

PRODUCT SALES and TRADE

PRA77

**Office and Domestic Furniture (Including
Mattresses)**

1996

A publication of the Government Statistical Service

Office for National Statistics

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PRA77

Office and Domestic Furniture (Including Mattresses)

This report covers the following industries (subclasses):

- 36110 Chairs & Seats**
- 36120 Other Office & Shop Furniture**
- 36130 Other Kitchen Furniture**
- 36140 Other Furniture**
- 36150 Mattresses**

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What does this report contain?

The Product Sales and Trade annual series of reports contains data on the sales by UK based manufacturers of individual products covered by the PRODCOM inquiry, together with exports and imports data.

The PRA series of reports contains the data for the industries surveyed annually as well as data from industries surveyed quarterly which are directly relevant for these industries. The data for the industries surveyed on a quarterly basis are available separately.

What is PRODCOM?

The term PRODCOM is derived from PRODUcts of the European COMMunity. This is a survey based on products whose definitions are standardised across the EC to allow comparability between the member countries' data.

What does PRODCOM cover?

PRODCOM covers some 4,800 products which in the UK are assigned to some 250 industries (subclasses) as defined by the 1992 Standard Industrial Classification SIC(92). Some 200 industries are surveyed annually with the remaining 50 being surveyed on a quarterly basis.

What is SIC(92)?

The Standard Industrial Classification is used to classify business establishments and other statistical units by the type of economic activity in which they are engaged. The present 1992 revision is based on the activity classification issued by the Statistical Office of the European Communities (Eurostat), known as the NACE classification.

Who collects the PRODCOM data?

The PRODCOM data are collected through a series of surveys by the Office for National Statistics (ONS).

Who collects the trade data?

The trade data (exports and imports) are collected by HM Customs & Excise and measure the flow of goods into and out of the UK.

Total exports and imports are broken down into intra and extra EC trade ie. trade with members of the EC, and trade with countries outside the EC.

Intra EC trade data are collected by INTRASTAT, a survey based system operated by Customs covering the largest traders. Extra EC trade data are collected from information given on Customs documentation which has to accompany goods passing through border controls.

What data are shown?

Data on both the value and volume of UK manufacturers' sales are collected for most products, and these are also aggregated to product totals for the industry. All estimates are for the total manufacturing activity of all firms in the UK and not just for those firms selected for the survey.

The data for each industry (subclass) is shown in a series of three tables; Sales and Turnover, Principal Products and Trade and Individual Product Tables. See below for further explanation of the different types of table.

Industry Sales and Turnover

The Sales and Turnover table shows the relationship between the total turnover of companies classified to that industry and the total sales of the principal products of that industry. The difference is turnover generated from non-production activity, and the effect of 'carry-in' and 'carry-out' sales to the industry. See below for further explanation of these.

What are Principal Products?

Firms are classified to an industry (a 5-digit subclass under the Standard Industrial Classification SIC(92)) according to their main economic activity. Principal Products are those products classified to an industry (subclass) and are the products mainly produced by firms classified to that industry.

Each individual product has an 8 digit code assigned to it; the first 4/5 digits indicate the industry for which it is one of the Principal Products. The product code is known as the PRODCOM Commodity Code (PCC).

For example:

5-digit industry Under Sic(92)	Industry title	Principal products	
35300	Aircraft and Spacecraft	35301600	Parts of turbo jets or turbo propellers
		35304000	Spacecraft, satellites and launch vehicles
		35309100	Repair and maintenance of aircraft and aircraft engines

What items of non-production activity are shown?

Merchanted goods - These are manufacturers' sales of goods which have not been subjected to any manufacturing process.

Work done - Revenue is recorded under 'work done' when a manufacturer conducts work on materials which have been supplied to them by a customer.

Waste products - Manufacturers' sales of products and residues which were considered as being waste.

All other income - Revenue derived from the provision of services and other non-production activity not specified elsewhere.

What are 'carry-in' and 'carry-out' sales?

Other than production of their Principal Products, an industry may have some secondary production, ie. production of non-principal products. These sales are known as 'carry-out' product sales as they are sales of products classified as principal to a different industry.

Conversely, 'carry-in' product sales are defined as sales of products classified as principal to an industry which are made by companies classified to other industries.

Therefore one industry's carry-out product sales are another's carry-in product sales and vice versa. For example, a firm classified as a footwear manufacturer may also manufacture luggage. The footwear industry therefore has carry-out sales to the luggage industry, and the luggage industry is carrying-in sales from the footwear industry.

What are 'Other' sales?

Where companies produce relatively very small amounts of certain products these are often grouped together in an 'Other' category to lessen the burden on companies responding to the survey. The category will include products with an annual sales value of less than £25,000 each. In the Sales and Turnover table these are added to the sales of products not listed in the individual product tables because of suppression, see below.

Industry Principal Products and Trade

This table summarises the total sales of the principal products for the industry, together with the total imports and exports. This table exists only for the value data as the volume units can differ between products and so aggregation would not be meaningful.

Derived data are also included in this table; the net balance of trade and the UK net supply for principal products of the industry.

Analysis in terms of exports as a percentage of PRODCOM ie UK manufacturers' sales, and imports as a percentage of UK net supply are also shown in this table.

What is the net balance of trade?

Exports data are subtracted from imports data to derive the net balance of trade for the principal products of an industry to the UK. Net balance of trade is also shown for each product in the individual product tables, see below.

Total exports data are subtracted from total imports data to derive the total trade balance of the products to the UK. Similarly the total trade balance is shown for each product in the individual product tables, see below.

What is UK net supply?

The net supply of principal products to the UK market is shown. This is calculated as PRODCOM, ie UK manufacturers' sales, less exports plus imports. This can take a negative value where there has been a re-export of imported goods or export of stockpiled goods from previous periods.

Individual Product Tables

The product tables contain the PRODCOM, imports and exports data for each individual product classified to that industry. The trade data is matched to the PRODCOM data for each product via the Combined Nomenclature (CN) coding system used for the collection of trade data at the product level.

The value and volume of sales is shown together with the average unit price (value divided by volume) and the derived net balance of trade and UK net supply.

The unit volume collected under PRODCOM is indicated in each product table. In general the volume is collected in weight (kilograms) to retain comparability with the imports and exports data collected by Customs and Excise. There are however a number of products where a different unit of volume is considered more appropriate. Volume data are not collected for a small number of products where it has proven difficult to obtain meaningful data.

What are aggregated products?

Some industries contain a small number of cases where data for several products are aggregated together. These are listed at the end of the Contents (where applicable) and are of two types:

- products aggregated together as trade data is only available at that level
- products split into new, more detailed product headings as trade associations have advised that the greater detail is more meaningful than the original grouping.

Suppression

Why are data suppressed?

Data are suppressed so that in no way can any individual UK firm's sales be disclosed unless they have given the ONS express permission to do so. Data also sometimes have to be suppressed to prevent disclosure of another piece of disclosive data by deduction.

Rounding of data

Due to the effects of rounding, totals and other calculated values may not always agree with those calculated from the individual components shown in the tables.

What symbols are used?

- S - suppressed as disclosive
- S* - suppressed but aggregated in the Industry Sales and Turnover table
- Q - data under investigation with HM Customs and Excise
- N/A - data not available
- * - not able to calculate data

Product Sales and Trade

Chairs & Seats

36110

1996

INDUSTRY SALES AND TURNOVER

Chairs and Seats Industry 36110

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1993	1994	1995	1996
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,572,875	1,763,881	1,924,060	2,042,614
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	8,874	3,307	2,437	3,778
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,581,749	1,767,188	1,926,497	2,046,392
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	33,849	43,911	53,871	72,978
WORK DONE (Work done on materials supplied by customer)	7,037	2,474	2,947	2,787
WASTE PRODUCTS (Sales of waste products and residues)	1,301	554	533	471
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	14,287	13,436	18,712	26,469
NET CARRY-IN/CARRY-OUT (See Note 3 below)	-83,427	-120,284	-171,459	-91,928
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	1,554,796	1,707,279	1,831,101	2,057,169

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Chairs and Seats Industry 36110

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's

	1993	1994	1995	1996
UK Manufacturer Sales	1,581,749	1,767,188	1,926,497	2,046,392
Intra EC Exports	95,701	135,901	178,201	176,801
Intra EC Imports	121,901	241,301	287,501	306,101
Net Balance	26,200	105,400	109,300	129,300
Extra EC Exports	43,251	55,871	57,951	74,391
Extra EC Imports	93,381	107,901	106,101	143,201
Net Balance	50,130	52,030	48,150	68,810
Total Exports	138,951	191,771	236,151	251,191
Total Imports	215,281	349,201	393,601	449,301
Net Balance	76,330	157,430	157,450	198,110
UK Net Supply	1,658,079	1,924,618	2,083,947	2,244,502

Export as % of UK Manufacturer Sales

	1993	1994	1995	1996
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	6.05	7.69	9.25	8.64
Extra EC Exports	2.73	3.16	3.01	3.64
Total Exports	8.78	10.85	12.26	12.27
UK Sales	91.22	89.15	87.74	87.73

Import as % of UK Net Supply

	1993	1994	1995	1996
UK Net Supply	100	100	100	100
Intra EC Imports	7.35	12.54	13.80	13.64
Extra EC Imports	5.63	5.61	5.09	6.38
Total Imports	12.98	18.14	18.89	20.02
UK Production	87.02	81.86	81.11	79.98

PCC 36111110

CN 94011010 + 94011090

Seats for aircraft

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	51,608	43,710	57,689	61,002
Intra EC Exports	6,719	9,316	9,226	6,642
Intra EC Imports	970	1,682	4,640	2,054
Net Balance	-5,749	-7,634	-4,586	-4,588
Extra EC Exports	15,605	13,123	16,763	26,428
Extra EC Imports	5,088	3,021	3,027	8,272
Net Balance	-10,517	-10,102	-13,736	-18,156
Total Exports	22,324	22,439	25,988	33,070
Total Imports	6,058	4,703	7,666	10,326
Net Balance	-16,266	-17,735	-18,322	-22,744
UK Net Supply	35,342	25,975	39,367	38,258

Volume (No. seating places)

UK Manufacturer Sales	S	35,509	31,756	31,227
Volume (Kilogram)				
Intra EC Exports	80,833	126,237	152,548	185,813
Intra EC Imports	26,297	194,348	907,415	371,995
Net Balance	-54,536	68,111	754,867	186,182
Extra EC Exports	227,344	243,811	304,969	594,070
Extra EC Imports	160,765	186,680	138,377	237,288
Net Balance	-66,579	-57,131	-166,592	-356,782
Total Exports	308,177	370,048	457,517	779,883
Total Imports	187,062	381,028	1,045,792	609,283
Net Balance	-121,115	10,980	588,275	-170,600
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	*	1,230.96	1,816.63	1,953.50
Intra EC Exports	83.12	73.80	60.48	35.75
Intra EC Imports	36.90	8.66	5.11	5.52
Extra EC Exports	68.64	53.82	54.97	44.49
Extra EC Imports	31.65	16.18	21.87	34.86
Total Exports	72.44	60.64	56.80	42.40
Total Imports	32.39	12.34	7.33	16.95
UK Net Supply	*	*	*	*

PCC 36111130

CN 94012000

Seats for motor vehicles

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	204,633	254,163	298,373	308,700
Intra EC Exports	20,190	23,613	38,756	38,398
Intra EC Imports	9,072	12,761	18,022	8,593
Net Balance	-11,118	-10,852	-20,734	-29,805
Extra EC Exports	8,274	13,605	11,757	14,515
Extra EC Imports	4,903	5,766	3,574	4,266
Net Balance	-3,372	-7,838	-8,182	-10,249
Total Exports	28,464	37,218	50,513	52,913
Total Imports	13,975	18,528	21,597	12,859
Net Balance	-14,490	-18,690	-28,917	-40,054
UK Net Supply	190,143	235,473	269,456	268,646

Volume (No. seating places)

UK Manufacturer Sales	3,625,758	4,072,776	4,657,781	4,373,958
Volume (Kilogram)				
Intra EC Exports	5,713,387	6,931,127	9,764,263	8,359,846
Intra EC Imports	1,983,614	2,304,299	3,427,220	2,044,093
Net Balance	-3,729,773	-4,626,828	-6,337,043	-6,315,753
Extra EC Exports	1,866,954	2,945,264	2,502,109	2,906,699
Extra EC Imports	806,140	974,157	434,570	526,787
Net Balance	-1,060,814	-1,971,107	-2,067,539	-2,379,912
Total Exports	7,580,341	9,876,391	12,266,372	11,266,545
Total Imports	2,789,754	3,278,456	3,861,790	2,570,880
Net Balance	-4,790,587	-6,597,935	-8,404,582	-8,695,665
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	56.44	62.41	64.06	70.58
Intra EC Exports	3.53	3.41	3.97	4.59
Intra EC Imports	4.57	5.54	5.26	4.20
Extra EC Exports	4.43	4.62	4.70	4.99
Extra EC Imports	6.08	5.92	8.23	8.10
Total Exports	3.75	3.77	4.12	4.70
Total Imports	5.01	5.65	5.59	5.00
UK Net Supply	*	*	*	*

