,378</b>	<b>8,582,111</b>	<b>26,966,123</b>
<b>UK Net Supply</b>	<b>252,948,479</b>	<b>175,521,815</b>	<b>245,249,822</b>	<b>283,431,543</b>

**£ per Kilogram**

<b>UK Manufacturer Sales</b>	<b>2.32</b>	<b>2.75</b>	<b>2.95</b>	<b>3.23</b>
Intra EC Exports	2.12	3.09	2.55	2.84
Intra EC Imports	2.43	5.22	4.99	4.18
Extra EC Exports	2.21	2.36	2.42	2.09
Extra EC Imports	2.37	2.42	2.72	3.00
<b>Total Exports</b>	<b>2.16</b>	<b>2.81</b>	<b>2.50</b>	<b>2.52</b>
<b>Total Imports</b>	<b>2.43</b>	<b>4.88</b>	<b>4.68</b>	<b>4.03</b>
<b>UK Net Supply</b>	<b>2.45</b>	<b>3.83</b>	<b>3.80</b>	<b>3.78</b>