PCC 36111155

CN 94013010

Upholstered swivel seats with variable height adjustment, with backrest and fitted with castors or glides
 EXCLUDING: - medical, surgical, dental or veterinary seats - barbers' or similar chairs

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	134,855	155,737	143,393	150,212
Intra EC Exports	4,387	5,765	7,231	9,129
Intra EC Imports	14,846	22,589	21,950	20,455
Net Balance	10,460	16,824	14,719	11,326
Extra EC Exports	879	1,141	658	799
Extra EC Imports	2,502	2,492	1,570	423
Net Balance	1,623	1,351	911	-376
Total Exports	5,266	6,906	7,890	9,928
Total Imports	17,349	25,081	23,520	20,879
Net Balance	12,083	18,175	15,630	10,950
UK Net Supply	146,938	173,912	159,023	161,162

Volume (No. seating places)

UK Manufacturer Sales	2,755,591	3,028,826	3,248,391	3,344,737
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Volume (Kilogram)

Intra EC Exports	545,495	802,053	890,015	1,083,067
Intra EC Imports	3,251,145	6,890,814	5,736,831	4,559,858
Net Balance	2,705,650	6,088,761	4,846,816	3,476,791
Extra EC Exports	186,532	281,536	154,547	171,161
Extra EC Imports	547,606	467,828	344,030	51,881
Net Balance	361,074	186,292	189,483	-119,280
Total Exports	732,027	1,083,589	1,044,562	1,254,228
Total Imports	3,798,751	7,358,642	6,080,861	4,611,739
Net Balance	3,066,724	6,275,053	5,036,299	3,357,511
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	48.94	51.42	44.14	44.91
Intra EC Exports	8.04	7.19	8.13	8.43
Intra EC Imports	4.57	3.28	3.83	4.49
Extra EC Exports	4.71	4.05	4.26	4.67
Extra EC Imports	4.57	5.33	4.56	8.16
Total Exports	7.19	6.37	7.55	7.92
Total Imports	4.57	3.41	3.87	4.53
UK Net Supply	*	*	*	*

PCC 36111159

CN 94013090

Non-upholstered swivel seats with variable height adjustment EXCLUDING: - seats with castors or glides - medical, surgical, dental or veterinary seats - barbers' or similar chairs

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	S*	S*	1,368	S*
Intra EC Exports	899	193	239	316
Intra EC Imports	1,799	2,273	2,540	1,884
Net Balance	900	2,080	2,301	1,567
Extra EC Exports	572	530	2,617	1,992
Extra EC Imports	1,083	1,081	2,383	4,770
Net Balance	511	551	-234	2,778
Total Exports	1,471	723	2,856	2,308
Total Imports	2,882	3,354	4,923	6,654
Net Balance	1,411	2,631	2,067	4,346
UK Net Supply	*	*	3,435	*
Volume (No. seating places)				
UK Manufacturer Sales	S	S	22,173	S
Volume (Kilogram)				
Intra EC Exports	701,016	78,116	58,288	56,694
Intra EC Imports	462,068	749,071	707,747	435,788
Net Balance	-238,948	670,955	649,459	379,094
Extra EC Exports	149,171	136,773	369,393	220,535
Extra EC Imports	340,422	260,240	471,792	671,999
Net Balance	191,251	123,467	102,399	451,464
Total Exports	850,187	214,889	427,681	277,229
Total Imports	802,490	1,009,311	1,179,539	1,107,787
Net Balance	-47,697	794,422	751,858	830,558
UK Net Supply	*	*	*	*
£ per No. seating places/Kilogram				
UK Manufacturer Sales	*	*	61.70	*
Intra EC Exports	1.28	2.47	4.10	5.58
Intra EC Imports	3.89	3.03	3.59	4.32
Extra EC Exports	3.83	3.87	7.08	9.03
Extra EC Imports	3.18	4.15	5.05	7.10
Total Exports	1.73	3.36	6.68	8.33
Total Imports	3.59	3.32	4.17	6.01
UK Net Supply	*	*	*	*

PCC 36111170

CN 94017100

Upholstered seats with metal frames EXCLUDING: - swivel seats - medical, surgical, dental or veterinary seats - barbers' or similar chairs - for motor vehicles - for aircraft

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	52,110	50,705	55,225	52,178
Intra EC Exports	6,982	11,466	8,966	6,257
Intra EC Imports	11,503	15,316	16,779	18,211
Net Balance	4,521	3,851	7,813	11,955
Extra EC Exports	2,125	4,379	3,692	4,912
Extra EC Imports	2,625	2,921	2,380	3,526
Net Balance	501	-1,458	-1,312	-1,385
Total Exports	9,107	15,845	12,659	11,168
Total Imports	14,129	18,237	19,159	21,737
Net Balance	5,021	2,392	6,500	10,569
UK Net Supply	57,131	53,097	61,725	62,747

Volume (No. seating places)

UK Manufacturer Sales	1,074,211	1,372,411	1,334,636	1,225,740
Volume (Kilogram)				
Intra EC Exports	1,369,440	2,260,910	1,858,979	1,171,823
Intra EC Imports	3,072,054	2,816,120	3,645,582	5,013,138
Net Balance	1,702,614	555,210	1,786,603	3,841,315
Extra EC Exports	437,573	1,264,991	1,245,039	1,238,874
Extra EC Imports	1,036,705	1,030,958	778,998	1,354,304
Net Balance	599,132	-234,033	-466,041	115,430
Total Exports	1,807,013	3,525,901	3,104,018	2,410,697
Total Imports	4,108,759	3,847,078	4,424,580	6,367,442
Net Balance	2,301,746	321,177	1,320,562	3,956,745
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	48.51	36.95	41.38	42.57
Intra EC Exports	5.10	5.07	4.82	5.34
Intra EC Imports	3.74	5.44	4.60	3.63
Extra EC Exports	4.86	3.46	2.97	3.96
Extra EC Imports	2.53	2.83	3.06	2.60
Total Exports	5.04	4.49	4.08	4.63
Total Imports	3.44	4.74	4.33	3.41
UK Net Supply	*	*	*	*

PCC 36111190

CN 94017900

Non-upholstered seats with metal frames EXCLUDING: - medical, surgical, dental or veterinary seats - barbers' or similar chairs - swivel seats

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	29,082	27,027	34,185	35,142
Intra EC Exports	1,556	2,361	2,716	3,894
Intra EC Imports	6,139	7,146	6,754	9,345
Net Balance	4,583	4,785	4,038	5,451
Extra EC Exports	843	608	731	1,904
Extra EC Imports	6,474	4,923	3,768	5,778
Net Balance	5,631	4,315	3,037	3,874
Total Exports	2,398	2,969	3,447	5,798
Total Imports	12,612	12,069	10,522	15,123
Net Balance	10,214	9,099	7,075	9,325
UK Net Supply	39,296	36,126	41,260	44,467

Volume (No. seating places)

UK Manufacturer Sales	2,833,122	2,965,204	2,898,218	2,855,383
Volume (Kilogram)				
Intra EC Exports	428,951	554,803	441,792	1,130,336
Intra EC Imports	2,883,737	3,354,504	2,794,732	3,630,435
Net Balance	2,454,786	2,799,701	2,352,940	2,500,099
Extra EC Exports	247,322	173,748	265,268	580,231
Extra EC Imports	7,692,963	4,709,869	3,620,925	5,142,934
Net Balance	7,445,641	4,536,121	3,355,657	4,562,703
Total Exports	676,273	728,551	707,060	1,710,567
Total Imports	10,576,700	8,064,373	6,415,657	8,773,369
Net Balance	9,900,427	7,335,822	5,708,597	7,062,802
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	10.27	9.11	11.80	12.31
Intra EC Exports	3.63	4.26	6.15	3.45
Intra EC Imports	2.13	2.13	2.42	2.57
Extra EC Exports	3.41	3.50	2.75	3.28
Extra EC Imports	0.84	1.05	1.04	1.12
Total Exports	3.55	4.08	4.88	3.39
Total Imports	1.19	1.50	1.64	1.72
UK Net Supply	*	*	*	*

PCC 36111210

CN 94014000

Seats convertible into beds EXCLUDING: - garden seats or camping equipment

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	20,131	20,467	20,761	21,334
Intra EC Exports	648	427	513	372
Intra EC Imports	1,993	1,153	2,046	2,152
Net Balance	1,345	726	1,533	1,780
Extra EC Exports	139	258	38	143
Extra EC Imports	1,188	832	405	175
Net Balance	1,049	573	367	32
Total Exports	787	685	551	515
Total Imports	3,181	1,985	2,451	2,326
Net Balance	2,394	1,299	1,900	1,811
UK Net Supply	22,525	21,766	22,661	23,145

Volume (No. seating places)

UK Manufacturer Sales	122,414	89,620	135,334	179,098
Volume (Kilogram)				
Intra EC Exports	173,243	91,198	101,285	89,807
Intra EC Imports	231,557	378,900	811,678	759,998
Net Balance	58,314	287,702	710,393	670,191
Extra EC Exports	44,339	216,561	3,463	45,451
Extra EC Imports	547,789	416,765	203,577	82,426
Net Balance	503,450	200,204	200,114	36,975
Total Exports	217,582	307,759	104,748	135,258
Total Imports	779,346	795,665	1,015,255	842,424
Net Balance	561,764	487,906	910,507	707,166
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	164.45	228.38	153.41	119.12
Intra EC Exports	3.74	4.68	5.06	4.14
Intra EC Imports	8.61	3.04	2.52	2.83
Extra EC Exports	3.13	1.19	10.92	3.14
Extra EC Imports	2.17	2.00	1.99	2.12
Total Exports	3.62	2.23	5.26	3.81
Total Imports	4.08	2.49	2.41	2.76
UK Net Supply	*	*	*	*

PCC 36111230

CN 94015000

Seats of cane, osier, bamboo or similar materials

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	36,711	33,842	26,444	26,813
Intra EC Exports	205	262	310	519
Intra EC Imports	233	202	158	319
Net Balance	28	-61	-152	-200
Extra EC Exports	134	170	123	137
Extra EC Imports	12,595	14,402	12,839	11,585
Net Balance	12,460	14,233	12,715	11,449
Total Exports	340	432	433	656
Total Imports	12,828	14,604	12,996	11,904
Net Balance	12,488	14,172	12,563	11,248
UK Net Supply	49,199	48,014	39,007	38,061

Volume (No. seating places)

UK Manufacturer Sales	147,607	S	S	S
Volume (Kilogram)				
Intra EC Exports	22,164	25,255	31,186	104,641
Intra EC Imports	60,308	25,954	34,606	96,781
Net Balance	38,144	699	3,420	-7,860
Extra EC Exports	13,853	24,234	23,524	18,677
Extra EC Imports	4,982,161	6,173,665	4,819,420	4,140,528
Net Balance	4,968,308	6,149,431	4,795,896	4,121,851
Total Exports	36,017	49,489	54,710	123,318
Total Imports	5,042,469	6,199,619	4,854,026	4,237,309
Net Balance	5,006,452	6,150,130	4,799,316	4,113,991
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	248.71	*	*	*
Intra EC Exports	9.27	10.39	9.93	4.96
Intra EC Imports	3.87	7.78	4.56	3.30
Extra EC Exports	9.70	7.00	5.24	7.33
Extra EC Imports	2.53	2.33	2.66	2.80
Total Exports	9.43	8.73	7.91	5.32
Total Imports	2.54	2.36	2.68	2.81
UK Net Supply	*	*	*	*

PCC 36111250

CN 94016100

Upholstered seats with wooden frames INCLUDING: - three piece suites EXCLUDING: - swivel seats

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	928,452	992,716	1,057,747	1,132,701
Intra EC Exports	42,477	44,508	57,528	60,843
Intra EC Imports	56,246	64,114	80,286	96,286
Net Balance	13,769	19,607	22,758	35,443
Extra EC Exports	4,941	5,118	4,971	4,841
Extra EC Imports	13,358	15,025	17,070	19,413
Net Balance	8,417	9,907	12,099	14,572
Total Exports	47,418	49,626	62,499	65,684
Total Imports	69,604	79,140	97,356	115,699
Net Balance	22,186	29,514	34,856	50,014
UK Net Supply	950,638	1,022,230	1,092,603	1,182,715

Volume (No. seating places)

UK Manufacturer Sales	7,449,508	7,893,728	9,868,321	10,614,123
Volume (Kilogram)				
Intra EC Exports	4,389,811	5,477,645	7,929,758	8,332,527
Intra EC Imports	13,891,259	10,346,288	13,026,705	13,372,048
Net Balance	9,501,448	4,868,643	5,096,947	5,039,521
Extra EC Exports	554,291	687,572	539,550	785,481
Extra EC Imports	4,767,656	6,349,022	6,704,597	7,557,768
Net Balance	4,213,365	5,661,450	6,165,047	6,772,287
Total Exports	4,944,102	6,165,217	8,469,308	9,118,008
Total Imports	18,658,915	16,695,310	19,731,302	20,929,816
Net Balance	13,714,813	10,530,093	11,261,994	11,811,808
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	124.63	125.76	107.19	106.72
Intra EC Exports	9.68	8.13	7.25	7.30
Intra EC Imports	4.05	6.20	6.16	7.20
Extra EC Exports	8.91	7.44	9.21	6.16
Extra EC Imports	2.80	2.37	2.55	2.57
Total Exports	9.59	8.05	7.38	7.20
Total Imports	3.73	4.74	4.93	5.53
UK Net Supply	*	*	*	*

PCC 36111290

CN 94016900

Non-upholstered seats with wooden frames EXCLUDING: - swivel seats

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	21,880	24,993	25,966	25,555
Intra EC Exports	5,109	8,206	11,701	9,666
Intra EC Imports	11,178	10,938	14,256	15,464
Net Balance	6,069	2,731	2,556	5,798
Extra EC Exports	719	1,020	1,609	1,735
Extra EC Imports	30,026	34,137	33,645	47,840
Net Balance	29,307	33,117	32,036	46,105
Total Exports	5,828	9,226	13,310	11,401
Total Imports	41,204	45,074	47,901	63,304
Net Balance	35,375	35,848	34,592	51,902
UK Net Supply	57,255	60,841	60,558	77,457

Volume (No. seating places)

UK Manufacturer Sales	600,667	625,396	646,564	572,224
Volume (Kilogram)				
Intra EC Exports	652,482	1,097,179	1,532,639	1,209,254
Intra EC Imports	3,786,913	3,688,247	4,855,152	4,937,955
Net Balance	3,134,431	2,591,068	3,322,513	3,728,701
Extra EC Exports	116,789	205,561	279,667	445,225
Extra EC Imports	15,090,867	15,766,237	16,128,243	20,935,536
Net Balance	14,974,078	15,560,676	15,848,576	20,490,311
Total Exports	769,271	1,302,740	1,812,306	1,654,479
Total Imports	18,877,780	19,454,484	20,983,395	25,873,491
Net Balance	18,108,509	18,151,744	19,171,089	24,219,012
UK Net Supply	*	*	*	*

£ per No. seating places/Kilogram

UK Manufacturer Sales	36.43	39.96	40.16	44.66
Intra EC Exports	7.83	7.48	7.63	7.99
Intra EC Imports	2.95	2.97	2.94	3.13
Extra EC Exports	6.16	4.96	5.75	3.90
Extra EC Imports	1.99	2.17	2.09	2.29
Total Exports	7.58	7.08	7.34	6.89
Total Imports	2.18	2.32	2.28	2.45
UK Net Supply	*	*	*	*

PCC 36111300

CN 94018000

Seats INCLUDING: - plastic garden seats, camping seats EXCLUDING: - for aircraft - for motor vehicles - swivel seats - seats convertible into beds - seats of cane, osier, bamboo or similar - seats with wooden or metal frames - medical, surgical, dental or veterinary seats - barbers' or similar chairs

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	35,855	34,154	42,568	40,732
Intra EC Exports	1,680	2,243	3,714	6,059
Intra EC Imports	6,243	6,751	8,663	12,327
Net Balance	4,564	4,508	4,950	6,268
Extra EC Exports	2,454	2,606	2,330	3,438
Extra EC Imports	10,306	8,132	9,138	12,799
Net Balance	7,851	5,526	6,808	9,360
Total Exports	4,134	4,849	6,044	9,497
Total Imports	16,549	14,883	17,801	25,126
Net Balance	12,415	10,034	11,758	15,628
UK Net Supply	48,270	44,188	54,326	56,360

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	423,759	513,114	534,625	840,838
Intra EC Imports	3,459,402	3,907,883	4,026,423	4,148,788
Net Balance	3,035,643	3,394,769	3,491,798	3,307,950
Extra EC Exports	684,736	564,823	450,855	676,415
Extra EC Imports	7,163,876	4,809,313	4,927,669	6,332,645
Net Balance	6,479,140	4,244,490	4,476,814	5,656,230
Total Exports	1,108,495	1,077,937	985,480	1,517,253
Total Imports	10,623,278	8,717,196	8,954,092	10,481,433
Net Balance	9,514,783	7,639,259	7,968,612	8,964,180
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.96	4.37	6.95	7.21
Intra EC Imports	1.80	1.73	2.15	2.97
Extra EC Exports	3.58	4.61	5.17	5.08
Extra EC Imports	1.44	1.69	1.85	2.02
Total Exports	3.73	4.50	6.13	6.26
Total Imports	1.56	1.71	1.99	2.40
UK Net Supply	*	*	*	*

PCC 36111400

Parts of seats EXCLUDING: - for medical, surgical, dental or veterinary seats - for barbers' and similar chairs - separately presented cushions and mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	57,558	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Kilogram)				
UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Kilogram				
UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36111410

CN 94019030

Wooden parts for seats EXCLUDING: - for medical, surgical dental or veterinary seats - for barbers' and similar chairs - of a kind used for aircraft

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	20,543	24,509	32,133
Intra EC Exports	N/A	27	88	43
Intra EC Imports	N/A	1,608	2,943	1,763
Net Balance	*	1,581	2,855	1,720
Extra EC Exports	N/A	146	375	348
Extra EC Imports	N/A	1,657	2,616	2,662
Net Balance	*	1,511	2,240	2,314
Total Exports	*	173	464	390
Total Imports	*	3,265	5,559	4,424
Net Balance	*	3,091	5,095	4,034
UK Net Supply	*	23,634	29,604	36,167

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	1,683	44,757	7,347
Intra EC Imports	N/A	440,649	418,257	356,220
Net Balance	*	438,966	373,500	348,873
Extra EC Exports	N/A	14,945	74,226	79,090
Extra EC Imports	N/A	714,210	931,744	764,192
Net Balance	*	699,265	857,518	685,102
Total Exports	*	16,628	118,983	86,437
Total Imports	*	1,154,859	1,350,001	1,120,412
Net Balance	*	1,138,231	1,231,018	1,033,975
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	16.25	1.97	5.79
Intra EC Imports	*	3.65	7.04	4.95
Extra EC Exports	*	9.78	5.06	4.40
Extra EC Imports	*	2.32	2.81	3.48
Total Exports	*	10.43	3.90	4.51
Total Imports	*	2.83	4.12	3.95
UK Net Supply	*	*	*	*

PCC 36111430

CN 94019010 + 94019080

Parts of seats INCLUDING: - of a kind used in aircraft EXCLUDING: - of wood - for medical, surgical, dental or veterinary seats - for barbers' and similar chairs - separately presented cushions and mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	105,824	135,832	156,112
Intra EC Exports	N/A	27,553	37,219	34,683
Intra EC Imports	N/A	94,740	108,485	117,257
Net Balance	*	67,187	71,266	82,573
Extra EC Exports	N/A	13,162	12,283	13,198
Extra EC Imports	N/A	13,472	13,726	21,656
Net Balance	*	309	1,443	8,458
Total Exports	*	40,715	49,502	47,881
Total Imports	*	108,211	122,211	138,913
Net Balance	*	67,497	72,710	91,032
UK Net Supply	*	173,321	208,542	247,144

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	N/A	6,569,047	11,532,393	39,472,684
Intra EC Imports	N/A	34,647,591	23,452,381	21,000,591
Net Balance	*	28,078,544	11,919,988	-18,472,093
Extra EC Exports	N/A	1,090,649	1,282,594	1,446,441
Extra EC Imports	N/A	3,459,268	3,081,349	4,962,493
Net Balance	*	2,368,619	1,798,755	3,516,052
Total Exports	*	7,659,696	12,814,987	40,919,125
Total Imports	*	38,106,859	26,533,730	25,963,084
Net Balance	*	30,447,163	13,718,743	-14,956,041
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	4.19	3.23	0.88
Intra EC Imports	*	2.73	4.63	5.58
Extra EC Exports	*	12.07	9.58	9.12
Extra EC Imports	*	3.89	4.45	4.36
Total Exports	*	5.32	3.86	1.17
Total Imports	*	2.84	4.61	5.35
UK Net Supply	*	*	*	*

Product Sales and Trade

Other Office & Shop Furniture

36120

1996

INDUSTRY SALES AND TURNOVER

Other Office and Shop Furniture Industry 36120

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1993	1994	1995	1996
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,324,234	1,424,359	1,482,599	1,467,327
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	21,827	14,099	12,692	12,767
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,346,061	1,438,458	1,495,291	1,480,094
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	116,324	152,949	145,816	137,050
WORK DONE (Work done on materials supplied by customer)	11,737	3,955	5,500	5,282
WASTE PRODUCTS (Sales of waste products and residues)	626	1,069	1,205	1,247
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	44,041	52,799	52,920	59,595
NET CARRY-IN/CARRY-OUT (See Note 3 below)	26,185	66,705	80,395	58,870
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	1,544,974	1,715,935	1,781,127	1,742,138

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Other Office and Shop Furniture Industry 36120

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's

	1993	1994	1995	1996
UK Manufacturer Sales	1,346,061	1,438,458	1,495,291	1,480,094
Intra EC Exports	43,391	66,641	82,981	80,131
Intra EC Imports	63,361	91,621	104,301	108,101
Net Balance	19,970	24,980	21,320	27,970
Extra EC Exports	26,871	33,181	36,201	44,321
Extra EC Imports	27,141	36,441	23,961	29,581
Net Balance	270	3,260	-12,240	-14,740
Total Exports	70,261	99,821	119,181	124,451
Total Imports	90,501	128,061	128,261	137,681
Net Balance	20,240	28,240	9,080	13,230
UK Net Supply	1,366,301	1,466,698	1,504,371	1,493,324

Export as % of UK Manufacturer Sales

	1993	1994	1995	1996
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	3.22	4.63	5.55	5.41
Extra EC Exports	2.00	2.31	2.42	2.99
Total Exports	5.22	6.94	7.97	8.41
UK Sales	94.78	93.06	92.03	91.59

Import as % of UK Net Supply

	1993	1994	1995	1996
UK Net Supply	100	100	100	100
Intra EC Imports	4.64	6.25	6.93	7.24
Extra EC Imports	1.99	2.48	1.59	1.98
Total Imports	6.62	8.73	8.53	9.22
UK Production	93.38	91.27	91.47	90.78

PCC 36121110

CN 94031010

Office metal drawing tables EXCLUDING: - those designed/fitted with machines or instruments as part of the table

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	1,392	1,097	S*	S*
Intra EC Exports	117	155	591	788
Intra EC Imports	872	595	277	234
Net Balance	755	441	-314	-553
Extra EC Exports	701	2,511	1,870	1,357
Extra EC Imports	37	155	62	178
Net Balance	-664	-2,356	-1,808	-1,179
Total Exports	818	2,665	2,461	2,144
Total Imports	909	750	339	412
Net Balance	91	-1,916	-2,122	-1,732
UK Net Supply	1,483	-819	*	*

Volume (Number of items)

UK Manufacturer Sales	22,178	15,294	S	S
Volume (Kilogram)				
Intra EC Exports	25,891	27,006	43,039	164,831
Intra EC Imports	247,256	130,003	38,754	87,376
Net Balance	221,365	102,997	-4,285	-77,455
Extra EC Exports	178,571	668,772	543,649	523,782
Extra EC Imports	8,206	56,591	7,218	44,730
Net Balance	-170,365	-612,181	-536,431	-479,052
Total Exports	204,462	695,778	586,688	688,613
Total Imports	255,462	186,594	45,972	132,106
Net Balance	51,000	-509,184	-540,716	-556,507
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	62.76	71.73	*	*
Intra EC Exports	4.52	5.73	13.73	4.78
Intra EC Imports	3.53	4.58	7.15	2.68
Extra EC Exports	3.93	3.75	3.44	2.59
Extra EC Imports	4.49	2.73	8.56	3.98
Total Exports	4.00	3.83	4.19	3.11
Total Imports	3.56	4.02	7.37	3.12
UK Net Supply	*	*	*	*

PCC 36121130

CN 94031051

Office desks with metal worktop - height not exceeding 80cm INCLUDING: - those covered in a veneer or laminate
- fixed pedestals

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	10,570	11,037	10,641	12,122
Intra EC Exports	1,317	1,225	1,871	1,734
Intra EC Imports	5,344	4,987	3,524	5,020
Net Balance	4,027	3,762	1,653	3,286
Extra EC Exports	787	674	818	798
Extra EC Imports	382	162	380	427
Net Balance	-405	-512	-438	-371
Total Exports	2,104	1,899	2,689	2,531
Total Imports	5,727	5,149	3,903	5,447
Net Balance	3,622	3,250	1,215	2,915
UK Net Supply	14,192	14,287	11,856	15,037

Volume (Number of items)

UK Manufacturer Sales	44,724	39,166	34,317	29,743
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Volume (Kilogram)

Intra EC Exports	375,883	367,387	493,762	615,296
Intra EC Imports	1,224,351	1,098,400	843,084	1,055,626
Net Balance	848,468	731,013	349,322	440,330
Extra EC Exports	194,745	279,252	202,389	179,847
Extra EC Imports	145,136	75,031	343,791	222,017
Net Balance	-49,609	-204,221	141,402	42,170
Total Exports	570,628	646,639	696,151	795,143
Total Imports	1,369,487	1,173,431	1,186,875	1,277,643
Net Balance	798,859	526,792	490,724	482,500
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	236.34	281.80	310.08	407.56
Intra EC Exports	3.50	3.33	3.79	2.82
Intra EC Imports	4.37	4.54	4.18	4.76
Extra EC Exports	4.04	2.42	4.04	4.43
Extra EC Imports	2.64	2.16	1.10	1.92
Total Exports	3.69	2.94	3.86	3.18
Total Imports	4.18	4.39	3.29	4.26
UK Net Supply	*	*	*	*

PCC 36121150

CN 94031059

Office metal furniture - height not exceeding 80cm INCLUDING: - mobile pedestals - 2 drawer cabinets - display units - system and panelled furniture and components - screens and panels - tables and trolleys - cupboard and bookcases

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	156,280	168,612	160,198	168,145
Intra EC Exports	3,208	7,036	8,046	9,870
Intra EC Imports	7,762	27,435	26,483	26,800
Net Balance	4,554	20,399	18,436	16,930
Extra EC Exports	3,134	4,545	4,229	4,752
Extra EC Imports	2,091	3,956	4,023	4,541
Net Balance	-1,043	-589	-206	-210
Total Exports	6,342	11,581	12,275	14,621
Total Imports	9,853	31,391	30,506	31,341
Net Balance	3,511	19,811	18,230	16,720
UK Net Supply	159,791	188,423	178,428	184,865

Volume (Number of items)

UK Manufacturer Sales	6,436,258	7,545,557	7,211,596	8,926,195
Volume (Kilogram)				
Intra EC Exports	1,039,711	2,350,073	3,005,874	3,428,035
Intra EC Imports	1,654,447	5,960,333	6,534,648	6,091,838
Net Balance	614,736	3,610,260	3,528,774	2,663,803
Extra EC Exports	1,267,312	1,213,297	859,720	954,577
Extra EC Imports	712,966	962,940	925,546	1,347,934
Net Balance	-554,346	-250,357	65,826	393,357
Total Exports	2,307,023	3,563,370	3,865,594	4,382,612
Total Imports	2,367,413	6,923,273	7,460,194	7,439,772
Net Balance	60,390	3,359,903	3,594,600	3,057,160
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	24.28	22.35	22.21	18.84
Intra EC Exports	3.09	2.99	2.68	2.88
Intra EC Imports	4.69	4.60	4.05	4.40
Extra EC Exports	2.47	3.75	4.92	4.98
Extra EC Imports	2.93	4.11	4.35	3.37
Total Exports	2.75	3.25	3.18	3.34
Total Imports	4.16	4.53	4.09	4.21
UK Net Supply	*	*	*	*

PCC 36121173

CN 94031091

Office metal cupboards with doors, shutters or flaps - height exceeding 80cm EXCLUDING: - exhibition stands - medical and surgical furniture - dental and veterinary furniture

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	54,447	65,698	75,797	73,734
Intra EC Exports	1,689	3,304	3,980	5,961
Intra EC Imports	4,548	3,024	2,989	2,390
Net Balance	2,859	-279	-992	-3,571
Extra EC Exports	552	517	1,682	5,123
Extra EC Imports	181	326	294	551
Net Balance	-371	-191	-1,387	-4,572
Total Exports	2,241	3,821	5,662	11,085
Total Imports	4,729	3,351	3,283	2,941
Net Balance	2,489	-470	-2,379	-8,144
UK Net Supply	56,936	65,228	73,418	65,590

Volume (Number of items)

UK Manufacturer Sales	621,223	721,228	924,648	901,885
Volume (Kilogram)				
Intra EC Exports	2,027,374	3,952,447	4,656,451	6,145,578
Intra EC Imports	760,154	665,974	855,029	580,146
Net Balance	-1,267,220	-3,286,473	-3,801,422	-5,565,432
Extra EC Exports	166,136	214,483	1,174,344	1,370,623
Extra EC Imports	28,478	214,008	151,559	480,236
Net Balance	-137,658	-475	-1,022,785	-890,387
Total Exports	2,193,510	4,166,930	5,830,795	7,516,201
Total Imports	788,632	879,982	1,006,588	1,060,382
Net Balance	-1,404,878	-3,286,948	-4,824,207	-6,455,819
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	87.64	91.09	81.97	81.76
Intra EC Exports	0.83	0.84	0.85	0.97
Intra EC Imports	5.98	4.54	3.50	4.12
Extra EC Exports	3.32	2.41	1.43	3.74
Extra EC Imports	6.35	1.52	1.94	1.15
Total Exports	1.02	0.92	0.97	1.47
Total Imports	6.00	3.81	3.26	2.77
UK Net Supply	*	*	*	*

PCC 36121175

CN 94031093

Office metal filing, card-index and other cabinets - height exceeding 80cm INCLUDING: - 3/4 drawer cabinets

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	58,928	58,446	55,697	69,829
Intra EC Exports	19,214	23,811	31,226	29,872
Intra EC Imports	3,016	2,979	3,782	3,066
Net Balance	-16,198	-20,831	-27,444	-26,806
Extra EC Exports	4,400	4,815	3,790	4,319
Extra EC Imports	2,365	2,630	1,581	2,894
Net Balance	-2,035	-2,185	-2,210	-1,425
Total Exports	23,614	28,626	35,016	34,191
Total Imports	5,381	5,609	5,363	5,960
Net Balance	-18,233	-23,017	-29,654	-28,231
UK Net Supply	40,695	35,429	26,043	41,598

Volume (Number of items)

UK Manufacturer Sales	707,679	707,352	685,973	875,509
Volume (Kilogram)				
Intra EC Exports	10,168,591	13,289,458	16,111,377	16,283,844
Intra EC Imports	901,331	812,123	1,084,156	925,666
Net Balance	-9,267,260	-12,477,335	-15,027,221	-15,358,178
Extra EC Exports	2,611,731	1,995,297	1,798,850	2,062,417
Extra EC Imports	1,077,020	912,459	630,983	1,058,937
Net Balance	-1,534,711	-1,082,838	-1,167,867	-1,003,480
Total Exports	12,780,322	15,284,755	17,910,227	18,346,261
Total Imports	1,978,351	1,724,582	1,715,139	1,984,603
Net Balance	-10,801,971	-13,560,173	-16,195,088	-16,361,658
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	83.27	82.63	81.19	79.76
Intra EC Exports	1.89	1.79	1.94	1.83
Intra EC Imports	3.35	3.67	3.49	3.31
Extra EC Exports	1.68	2.41	2.11	2.09
Extra EC Imports	2.20	2.88	2.50	2.73
Total Exports	1.85	1.87	1.96	1.86
Total Imports	2.72	3.25	3.13	3.00
UK Net Supply	*	*	*	*

PCC 36121190

CN 94031099

Office metal furniture, height exceeding 80cm INCLUDING: - metal framed screens and panels; storage units; display units EXCLUDING: - cupboards, filing, card-index and other cabinets - drawing tables - waste-paper bins - armoured or reinforced safes - seats

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	182,186	184,050	199,239	199,883
Intra EC Exports	3,135	3,982	3,484	3,520
Intra EC Imports	14,942	17,383	20,847	16,430
Net Balance	11,806	13,401	17,363	12,910
Extra EC Exports	4,592	7,017	5,419	6,646
Extra EC Imports	5,432	6,616	5,853	8,005
Net Balance	840	-401	434	1,359
Total Exports	7,728	10,999	8,903	10,166
Total Imports	20,374	23,999	26,700	24,435
Net Balance	12,646	13,000	17,797	14,269
UK Net Supply	194,832	197,050	217,036	214,152

Volume (Number of items)

UK Manufacturer Sales	5,674,768	6,841,226	7,928,495	6,676,575
Volume (Kilogram)				
Intra EC Exports	1,263,372	1,222,342	1,238,668	931,144
Intra EC Imports	3,412,613	7,556,819	8,827,132	5,526,636
Net Balance	2,149,241	6,334,477	7,588,464	4,595,492
Extra EC Exports	1,359,269	1,734,395	1,762,463	1,924,789
Extra EC Imports	1,919,582	2,788,671	2,086,219	2,592,697
Net Balance	560,313	1,054,276	323,756	667,908
Total Exports	2,622,641	2,956,737	3,001,131	2,855,933
Total Imports	5,332,195	10,345,490	10,913,351	8,119,333
Net Balance	2,709,554	7,388,753	7,912,220	5,263,400
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	32.10	26.90	25.13	29.94
Intra EC Exports	2.48	3.26	2.81	3.78
Intra EC Imports	4.38	2.30	2.36	2.97
Extra EC Exports	3.38	4.05	3.07	3.45
Extra EC Imports	2.83	2.37	2.81	3.09
Total Exports	2.95	3.72	2.97	3.56
Total Imports	3.82	2.32	2.45	3.01
UK Net Supply	*	*	*	*

PCC 36121230

CN 94033011

Office wooden desks, height not exceeding 80cm INCLUDING: - system furniture and components - fixed pedestals

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	209,064	223,207	233,618	232,480
Intra EC Exports	5,026	8,470	10,114	6,619
Intra EC Imports	8,861	16,557	15,252	15,001
Net Balance	3,835	8,087	5,137	8,381
Extra EC Exports	2,406	1,343	1,793	1,400
Extra EC Imports	2,028	3,333	1,287	888
Net Balance	-378	1,990	-507	-513
Total Exports	7,432	9,813	11,908	8,020
Total Imports	10,889	19,890	16,538	15,888
Net Balance	3,458	10,077	4,631	7,868
UK Net Supply	212,522	233,284	238,249	240,348
Volume (Number of items)				
UK Manufacturer Sales	1,395,439	1,496,178	1,428,089	1,357,706
Volume (Kilogram)				
Intra EC Exports	1,131,454	2,785,689	3,839,647	3,266,703
Intra EC Imports	4,694,152	7,306,566	5,065,026	4,032,434
Net Balance	3,562,698	4,520,877	1,225,379	765,731
Extra EC Exports	698,710	654,981	863,368	417,332
Extra EC Imports	755,846	1,153,672	847,822	504,082
Net Balance	57,136	498,691	-15,546	86,750
Total Exports	1,830,164	3,440,670	4,703,015	3,684,035
Total Imports	5,449,998	8,460,238	5,912,848	4,536,516
Net Balance	3,619,834	5,019,568	1,209,833	852,481
UK Net Supply	*	*	*	*
£ per Number of items/Kilogram				
UK Manufacturer Sales	149.82	149.18	163.59	171.23
Intra EC Exports	4.44	3.04	2.63	2.03
Intra EC Imports	1.89	2.27	3.01	3.72
Extra EC Exports	3.44	2.05	2.08	3.36
Extra EC Imports	2.68	2.89	1.52	1.76
Total Exports	4.06	2.85	2.53	2.18
Total Imports	2.00	2.35	2.80	3.50
UK Net Supply	*	*	*	*

PCC 36121250

CN 94033019

Office wooden furniture, height not exceeding 80cm INCLUDING: - system and panelled furniture and components; mobile pedestals; display units; shelves and racking; screens and panels; cupboard and bookcases; 2 drawer cabinets EXCLUDING: - desks - drawing or drafting tables - seats - cabinets

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	127,201	129,219	125,780	124,604
Intra EC Exports	1,005	1,567	1,763	2,612
Intra EC Imports	8,210	7,969	15,442	22,095
Net Balance	7,205	6,402	13,679	19,483
Extra EC Exports	3,041	3,095	2,752	7,884
Extra EC Imports	4,668	6,473	2,560	4,954
Net Balance	1,627	3,378	-192	-2,929
Total Exports	4,046	4,662	4,515	10,496
Total Imports	12,877	14,442	18,002	27,050
Net Balance	8,831	9,780	13,487	16,554
UK Net Supply	136,032	138,999	139,267	141,158

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	187,348	339,648	448,630	773,846
Intra EC Imports	1,901,068	1,700,288	4,138,125	5,522,332
Net Balance	1,713,720	1,360,640	3,689,495	4,748,486
Extra EC Exports	1,047,311	1,108,448	534,126	1,391,923
Extra EC Imports	2,288,134	3,091,801	1,166,733	1,859,495
Net Balance	1,240,823	1,983,353	632,607	467,572
Total Exports	1,234,659	1,448,096	982,756	2,165,769
Total Imports	4,189,202	4,792,089	5,304,858	7,381,827
Net Balance	2,954,543	3,343,993	4,322,102	5,216,058
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	5.36	4.61	3.93	3.38
Intra EC Imports	4.32	4.69	3.73	4.00
Extra EC Exports	2.90	2.79	5.15	5.66
Extra EC Imports	2.04	2.09	2.19	2.66
Total Exports	3.28	3.22	4.59	4.85
Total Imports	3.07	3.01	3.39	3.66
UK Net Supply	*	*	*	*

PCC 36121270

CN 94033091

Office wooden cupboards with doors, shutters or flaps and wooden filing, card-index and other cabinets - height exceeding 80cm INCLUDING: - cabinets 3/4 drawers - shelves and racking - separations/partition screens
EXCLUDING: - cabinets 2 drawer

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	61,898	55,953	60,389	57,495
Intra EC Exports	984	1,477	2,183	2,492
Intra EC Imports	1,873	3,099	5,916	3,299
Net Balance	889	1,622	3,734	807
Extra EC Exports	336	219	709	94
Extra EC Imports	848	310	426	242
Net Balance	512	90	-284	148
Total Exports	1,321	1,697	2,892	2,585
Total Imports	2,722	3,409	6,342	3,541
Net Balance	1,401	1,712	3,450	955
UK Net Supply	63,299	57,665	63,839	58,450

Volume (Number of items)

UK Manufacturer Sales	725,282	621,654	713,135	800,313
Volume (Kilogram)				
Intra EC Exports	170,609	236,870	866,162	555,148
Intra EC Imports	476,026	1,047,135	1,713,846	1,065,364
Net Balance	305,417	810,265	847,684	510,216
Extra EC Exports	142,845	97,534	155,610	19,228
Extra EC Imports	174,548	94,649	293,395	151,699
Net Balance	31,703	-2,885	137,785	132,471
Total Exports	313,454	334,404	1,021,772	574,376
Total Imports	650,574	1,141,784	2,007,241	1,217,063
Net Balance	337,120	807,380	985,469	642,687
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	85.34	90.01	84.68	71.84
Intra EC Exports	5.77	6.24	2.52	4.49
Intra EC Imports	3.93	2.96	3.45	3.10
Extra EC Exports	2.36	2.25	4.56	4.87
Extra EC Imports	4.86	3.27	1.45	1.60
Total Exports	4.21	5.07	2.83	4.50
Total Imports	4.18	2.99	3.16	2.91
UK Net Supply	*	*	*	*

PCC 36121290

CN 94033099

Office wooden furniture - height exceeding 80cm INCLUDING: - cupboards, filing, card index and other cabinets - seats - display units and racking EXCLUDING: - exhibition stands

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	39,575	44,097	49,852	57,445
Intra EC Exports	1,279	2,280	2,299	2,310
Intra EC Imports	4,575	4,427	5,200	8,967
Net Balance	3,296	2,147	2,901	6,656
Extra EC Exports	4,339	3,946	7,411	4,307
Extra EC Imports	5,101	7,748	2,915	3,117
Net Balance	762	3,802	-4,496	-1,190
Total Exports	5,618	6,226	9,709	6,617
Total Imports	9,676	12,175	8,114	12,084
Net Balance	4,059	5,949	-1,595	5,467
UK Net Supply	43,634	50,046	48,257	62,912

Volume (Number of items)

UK Manufacturer Sales	241,391	289,829	440,818	523,145
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Volume (Kilogram)

Intra EC Exports	279,637	470,937	753,726	495,889
Intra EC Imports	932,972	1,129,967	2,028,847	3,073,510
Net Balance	653,335	659,030	1,275,121	2,577,621
Extra EC Exports	727,372	965,179	1,445,069	663,070
Extra EC Imports	1,688,443	3,244,828	1,226,070	1,902,849
Net Balance	961,071	2,279,649	-218,999	1,239,779
Total Exports	1,007,009	1,436,116	2,198,795	1,158,959
Total Imports	2,621,415	4,374,795	3,254,917	4,976,359
Net Balance	1,614,406	2,938,679	1,056,122	3,817,400
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	163.95	152.15	113.09	109.81
Intra EC Exports	4.57	4.84	3.05	4.66
Intra EC Imports	4.90	3.92	2.56	2.92
Extra EC Exports	5.97	4.09	5.13	6.50
Extra EC Imports	3.02	2.39	2.38	1.64
Total Exports	5.58	4.34	4.42	5.71
Total Imports	3.69	2.78	2.49	2.43
UK Net Supply	*	*	*	*

PCC 36121300

CN 94036030

Wooden furniture for shops INCLUDING: - shop, office, bar and hotel fittings - modular shop fitting systems - counters - coat stands EXCLUDING: - seats - shop fronts of wood

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	422,693	482,943	511,388	471,590
Intra EC Exports	6,415	13,333	17,418	14,349
Intra EC Imports	3,353	3,166	4,590	4,773
Net Balance	-3,062	-10,167	-12,828	-9,576
Extra EC Exports	2,586	4,500	5,725	7,643
Extra EC Imports	4,008	4,730	4,582	3,784
Net Balance	1,423	230	-1,143	-3,859
Total Exports	9,001	17,833	23,143	21,993
Total Imports	7,362	7,896	9,171	8,557
Net Balance	-1,639	-9,937	-13,971	-13,435
UK Net Supply	421,054	473,006	497,417	458,155

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	1,356,319	2,551,428	3,094,720	4,757,698
Intra EC Imports	793,711	756,868	719,600	1,083,254
Net Balance	-562,608	-1,794,560	-2,375,120	-3,674,444
Extra EC Exports	487,277	783,979	1,314,944	1,248,682
Extra EC Imports	1,022,402	1,095,248	1,515,240	1,120,069
Net Balance	535,125	311,269	200,296	-128,613
Total Exports	1,843,596	3,335,407	4,409,664	6,006,380
Total Imports	1,816,113	1,852,116	2,234,840	2,203,323
Net Balance	-27,483	-1,483,291	-2,174,824	-3,803,057
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	4.73	5.23	5.63	3.02
Intra EC Imports	4.22	4.18	6.38	4.41
Extra EC Exports	5.31	5.74	4.35	6.12
Extra EC Imports	3.92	4.32	3.02	3.38
Total Exports	4.88	5.35	5.25	3.66
Total Imports	4.05	4.26	4.10	3.88
UK Net Supply	*	*	*	*

Product Sales and Trade

Other Kitchen Furniture

36130

1996

INDUSTRY SALES AND TURNOVER

Other Kitchen Furniture Industry 36130

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1993	1994	1995	1996
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	569,744	637,222	716,892	777,043
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	12,263	2,304	1,676	1,798
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	582,007	639,526	718,568	778,841
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	95,699	190,877	155,641	159,937
WORK DONE (Work done on materials supplied by customer)	0	190	244	3,861
WASTE PRODUCTS (Sales of waste products and residues)	56	53	88	62
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	4,948	6,141	7,729	10,290
NET CARRY-IN/CARRY-OUT (See Note 3 below)	136,735	104,724	105,815	173,609
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	819,445	941,511	988,085	1,126,600

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Other Kitchen Furniture Industry 36130

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's

	1993	1994	1995	1996
UK Manufacturer Sales	582,007	639,526	718,568	778,841
Intra EC Exports	N/A	26,571	33,521	37,961
Intra EC Imports	N/A	51,141	49,071	43,991
Net Balance	*	24,570	15,550	6,030
Extra EC Exports	N/A	16,611	13,611	17,991
Extra EC Imports	N/A	7,287	6,652	5,812
Net Balance	*	-9,323	-6,958	-12,178
Total Exports	N/A	43,181	47,131	55,951
Total Imports	N/A	58,428	55,723	49,803
Net Balance	*	15,247	8,592	-6,148
UK Net Supply	*	654,773	727,160	772,693

Export as % of UK Manufacturer Sales

	1993	1994	1995	1996
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	N/A	4.15	4.66	4.87
Extra EC Exports	N/A	2.60	1.89	2.31
Total Exports	*	6.75	6.56	7.18
UK Sales	*	93.25	93.44	92.82

Import as % of UK Net Supply

	1993	1994	1995	1996
UK Net Supply	100	100	100	100
Intra EC Imports	N/A	7.81	6.75	5.69
Extra EC Imports	N/A	1.11	0.91	0.75
Total Imports	*	8.92	7.66	6.45
UK Production	*	91.08	92.34	93.55

PCC 36131000

Wooden kitchen furniture EXCLUDING: - seats - waste-paper bins

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	569,744	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	16,297,950	N/A	N/A	N/A
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	34.96	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36131050

CN 94034010

Wooden units for fitted kitchens

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	522,180	601,131	654,272
Intra EC Exports	N/A	3,402	2,806	1,460
Intra EC Imports	N/A	18,312	22,954	14,113
Net Balance	*	14,911	20,148	12,653
Extra EC Exports	N/A	1,996	1,981	5,386
Extra EC Imports	N/A	1,931	1,971	1,139
Net Balance	*	-65	-10	-4,246
Total Exports	*	5,398	4,786	6,846
Total Imports	*	20,244	24,925	15,252
Net Balance	*	14,846	20,138	8,407
UK Net Supply	*	537,026	621,269	662,679

Volume (Number of items)

UK Manufacturer Sales	N/A	34,703,255	37,897,444	34,662,430
Volume (Kilogram)				
Intra EC Exports	N/A	6,015,439	4,533,117	1,242,555
Intra EC Imports	N/A	6,547,624	7,781,007	5,201,411
Net Balance	*	532,185	3,247,890	3,958,856
Extra EC Exports	N/A	840,959	991,735	3,082,040
Extra EC Imports	N/A	872,992	739,903	443,885
Net Balance	*	32,033	-251,832	-2,638,155
Total Exports	*	6,856,398	5,524,852	4,324,595
Total Imports	*	7,420,616	8,520,910	5,645,296
Net Balance	*	564,218	2,996,058	1,320,701
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	*	15.05	15.86	18.88
Intra EC Exports	*	0.57	0.62	1.17
Intra EC Imports	*	2.80	2.95	2.71
Extra EC Exports	*	2.37	2.00	1.75
Extra EC Imports	*	2.21	2.66	2.57
Total Exports	*	0.79	0.87	1.58
Total Imports	*	2.73	2.93	2.70
UK Net Supply	*	*	*	*

PCC 36131090

CN 94034090

Wooden kitchen furniture EXCLUDING: - units for fitted kitchens

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	115,042	115,761	122,771
Intra EC Exports	N/A	23,166	30,710	36,504
Intra EC Imports	N/A	32,824	26,120	29,881
Net Balance	*	9,658	-4,590	-6,623
Extra EC Exports	N/A	14,610	11,630	12,605
Extra EC Imports	N/A	5,355	4,681	4,672
Net Balance	*	-9,255	-6,949	-7,933
Total Exports	*	37,776	42,340	49,109
Total Imports	*	38,179	30,801	34,553
Net Balance	*	403	-11,539	-14,556
UK Net Supply	*	115,445	104,222	108,215

Volume (Number of items)

UK Manufacturer Sales	N/A	4,165,915	3,993,691	4,399,236
Volume (Kilogram)				
Intra EC Exports	N/A	21,452,184	26,909,424	30,837,061
Intra EC Imports	N/A	10,885,690	8,409,638	8,676,957
Net Balance	*	-10,566,494	-18,499,786	-22,160,104
Extra EC Exports	N/A	12,219,681	6,874,192	5,486,864
Extra EC Imports	N/A	3,211,621	2,693,504	2,610,836
Net Balance	*	-9,008,060	-4,180,688	-2,876,028
Total Exports	*	33,671,865	33,783,616	36,323,925
Total Imports	*	14,097,311	11,103,142	11,287,793
Net Balance	*	-19,574,554	-22,680,474	-25,036,132
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	*	27.62	28.99	27.91
Intra EC Exports	*	1.08	1.14	1.18
Intra EC Imports	*	3.02	3.11	3.44
Extra EC Exports	*	1.20	1.69	2.30
Extra EC Imports	*	1.67	1.74	1.79
Total Exports	*	1.12	1.25	1.35
Total Imports	*	2.71	2.77	3.06
UK Net Supply	*	*	*	*

Product Sales and Trade

Other Furniture

36140

1996

INDUSTRY SALES AND TURNOVER

Other Furniture Industry 36140

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1993	1994	1995	1996
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	1,751,906	1,783,009	1,817,034	1,867,635
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	11,074	11,200	6,396	4,802
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	1,762,980	1,794,209	1,823,430	1,872,437
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	77,371	83,368	117,142	140,879
WORK DONE (Work done on materials supplied by customer)	21,181	21,791	18,207	25,338
WASTE PRODUCTS (Sales of waste products and residues)	1,192	676	697	686
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	16,132	14,112	18,595	25,395
NET CARRY-IN/CARRY-OUT (See Note 3 below)	-145,578	-102,299	-177,660	-74,477
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	1,733,278	1,811,857	1,800,411	1,990,258

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Other Furniture Industry 36140

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's

	1993	1994	1995	1996
UK Manufacturer Sales	1,762,980	1,794,209	1,823,430	1,872,437
Intra EC Exports	153,401	183,401	251,601	255,001
Intra EC Imports	267,301	323,401	390,901	409,001
Net Balance	113,900	140,000	139,300	154,000
Extra EC Exports	158,601	179,101	178,101	200,401
Extra EC Imports	245,201	255,001	244,501	281,401
Net Balance	86,600	75,900	66,400	81,000
Total Exports	312,001	362,501	429,701	455,401
Total Imports	512,501	578,401	635,401	690,401
Net Balance	200,500	215,900	205,700	235,000
UK Net Supply	1,963,480	2,010,109	2,029,130	2,107,437

Export as % of UK Manufacturer Sales

	1993	1994	1995	1996
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	8.70	10.22	13.80	13.62
Extra EC Exports	9.00	9.98	9.77	10.70
Total Exports	17.70	20.20	23.57	24.32
UK Sales	82.30	79.80	76.43	75.68

Import as % of UK Net Supply

	1993	1994	1995	1996
UK Net Supply	100	100	100	100
Intra EC Imports	13.61	16.09	19.26	19.41
Extra EC Imports	12.49	12.69	12.05	13.35
Total Imports	26.10	28.77	31.31	32.76
UK Production	73.90	71.23	68.69	67.24

PCC 36141100

CN 94032010 + 94032091 + 94032099

Metal furniture EXCLUDING: - seats; medical, surgical, dental, veterinary or office furniture; barbers' and similar chairs; waste paper baskets; specially designed furniture for loudspeakers, hi-fi systems, radio equipment, video equipment, television equipment and other sound recording or reproducing apparatus; mattress supports; furniture specially constructed for games (for example roulette, billiards); floor standing mirrors; lamps

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	304,345	324,266	322,166	333,560
Intra EC Exports	38,367	35,235	55,627	62,436
Intra EC Imports	36,899	43,614	46,130	52,141
Net Balance	-1,469	8,379	-9,497	-10,295
Extra EC Exports	17,384	14,557	15,186	17,522
Extra EC Imports	21,731	28,235	36,206	39,211
Net Balance	4,347	13,678	21,019	21,689
Total Exports	55,751	49,791	70,814	79,958
Total Imports	58,629	71,849	82,335	91,352
Net Balance	2,878	22,057	11,522	11,393
UK Net Supply	307,223	346,323	333,688	344,953

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	11,709,124	14,779,032	26,482,928	32,800,212
Intra EC Imports	18,646,503	22,174,078	21,215,731	20,752,754
Net Balance	6,937,379	7,395,046	-5,267,197	-12,047,458
Extra EC Exports	5,438,327	5,193,788	6,198,685	5,644,855
Extra EC Imports	9,475,102	10,399,585	11,165,409	16,644,113
Net Balance	4,036,775	5,205,797	4,966,724	10,999,258
Total Exports	17,147,451	19,972,820	32,681,613	38,445,067
Total Imports	28,121,605	32,573,663	32,381,140	37,396,867
Net Balance	10,974,154	12,600,843	-300,473	-1,048,200
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.28	2.38	2.10	1.90
Intra EC Imports	1.98	1.97	2.17	2.51
Extra EC Exports	3.20	2.80	2.45	3.10
Extra EC Imports	2.29	2.72	3.24	2.36
Total Exports	3.25	2.49	2.17	2.08
Total Imports	2.08	2.21	2.54	2.44
UK Net Supply	*	*	*	*

PCC 36141230

CN 94035000

Wooden bedroom furniture EXCLUDING: - builders' fittings for cupboards to be built into walls - mattress supports
- lamps and lighting fittings - floor standing mirrors - seats

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	614,254	614,618	623,658	633,304
Intra EC Exports	19,105	30,450	42,294	38,063
Intra EC Imports	36,088	44,353	50,920	51,323
Net Balance	16,983	13,903	8,626	13,260
Extra EC Exports	6,119	7,339	5,026	7,686
Extra EC Imports	25,775	31,872	31,285	37,328
Net Balance	19,656	24,533	26,259	29,642
Total Exports	25,224	37,788	47,320	45,749
Total Imports	61,863	76,225	82,205	88,651
Net Balance	36,639	38,437	34,885	42,901
UK Net Supply	650,893	653,055	658,543	676,205

Volume (Number of items)

UK Manufacturer Sales	15,920,883	21,206,040	20,602,143	22,401,723
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Volume (Kilogram)

Intra EC Exports	20,310,190	35,053,893	56,000,290	489,071,733
Intra EC Imports	15,442,727	19,079,642	22,827,520	20,630,865
Net Balance	-4,867,463	-15,974,251	-33,172,770	-468,440,868
Extra EC Exports	2,174,235	2,768,712	1,559,603	2,282,562
Extra EC Imports	19,584,351	24,630,527	22,545,176	26,602,590
Net Balance	17,410,116	21,861,815	20,985,573	24,320,028
Total Exports	22,484,425	37,822,605	57,559,893	491,354,295
Total Imports	35,027,078	43,710,169	45,372,696	47,233,455
Net Balance	12,542,653	5,887,564	-12,187,197	-444,120,840
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	38.58	28.98	30.27	28.27
Intra EC Exports	0.94	0.87	0.76	0.08
Intra EC Imports	2.34	2.32	2.23	2.49
Extra EC Exports	2.81	2.65	3.22	3.37
Extra EC Imports	1.32	1.29	1.39	1.40
Total Exports	1.12	1.00	0.82	0.09
Total Imports	1.77	1.74	1.81	1.88
UK Net Supply	*	*	*	*

PCC 36141250

CN 94036010

Wooden furniture for the dining-room and living-room EXCLUDING: - floor standing mirrors - seats

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	401,599	400,155	421,330	429,387
Intra EC Exports	36,085	48,027	59,888	54,862
Intra EC Imports	56,371	72,061	87,359	80,459
Net Balance	20,286	24,033	27,471	25,597
Extra EC Exports	28,018	35,453	31,596	32,968
Extra EC Imports	84,994	78,863	78,336	84,193
Net Balance	56,977	43,410	46,740	51,225
Total Exports	64,103	83,481	91,484	87,830
Total Imports	141,365	150,924	165,695	164,652
Net Balance	77,262	67,443	74,211	76,822
UK Net Supply	478,861	467,598	495,541	506,209

Volume (Number of items)

UK Manufacturer Sales	7,144,260	7,157,919	7,516,406	6,852,857
Volume (Kilogram)				
Intra EC Exports	12,296,813	31,823,667	40,195,339	31,788,400
Intra EC Imports	19,613,177	24,679,014	29,458,498	24,014,425
Net Balance	7,316,364	-7,144,653	-10,736,841	-7,773,975
Extra EC Exports	9,819,927	17,282,930	13,444,947	9,699,829
Extra EC Imports	51,395,348	43,646,350	42,852,555	41,878,375
Net Balance	41,575,421	26,363,420	29,407,608	32,178,546
Total Exports	22,116,740	49,106,597	53,640,286	41,488,229
Total Imports	71,008,525	68,325,364	72,311,053	65,892,800
Net Balance	48,891,785	19,218,767	18,670,767	24,404,571
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	56.21	55.90	56.05	62.66
Intra EC Exports	2.93	1.51	1.49	1.73
Intra EC Imports	2.87	2.92	2.97	3.35
Extra EC Exports	2.85	2.05	2.35	3.40
Extra EC Imports	1.65	1.81	1.83	2.01
Total Exports	2.90	1.70	1.71	2.12
Total Imports	1.99	2.21	2.29	2.50
UK Net Supply	*	*	*	*

PCC 36141300

CN 94036090

Wooden furniture EXCLUDING: - for the bedroom, dining-room, living-room or kitchen; seats; medical, surgical, dental, veterinary, office or shop furniture; barbers' and similar chairs; waste-paper baskets; specially designed furniture for loudspeakers, hi-fi systems, radio, video, television and other sound recording or reproducing apparatus; furniture specially constructed for games (for example roulette, billiards); floor standing mirrors

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	121,443	127,610	128,028	139,939
Intra EC Exports	24,144	24,546	28,095	26,610
Intra EC Imports	13,177	18,316	23,890	22,119
Net Balance	-10,966	-6,231	-4,204	-4,490
Extra EC Exports	81,819	88,047	97,815	105,557
Extra EC Imports	34,156	35,119	33,944	51,345
Net Balance	-47,662	-52,928	-63,871	-54,212
Total Exports	105,962	112,593	125,909	132,167
Total Imports	47,334	53,435	57,834	73,465
Net Balance	-58,629	-59,158	-68,075	-58,703
UK Net Supply	62,814	68,452	59,953	81,236

Volume (Number of items)

UK Manufacturer Sales	3,244,521	3,091,389	2,998,972	4,412,889
Volume (Kilogram)				
Intra EC Exports	9,169,897	5,787,964	7,775,377	6,980,995
Intra EC Imports	3,843,017	6,535,125	11,790,844	7,648,942
Net Balance	-5,326,880	747,161	4,015,467	667,947
Extra EC Exports	24,580,609	25,855,125	26,237,150	29,959,551
Extra EC Imports	17,765,958	18,488,804	17,864,894	28,548,526
Net Balance	-6,814,651	-7,366,321	-8,372,256	-1,411,025
Total Exports	33,750,506	31,643,089	34,012,527	36,940,546
Total Imports	21,608,975	25,023,929	29,655,738	36,197,468
Net Balance	-12,141,531	-6,619,160	-4,356,789	-743,078
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	37.43	41.28	42.69	31.71
Intra EC Exports	2.63	4.24	3.61	3.81
Intra EC Imports	3.43	2.80	2.03	2.89
Extra EC Exports	3.33	3.41	3.73	3.52
Extra EC Imports	1.92	1.90	1.90	1.80
Total Exports	3.14	3.56	3.70	3.58
Total Imports	2.19	2.14	1.95	2.03
UK Net Supply	*	*	*	*

PCC 36141430

CN 94037010 + 94037090

Furniture of plastics EXCLUDING: - seats; medical, surgical, dental or veterinary furniture; barbers' and similar chairs; builders' fittings for cupboards to be built into walls; waste paper baskets; specially designed furniture for loudspeakers, hi-fi systems, radio, video, television and other sound recording and reproducing apparatus; furniture specially constructed for games; floor standing mirrors; lamps and lighting fittings

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	55,657	72,299	68,331	60,324
Intra EC Exports	6,638	8,448	10,760	9,027
Intra EC Imports	18,750	13,625	17,170	21,450
Net Balance	12,112	5,177	6,410	12,423
Extra EC Exports	2,752	2,646	4,302	4,557
Extra EC Imports	8,803	7,060	8,537	9,664
Net Balance	6,051	4,414	4,234	5,107
Total Exports	9,391	11,094	15,062	13,584
Total Imports	27,554	20,685	25,706	31,114
Net Balance	18,163	9,591	10,645	17,530
UK Net Supply	73,820	81,890	78,976	77,854

Volume (Number of items)

UK Manufacturer Sales	7,723,968	15,075,267	11,197,835	5,839,762
Volume (Kilogram)				
Intra EC Exports	1,506,888	1,922,662	2,455,646	2,441,420
Intra EC Imports	12,807,355	8,685,465	8,992,916	11,846,111
Net Balance	11,300,467	6,762,803	6,537,270	9,404,691
Extra EC Exports	640,147	903,310	1,119,853	868,103
Extra EC Imports	4,368,712	3,361,573	4,150,206	4,388,899
Net Balance	3,728,565	2,458,263	3,030,353	3,520,796
Total Exports	2,147,035	2,825,972	3,575,499	3,309,523
Total Imports	17,176,067	12,047,038	13,143,122	16,235,010
Net Balance	15,029,032	9,221,066	9,567,623	12,925,487
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	7.21	4.80	6.10	10.33
Intra EC Exports	4.41	4.39	4.38	3.70
Intra EC Imports	1.46	1.57	1.91	1.81
Extra EC Exports	4.30	2.93	3.84	5.25
Extra EC Imports	2.02	2.10	2.06	2.20
Total Exports	4.37	3.93	4.21	4.10
Total Imports	1.60	1.72	1.96	1.92
UK Net Supply	*	*	*	*

PCC 36141450

CN 94038000

Furniture INCLUDING: - cane, osier, bamboo or similar materials EXCLUDING: - of wood, plastic or metal - seats - waste paper baskets - specially designed furniture for loudspeakers, hi-fi systems, radio, video, television and other sound reproducing or recording apparatus

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	5,325	4,964	6,334	5,087
Intra EC Exports	2,928	2,929	3,494	4,008
Intra EC Imports	3,780	4,318	4,922	6,925
Net Balance	852	1,389	1,428	2,917
Extra EC Exports	4,423	9,166	4,284	4,899
Extra EC Imports	13,597	15,561	14,638	19,181
Net Balance	9,174	6,395	10,354	14,282
Total Exports	7,351	12,095	7,778	8,907
Total Imports	17,377	19,879	19,560	26,106
Net Balance	10,026	7,784	11,782	17,198
UK Net Supply	15,351	12,748	18,116	22,285

Volume (Number of items)

UK Manufacturer Sales	S	17,939	33,643	26,920
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Volume (Kilogram)

Intra EC Exports	417,891	392,139	555,218	659,561
Intra EC Imports	2,146,360	2,669,893	2,448,772	2,794,559
Net Balance	1,728,469	2,277,754	1,893,554	2,134,998
Extra EC Exports	714,465	1,400,709	552,929	1,226,154
Extra EC Imports	5,944,194	5,927,205	6,476,512	8,026,152
Net Balance	5,229,729	4,526,496	5,923,583	6,799,998
Total Exports	1,132,356	1,792,848	1,108,147	1,885,715
Total Imports	8,090,554	8,597,098	8,925,284	10,820,711
Net Balance	6,958,198	6,804,250	7,817,137	8,934,996

UK Net Supply	*	*	*	*
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£ per Number of items/Kilogram

UK Manufacturer Sales	*	276.72	188.27	188.97
Intra EC Exports	7.01	7.47	6.29	6.08
Intra EC Imports	1.76	1.62	2.01	2.48
Extra EC Exports	6.19	6.54	7.75	4.00
Extra EC Imports	2.29	2.63	2.26	2.39
Total Exports	6.49	6.75	7.02	4.72
Total Imports	2.15	2.31	2.19	2.41
UK Net Supply	*	*	*	*

PCC 36141530

CN 94039010

Parts of metal furniture EXCLUDING: - for medical, surgical, dental or veterinary furniture; for seats; for barbers' and similar chairs; for specially designed furniture for hi-fi systems, radio, video, television and other sound recording and reproducing apparatus; for mattress supports; for furniture specially constructed for games; for lamps and lighting fittings

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	57,564	51,842	37,786	33,655
Intra EC Exports	13,297	17,095	30,636	35,075
Intra EC Imports	16,062	24,332	38,095	42,173
Net Balance	2,765	7,236	7,459	7,098
Extra EC Exports	9,157	12,214	6,871	8,427
Extra EC Imports	13,699	15,661	13,559	14,730
Net Balance	4,541	3,447	6,688	6,303
Total Exports	22,455	29,310	37,508	43,502
Total Imports	29,761	39,993	51,655	56,902
Net Balance	7,306	10,683	14,147	13,400
UK Net Supply	64,870	62,525	51,933	47,055

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	5,753,457	9,225,073	12,790,727	11,190,069
Intra EC Imports	4,758,052	9,519,787	13,540,482	15,052,638
Net Balance	-995,405	294,714	749,755	3,862,569
Extra EC Exports	2,541,800	2,964,859	1,993,593	2,713,228
Extra EC Imports	5,050,500	6,505,298	5,631,821	5,652,546
Net Balance	2,508,700	3,540,439	3,638,228	2,939,318
Total Exports	8,295,257	12,189,932	14,784,320	13,903,297
Total Imports	9,808,552	16,025,085	19,172,303	20,705,184
Net Balance	1,513,295	3,835,153	4,387,983	6,801,887
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	2.31	1.85	2.40	3.13
Intra EC Imports	3.38	2.56	2.81	2.80
Extra EC Exports	3.60	4.12	3.45	3.11
Extra EC Imports	2.71	2.41	2.41	2.61
Total Exports	2.71	2.40	2.54	3.13
Total Imports	3.03	2.50	2.69	2.75
UK Net Supply	*	*	*	*

PCC 36141550

CN 94039030

Parts of wooden furniture EXCLUDING: - for seats; for medical, surgical, dental or veterinary furniture; for barbers' and similar chairs; for builders' fittings for cupboards to be built into walls; for specially designed furniture for hi-fi systems, radio, video, television and other sound recording and reproducing apparatus; for mattress supports; for furniture specially constructed for games; for floor standing mirrors

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	135,177	132,205	152,485	172,323
Intra EC Exports	4,257	6,534	8,754	11,011
Intra EC Imports	57,585	84,519	97,933	112,337
Net Balance	53,328	77,985	89,179	101,326
Extra EC Exports	1,996	892	1,328	2,448
Extra EC Imports	29,984	26,664	16,822	12,037
Net Balance	27,988	25,772	15,494	9,589
Total Exports	6,253	7,426	10,082	13,459
Total Imports	87,569	111,183	114,755	124,374
Net Balance	81,316	103,757	104,673	110,915
UK Net Supply	216,493	235,962	257,158	283,238

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	3,789,815	5,418,206	6,635,642	7,211,472
Intra EC Imports	50,984,654	37,737,186	27,718,147	38,917,246
Net Balance	47,194,839	32,318,980	21,082,505	31,705,774
Extra EC Exports	458,296	248,875	491,018	938,570
Extra EC Imports	14,614,875	10,893,442	9,683,703	6,389,883
Net Balance	14,156,579	10,644,567	9,192,685	5,451,313
Total Exports	4,248,111	5,667,081	7,126,660	8,150,042
Total Imports	65,599,529	48,630,628	37,401,850	45,307,129
Net Balance	61,351,418	42,963,547	30,275,190	37,157,087
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	1.12	1.21	1.32	1.53
Intra EC Imports	1.13	2.24	3.53	2.89
Extra EC Exports	4.36	3.58	2.71	2.61
Extra EC Imports	2.05	2.45	1.74	1.88
Total Exports	1.47	1.31	1.41	1.65
Total Imports	1.33	2.29	3.07	2.75
UK Net Supply	*	*	*	*

PCC 36141590

CN 94039090

Parts of furniture EXCLUDING: - metal or wooden parts - for seats; for medical, surgical, dental or veterinary furniture; for barbers' or similar chairs; for specially designed furniture for hi-fi systems, radio, video, television and other sound recording and reproducing apparatus; for furniture specially constructed for games; for lamps and lighting fittings

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	56,542	55,050	56,916	60,056
Intra EC Exports	8,562	10,124	12,014	13,933
Intra EC Imports	28,618	18,220	24,498	20,120
Net Balance	20,056	8,096	12,484	6,187
Extra EC Exports	6,937	8,833	11,682	16,340
Extra EC Imports	12,474	15,959	11,176	13,714
Net Balance	5,537	7,126	-505	-2,626
Total Exports	15,499	18,957	23,696	30,273
Total Imports	41,092	34,179	35,675	33,834
Net Balance	25,593	15,222	11,979	3,561
UK Net Supply	82,135	70,272	68,895	63,617

Volume (Kilogram)

UK Manufacturer Sales	N/A	N/A	N/A	N/A
Intra EC Exports	2,325,515	2,441,510	2,663,663	4,842,517
Intra EC Imports	9,776,806	8,208,580	10,580,935	7,839,591
Net Balance	7,451,291	5,767,070	7,917,272	2,997,074
Extra EC Exports	1,789,452	2,624,273	2,762,937	3,293,595
Extra EC Imports	3,567,082	4,131,371	4,366,061	5,146,472
Net Balance	1,777,630	1,507,098	1,603,124	1,852,877
Total Exports	4,114,967	5,065,783	5,426,600	8,136,112
Total Imports	13,343,888	12,339,951	14,946,996	12,986,063
Net Balance	9,228,921	7,274,168	9,520,396	4,849,951
UK Net Supply	*	*	*	*

£ per Kilogram

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	3.68	4.15	4.51	2.88
Intra EC Imports	2.93	2.22	2.32	2.57
Extra EC Exports	3.88	3.37	4.23	4.96
Extra EC Imports	3.50	3.86	2.56	2.66
Total Exports	3.77	3.74	4.37	3.72
Total Imports	3.08	2.77	2.39	2.61
UK Net Supply	*	*	*	*

Product Sales and Trade

Mattresses

36150

1996

INDUSTRY SALES AND TURNOVER

Mattresses Industry 36150

This table shows the relationship between the total sales of principal products of the industry and the total turnover of the companies classified to the industry.

Companies are classified to an industry according to their main production activity (principal products). The total turnover of the companies is broken down into non-production activity, split into four main headings. Net Carry-In/Carry-Out and the Total UK Manufacturer Sales of products within the industry.

Carry-In sales are defined as the sales of products classified to an industry which are made by companies classified to other industries. Conversely, Carry-out sales are the sales of products classified to other industries by companies classified to the industry.

Value £000's	1993	1994	1995	1996
UK MANUFACTURER SALES OF INDIVIDUAL PRODUCTS PUBLISHED FOR THIS INDUSTRY (See Note 1 below)	330,457	330,087	353,329	382,696
UK MANUFACTURER SALES OF "OTHER" PRODUCTS AND PRODUCTS NOT PUBLISHED FOR THIS INDUSTRY (See Note 2 below)	2,009	9,526	8,381	7,981
TOTAL UK MANUFACTURING SALES OF PRODUCTS IN THIS INDUSTRY	332,466	339,613	361,710	390,677
PLUS				
MERCHANTED GOODS (Sales of goods not subjected to any manufacturing process by vendor)	9,332	13,694	10,718	15,296
WORK DONE (Work done on materials supplied by customer)	1,959	2,299	1,985	1,020
WASTE PRODUCTS (Sales of waste products and residues)	708	351	540	643
ALL OTHER INCOME (Derived from provision of services and other non-production activities not elsewhere specified)	306	589	926	1,881
NET CARRY-IN/CARRY-OUT (See Note 3 below)	-667	32,083	15,305	30,713
TOTAL SALES OF BUSINESSES CLASSIFIED TO THIS INDUSTRY	344,104	388,629	391,184	440,230

1 Data in this series does not contain suppressed data and, therefore, may not be comparable from period to period.

2 "Other" products are those with a sales value of less than twenty five thousand pounds each, which will not have been reported separately. This heading includes any data marked S*.

3 Carry-In (sales of products in this industry, but made by businesses classified to other industries) LESS Carry-Out (Sales of products classified to other industries, but made by businesses classified to this industry).

INDUSTRY PRINCIPAL PRODUCTS AND TRADE

Mattresses Industry 36150

This table shows the total sales for all principal products for the industry. It includes data on total UK Manufacturer sales, imports exports and derived data for net supply to the UK market, home sales and home production.

The data are available in value terms only as the volume of different products sold can be measured in different units which cannot be aggregated meaningfully.

Value £000's

	1993	1994	1995	1996
UK Manufacturer Sales	332,466	339,613	361,710	390,677
Intra EC Exports	5,413	8,116	11,861	9,810
Intra EC Imports	5,074	4,744	7,434	9,706
Net Balance	-339	-3,372	-4,427	-104
Extra EC Exports	3,397	3,031	2,294	3,292
Extra EC Imports	1,250	2,431	864	1,173
Net Balance	-2,147	-600	-1,429	-2,119
Total Exports	8,810	11,147	14,154	13,102
Total Imports	6,324	7,175	8,298	10,879
Net Balance	-2,487	-3,972	-5,856	-2,223
UK Net Supply	329,979	335,641	355,854	388,454

Export as % of UK Manufacturer Sales

	1993	1994	1995	1996
UK Manufacturer Sales	100	100	100	100
Intra EC Exports	1.63	2.39	3.28	2.51
Extra EC Exports	1.02	0.89	0.63	0.84
Total Exports	2.65	3.28	3.91	3.35
UK Sales	97.35	96.72	96.09	96.65

Import as % of UK Net Supply

	1993	1994	1995	1996
UK Net Supply	100	100	100	100
Intra EC Imports	1.54	1.41	2.09	2.50
Extra EC Imports	0.38	0.72	0.24	0.30
Total Imports	1.92	2.14	2.33	2.80
UK Production	98.08	97.86	97.67	97.20

PCC 36150001

Mattress supports: storage divans and upholstered mattress bases of 120cm and over in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	42,463	42,558	51,558
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	427,532	420,018	470,192
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	99.32	101.32	109.65
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150002

Mattress supports: storage divans and upholstered mattress bases of under 120cm in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	17,521	17,504	19,891
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	N/A	419,568	395,731	405,786
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Number of items				
UK Manufacturer Sales	*	41.76	44.23	49.02
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150003

Mattress supports: divans and upholstered mattress bases of 120cm and over in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - with wooden slats EXCLUDING: - storage divans

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	48,252	47,491	52,598
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	N/A	712,916	664,397	664,640
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Number of items				
UK Manufacturer Sales	*	67.68	71.48	79.14
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150004

Mattress supports: divans and upholstered mattress bases of under 120cm in width INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - with wooden slats EXCLUDING: - storage divans

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	24,985	24,954	28,681
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	637,706	606,515	606,414
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	39.18	41.14	47.30
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150005

Mattresses of cellular rubber, of 120cm and over in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	S	S	3,931
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150006

Mattresses of cellular rubber, of under 120cm in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	N/A	S	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Number of items				
UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150007

Mattresses of cellular plastics, of 120cm and over in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	0	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	N/A	0	S	S
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*
£ per Number of items				
UK Manufacturer Sales	*	*	*	*
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150008

Mattresses of cellular plastics, of under 120cm in width INCLUDING: - with a metal frame EXCLUDING: - water mattresses - pneumatic mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	1,250	6,836	1,992
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	147,780	197,877	168,703
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	8.46	34.55	11.81
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150009

Mattresses with spring interiors, of 120cm and over in width EXCLUDING: - of cellular rubber or plastics

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	116,032	119,938	132,324
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	1,496,051	1,594,858	1,668,596
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	77.56	75.20	79.30
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150010

Mattress with spring interiors, of under 120cm in width EXCLUDING: - of cellular rubber or plastics

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	69,073	76,325	75,221
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	1,743,443	1,900,839	1,866,487
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	39.62	40.15	40.30
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150011

Mattress: of 120cm and over in width EXCLUDING: - with spring interiors - of cellular rubber or plastics

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	4,657	10,011	11,901
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	85,729	204,388	251,416
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	54.32	48.98	47.34
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36150012

Mattresses, of under 120cm in width EXCLUDING: - with spring interiors - of cellular rubber or plastics

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	N/A	5,854	7,079	8,053
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

Volume (Number of items)

UK Manufacturer Sales	N/A	616,195	667,370	943,453
Intra EC Exports	N/A	N/A	N/A	N/A
Intra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Extra EC Exports	N/A	N/A	N/A	N/A
Extra EC Imports	N/A	N/A	N/A	N/A
Net Balance	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
Net Balance	*	*	*	*
UK Net Supply	*	*	*	*

£ per Number of items

UK Manufacturer Sales	*	9.50	10.61	8.54
Intra EC Exports	*	*	*	*
Intra EC Imports	*	*	*	*
Extra EC Exports	*	*	*	*
Extra EC Imports	*	*	*	*
Total Exports	*	*	*	*
Total Imports	*	*	*	*
UK Net Supply	*	*	*	*

PCC 36151100 = 36150001 + 36150002 + 36150003 + 36150004

CN 94041000

Mattress supports INCLUDING: - wooden or metal frames fitted with springs or steel wire mesh - upholstered mattress bases - with wooden slats - divans

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	126,758	133,221	132,507	152,728
Intra EC Exports	845	1,219	895	778
Intra EC Imports	2,849	3,963	5,904	6,920
Net Balance	2,004	2,744	5,009	6,143
Extra EC Exports	251	698	250	539
Extra EC Imports	232	1,771	108	147
Net Balance	-19	1,073	-142	-393
Total Exports	1,096	1,916	1,146	1,317
Total Imports	3,081	5,733	6,012	7,067
Net Balance	1,986	3,817	4,867	5,750
UK Net Supply	128,744	137,038	137,374	158,478

Volume (Number of items)

UK Manufacturer Sales	2,385,986	2,197,722	2,086,661	2,147,032
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Volume (Kilogram)

Intra EC Exports	166,062	314,297	160,914	138,058
Intra EC Imports	1,506,127	2,418,391	2,563,456	2,843,639
Net Balance	1,340,065	2,104,094	2,402,542	2,705,581
Extra EC Exports	152,470	274,355	63,323	125,407
Extra EC Imports	165,162	771,812	82,615	61,616
Net Balance	12,692	497,457	19,292	-63,791
Total Exports	318,532	588,652	224,237	263,465
Total Imports	1,671,289	3,190,203	2,646,071	2,905,255
Net Balance	1,352,757	2,601,551	2,421,834	2,641,790
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	53.13	60.62	63.50	71.13
Intra EC Exports	5.09	3.88	5.56	5.63
Intra EC Imports	1.89	1.64	2.30	2.43
Extra EC Exports	1.64	2.54	3.95	4.30
Extra EC Imports	1.40	2.29	1.31	2.38
Total Exports	3.44	3.26	5.11	5.00
Total Imports	1.84	1.80	2.27	2.43
UK Net Supply	*	*	*	*

PCC 36151230 = 36150005 + 36150006

CN 94042110

Mattresses of cellular rubber INCLUDING: - with a metal frame EXCLUDING: - water-mattresses - pneumatic mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	7,995	S*	S*	S*
Intra EC Exports	133	283	208	172
Intra EC Imports	90	1	90	46
Net Balance	-43	-282	-117	-126
Extra EC Exports	942	269	127	316
Extra EC Imports	54	38	67	150
Net Balance	-887	-231	-60	-167
Total Exports	1,075	552	335	488
Total Imports	145	39	158	196
Net Balance	-930	-513	-177	-293
UK Net Supply	7,065	*	*	*
Volume (Number of items)				
UK Manufacturer Sales	58,751	S	30,998	S
Volume (Kilogram)				
Intra EC Exports	31,691	67,165	30,216	21,580
Intra EC Imports	6,671	246	2,757	2,836
Net Balance	-25,020	-66,919	-27,459	-18,744
Extra EC Exports	153,704	38,113	31,322	75,791
Extra EC Imports	8,893	8,313	9,910	68,200
Net Balance	-144,811	-29,800	-21,412	-7,591
Total Exports	185,395	105,278	61,538	97,371
Total Imports	15,564	8,559	12,667	71,036
Net Balance	-169,831	-96,719	-48,871	-26,335
UK Net Supply	*	*	*	*
£ per Number of items/Kilogram				
UK Manufacturer Sales	136.08	*	*	*
Intra EC Exports	4.20	4.22	6.87	7.98
Intra EC Imports	13.56	5.76	32.82	16.19
Extra EC Exports	6.13	7.06	4.06	4.17
Extra EC Imports	6.12	4.53	6.77	2.20
Total Exports	5.80	5.25	5.44	5.02
Total Imports	9.31	4.57	12.44	2.76
UK Net Supply	*	*	*	*

PCC 36151250 = 36150007 + 36150008

CN 94042190

Mattresses of cellular plastics INCLUDING: - with a metal frame EXCLUDING: - water-mattresses - pneumatic mattresses

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	12	1,250	7,469	2,469
Intra EC Exports	902	1,313	1,573	1,321
Intra EC Imports	1,127	273	768	947
Net Balance	225	-1,040	-805	-374
Extra EC Exports	165	201	619	1,049
Extra EC Imports	157	161	96	436
Net Balance	-8	-40	-523	-613
Total Exports	1,067	1,515	2,192	2,370
Total Imports	1,284	434	864	1,383
Net Balance	218	-1,081	-1,328	-987
UK Net Supply	230	169	6,141	1,482

Volume (Number of items)

UK Manufacturer Sales	163	147,780	202,880	172,473
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Volume (Kilogram)

Intra EC Exports	337,218	471,531	520,757	362,233
Intra EC Imports	418,836	44,071	160,397	181,963
Net Balance	81,618	-427,460	-360,360	-180,270
Extra EC Exports	38,003	53,774	903,989	2,396,997
Extra EC Imports	47,836	38,431	16,519	123,038
Net Balance	9,833	-15,343	-887,470	-2,273,959
Total Exports	375,221	525,305	1,424,746	2,759,230
Total Imports	466,672	82,502	176,916	305,001
Net Balance	91,451	-442,803	-1,247,830	-2,454,229
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	73.62	8.46	36.81	14.32
Intra EC Exports	2.67	2.79	3.02	3.65
Intra EC Imports	2.69	6.20	4.79	5.20
Extra EC Exports	4.33	3.74	0.68	0.44
Extra EC Imports	3.28	4.18	5.79	3.55
Total Exports	2.84	2.88	1.54	0.86
Total Imports	2.75	5.26	4.88	4.54
UK Net Supply	*	*	*	*

PCC 36151270 = 36150009 + 36150010

CN 94042910

Mattresses with spring interiors EXCLUDING: - of cellular rubber or plastics

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	181,458	185,105	196,263	207,545
Intra EC Exports	1,608	2,254	3,590	3,164
Intra EC Imports	351	188	168	203
Net Balance	-1,257	-2,067	-3,422	-2,961
Extra EC Exports	548	1,223	604	693
Extra EC Imports	240	18	325	8
Net Balance	-307	-1,205	-279	-686
Total Exports	2,156	3,477	4,193	3,858
Total Imports	591	205	492	211
Net Balance	-1,565	-3,272	-3,701	-3,647
UK Net Supply	179,893	181,833	192,562	203,898

Volume (Number of items)

UK Manufacturer Sales	3,750,608	3,239,494	3,495,697	3,535,083
Volume (Kilogram)				
Intra EC Exports	616,386	1,564,031	1,413,767	1,618,391
Intra EC Imports	166,572	68,456	42,853	61,821
Net Balance	-449,814	-1,495,575	-1,370,914	-1,556,570
Extra EC Exports	347,037	1,272,233	377,167	447,452
Extra EC Imports	166,741	4,699	347,665	908
Net Balance	-180,296	-1,267,534	-29,502	-446,544
Total Exports	963,423	2,836,264	1,790,934	2,065,843
Total Imports	333,313	73,155	390,518	62,729
Net Balance	-630,110	-2,763,109	-1,400,416	-2,003,114
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	48.38	57.14	56.14	58.71
Intra EC Exports	2.61	1.44	2.54	1.96
Intra EC Imports	2.11	2.74	3.91	3.28
Extra EC Exports	1.58	0.96	1.60	1.55
Extra EC Imports	1.44	3.73	0.93	8.37
Total Exports	2.24	1.23	2.34	1.87
Total Imports	1.77	2.81	1.26	3.36
UK Net Supply	*	*	*	*

PCC 36151290 = 36150011 + 36150012

CN 94042990

Mattresses EXCLUDING: - with spring interiors - of cellular rubber or plastics

Value £000's	1993	1994	1995	1996
UK Manufacturer Sales	14,234	10,511	17,090	19,954
Intra EC Exports	1,924	3,045	5,589	4,374
Intra EC Imports	656	319	503	1,589
Net Balance	-1,269	-2,727	-5,086	-2,785
Extra EC Exports	1,492	640	694	693
Extra EC Imports	566	443	268	432
Net Balance	-926	-197	-426	-261
Total Exports	3,416	3,685	6,283	5,067
Total Imports	1,221	762	771	2,021
Net Balance	-2,195	-2,924	-5,512	-3,046
UK Net Supply	12,039	7,587	11,578	16,908

Volume (Number of items)

UK Manufacturer Sales	424,639	701,924	871,758	1,194,869
Volume (Kilogram)				
Intra EC Exports	640,175	861,636	1,449,533	848,176
Intra EC Imports	190,964	93,044	50,752	160,607
Net Balance	-449,211	-768,592	-1,398,781	-687,569
Extra EC Exports	525,439	172,600	172,903	115,973
Extra EC Imports	178,370	136,668	58,602	81,325
Net Balance	-347,069	-35,932	-114,301	-34,648
Total Exports	1,165,614	1,034,236	1,622,436	964,149
Total Imports	369,334	229,712	109,354	241,932
Net Balance	-796,280	-804,524	-1,513,082	-722,217
UK Net Supply	*	*	*	*

£ per Number of items/Kilogram

UK Manufacturer Sales	33.52	14.97	19.60	16.70
Intra EC Exports	3.01	3.53	3.86	5.16
Intra EC Imports	3.43	3.42	9.91	9.89
Extra EC Exports	2.84	3.71	4.01	5.98
Extra EC Imports	3.17	3.24	4.57	5.31
Total Exports	2.93	3.56	3.87	5.26
Total Imports	3.31	3.32	7.05	8.35
UK Net Supply	*	*	*	*